



PJSC «Southern Kuzbass»



Morozov Denis

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CC «SOUTHERN KUZBASS »



Coal Company Southern Kuzbass was formed in **1993** when several mining and processing enterprises joined forces.

The company produces a wide range of coal products – coking coal concentrate, anthracite, PCI, thermal coal, as well as iron ore and a wide assortment of coking products. Our capabilities and client-oriented approach allow us to satisfy the most demanding requirements of our clients in supplying coal of specific characteristics.

Southern Kuzbass's washing plants make PCI coals, which are then used in blast furnaces and allow steelmakers to dramatically cut expenditure of coke. Southern Kuzbass also mines, washes and sizes anthracites which are widely used by steel, sugar, lime and soda plants. Southern Kuzbass also mines low sulphur thermal or oxidized coals with high calorific value.

**The Company employs 8 952 people.
The production volume in 2015 – 10 082 t.tons of coal,
including - 3 348 t.tons of coking coal concentrate.
Sales volume – 8 844 thousand tons.**

**The plan for coal production by 2016 - 10 705 t.tons
including - 3 385 t. tons of coking coal concentrate.
Sales volume – 9 738,5 thousand tons.**

The company comprises:

- Underground Mining Department:
 1. Sibirginsk Underground,
 2. New-Olzherassk Underground,
 3. Lenin Underground;

- Open Mining Department:
 1. Krasnogorsk Open Pit,
 2. Sibirginsk Open Pit,
 3. Olzherassk Open Pit,
 4. Tomusinsk Open Pit;

- Coal Washing and Processing Department:
 1. Sibir Processing Plant,
 2. Kuzbass Processing Plant,
 3. Tomusinsk Processing Plant,
 4. Krasnogorsk Processing Plant;

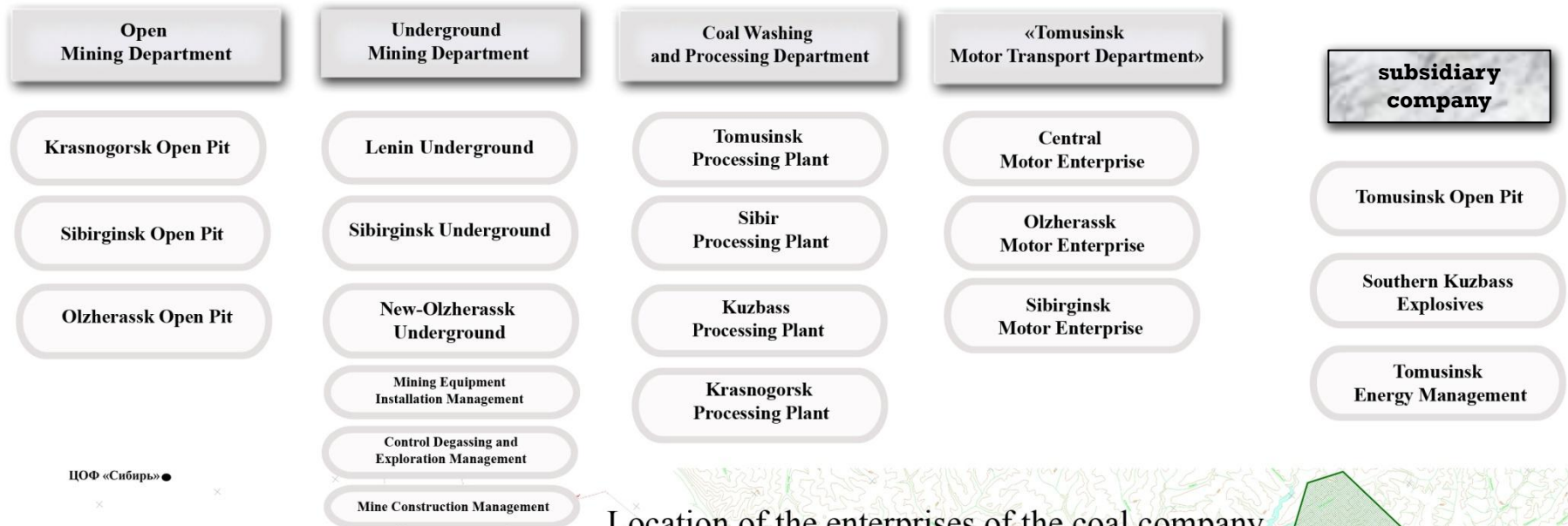
- Tomusinsk Motor Transport Department.

- Southern Kuzbass Explosives

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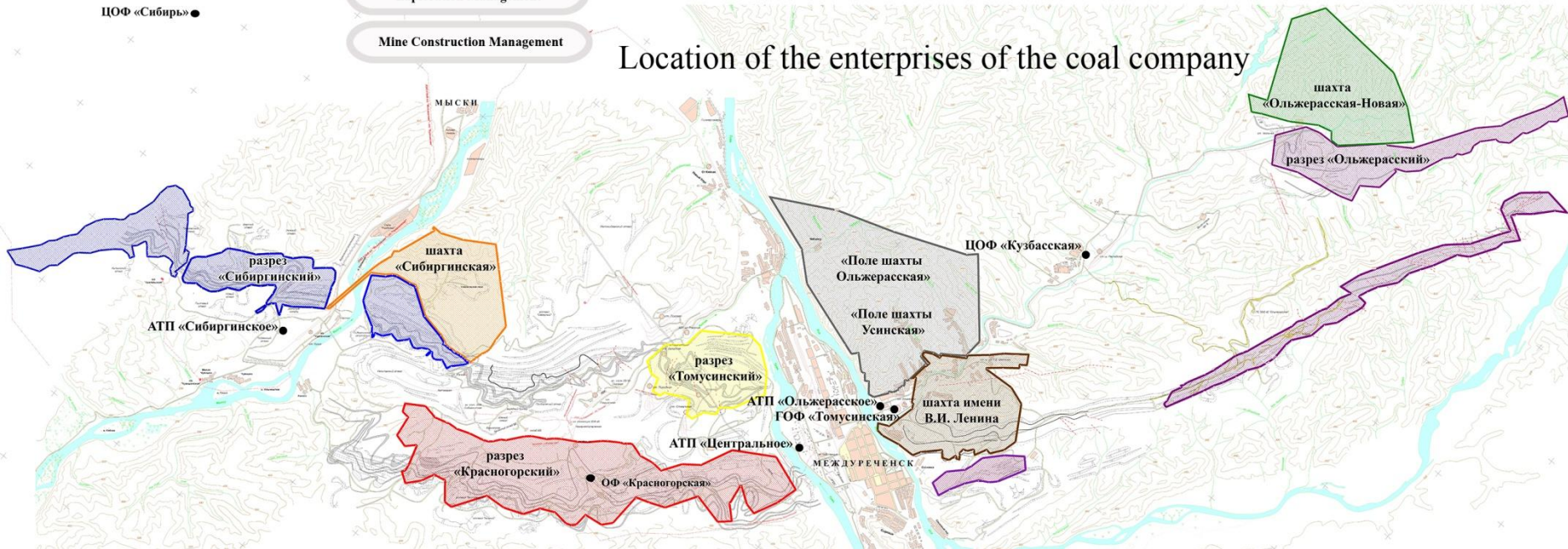


Southern Kuzbass Coal Company

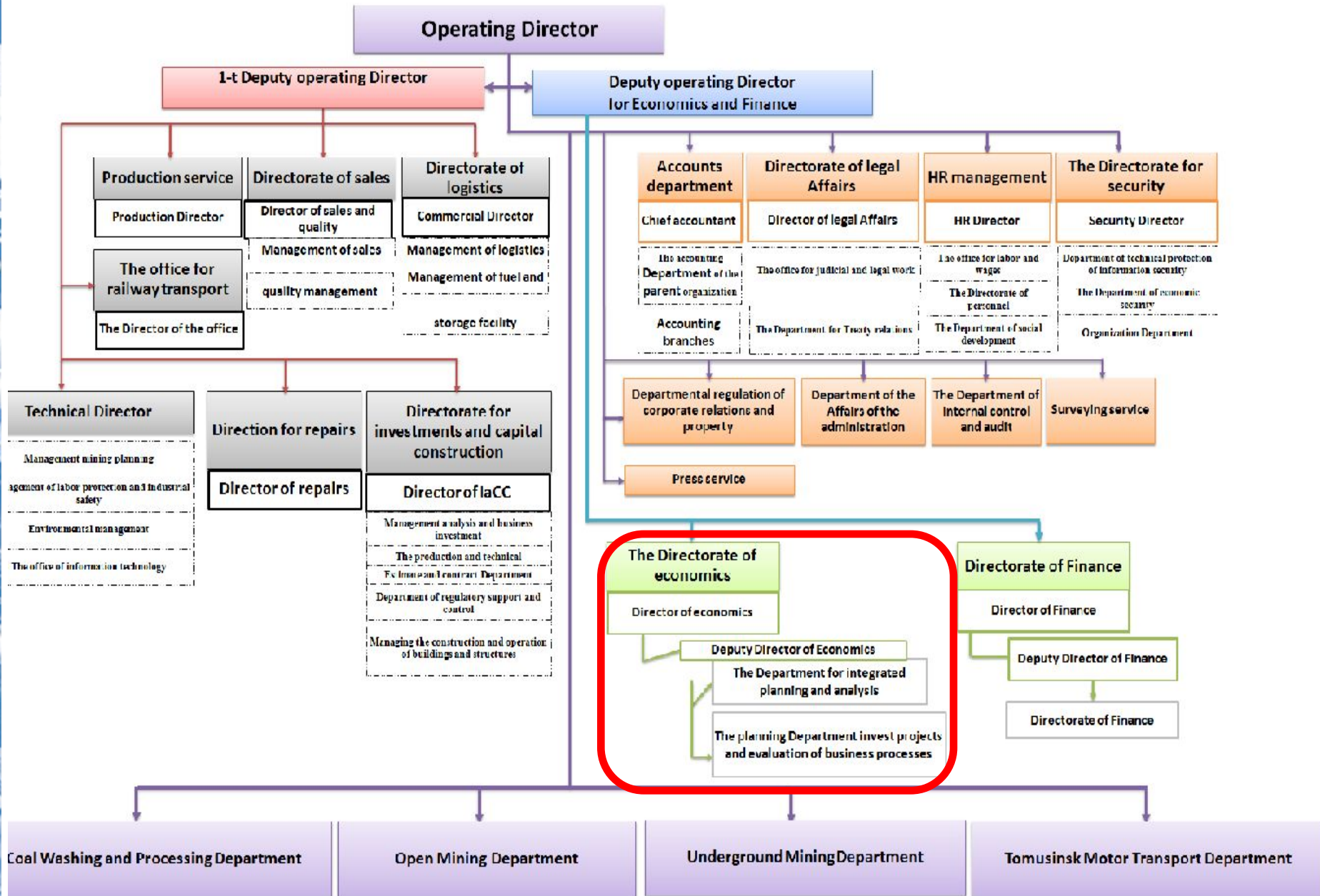


ЦОФ «Сибирь»

Location of the enterprises of the coal company



PISC «Southern Kuzbass»



I hold a position of the Director of Economics in PJSC “Southern Kuzbass” from November 2010

Main tasks and responsibilities:

- 1.The General management of the Directorate for Economics of PJSC “Southern Kuzbass”.
2. Planning, developing long-term comprehensive plans for manufacturing, financial and commercial activities (business plans) of PJSC “Southern Kuzbass”.
- 3.Organization and development of the company technical-and-economic indicators of material and labor costs.
- 4.Control of performance targets of PJSC “Southern Kuzbass”.
- 5.Coordination of the economic services of the enterprises of PJSC “Southern Kuzbass”.

Cooperation objectives in Germany

The acquisition in a short term of 2-3 years:

- quarry equipment (excavators with the bucket capacity of more than 8 m³, a heavy bulldozer, dump trucks with the capacity of more than 130 tons) by Liebherr;
- treatment plant complexes and combine harvesters, tunneling machines by the companies: DBT, EICKHOFF, TEREX – SCHAEFF;
- technologies and equipment for processing plants by the companies: Andritz, KKD Humboldt Vedag GmbH, KAESER KOMPRESSOREN;
- software dispatch systems;
- developments in the field of labor protection and industrial safety.

The expected stages of cooperation objectives implementation

- to determine the number of potential suppliers of this equipment,
- to visit their production site,
- to learn about new achievements when visiting fairs,
- to select competitive offers of the enterprises of manufacturers,
- to sign an agreement of intent for cooperation,
- procurement procedures, to identify the winners and to enter into contracts for the supply of equipment.

Thank you for attention

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