

# Real Estate Agency

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# So, why have we chosen this project?

- Interesting to implement
- More space to customize and extend
- Popular theme in the world

# Why our system rules?

- Automated business processes - from creating new lead to making him a resident of estate
- Notification Service - our lead(and in future a resident) will receive various SMS notifications about his status in the process of buying estate
- Easy to customize and extend - you have built a new parking spot and need to add it to your system? No problem, with our custom entities you can customize and extend your system as YOU wish

# Business process

- Our system contains an automated business process, which can provide several opportunities to your estate realtor:
  - No need to switch from one entity to another in the process of making a deal with a lead
  - Our input validation can minimize mistakes, that could've been made by manager(we are really proud of it!)
  - Price of your apartment is calculated by a plug-in(Extension to your Dynamics CRM system), so there is no risk in mistaking, which can be painful

# Plans in Extending

- Website, which should automatically create new leads based on the form values, that they've sent(it should've been working by now, but we have some issues with back and front-end communications)

Your Questions

Thanks for your  
attention!