

AGRIENVIRON

STRATEGIC
PROPOSALS



www.agrienviron.com

**“Effecting Change Through
Diligent and Persistent
Endeavour”**

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Introduction

- AGRIENVIRON is a multi-disciplinary firm involved in development-oriented consulting services, training and capacity building, procurement, project management and project evaluation in agriculture and the environment.

Main Business Areas

- Consulting services
- Education and Training
- Research & Development
- Agricultural Extension: Farm Management
- Procurement: Agricultural and Environmental Equipments and Consumables
- Environmental Management

Mission Statement

- Our mission is to bridge the gap between policies, new scientific and technological innovations and their application, at the grass-roots level, in front-line production, through the delivery of cost effective and sustainable services/solutions to our clients.

Focus

- Our focus is the present and, in particular, the future of sustainable production in agriculture and the environment - including all allied land-based industries and agents, especially in developing countries.

Ultimate and Current Goals

- **ULTIMATE GOAL:** Our ultimate goal is to become the leading Private Public Partnership (PPP) dedicated to the production of food and preservation of the environment, research & development and consulting services for African and other tropical developing countries.
- **CURRENT GOAL:** The goal at this stage is to raise enough working capital to allow the company to extensively market its services and expand the volume of work that can be undertaken.

Proposals

We believe there is a good opportunity out there, based on our combined experience in consulting and research on agriculture and the environment but we need to develop a "piercing" strategy to find an entry point. We are inviting suggestions.

Proposals

We are aware of large sums of money that are being committed to Africa for a variety of development projects, and we are currently to positioning ourselves; we encourage clients to approach us with their ideas, which we will turn into proper bankable projects for them.

Proposals

We know there is scope for partnerships with firms in South Africa that are looking for predominantly Black-owned companies to strengthen their ability to bid for government jobs.

Proposals

We also need to have a company profile that shows balanced racial representation and are therefore extending an invitation to those of you who may be willing to be part of this venture BUT we want you to tell us what value you can actually add to our business plan, other than just being a "face" on the company's website.

Proposals

- We welcome any possibilities right now to take on roles as partners in any consulting work that you and/or your partners are involved in, especially as this will give us leverage and the beginning of a track record as to where we have worked recently; and finally we welcome,
- Any other ideas that you might like to suggest.

Strategic Partners

- Agrienviron's main strategic partners are: CIMTechniques Inc., a very successful information technology and communication manufacturing and consulting company based in Beaufort, South Carolina, USA. CIMTechniques Inc.'s primary business areas are: technology applications, natural resource and built-environment management, environmental and geographic information systems.

Partners (Continued)

- AGECO Group Environmental Consulting (Belgium)
- Comito Associati (Italy) – Road Transport and Environmental Consulting company;
- Njala University, School of Environmental Sciences;
- The House Factory Company (Australia) etc., etc.

Clients

- Our clients are: Farmers and Growers, Governments, NGOs, Public and Private Enterprises (e.g. Banks, Insurance Companies), Industry (e.g. Leisure & Tourism, Mining and Building/Construction Companies).

Conclusion

- Openness
- Pragmatism
- Innovation
- Partnering
- Collaboration

Contact

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