

Outline:

- Introduction (about countries)
- Goal and mission (совместная коммуникация этих двух стран как пример, их коммуникация в целом)
- Social differences
- Legal and ethical differences (макс я хочу тот слайд у ли взять псомтри ниже я вставила)
- Nonverbal/verbal differences
- Age role
- Gender role
- Religious, ethnocentrism, stereotyping roles
- Social media
- Technologies role
- Ability
- Challenges of intercultural communication (adapting to other different cultures)
- Rules of business communication

Introduction

Switzerland is a tiny country of some 7.7 million people surrounded by four far-larger neighbours: France, Germany, Italy and Austria. Yet despite its small size, it seems everyone has an opinion about what life is like in Switzerland





Australia officially the Commonwealth of Australia, is a sovereign country comprising the mainland of the Australian continent, the island of Tasmania and numerous smaller islands. It is the largest country in Oceania and the world's sixth-largest country by total area.

Goal and mission

The purpose of this study is to Research the culture and present a brief summary of what a manager would need to know about concepts of personal space, rules of social behavior and business communication in order to conduct business successfully in Australia and Switzerland.

Culture



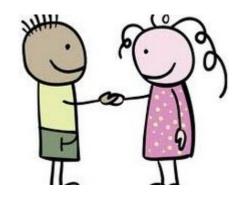


Social differences

<u>Switzerland</u>

- Use of manners
- Concepts of a time
- Linear vision of time and action-time is passing (being wasted) without decisions being made
- They are also monochronic
- Future orientation





<u>Australia</u>

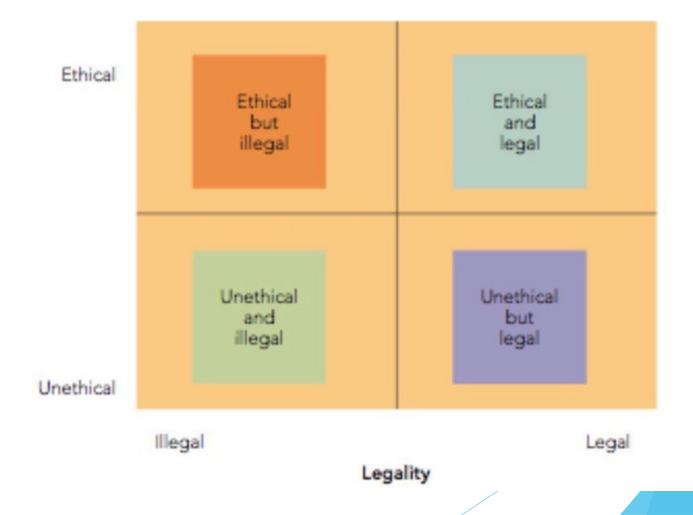
- Use of manners
- Concepts of a time

Sequential cultures-time tends to control and influence

- Future orientation
- Openness and inclusiveness



Legal and ethical differences





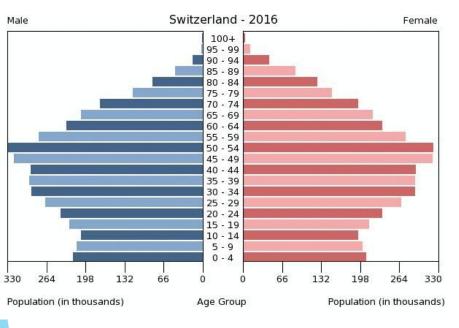


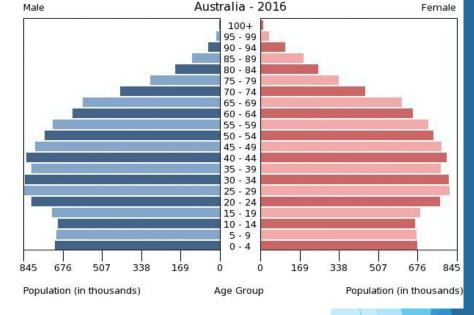
Personal space

Factors affecting personal space:

- Gender
- Age
- Status
- Culture
- Personality

Age role





Age structure: 0-14 years: 15.1% (male

635,840/female 599,255)

15-24 years: 11.11% (male 463,953/female

444,500)

25-54 years: 43.46% (male 1,783,071/female

1,771,590)

55-64 years: 12.37% (male 506,010/female

506,103)

65 years and over: 17.96% (male 645,225/female

823,747) (2016 est.)

Age structure: 0-14 years: 17.84% (male

2,105,433/female 1,997,433)

15-24 years: 12.96% (male 1,528,993/female

1,451,340)

25-54 years: 41.55% (male 4,862,591/female

4,691,975)

55-64 years: 11.82% (male 1,347,780/female

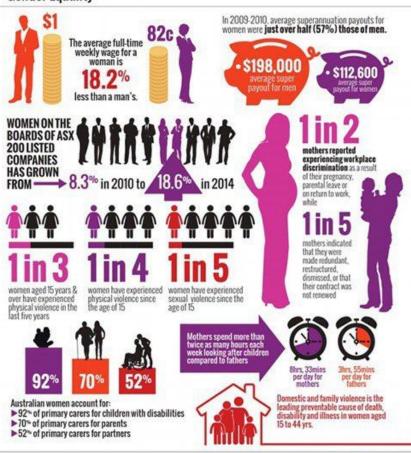
1,369,501)

65 years and over: 15.82% (male 1,684,339/female

1,953,269) (2016 est.)

Gender role

Gender Equality

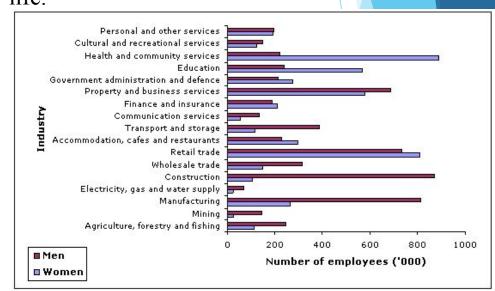


Australia

Women currently make up a large percentage of the workforce but as in many other countries are often found in lower paid and part-time jobs.

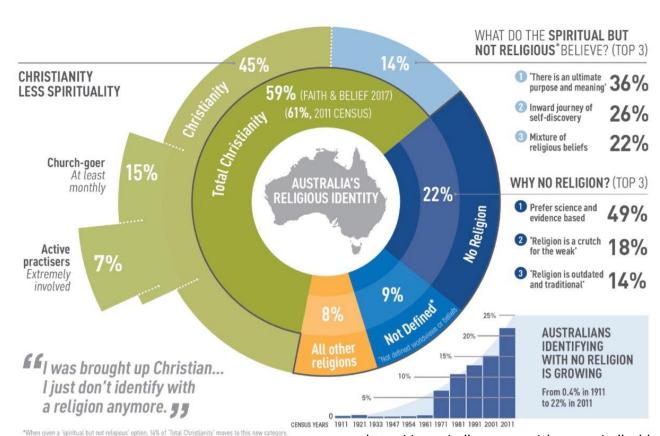
Switzerland

Women are making ever deeper inroads into what was once a predominantly male-dominated world of Swiss business life.



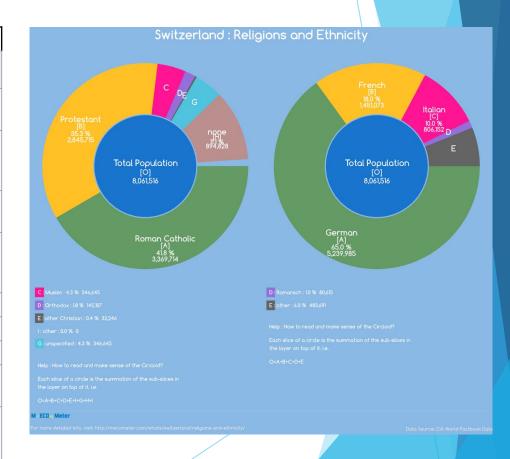
Religious, Ethnocentrism Stereotyping

Religion in Australia is not dead. This study shows that two thirds of Australians (68%) currently follow a religion or have spiritual beliefs. The number of Australians who do not identify with a religion or spiritual belief, however, is on the rise. Almost one in three Australians (32%) now do not identify with a religion.



Religious, Ethnocentrism Stereotyping

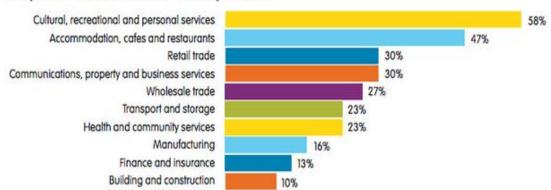
Religion by denomination (% population age 15+)[1]					
	1950 ^[7]	1970	2000	2012	2013[8][8][5]
Roman Catholic	40.9	46.7	42.3	38.2	38.0
Swiss Reformed	57.5	48.8	33.9	26.9	26.1
Unaffiliat ed	-	1.2	11.4	21.4	22.2
Other Christian	-	2.0	4.3	5.7	5.8
Islam	-	0.2	3.6	4.9	5.1
Jewish	0.5	0.4	0.2	0.3	0.2
Others	1.1	0.1	0.7	1.3	1.3
No answer	-	0.4	3.6	1.3	1.3
Total (100%, older than 15)	-	4.575.41 6	5.868.57 2	6.662.33	6.744.79 4 http



http://mecometer.com/infographic/mauritius/gdp-composition-breakdown/

Social media

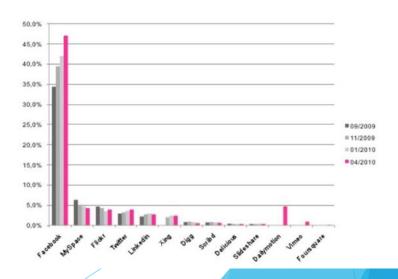
Proportion that have social media presence





Almost eight in ten people... Now use which is points higher than last year

CH - Social Media Reach in %





Technologies role

Swiss technology key to future of European trains

Public transport

Metropolitan transport

Cross-country Buses

Pedestrian Crossings

Traffic Congestion

Ice and Snow, Pass Roads

Alpine Transit

Waterways

Tip 8. Punctuality is of critical importance. Do not be late for meetings, it reflects poorly on your professionalism.

Switzerland has developed revolutionary technology which will make train journeys safer and quicker, and allow locomotives to operate easily across European borders.

Time perception

The Swiss take punctuality for business and social meetings very seriously and expect you to do likewise. Only if you have a very good reason you are excused when being late.

Dress Code

Australian

In corporate Australia, standard business dress is still very much the norm.

Dark suits and ties are the standard dress for management level businessmen with women wearing business suits with either skirts or trousers. (More informal attire is often preferred if doing work outside the major cities.)

Remember that, for much of the year, Australia is a very hot country - so make sure that your clothing is lightweight and cool during those periods.

Try to avoid excessive jewellery and accessories which may be viewed as too flashy and therefore unprofessional.

Swiss

As with the Germans, the Swiss dress smartly for business but do not restrict themselves to the dark blue and dark grey suits favoured by many U.K. and Asian business people.

It is common for men to wear sports jackets and trousers with a shirt and tie in business situations and for women to wear smart casual clothes. Trousers for women are commonplace.

Some of the more conservative elements of the banking sector still prefer the more formal attire of suits and ties and if visiting such a firm it is probably better to err on the side of caution.

The climate is very variable, so ensure you have dressed appropriately for the season.

Communication style

Switzerland



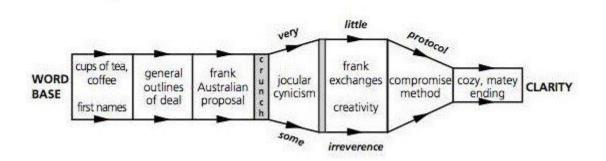
- Speak at least two of the official languages +English
- Plain speaking and directness before diplomacy
- Humour has no place in business.
- Important not to confuse directness with aggression

First names are generally reserved for very close friends and family.

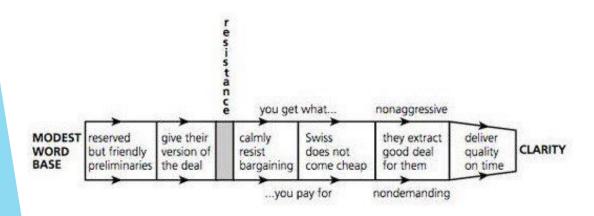
<u>Australia</u>

- English is the official
- Put directness before diplomacy
- Humour is all pervasive in business situations.
- Important not to be too self-promotional
- First names are invariably used in all business situations

AUSTRALIAN



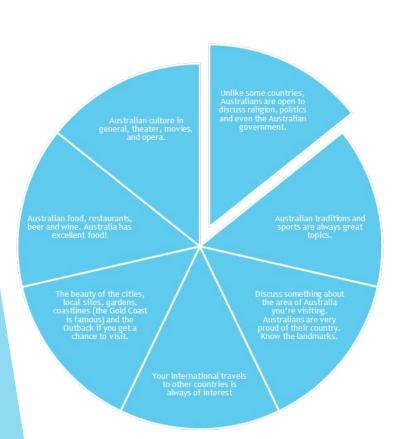
SWISS



What to discuss with colleagues in Australia

Topics to avoid

Safe topics

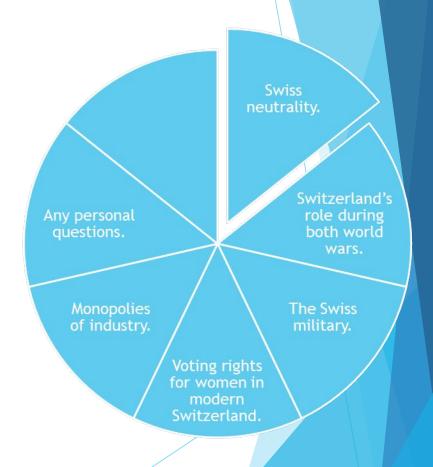


What to discuss with colleagues

Safe topics

Topics to avoid





Etiquette

<u>Switzerland</u>

Meeting Etiquette

Shake hands with everyone present



 Gifts are normally not exchanged at business meetings

Business Meeting Etiquette

Meetings are done by appointment

Punctuality is necessary on all occasions

Business climate is very conservative.



<u>Australia</u>

Meeting Etiquette

Australians are not very formal

Gift Giving Etiquette

Offering gifts is not part of Australian business etiquette



Business Meeting Etiquette

- Appointments are necessary
- Punctuality is important in business
- Meetings are generally relaxed



Australia

Being seen to be a good team player is an extremely important part of the Australian psyche.

To be a maverick or a loner will invariably distance a person from their colleagues. Creating a positive, collegiate feel in a department or project group would be seen as a key management function and 'bonding' sessions (often including food and drink) are actively encouraged.

It goes without saying that anyone who tries to make themselves out to be better than their colleagues does not make a good team player.

A competitive edge should be directed towards the other 'team' (the competition) rather than being internally focused.



Switzerland

As in all countries the Swiss will celebrate the benefits of team working and warn of the threats of ignoring a team-based approach. It is doubtful, however, whether the Swiss approach to team working would be understood or approved of in certain other countries.

In Switzerland, people prefer to be allowed to have the freedom and individuality to be left alone to perform their allocated tasks. 'If I am technically competent and diligent, then I can perform the tasks you give me to the required standard.'

Thus, the idea of a team leader using his or her interpersonal skills to motivate individuals to work together to achieve a common goal sits uneasily with this Swiss penchant for being allocated a task and then being allowed to complete it in an unaided and unsupervised manner.



Conclusion