

#### KAZAKH NATIONAL WOMEN'S TEACHER TRAINING UNIVERSITY

## **Presentation**

Theme:SWOT analysis of



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# Plan

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## Introduction

My analysis of Samsung SWOT shows how the second largest technology company used its competitive advantages to become a leader in consumer electronics, home appliances. It identifies all the key strengths, weaknesses, opportunities and threats that affect the company the most.

## The history of the company Samsung



• Beginning in 1938, Korean entrepreneur Lee Byung Chul managed to register the trademark Samsung Trading Company. At first his company was engaged in the export of rice, sugar and dry fish from Korea to China and Manchuria.

After world war II, stopped the growth of the company. The new government to raise the economy of the country decided to provide the largest entrepreneurs

with state orders. It was in this period that such Korean giants as **Daewoo**, **Hyundai**, **Goldstar** (**LG**) were created.

• Each company had its own specialization. Daewoo was engaged in the production of cars, Hyundai-construction, **Samsung began to manufacture electronics**, LG engaged in the production of various electronics.

#### **Key Information About**



Company Samsung



CEO **Koh Dong** Jin



**Founded** 

Headquarter

South Korea





**Number of** Employees (2018) 320,671



**Public** or Private **Public** 

**Ticker Symbol SSNLF** 

Market Capital \$326 Billion (2018)



**Annual Revenue** \$225 Billion (2018)



**Profit | Net income** 



Source: www.statista.com



## **Main Competitors**







Lenovo



https://feetch.com/samsung.html

## Decoding the word SWOT



#### Samsung's Strengths

- Strong Brand Image
- The quality of equipment at the highest level
- Loyal Customer Base
- The flexibility of the production technology
- Product innovation and design opportunities.

#### Samsung's Weaknesses

- Heavily dependent on the American Markets
- The decline in Smartphone Sales
- Camera phones are weaker than the iPhone

## S W O T

#### Samsung's Opportunities

- Triple Protection Proposition
- HR Management
- Diversification and Acquisitions
- International expansion

#### **Samsung's Threats**

- Lower product prices
- Increased Competition
- Legal and Regulatory Threats
- Copying products

## Samsung's Strengths

- Strong Brand Image
- The quality of equipment at the highest level
- Loyal Customer Base
- Strong focuson Research and Introducing new technologies indifferent product categories Development
- The flexibility of the production technology
- Product innovation and design opportunities.



## Samsung's Weaknesses

- Heavily dependent on the American Markets
- 2. The decline in Smartphone Sales
- 3. Camera phones are weaker than the iPhone



## Samsung's Opportunities

- Triple Protection Proposition
- HR Management
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- International expansion



## Samsung's Threats

- Lower product prices
- Increased Competition
- Legal and Regulatory Threats
- Copying products



## CONCLUSION

To sum up, to thrive, they need to expand internationally and incorporate new demographic information for consumers.

## References

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## THANK YOU

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