

Parallellex Bank

PRIVATE BANKING



Private Banking

- ▶ Services and Tools
 - ▶ Access to financial products
 - ▶ Discretionary portfolio management
 - ▶ Margin lending
 - ▶ Wealth advisory
 - ▶ Investment execution-only
 - ▶ Private banking
 - ▶ Trust services
 - ▶ Concierge services.
 - ▶ Achieve wealth management objectives
 - ▶ Secure your retirement
 - ▶ Purchase that dream vacation home
 - ▶ Enjoy the opportunity to trade on your own portfolio.



Private Banking Offerings

- ▶ Separately Managed Discretionary Accounts
- ▶ High Yield US Dollar Structured Products
- ▶ US Dollar and GBP Equity Indices Exchange Traded Funds (ETFs)
- ▶ Margin-Lending
- ▶ Portfolio Audit
- ▶ Investment Advisory
- ▶ Financial Advisory
- ▶ Execution-only
- ▶ Banking Services
- ▶ Concierge Services



Separately Managed Discretionary Accounts

- ▶ Discretionary management of individual portfolios targeted at Ultra-High Net worth investors.
- ▶ The Private Banking Manager creates a portfolio to mirror the risk-return goals of the investor.
- ▶ The Private Banking Manager makes all investment decisions on the portfolio.



High Yield US Dollar Structured Products

- ▶ International banks offer 0-1% on US Dollar deposits.
- ▶ Our structured products offer multiples of this by investing in secured Eurobonds and Term loans of Nigerian and African high grade issuers, to reduce risk.
- ▶ Understand local risk and offer relatively safer superior returns for the same level of risk.

Margin Lending

- ▶ Allows investors to
 - ▶ Borrow against shares in their portfolios
 - ▶ Trade in domestic shares listed on the Nigerian Stock Exchange
 - ▶ Borrow against their account balances with Parallelex and buy and sell shares.
- ▶ Shares must be on the list of the Securities & Exchange Commission Marginable Stocks.
- ▶ The list will be shared with investors seeking to take advantage of this product



Portfolio Audit

- ▶ With the advent of electronic share certificates, bonus issue and dividend payment, many clients struggle to reconcile their global investment positions.
- ▶ Parallax Private Banking offers comprehensive reconciliation services to
 - ▶ Help investors consolidate and better manage their investment portfolios
 - ▶ Efficient portfolio audit service helps to remove stress involved in portfolio consolidation

Investment & Financial Advisory

Investment Advisory

- ▶ This Service helps investors navigate the uncertain world of financial markets.
- ▶ Investors decide on how and where to invest their wealth. We only provide clarity on investment opportunities to make them better informed.

Financial Advisory

- ▶ Parallelex Private banking offer a financial advisory service to help address your business concerns. This includes:
 - ▶ Valuation
 - ▶ Debt and equity capital raising
 - ▶ Identification of strategic investors/partners
 - ▶ Divestments, listings on Nigerian and international exchanges
 - ▶ Investor relations



Execution-Only

- ▶ Parallelex wealth services work in collaboration with exclusive service providers to receive and transmit your orders on not only the Nigerian Stock Exchange but also international exchanges.
- ▶ We offer best execution as prescribed by international regulators, intraday updates and end of day confirmations.
- ▶ Parallelex offers an online service through our trade execution platforms, Parallelex Private Mobile allowing you to have direct access to Nigerian Stock Exchange with real time prices, market depth and order entry.
- ▶ Online service is fully integrated with Parallelex online service, allowing you to fund and debit your trading account from your Parallelex account.
- ▶ In addition, you will have access to our award winning research reports usually reserved for institutional investors, to assist you in making investment decisions.

Banking Services

- ▶ We offer a full range of banking services.
- ▶ Your Parallelex Private Banking Manager will be the conduit between you and Parallelex, assuring you get the most competitive rates possible. For instance, your Parallelex Private Banking Manager can source foreign exchange at highly competitive rates
- ▶ We offer a Private banking App and Online Service exclusive to Our Private Banking Client to enable you avail all Private Banking Services with ease.



Concierge Service

Our Concierge service (exclusive partnership with DC Luxury Concierge) offers

- ▶ **Exclusive Travel Services**
 - ▶ From selecting your mode of transportation to chauffeur driven airport pick-up/drop off, airport security/ VIP Protocol to luxury hotels to the greatest resorts, private islands, luxury cruises, and retreats, a one-of-a-kind travel experiences.
- ▶ **Luxury Rentals**
 - ▶ Private Jets (any destination), Helicopter, Luxury Cars, Yacht & Boats, Beach Houses & Villas, Apartments & Houses (Buy, Sell or Rent/Lease)
- ▶ **Personal Shopping**
 - ▶ Our personal shoppers and stylists are experts at sourcing valued fashion, rare collectibles, and one-of-a-kind gifts for that special someone. They have every wish list covered, from the latest designer fashions to fine jewellery, luxury watches, and rare artworks.
- ▶ **VIP Access**
 - ▶ The best VIP Experience that money can buy; get front row VIP seats, Backstage passes and access to sold out concerts, Exclusive invites to Art Exhibitions, Private Shopping Experiences, Movie Premier, Private Members Club
- ▶ **Other Services**
 - ▶ Celebrity Bookings, Fine Dinning Reservations, Private Security, Butler Service, Private Chef, Spa & Wellness

