

Cost & Sell

Multiplies sales with control

MEASURE
SUCCESS



Features List



The C&S CRM covers full life cycle of projects. The main features are listed below.

1. Inquiry Generation
2. Project Costing
3. Approvals
4. Proposal Generation
5. Project Revisions.
6. Multiple keyword real time search options
7. Project internal communication with measureable task Assignments
8. Management Reporting
9. System Customizations
10. Administration

Login Screen

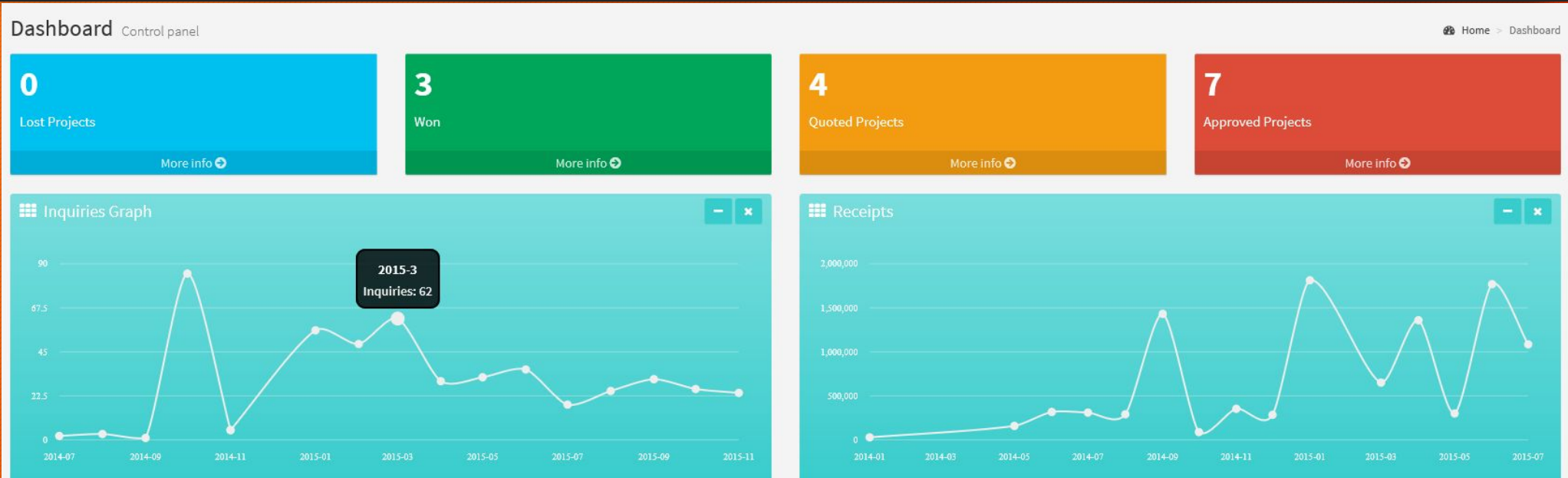


Follow these steps to login into application:

1. Go to Sign-in screen.
2. If you have already an account, Enter **username** and **password**.
3. Click on [**sign me in**] button to login.
4. If you do not have an account, click on “**Register a new membership**” link to create a new account.
5. By “**I forgot my password**” link user can restore old password and can create a new password.
6. After successful login, user’s dashboard will appeared.

A screenshot of a web application's login screen. At the top is a green button with the text "Sign In". Below it is the text "Use a local account to log in." followed by a horizontal line. There are two input fields: "Username" and "Password". Below the password field is a checkbox labeled "Remember me?". At the bottom, a green button with the text "Sign me in" is highlighted with a red rectangular border. Below this button are two links: "I forgot my password" and "Register a new membership".

User Dashboard



User Dashboard

After successful login into application, dashboard will display to every user.

Create Inquiry/Project/Revisions & Offers



Project/Inquiries are created from the following screen the required details are fully customizable according to your organizational requirements.

Approved Customer Offer can be seen upon click on offer button as marked below.

Project Revisions can be done by clicking on the button in the marked in the box.

The screenshot shows a web application interface. On the left is a sidebar with a user profile for "Sana" (Online) and a search bar. Below the search bar are navigation menu items: "Dashboard", "Administration", "Projects" (highlighted with a red box), "Matured Projects", "Task Management", and "Reports". The main content area is titled "Index" and includes a "Create New" link, a "10 records per page" dropdown, and a search input. A table displays one entry with the following data:

Inquiry No	Create Date	Project Name	Username	Type	ApprovedBy	SalesPerson	ProjectStatus	
01	06/23/2015	SQA	Sana			Ezz Al Deen	Negotiation	Edit Details Costing Offer Remove Revise View PO Mature

Below the table, it says "Showing 1 to 1 of 1 entries" and includes "Previous", "1", and "Next" navigation buttons. A yellow box highlights the action buttons in the table row.

Search & Sorting:



The Projects can be searched from the search bar with any keywords, sorting is possible on all given values starting from inquiry no to project status.

Search and sorting can be used simultaneously for easy information access.

On sales person level the user only see his inquires respectively.

The screenshot shows a web application interface. On the left is a sidebar with a user profile for "Sana" (Online) and a navigation menu with items: Dashboard, Administration, Projects (highlighted with a red box), Matured Projects, Task Management, and Reports. A search bar is located above the menu. A red arrow points from this search bar to a search input field in the main content area. The main content area is titled "Index" and includes a "Create New" link, a dropdown menu set to "10 records per page", and a search input field highlighted with a yellow box. Below this is a table with columns: Inquiry No, Create Date, Project Name, Username, Type, ApprovedBy, SalesPerson, and ProjectStatus. A single row is visible with the following data: Inquiry No: 01, Create Date: 06/23/2015, Project Name: SQA, Username: Sana, Type: (empty), ApprovedBy: (empty), SalesPerson: Ezz Al Deen, ProjectStatus: Negotiation. Action links for the row are: Edit | Details | Costing | Offer | Remove | Revise | View PO | Mature. At the bottom, it says "Showing 1 to 1 of 1 entries" and has pagination controls: Previous, 1 (selected), Next.

Project/Product Specifications/Details



Hello, Sana Online

Search...

- Dashboard
- Administration <
- Projects
- Matured Projects
- Task Management
- Reports <

Details

InquiryNo	01	ProjectName	SQA
DateOfRequest	6/23/2015 12:00:00 AM	QuotationDue	6/23/2015 12:00:00 AM
JobSite	SA	ShipTo	SA
BuildingType	14	TradeTerms	05
ProjectDeveloper	CA	DeliveryDate	6/23/2015 12:00:00 AM
Constructor	CA	TermsOfPayment	Cash
ProductOrigion	SU	ShippedBy	CA
ConstructionWorkStage	12		

Edit Costing Create Specification Attach Files Export Specs

SA-CA-01

Edit Create Copy Delete

General

Capacities	50
Speed	
Model	
Quantity	2
Stop/Flr	2
Operating System	
Power Source (V) / Frequency (Hz)	
Lighting Source (V)	
Travel (mm)	
Overhead (mm)	

Attached Project Documents



A screenshot of a web application interface. On the left is a sidebar with a user profile "Hello, Sana" (Online) and a search bar. Below the search bar are menu items: "Dashboard", "Administration", "Projects", "Matured Projects", "Task Management" (highlighted with a red arrow), and "Reports". The main content area is titled "Upload Files" and contains five "Browse..." buttons, each followed by the text "No file selected.", and one "Upload" button. In the top right corner of the main area, there are three blue buttons: "Edit", "Details", and "Costing". The breadcrumb "Home > Dashboard" is visible in the top right corner.

Project/Product details export to excel



The screenshot displays a web application interface. On the left is a navigation sidebar with a user profile 'Hello, Sana' (Online) and menu items: Dashboard, Administration, Projects, Matured Projects, Task Management, and Reports. The main content area is titled 'Details' and contains a form with the following fields: InquiryNo, DateOfRequest, JobSite, BuildingType, ProjectDeveloper, Constructor, ProductOrigion, and ConstructionWorkStage (with value '01'). Below the form are buttons for 'Edit', 'Costing', 'Create Specification', 'Attach Files', and 'Export Specs'. A red arrow points to the 'Export Specs' button. A modal dialog box titled 'Opening 001.xls' is open, displaying the following text: 'You have chosen to open: 001.xls which is: Microsoft Excel 97-2003 Worksheet (10.0 KB) from: http://52.24.69.39'. It also asks 'What should Firefox do with this file?' with options: 'Open with Microsoft Excel (default)' (selected), 'Save File', and 'Do this automatically for files like this from now on.' (unchecked). 'OK' and 'Cancel' buttons are at the bottom of the dialog.

Project Costing



- Fully Customizable project costing options, with global and individual Projects.

The screenshot shows a web application interface. On the left is a navigation sidebar with a dark red header. Below the header, the sidebar contains a "Dashboard" link with a globe icon, and an "Administration" link with a folder icon and a dropdown arrow. Under "Administration", there are several sub-links: "Manage Users", "Specification Types", "Specification", "Costing Type", "Costing", "Costing Settings", and "Project Status". The "Costing" link is highlighted in blue. The main content area is titled "Create : Costing". It contains a form with the following fields: "CostingTypeId" (a dropdown menu), "Name" (a text input field), "Percentage" (a text input field), and "Status" (a checkbox). Below the form is a "Create" button. At the bottom left of the form area, there is a "Back to List" link.