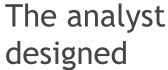
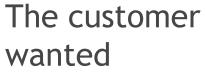


THE CUSTOMER EXPLAINED





The programmer made







Example

REQUIREMENTS" PROBLEMS

Ошибки, допущенные на стадии сбора требований, составляют от 40 до 60% всех дефектов проекта (Davis, 1993; Leffingwell, 1997)

Две наиболее распространенные проблемы, о которых сообщается в Европейском обзоре индустрии ПО определение требований и (ESPITI, 1995) управление ими

Оценка длительности\стоимости, базирующаяся на неполных требованиях, приводит к превышению бюджета на 200-300%

(наблюдения одного из слушателей)

THE SUCCESSFUL PROJECT ...

- 1. Make the final result, which the stakeholders are satisfied with the project
- 2. To finish it in time (at the time)
- 3. Remain at the required level of quality to meet the level of resources allocated
- 4. Were profitable

HOW TO ARCHIVE?

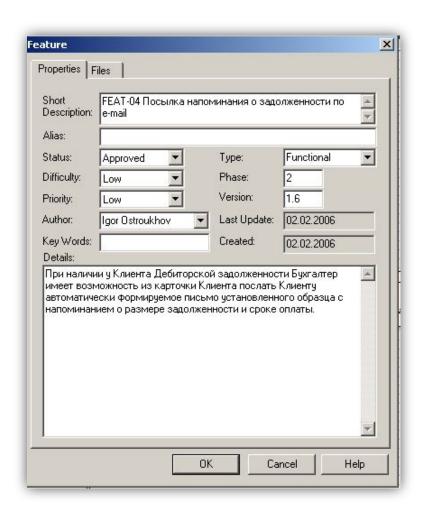
To be successful, the project must:

- 1. Make the final result (deliverable)
 - Properly collect and interpret requirements
 - Correctly implement the requirements
- 2. End no later than planned
 - Correctly determine the date based on the requirements
 - To organize and carry out work so that date has become a reality
- Remains in the framework of quality requirements, budget constraints, and the volume of work
 - Consider non-functional requirements and quality attributes
 - Manage requirements

THE REQUIREMENT IS THE BEGINNING OF THE ROAD

- Properly collect and interpret requirements
 - Collect all of the requirements
 - Correctly interpret requirements
- 2. To control the amount of requirements
 - Set boundaries of the project, a list of requirements and their interpretation, equally understand both sides
 - Monitor the project boundary, warning increase

THE REQUIREMENT



Requirement - a specification of what is to be implemented. They described the behavior of the system, the system properties, or attributes.



WHAT ARE THE REQUIREMENTS?



BUSINESS REQUIREMENTS

- They contain high-level objectives of the organization or system customers
- Answer to the question:

WHY WE DO SYSTEM?

- Source the project sponsor (the customer system , marketing , " medium ")
- Example:
 - Выпустить систему ATM QoS раньше, чем ближайшие конкуренты выпустят свой аналог

USER REQUIREMENTS

- Describe the tasks that users will be able to solve with the help of the system
- Answer to the question:

WHAT CAN DO USERS?

- Source real users ("champions", focus groups, user management)
- Example:
 - Возможность просмотреть TOP N наиболее распространенных причин простоя банкоматов

FUNCTIONAL REQUIREMENTS

- Determine the functionality of the software, which the developers must implement to allow users to perform required tasks
- Answer to the question:

What should a developer DO?

- Source analysts, developers, the UI Designer, Usability Engineer
- Example:
 - Добавить в отчет новое поле «E-mail исполнителя», с форматом текста Times New Roman, шрифт 10

QUALITY ATTRIBUTES

- Often referred to as "non-functional requirements"
- Additional description of the product and \ or characteristics that are important for the product developers or users
- Example:
 - Максимальное использование парадигмы интерфейса MS Office продвинутый пользователь MS Office после 15-минутного тренинга должен быть способен вызывать любые функции программы

BUSINESS RULES

- Includes corporate policies adopted by government regulations and practices that affect the way of functioning of the system
- In fact is the limit, because of which there are additional requirements
- Example:
 - Формат времени для пользователей из офиса в Принстоне - ГГГГ-ДД-ММ
 - Формат времени для пользователей из офиса в Москве -ДД-ММ-ГГГ

DRIVING SYSTEMS THINKING

Functional Non-functional Business requirements Документ об образе и границах проекта Business rules User requirements **Quality Attributes** Варианты использования и эскизы интерфейса Software requirements Requirement **Specification** Restrictions (Limits) requirements / Backlog

NOT REQUIREMENTS

- Considerations for project management
- Considerations for testing
- Considerations on the application of the system
- Considerations regarding the implementation of the requirements in the code
 - In addition to restrictions



THE TYPES OF REQUIREMENTS AND THEIR RELATIONSHIP









Business requirements

«Повысить прибыль путем предоставлени я новых каналов продаж»

User requirements

«Заказчик сам может сформировать заказ»

System requirements

«Веб-форма размещения заказа»

Restrictions (Limits)

«PlaceOrder.aspx»

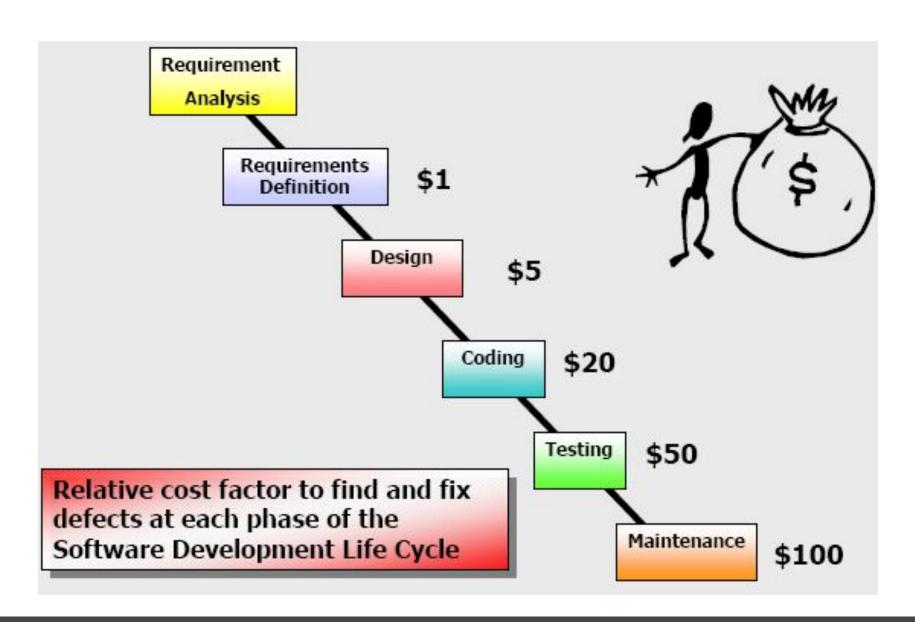
Customer::

cmdConfirm

tbl_Orders

sp_CreateOrder

INSTEAD OF SUMMARY



FEATURES SUPERIOR REQUIREMENTS



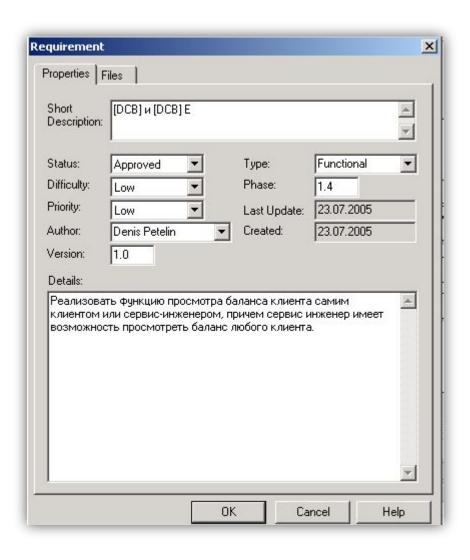
- Complete
- Correct
- Ambiguous
- Consistent
- Verifiable
- Prioritization

COMPLETE

- Each request must contain all the necessary information to the developer to ensure that design and implement the required functionality correctly
- Ideally, the requirement describes:
 - -What need to do?
 - -How does it look like?
 - -How does it behave?



WHAT NEED TO DO



FR-WUI-005 Просмотр баланса [DCB] и [DCB] E

«Реализовать функцию просмотра баланса Заказчика самим Заказчиком или сервисинженером, причем сервисинженер имеет возможность просмотреть баланс любого Заказчика»

HOW DOES IT LOOK LIKE

Быстрый Баланс клиен	та	ия заказов	•			Поиск клиента
CUSTOMER_NAME (CUSTOMER) (название организации хранится в сессии, Debtor ID (CUSTOMER) возвращается функцией) за июнь						
	нта: BALANCE ь все проводки	⊘ Показать отг	грузки 🔘 По	казать оплаты	Обновить	
	Счет-фактура	Отгружено	Оплачено	Срок оплаты		
DOC_DATE	REF_DOC_NO	AMT_DOCCUR TX_DOC_CUR CURRENCY		LINE_DATE+DS(T_DAYS1		
Текущий кг Изменить н	пиент: 0000001 a: [Найти Изменить			[D	CB] E

Source: FR-WUI-005

HOW DOES IT BEHAVE

• <u>Primary Actor:</u> Инженер (пользователь)

• <u>Precondition:</u> Инженер (пользователь) прошел авторизацию в системе, получил доступ к базовой странице [NAV] и выбрал пункт.

• <u>Success guarantee:</u> На экране отображена страница с соответствующей информацией.

Main success scenario:

- 1. Система отображает страницу **Баланс Заказчика** [DCB]. По умолчанию в полях выбора даты указывается текущий месяц и год, а на самой странице отображается информация о всех проводках Заказчика за текущий месяц.
- 2. Инженер (пользователь) изменяет значения, заданные в полях выбора даты, и нажимает кнопку **Обновить**. Система выводит информацию о проводках Заказчика за указанный месяц. Или:
- 3. Инженер (пользователь) задает, какую именно информацию он хочет увидеть установив переключатель Показать все проводки, Показать отгрузки, Показать оплаты и нажимает кнопку Обновить. Система выводит информацию требуемого типа за указанный месяц.

Extensions:

- Во всех случаях, когда система обращается к коннектору, а он оказывается недоступным, отображается страница Баланс Заказчика с информацией об ошибке Ошибка доступа к системе.
- Инженер может изменить текущего Заказчика, введя его номер в соответствующее поле и нажав кнопку Изменить. Для поиска номера Заказчика можно воспользоваться кнопкой Найти [DCS] Customer Search.

COMPLETE: TYPICAL PROBLEMS

Complet e

All significant requirements are included.

No items have been left for future definition.

Often:

- Non Functional requirements missing
- Hidden assumptions
- Too general statements

Examples:

"Application V.2 should be 50% faster" Each operation? Maximum time? What is current performance?

"Application will be localization ready"

Customer assumes: we will just provide file with resources

CORRECT

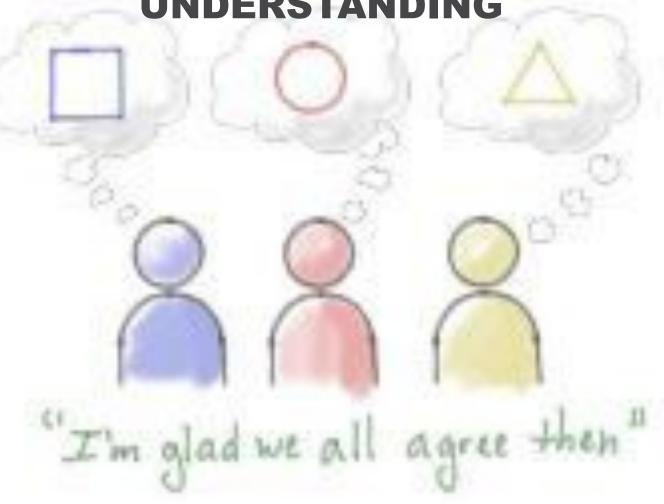
Each requirement must accurately describe the desired functionality

- Aspect One: Interpretation
 - Make sure that the user understanding and the same developer
- Aspect Two: Consistency
 - There should be no conflict, duplicate or conflicting requirements



WHEN WE VERBALLY DISCUSS IDEAS, WE MAY

INCORRECTLY BELIEVE WE HAVE THE SAME UNDERSTANDING



REPRESENTING OUR IDEAS ALLOWS US TO DETECT INCONSISTENCIES



CORRECT: TYPICAL PROBLEMS

Corre ct

Every stated requirement represents Something required of the system to be built.

Usual problems:

- Incorrect statements (Copy-Paste, Mistypes)
- Obsolete requirements
- Gold plating features that add cost, but not much value
- Technically impossible features
- Design mixed into requirements

AMBIGUOUS

- The ability to interpret the same requirement of different
- Several readers have several different understandings of what needs to be done to implement this requirement

AMBIGUOUS: TYPICAL PROBLEMS

Ambiguou s

Every statement has one interpretation. Terms are clear and well defined.

Example:

"The feature XYZ is optional"

Designer: "The feature is optional, we do not have to implement this".

Customer: "Wow, the product will have nice XYZ feature". Marketing: "The feature is optional, so we'll provide it as

additional package for extra money".



Data Input





1-2h

3-5h

WORDS THAT SHOULD RAISE SUSPICION:

- Приемлемый, адекватный
- Гибкий
- Улучшенный, более
- Необязательно
- Несколько
- Элегантный, прозрачный
- Удобный
- Быстрый, моментальный
- Эффективный
- Устойчивый к сбоям



WORDS THAT SHOULD RAISE SUSPICION:

eas

provide

fgr_a

क्रमंत्रम्भक्राह

effectiv

fimel

XS

Applicable

pgssible

es

appropriate

ptactical

BUT Mod Mitted

Eapability

efficie

nt

capability

formal

minimiz

Phaximiz

6ptimiz

Papi

dser-friendl

yimpl

Office

Osua

larg

flexibl

Pobus

\$tate-of-the-a

improve

d



CONSISTENT

Consiste nt

Conflicting terminology, contradictory required Actions and impossible combinations are notably absent

Example:

"For Customers, who are exempted from receiving billing reminder notices, ensure that two notices are generated".

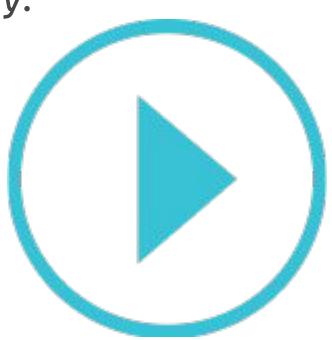
It is inconsistent: you don't generate reminders for exempted customers.



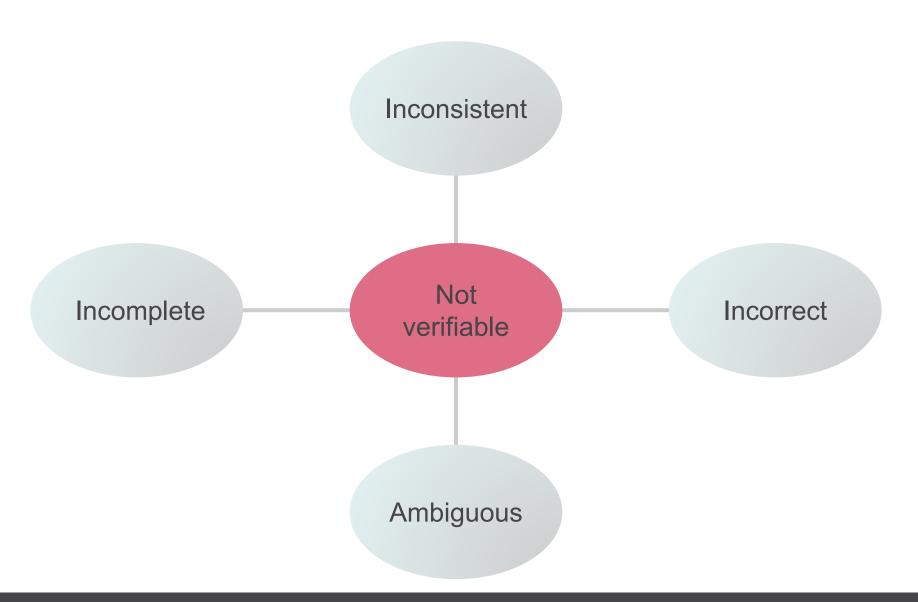
Examples:

"Application will have 0 bugs."

"Application will be user friendly."



REQUIREMENTS: TYPICAL PROBLEMS

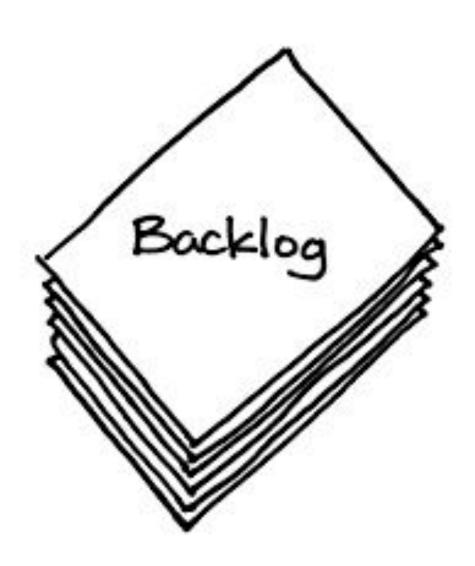


PRIORITIZATION

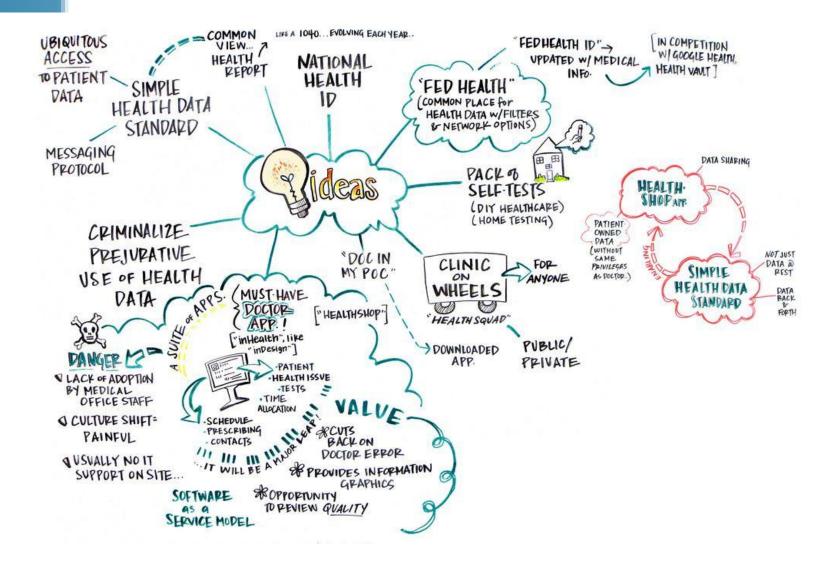
- Not on the principle of separation " is important, it does not matter," and ordering on the principle of "first - second-third"
 - Each request is mapped version of the application (iteration of development), in which it should appear
 - The sponsor and the users should be aware that the priorities only describe what is being done first, and then what, not what will be done and what is not



WHAT IS REQUIREMENTS IN AGILE?



PRODUCT BACKLOG



PRODUCT BACKLOG

- Master list of all "features"
- High priority features are split into "stories" achievable within an iteration.
- Each "story" is prioritized and scoped.



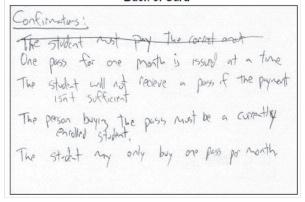
PRODUCT BACKLOG

All Rank ▼	ID #	Name	Release STS Release 🕶	Iteration	State	Plan Est 43.0
				All	All 💌	
	US33	Definition of Done	STS Release		DPCA	
10000000000,0	US21	Environment configuration	STS Release	Sprint #1 Show test	D P C A	2,0
1000000,0	US20	Show Test	STS Release	Sprint #2 Show and Create Test	DPCA	8,0
50000,0	US22	Create Test	STS Release	Sprint #3 Populate questions	D P C A	3,0
40000,0	US23	(Copy of) Add Question -Loading Questions	STS Release	Sprint #3 Populate questions	D P C A	5,0
38000,0	US30	(Copy of) Add Question - View question table	STS Release	Sprint #3 Populate questions	D P C A	5,0
35000,0	US32	(Copy of) Add Question Add/Update/Delete	STS Release	Sprint #4 Agile Practise	DPCA	5,0
3000,0	US24	Add Aswer	STS Release	Sprint #4 Agile Practise	DPCA	5,0
2000,0	US25	Test Result	STS Release	Sprint #4 Agile Practise	DPCA	5,0
1000,0	US26	User information	STS Release	Sprint #4 Agile Practise	DPCA	2,0
500,0	US28	Login	STS Release	Sprint #4 Agile Practise	DPCA	1,0
300,0	US29	Error page	STS Release	Sprint #4 Agile Practise	DPCA	2,0



Front of Card 178 As a student I want to purchase a parking pass so that I can drive to school Ptiority! Man Should Estimale: 4

Back of Card





USER STORY

Story info add child add sibling delete X Name US 1.2 Add new page Reference ID story:9 State Done Points 3 Backlog Team 1 Sprint 1 H.S. Responsibles Labels This story has no labels Description As a website Administrator I want to add new page in order to make my website contain all necessary information. Prototype AC: 1. Apply icon is not shown for the new page Properties. 2. Publishing status should be Hidden by default. 3. When I press Save the page is created with the data entered into input fields and added to the pages list. 4. I can also add a new page directly from the menu by clicking Add icon opposite to Pages menu item. Branch completion

3 done of 3 estimated points (100%)

CLARIFYING REQUIREMENTS – OPTION 1: GROOMING

When	Before a sprint, even 1 week before	
Input	User Stories created and described by PO	
Who participates	All team, dev and test, PO	
What testers do before grooming	 Analyze user stories from the point of: What information is missing and will prevent us from testing? What is strange /not logical/contradicts other reqs? Do I know how to test this? What is missing to test this? (e.g. data) 	
On grooming	Ask questions by user stories Clarify PO answers Plan if needed additional discussions (e.g. with architecture)	

CLARIFYING REQUIREMENTS OPTION 2 - 3 AMIGOS SESSIONS

3 amigos are

- Business Analysis or Product Owner -What problem are we trying to solve?
- Developer(s) -How might we build a solution to solve that problem?
- Tester(s) -What about this, what could possibly happen?

3 amigo sessions are conducted to discuss user stories, questions by user stories

WHAT CAN GO WRONG?

What can happen?

- Not enough stories exist/have details in the backlog before grooming
- PO does not know what the purpose of the story or details
- PO is not ready to answer on questions
- PO does not come on grooming
- Team works with several POs and they contradict each other
- PO changes opinion a bit later
- · Requirements are changed on the fly

What can we do?

- Plan grooming in advance
- Prepare and share questions with PO before session
- Push to "move out of sprint" not clear stories on plant
- Plan grooming in advance
- Prepare and share questions with PO before session
- Store PO's answers in common source
- Have answers recorded; measure and communicated impact of changes

ACCEPTANCE CRITERIA



WHAT ARE ACCEPTANCE CRITERIA?

- Acceptance Criteria are the conditions that a software product must satisfy to be accepted by a user, customer, or in the case of system level functionality, the consuming system
- Acceptance Criteria are a set of statements, each with a clear pass/fail result, that specify both functional and non-functional requirements, and are applicable at the Epic, Feature, and Story Level. Acceptance criteria constitute our "Definition of Done", and by done I mean well done.

ACCEPTANCE CRITERIA FORMAT

The Given/When/Then format is helpful way to specify criteria:

Given some precondition **When** I do some action **Then** I expect some result

HOW CAN ACCEPTANCE CRITERIA BE USED FOR TESTING

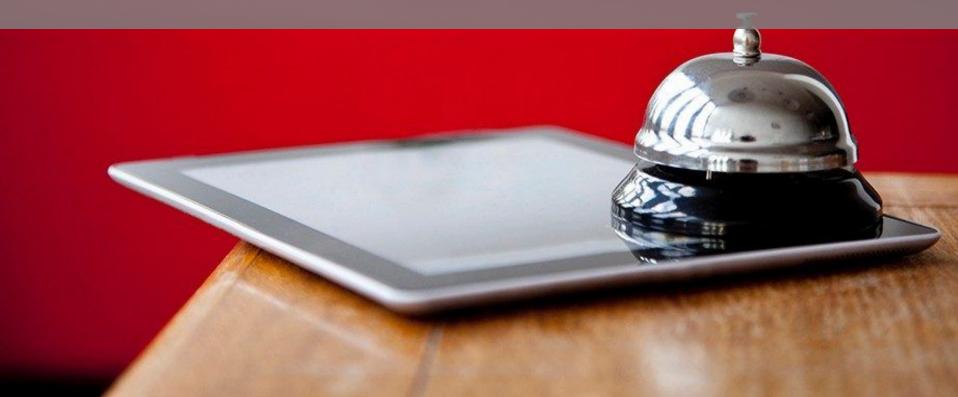
All acceptance criteria must be checked during testing Besides them tester also should think about

- All possible negative verifications
- Functional verifications for controls
- UI check
- Integration this functionality with the system
- End-to-end scenario
- •

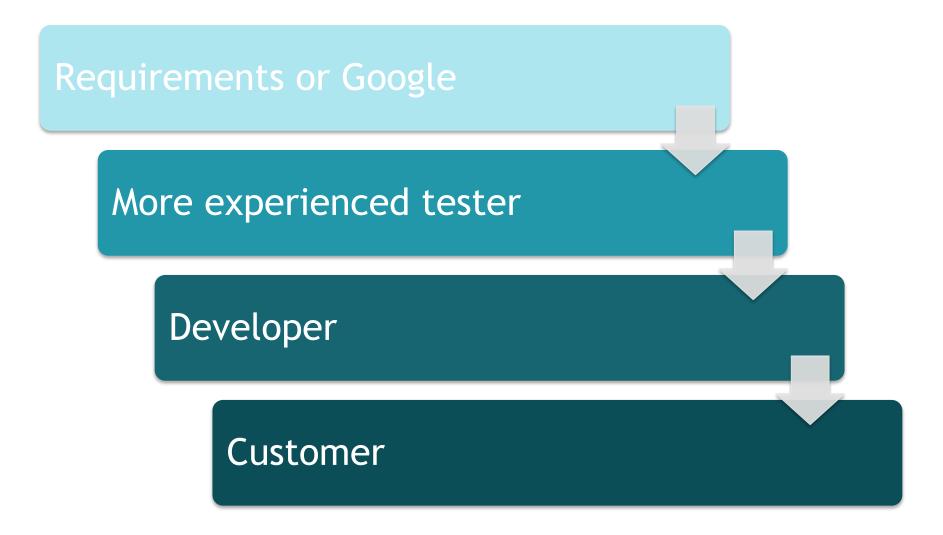
Acceptance criteria is a start for testing, but not all what can we should verify!



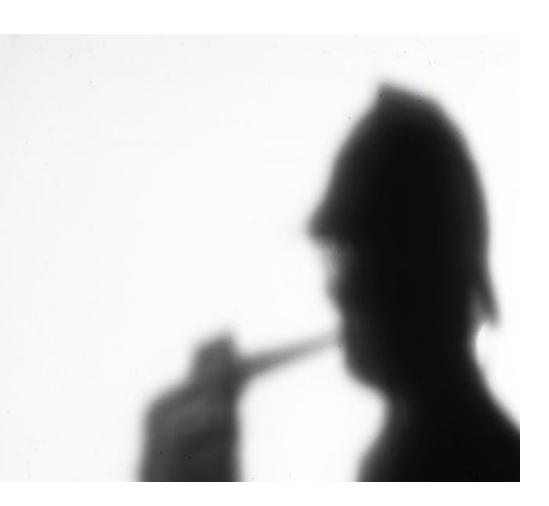
ART ASK QUESTIONS



QUESTION: WAY TO ANSWER



WHEN THE RESPONSE IS SUFFICIENT?



- Specific answer
- No "may be", "I think"
- No contradictions
- You are 100% sure
- You understand "why"



- Remind by email
- No answer in a week- escalate his manager



ASKING QUESTIONS REQUIRES COURAGE



ASKING RIGHT QUESTIONS REQUIRES THINKING AND SKILL



There is a lot of mental work between "I do not understand" and the right question



SHOULD WE CLARIFY FIELDS LENGTH, VALIDATION?

Absolutely yes for client facing cites

Things to clarify

- Unique(+case sensitive)
- Required
- Min, Max
- Allowed symbols
- Languages
- Default values
- Messages texts





First you work for your reputation, then your reputation starts working for you



THE CLASSIC CONTEXT-FREE QUESTIONS

The traditional newspaper reporters' questions are:

- Who
- What
- When
- Where
- How
- Why

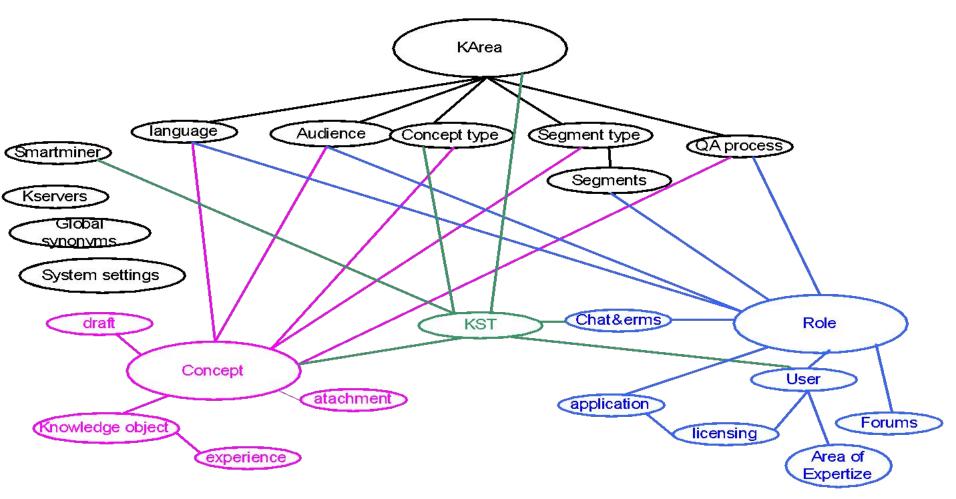
For example, Who will use this feature? What does this user want to do with it? Who else will use it? Why? Who will choose not to use it? What do they lose? What else does this user want to do in conjunction with this feature? Who is not allowed to use this product or feature, why, and what security is in place to prevent them?

SEEING GENERAL PICTURE



- To ask a question of standing, it is necessary to go beyond the requirements of
- To see the image as a whole (a piece of the puzzle does not fit)

MODEL OF APPLICATION - EXAMPLE



1 page model of a system described in 100+ pages functional spec and tested by ~10 people. Shows relations and system as a whole.



- Draw items, not screens
- Draw process
- If something is getting too complex, you are not seeing a model yet. Models can be of different scale.
- Main thing happens in your head: you digest requirements, and begin to understand your system

Draw what is not clear





HOW TO READ THE REQUIREMENTS

- 1. First reading- with pencil
- 2. Resolve some questions
- 3. General picture-draw it
- 4. Second reading
- 5. Final list of questions edit it



WORKING WITH ANSWERS

- Work with answer as a new requirement
- Are there any contradictions with what is already know?
- Modify test cases to incorporate answers
- Ask more questions (sometimes you get thread of 5+ questions/answers to resolve problem) Never leave a question unrecorded, at least at your personal sheet.
- Where will you put all your questions so they do not get lost me -notebook?
- With all the answers combined, does the picture stay logical?
- What else should we check?

Всем спасибо за внимание!

