

Business culture of Turkey



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Our plan

Introduction

- *about Turkey*

Main body:

- *negotiations*

- *job applications*

- *entertainments*

Conclusion:

- *reasons*

- *our opinions*



- Turkey is the only country in the world that is on two continents. Turkey is on both Asia and Europe.



- Bordering the Black Sea, between Bulgaria and Georgia, and bordering the Aegean Sea and the Mediterranean Sea, between Greece and Syria.





It is bordered by eight countries: Bulgaria to the northwest, Greece to the west, Georgia to the northeast, Armenia, Azerbaijan and Iran to the east, and Iraq and Syria to the southeast.

NATIONAL FLAG & EMBLEM



- Red with a vertical white half moon (the closed portion is toward the hoist side) and white five-pointed star centered just outside the half- moon opening.



Negotiations



The culture of business relations between Turkey assumes a high level of personal interaction between partners. The general sequence of development of business relations can be described by the following formula

get to know the partner,

to establish trust with the Turks and the friendly personal relationship

then gradually develop business relations and expand cooperation format.

Business - it is a personal relationship. And despite the fact that times have changed, and today Turkey is increasingly felt the impact of major international companies and Western corporate culture is increasingly pervades many of the leading Turkish companies, many Turkish companies continue to remain within the family business, which owns and operates one family.



- **Do not expect from the Turkish partners of the German definition, uniqueness and straightness. Better initially be prepared to show the necessary flexibility and endurance in the negotiations.**



As a rule, the Turkish partners are expected to launch negotiations to hear compliments for their country, culture, at least - football team. Such compliments will be perceived positively, and a skilful flattery is clear evidence of high intelligence and care partner.



- Turkish businessmen will first try to understand what is a partner of them as a person and as an entrepreneur



AZƏRBAYCAN TÜRKİYƏ İŞ ADAMLARI BİRLİYİ
AZERBAIJAN TURKEY BUSINESS ASSOCIATION



Residents of Turkey want to deal only with those who they like, who they believe and who feel relaxed and comfortable, and most importantly - with those who are ready for long-term partnerships.



Lunch or dinner is always paid by the host side. Do not ask the size of the account and report it to their Turkish guests - a breach of etiquette.



You should learn dining etiquette before you come if you want to eat your meal in a polite way.

You shouldn't speak while you are eating.

You must keep your mouth closed while you are chewing





According to statistics,
the majority of workers in
Turkey, found a job
through a friend





Turkish companies, for the most part, family. Today at the helm of their second or third generation of children who have received a good education in the best universities in Turkey or abroad.





In recent years in Turkey in employment, the importance given to education of the candidate, his recommendations and knowledge of foreign languages ...



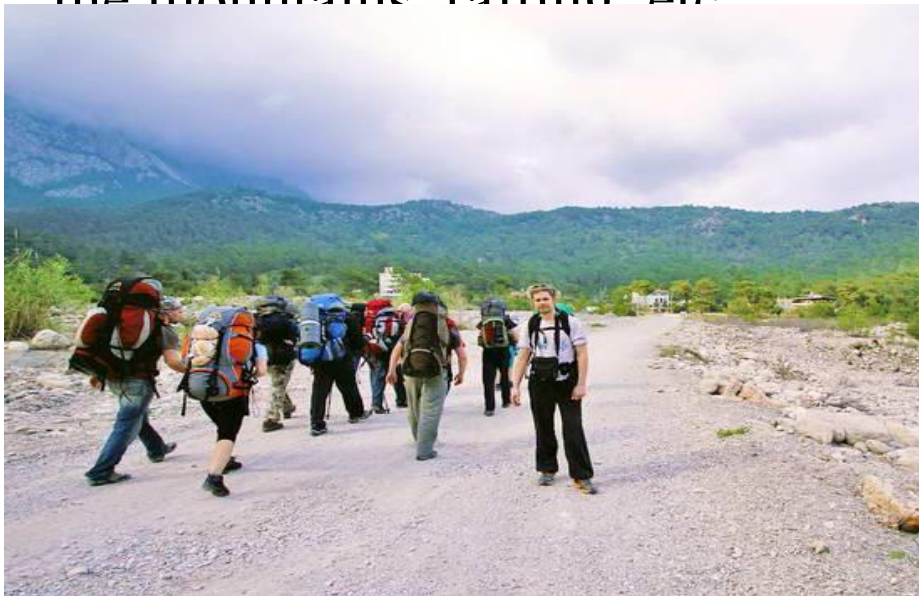


For Antalya important question is seasonal work. Hotels and related tourism businesses, in the spring of gaining staff, and after the closure of the tourist season is carried out mass layoffs and people in the winter, are without work, make ends meet, while waiting for the new season ...

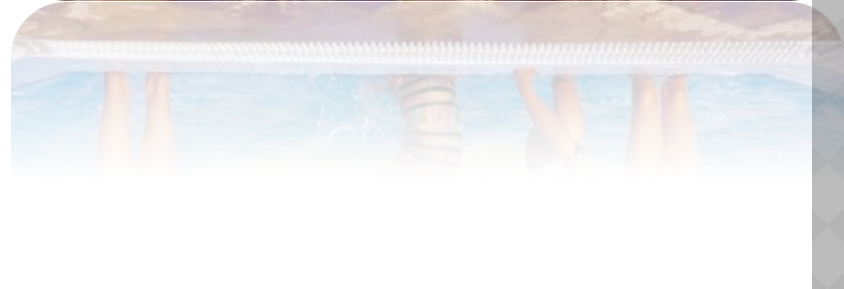


Entertainment in Turkey

Entertainment in Turkey, especially in the resorts are traditional for recreation areas. These include various types of water parks, rides, deep sea fishing, hiking and trips to the mountains, rafting, etc.



The country each summer and winter season invites all comers. Lots of entertainment, attractions and resorts are waiting for their new guests and visitors. Holidays in Turkey for many visitors is associated with a well-developed infrastructure, reasonable prices and excellent opportunities for entertainment for both adults and children. One of the most fun can be called Water Activities







The temple of artemis is one of the seven wonders of the world.

The town of Selcuk in Izmir



THE REASONS THAT WHY WE HAVE CHOSEN FRANCE AND OUR OPINIONS ABOUT IT

Why I chose Turkey? I think this is the perfect place for a first trip abroad, and is the ideal place for regular trips abroad. Turkey really is a perfect combination of price and quality of rest. Turkey - this is an excellent service in hotels and plenty of attractions that it is hardly possible to visit only one .Turkey was chosen primarily as a great place for a family holiday. Such a diversity of services and comfort for all family members, both in hotels in Turkey, you will not find anywhere else. Other countries of the Mediterranean coast more expensive in terms of recreation and entertainment.



Thank you for Attention!!!



Simply to feel good: Holiday in Turkey. The lively culture of Istanbul welcomes you.
The magical lighting of the Ortaköy Mosque greets your eyes with an unforgettable
passion. Explore the city and discover the attractive shopping possibilities and, be sure to
rest in the comfortable atmosphere of one of the luxurious hotels. We will welcome
you with all this and more: www.reiseland-tuerkei.info

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