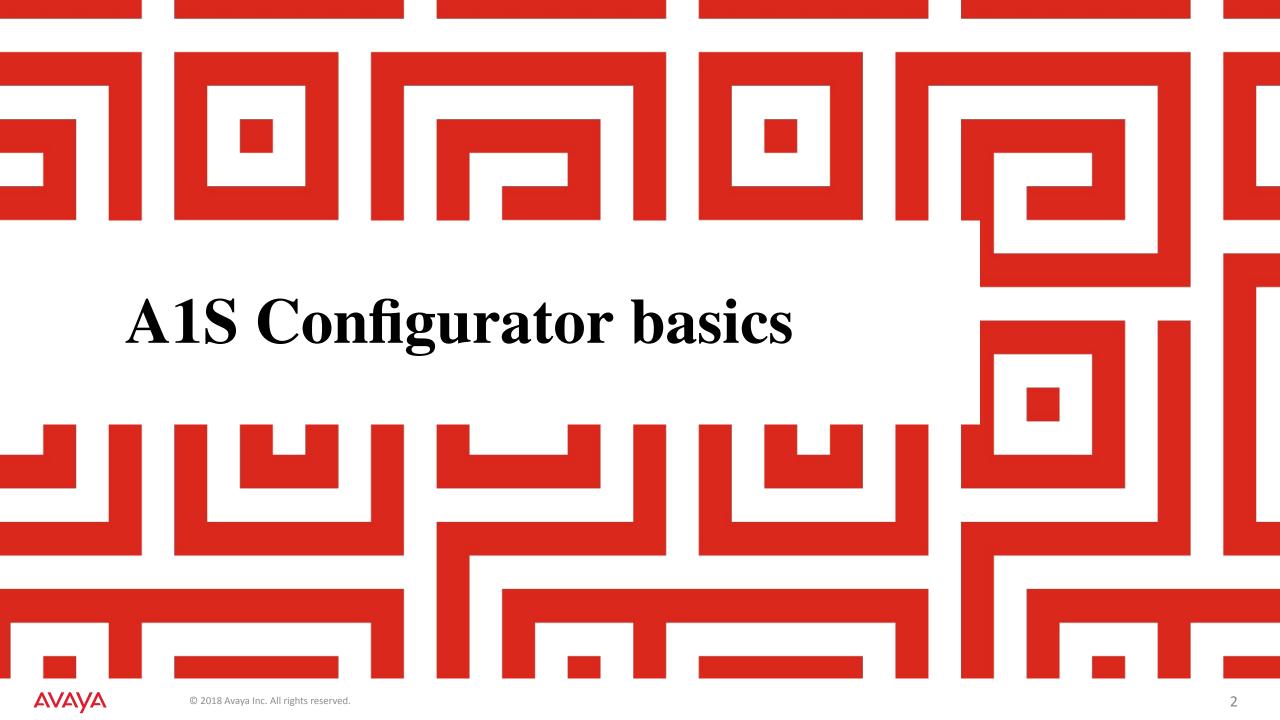
PreSales Training

Team Engagement - Unified Communications - Design Tools

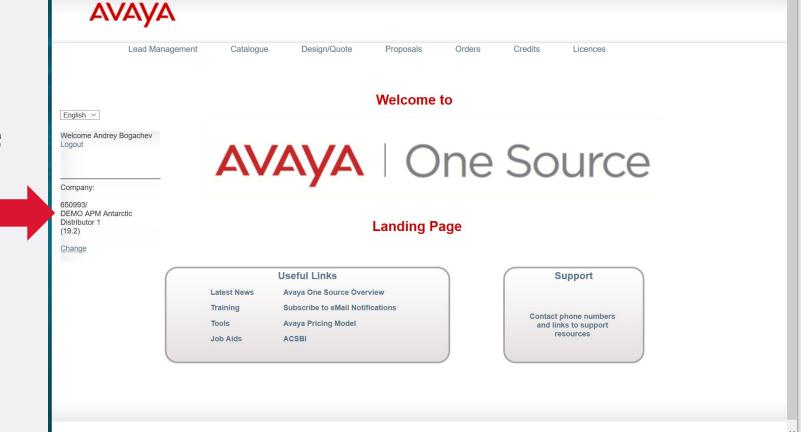




http://www.avaya.com/ebizu

A A1S Landing Page

- One Source landing page
- Check the correct company / region



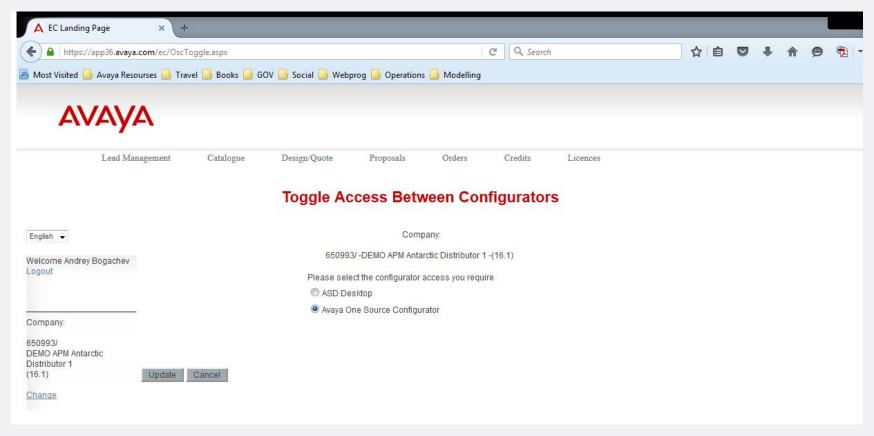
https://app36.avaya.com/ec/Default.aspx

Avaya Travel Books Social GOV Training Modelling Webprog Operations

■ ··· **▽** ☆



Select the Configurator Type

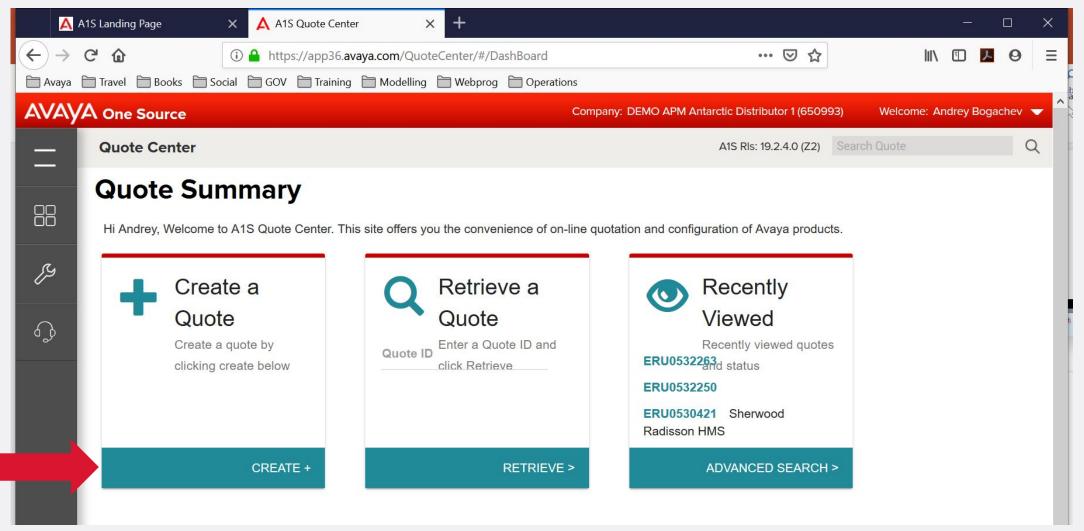


Design/Quote □ A1S Configurator □ Toggle Configurator Access

«ASD Desktop» - outdated option that require ASD Configurator installed ASD Configurator is obsolete Oct 2015

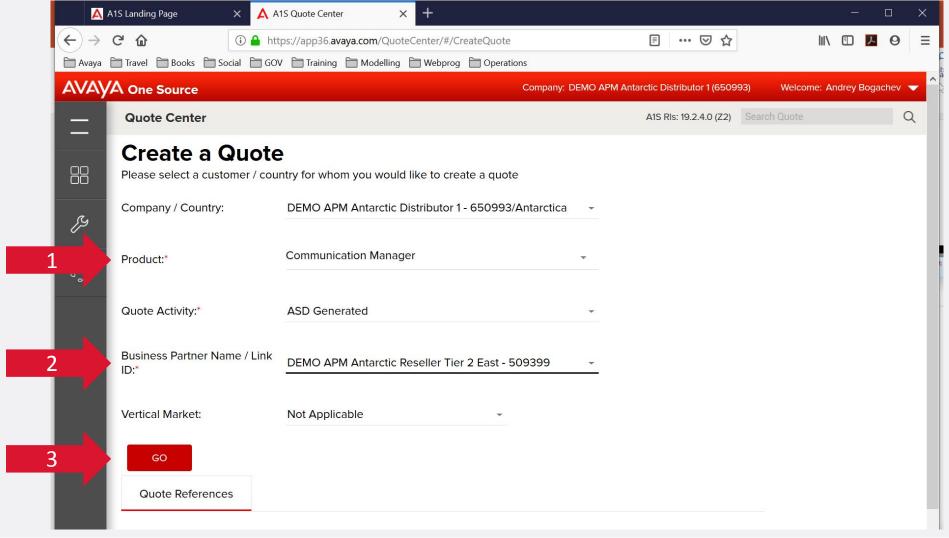


A1S Configurator Home



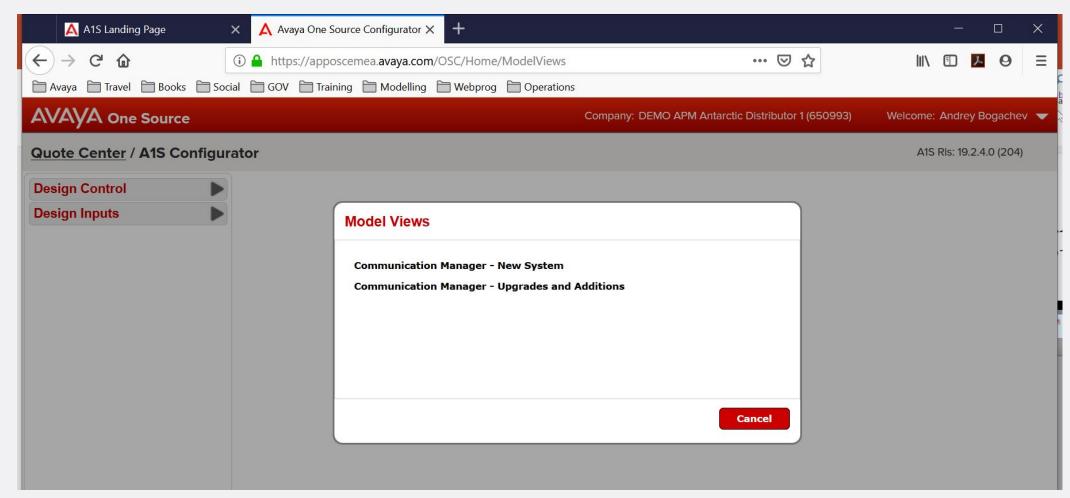


Creating a new Quote





Starting the Aura / ACM design





Design Control menu

- Material / APL report, Price/Reports/Exit
 - Go to Quote Management screen
- Configure design
 - Process parameters and build the BOM
- Blueprints templates repository
- Piece Part order
 - order by material code / quantity
- Design Adjust
 - Manually change the processed BOM
- Co-term sync service contract timing
- Select Country
 - design rules are country dependant

Design Control



Material / APL Report Configure Design

Save Design (06 : 50)

Preferences

▼ Blueprint

Save As Blueprint
Manage Model Blueprints
Upload ASD Template

Retrieve a Quote

Subscription Licensing

Co-Term

Design Adjust

Historical License

Piece Parts Order

Select Country

Create New Design

Cancel Quote

▼ Internal Reports

SLO Validation Report

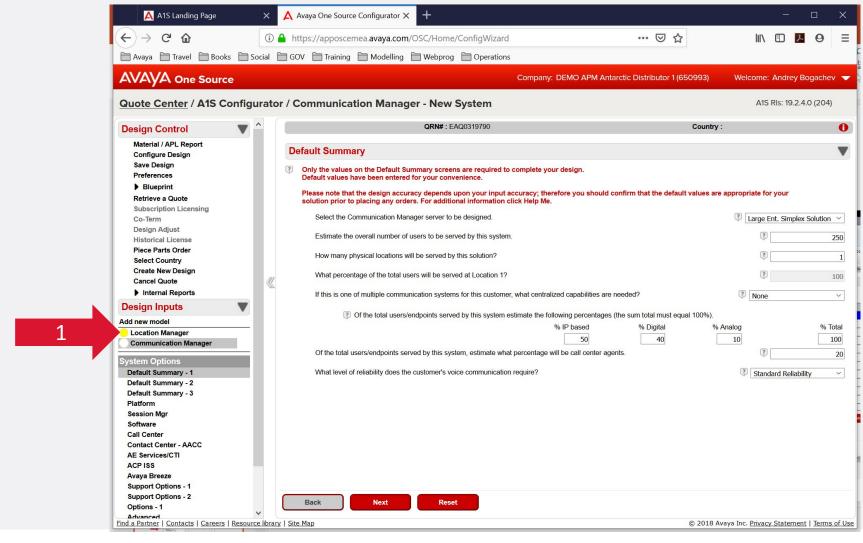
Design Audit Trail

Design Adjust Tracking Report

Co-term Report



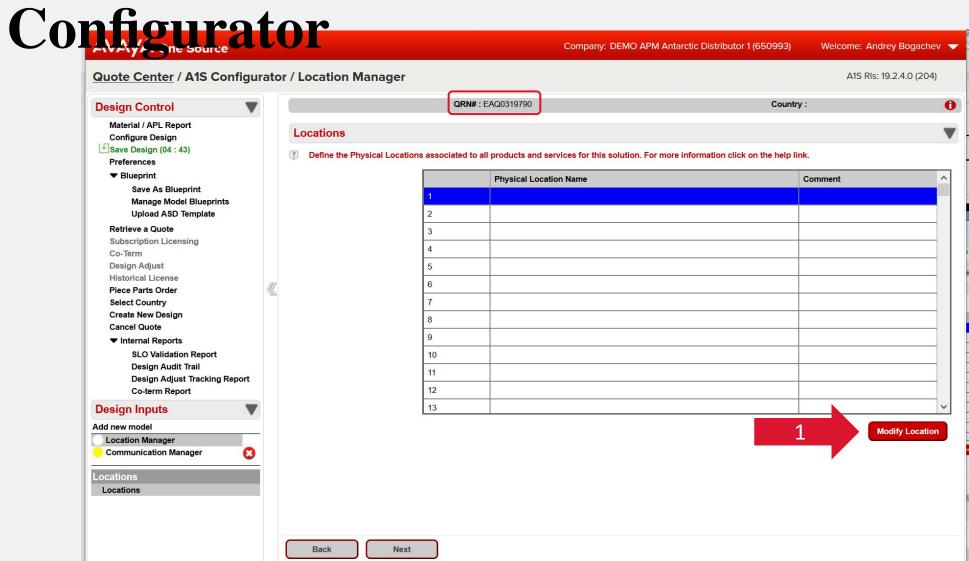
Switching to Location Manager







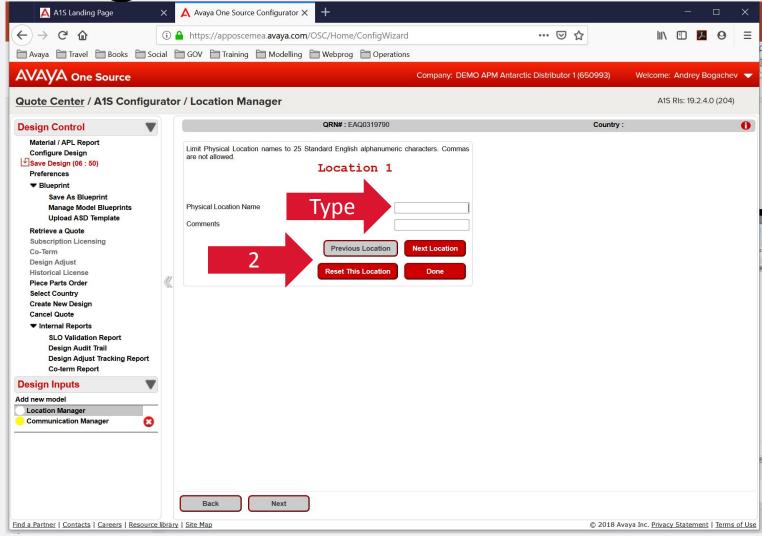
Location Manager: the simpliest





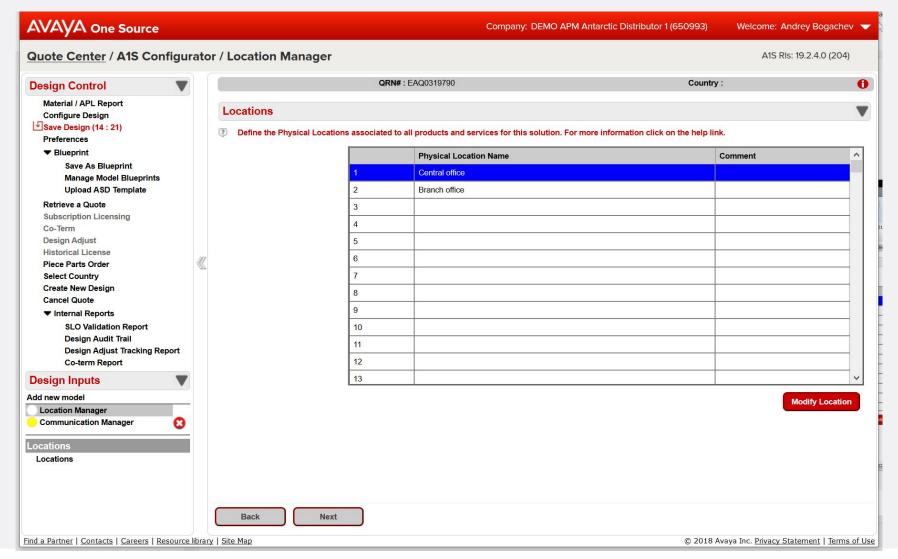
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Naming the Locations



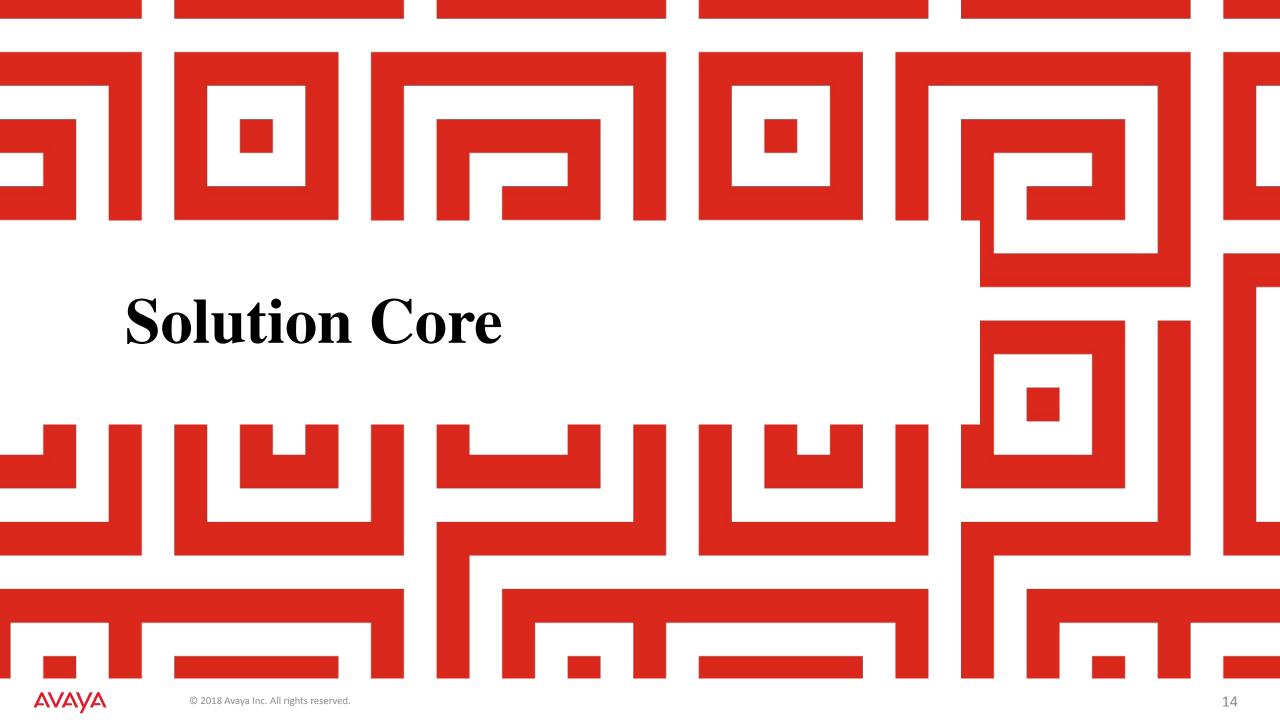


Locations Named

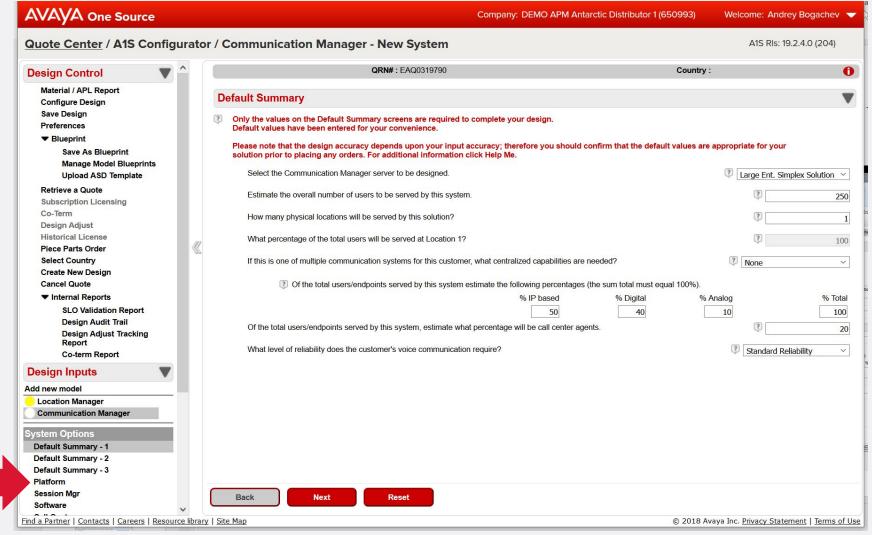




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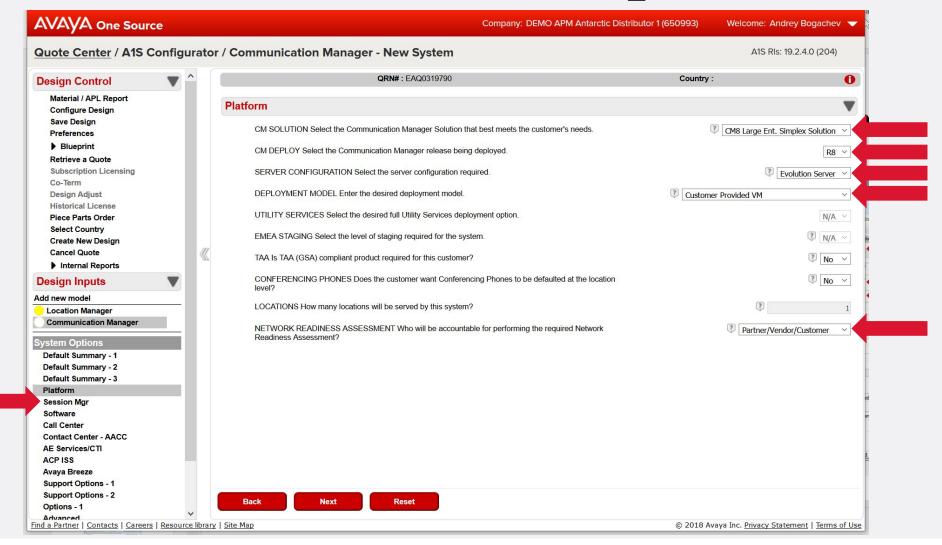
Rough average design – don't use it





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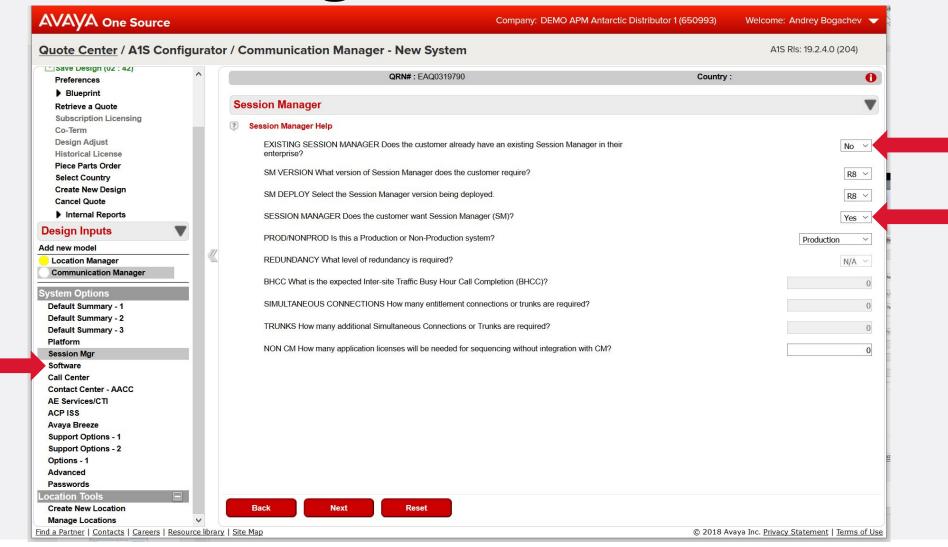
Platform: solution-wide options





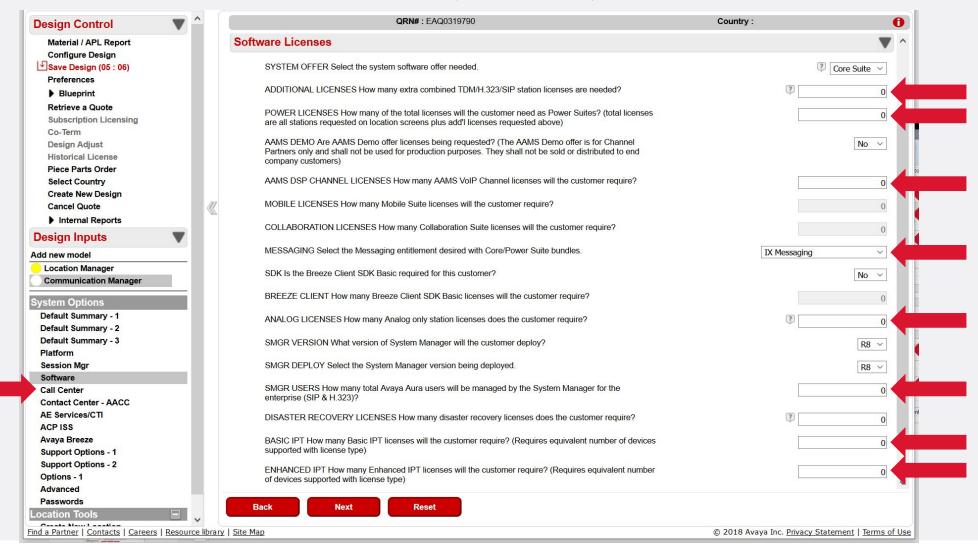
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Session Manager





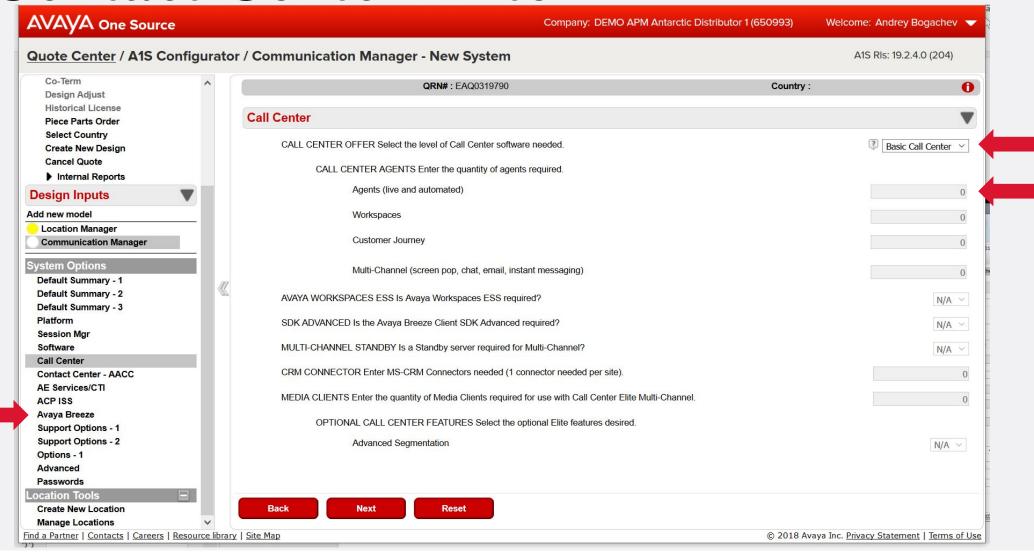
Software licenses (RTU)





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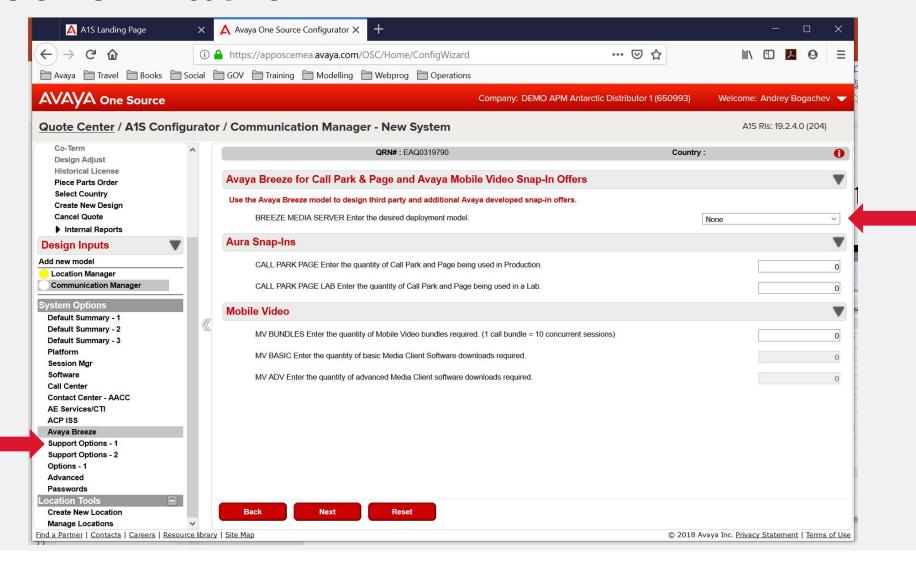
Contact Center Elite





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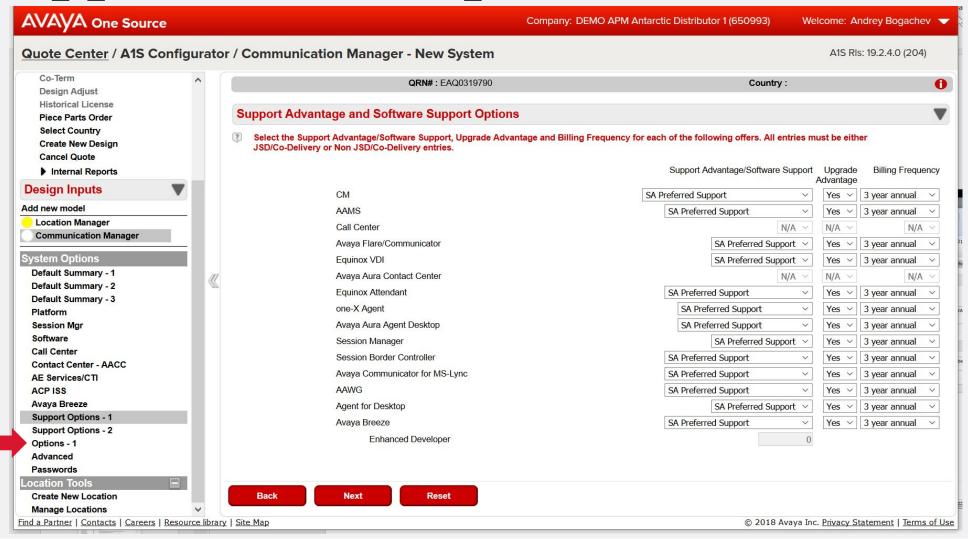
Breeze Platform





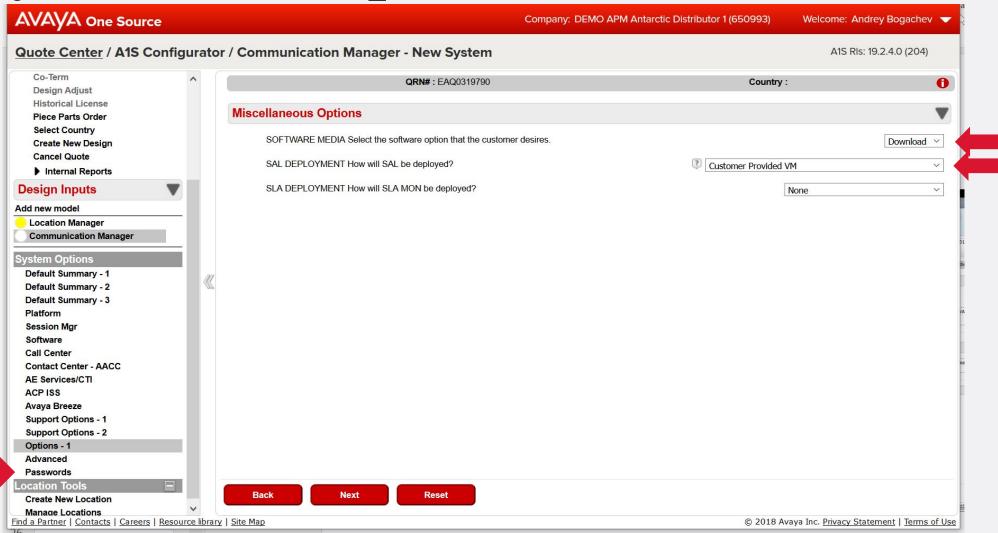
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Support contract parameters





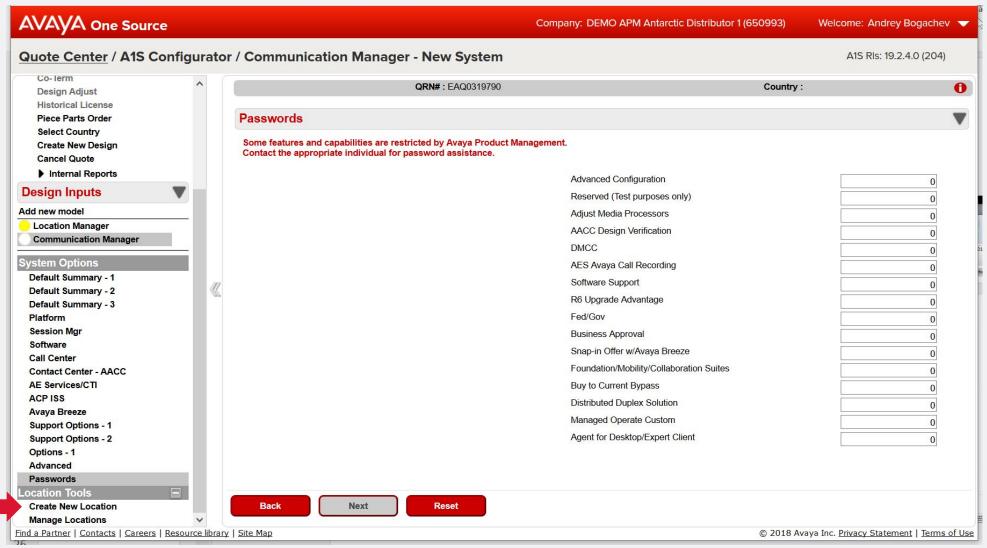
System-wide options





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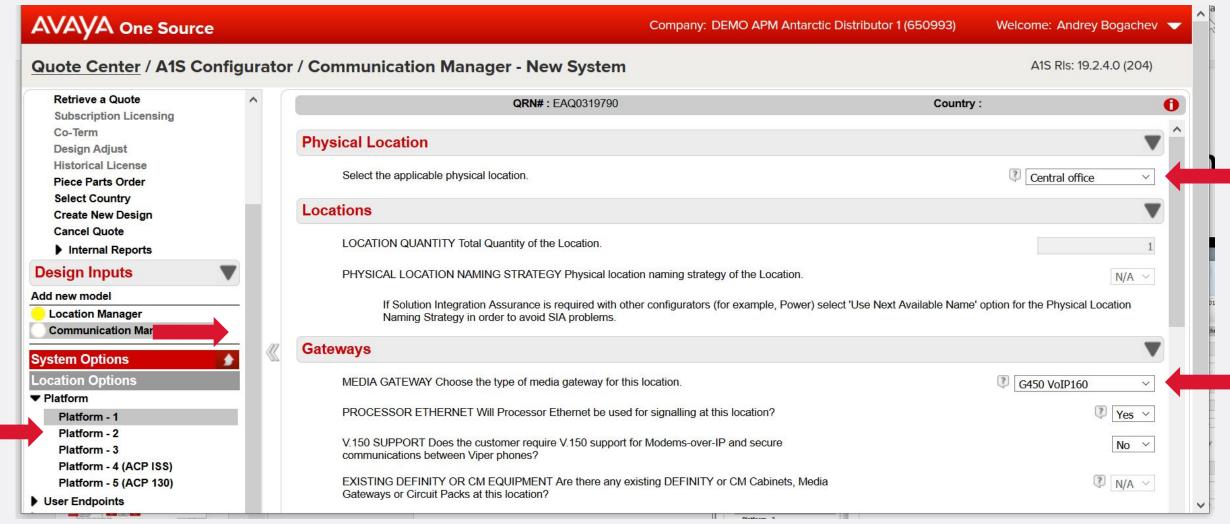
Limited access features





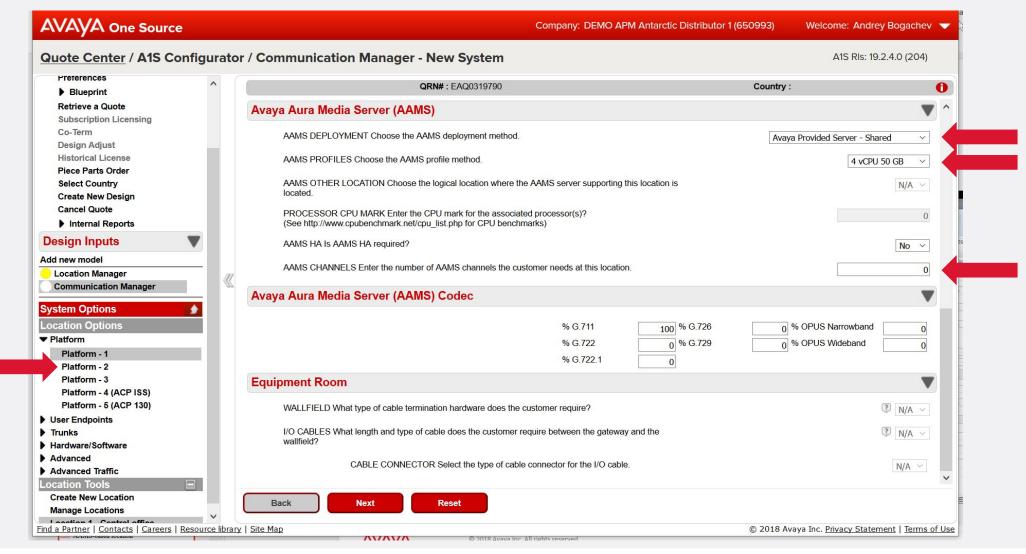
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G-type gateway based location





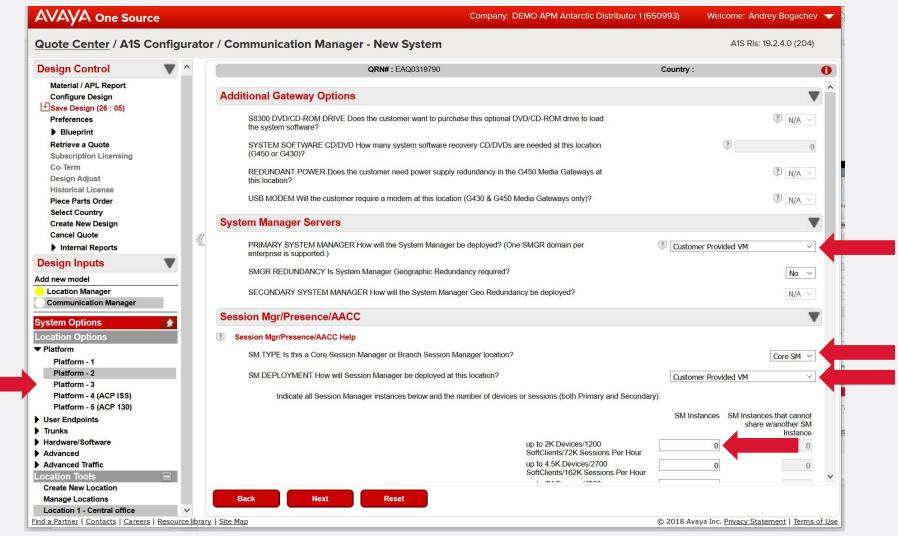
AAMS-based location





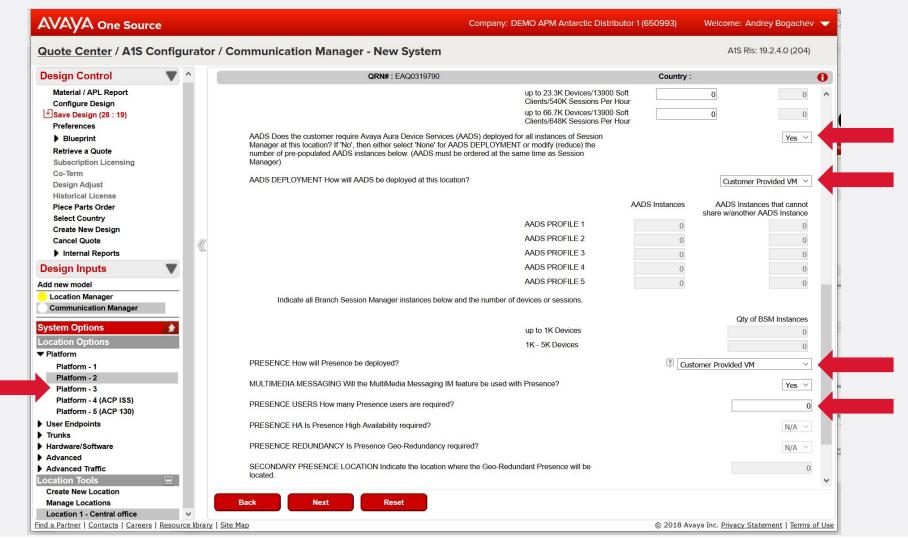
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Location parameters, page 2



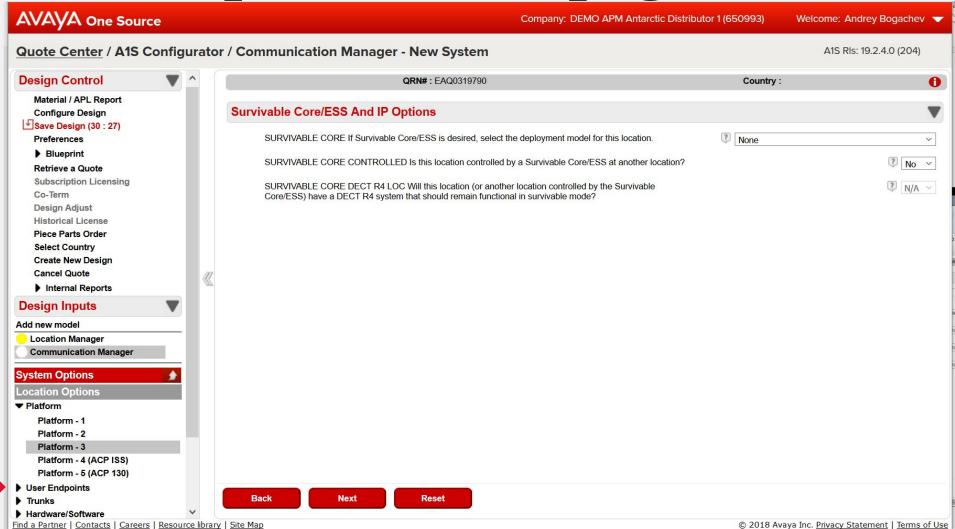


Location parameters, page 2 - cont





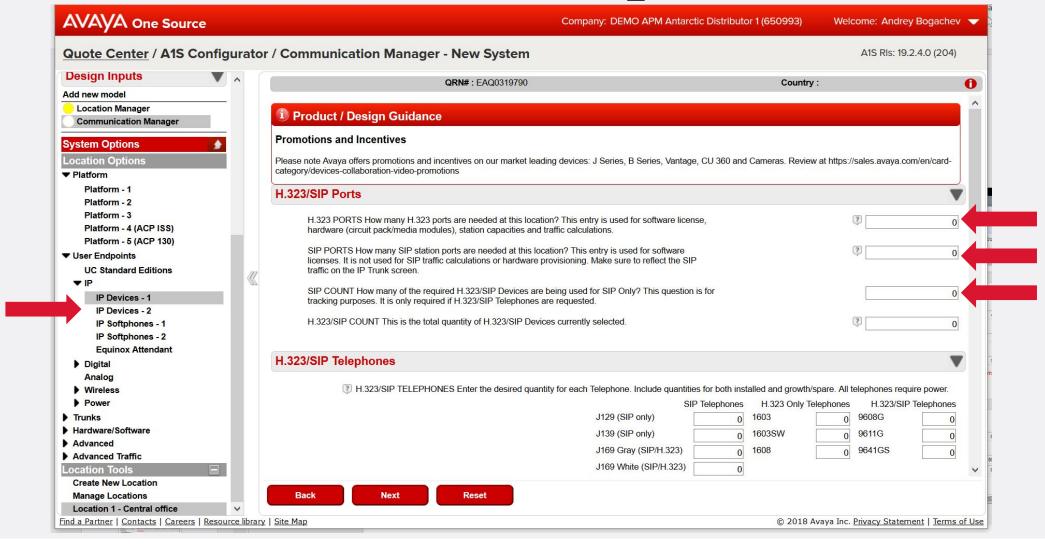
Location parameters, page 3





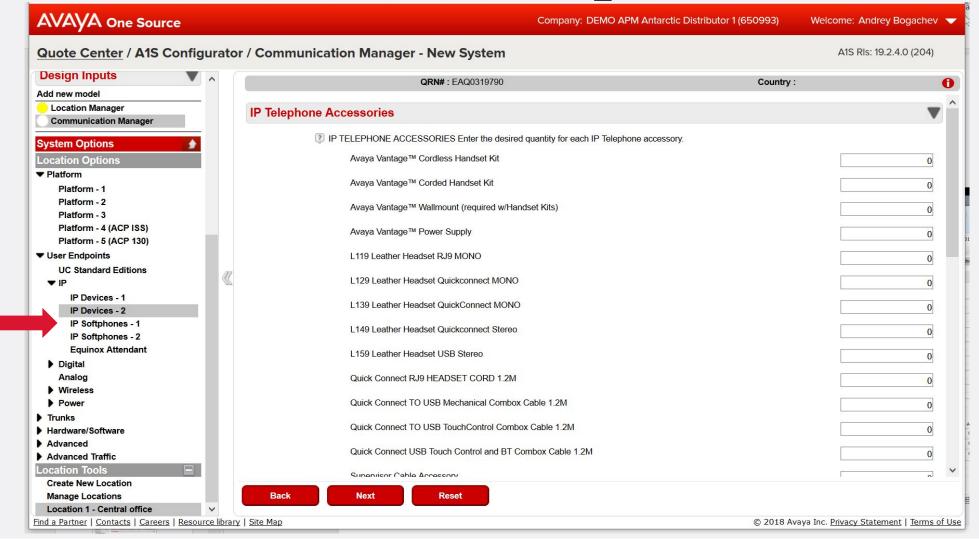
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IP subscriber devices, part 1





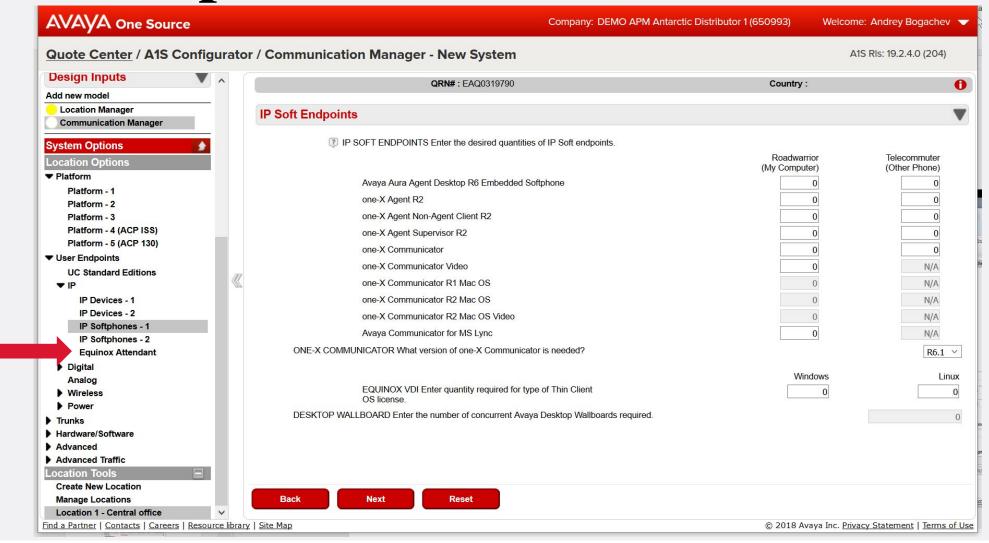
IP subscriber devices, part 2





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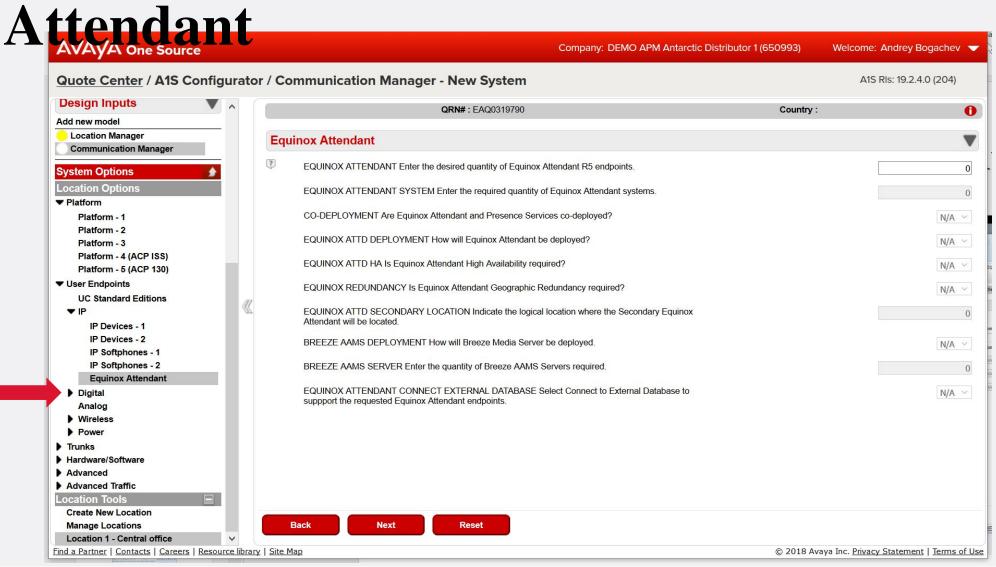
IP soft phones





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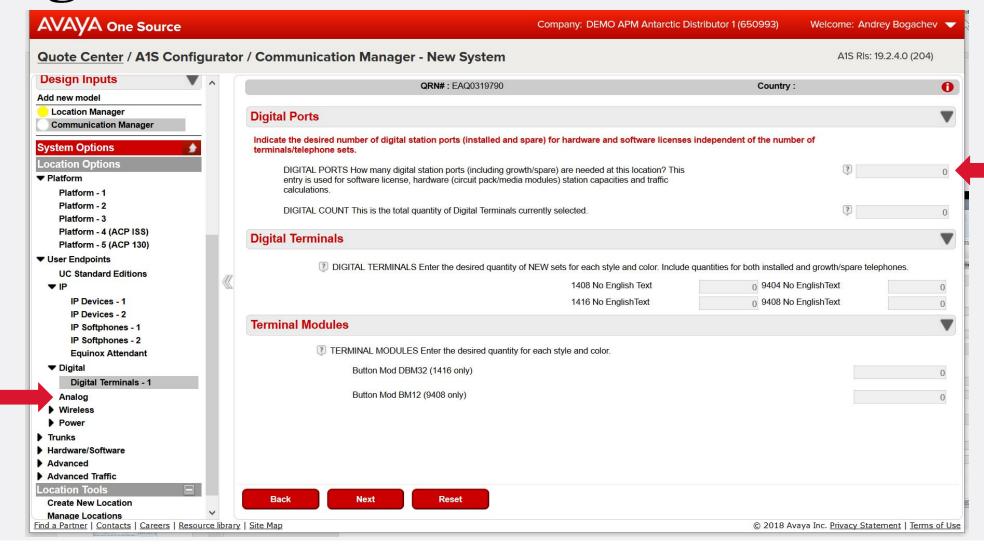
Receptionist soft client – Equinox





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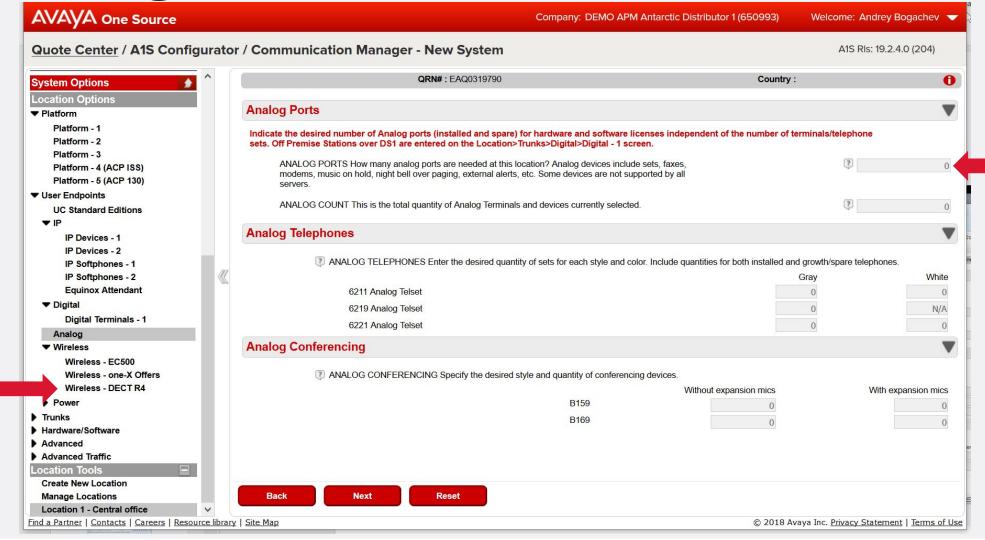
Digital subscribers





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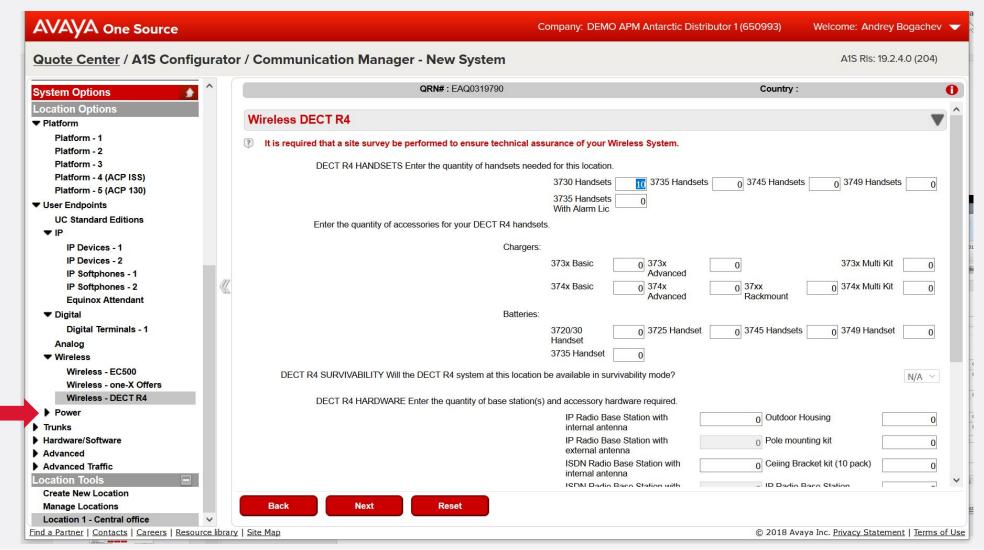
Analog subscribers





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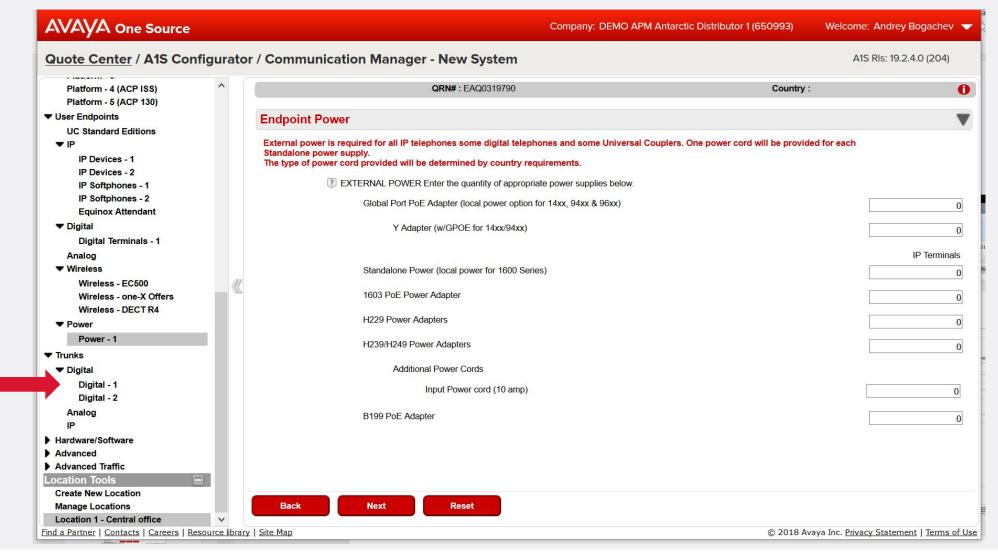
IP DECT





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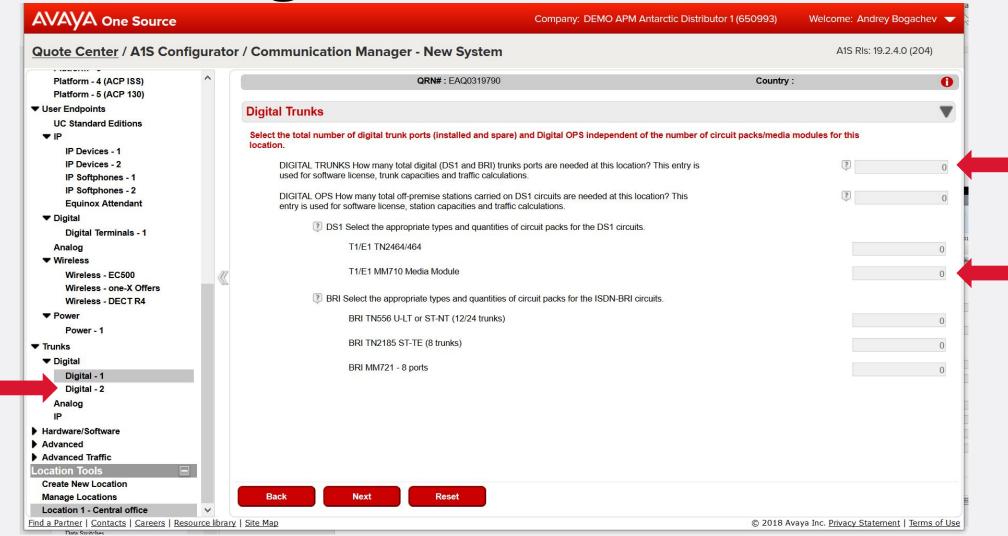
Power for subscriber devices





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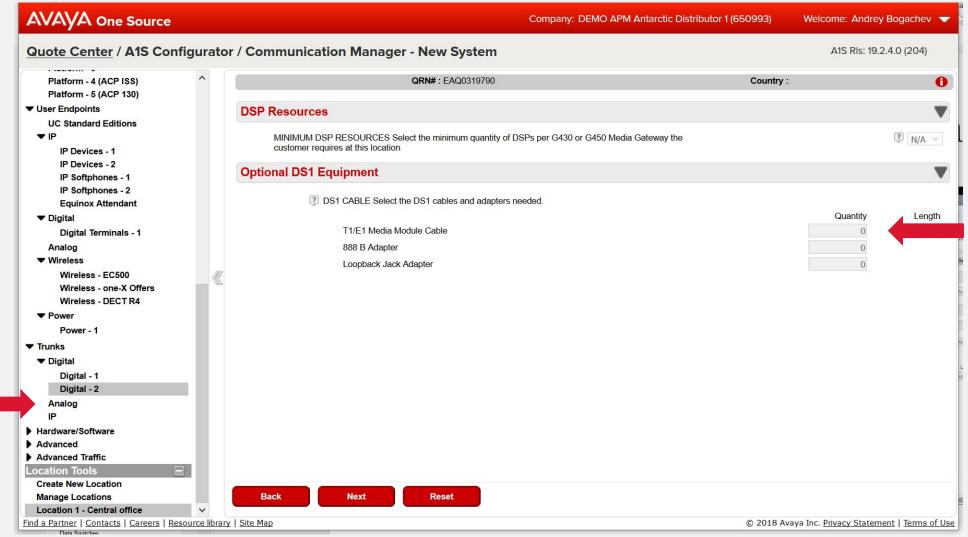
Trunks: digital





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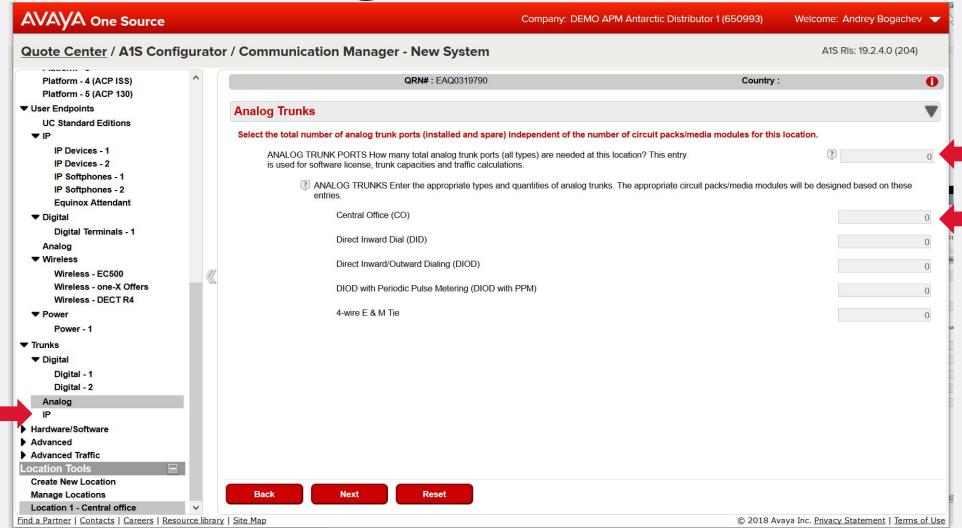
Additional HW for digital trunks





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Trunks: analog



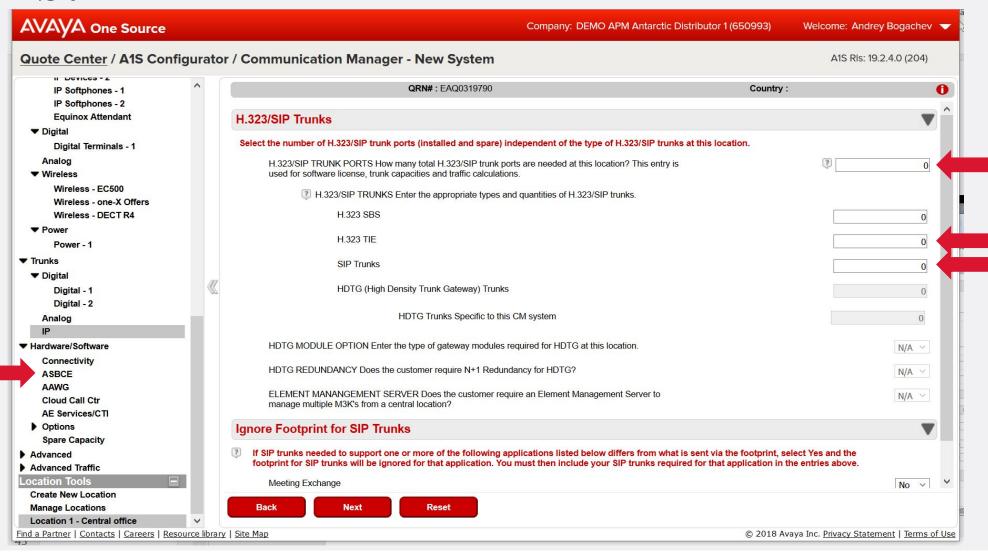


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Trunks: IP

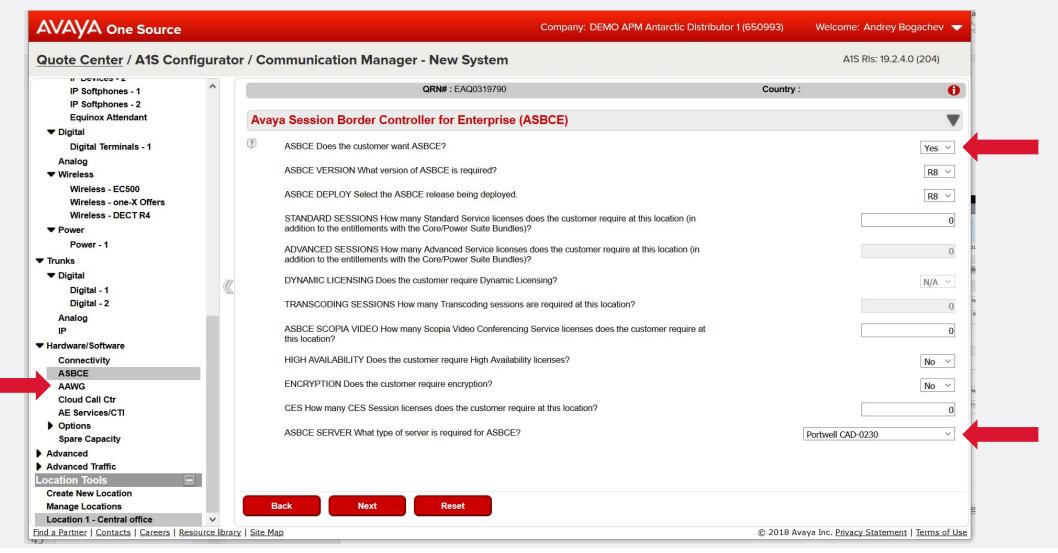
Each SIP subscriber has a corresponding SIP trunk to CM.

Therefore SIP trunks qty for this form is counted as a sum of external SIP trunks qty and SIP subscribers qty.





Session Border Controller





Avaya Aura Web Gateway

	AAWG DEPLOYMENT How will Avaya Aura Web Gateway be deployed?	C	DILEGR V
	AAVVG DEPLOTIMENT How will Avaya Aura vveb Gateway be deployed?	Customer Provided VM 4 vC	.PU 6 GB ∨
	AAWG HA Is AAWG High Availability (N+1) required?		No ~
	AAWG LICENSES Enter the number of Concurrent Virtual Endpoints Sessions and the percentage used	on Active Calls.	
		Concurrent Sessions	% Active Call to Session:
	Mobile Users (Call Notification)	0	N/A
	Equinox for Web Clients	0	
	Equinox Meeting for Web Participants	0	(
	Oceana Workspaces WebRTC enabled Agents	0	(
	Third Party Clients/Applications	0	
	AUDIO PORTS Provide the percentage of Web Audio Calls to Aura devices.		
	VIDEO PORTS Provide the percentage of audio calls used as video calls		
	Equinox for Web		
	Equinox Meetings for Web Calls		
	Oceana Workspaces WebRTC enabled Agents		
	Third Party Clients		(
	EQUNOX MEDIA SERVER Will Equinox Media Server be deployed as part of Equinox Conferencing?		N/A
ıck	Next Reset		

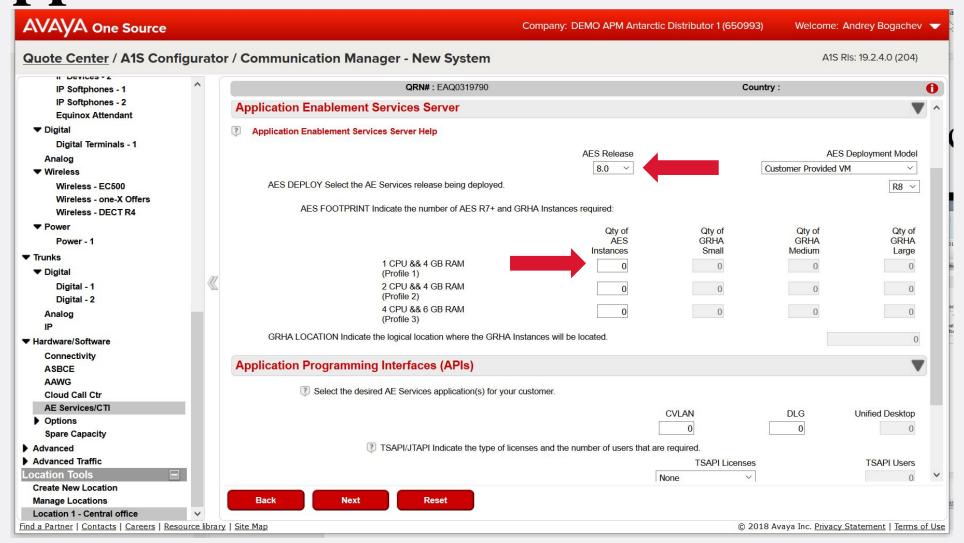
	% G.711	% G.722	% G.729	% OPUS Narrowband	% OPUS Wideban
Audio Web RTC	0	0	N/A	0	
Aura Audio	0	0	0	0	
			% H.264 High Definition	% H.2	64 Standard Definition
Video Web RTC			0		0
Aura Video			0		0
CODEC WEB TO WEB CALLS Provide t	he percentage of codecs to b	e used in Web to Web	Calls.		
	% G.711	% G.722	% G.729	% OPUS Narrowband	% OPU Wideban
Audio Web RTC (A)	0	0	N/A	0	
Aura Web RTC (B)	0	0	N/A	0	
			% H.264 High Definition	% H.2	64 Standard Definition
Video Web RTC (A)			0		0
Video Web RTC (B)			0		0
AAMS POOLING Does this deployment re	equire pooling of AAMS resor	urces?			No `
AAWG AAMS Choose the AAMS deployn	nent method with AAWG.		Custon	ner Provided VM 8 vCPU	
AAWG PROCESSOR CPU MARK Enter to (See http://www.cpubenchmark.net/cpu_li					
AAWG AAMS HA Is AAMS HA required?					No

Country:

QRN#: EAQ0319790

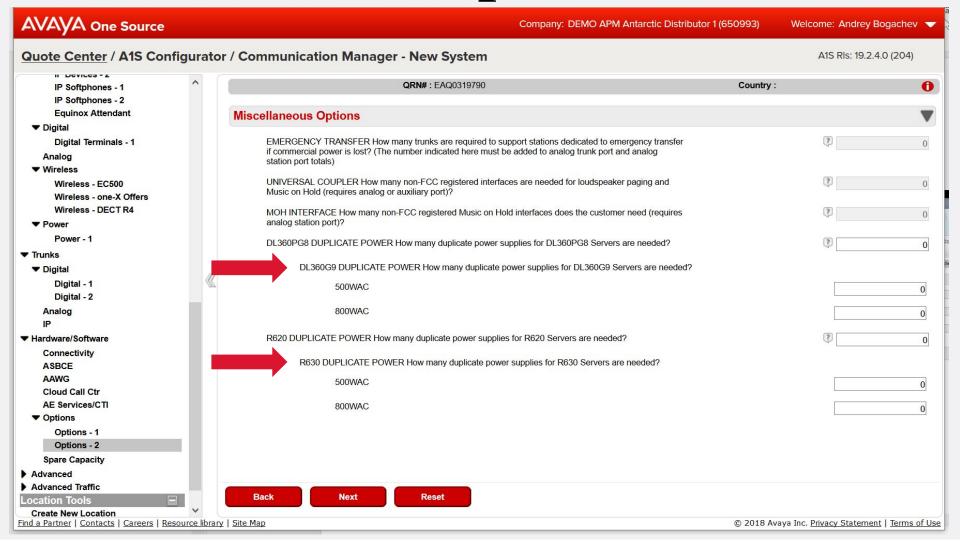


Application Enablement Services

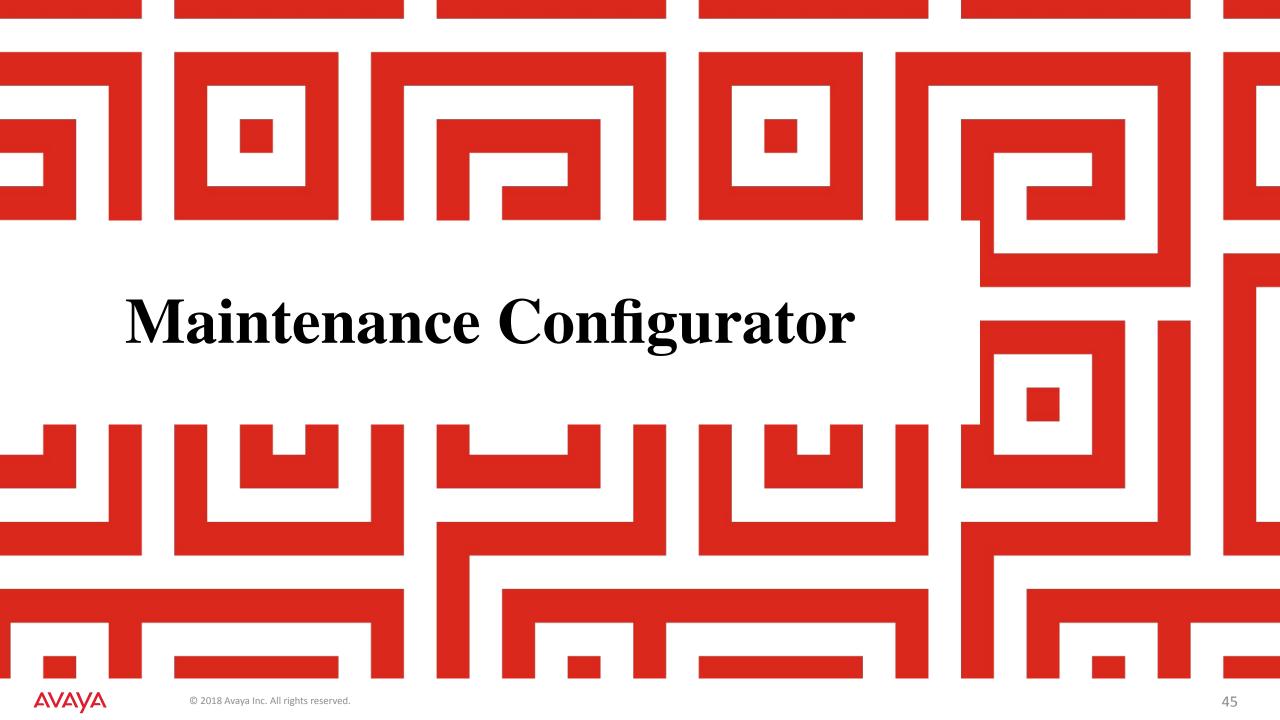




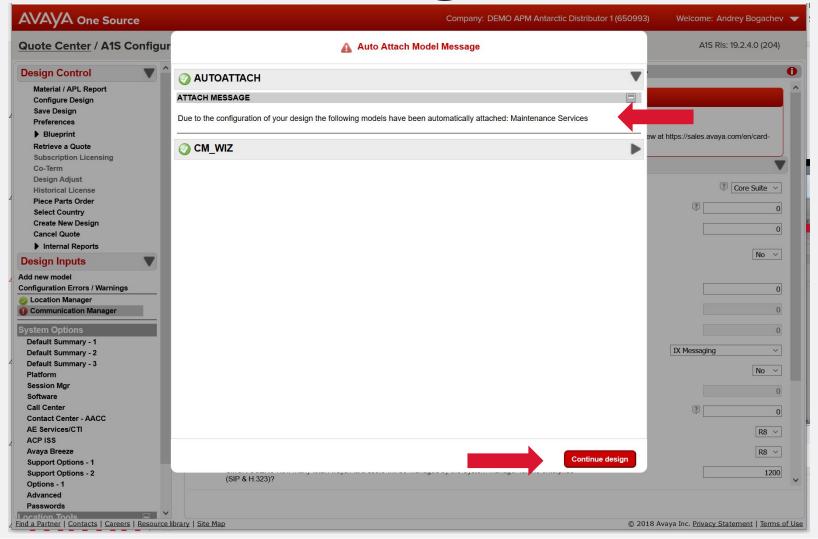
Location-related options







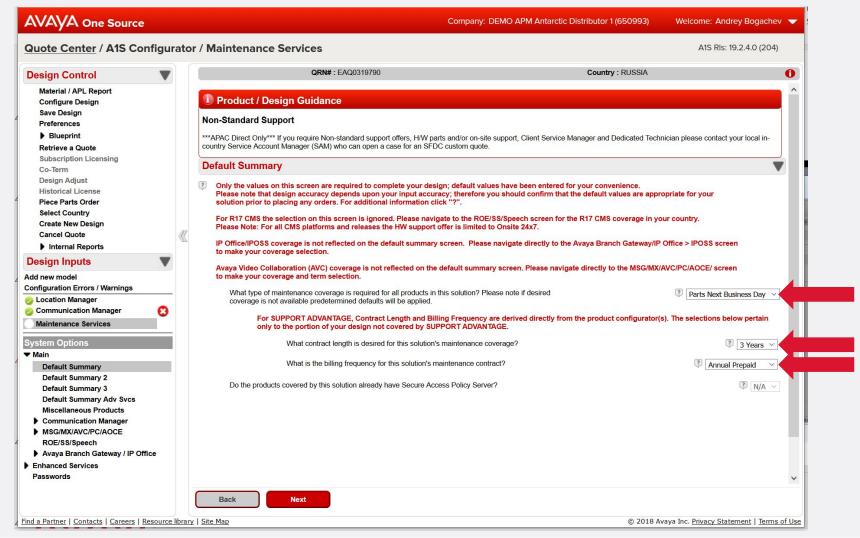
Auto-attached configurator



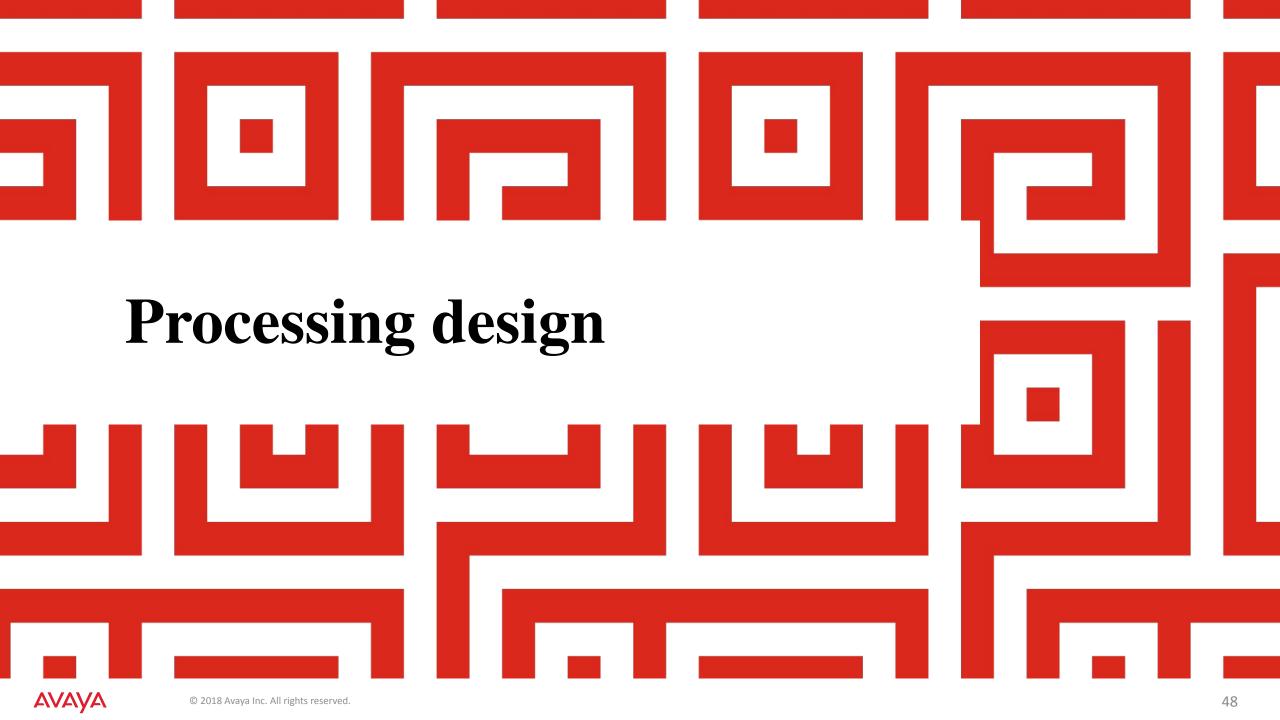


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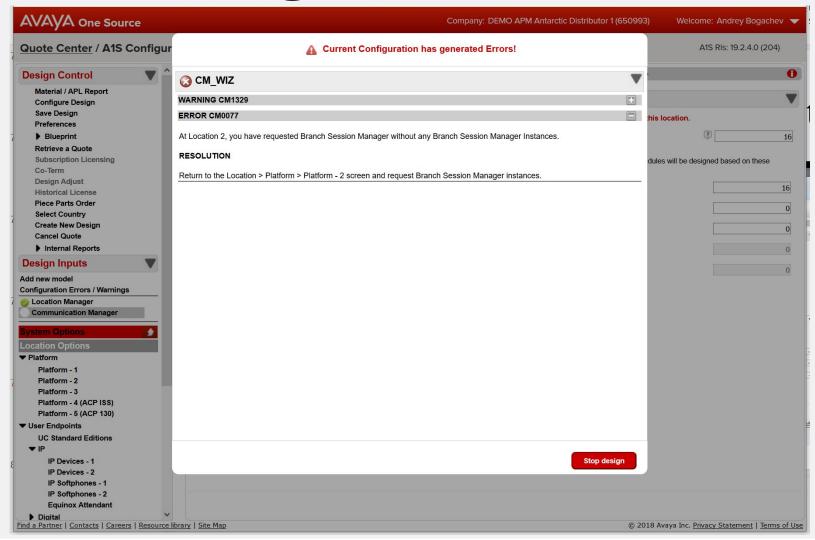
Setting up PARTS





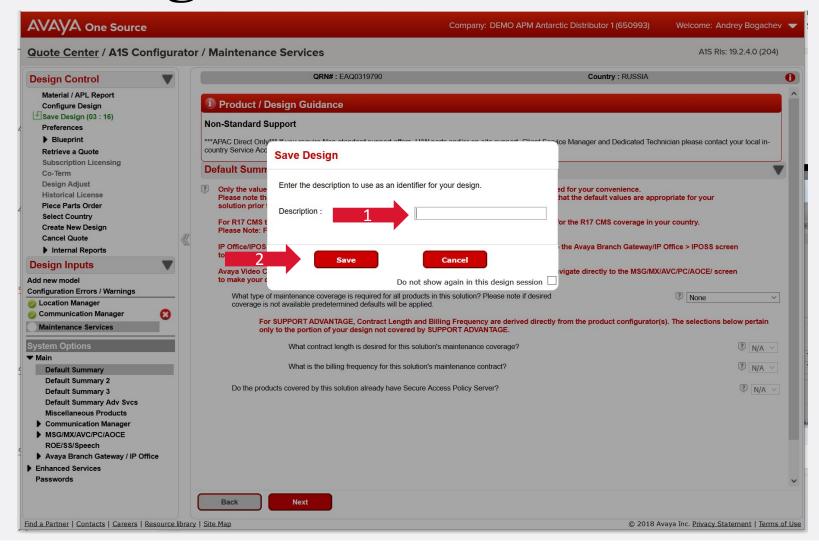


How the Design Error looks like





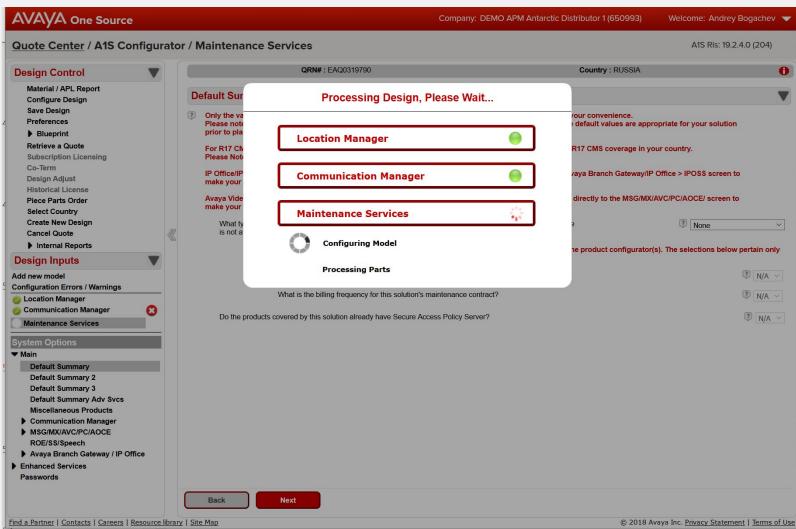
Save design

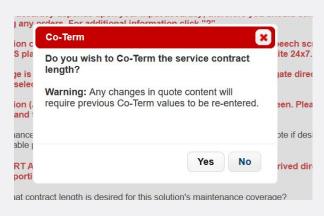




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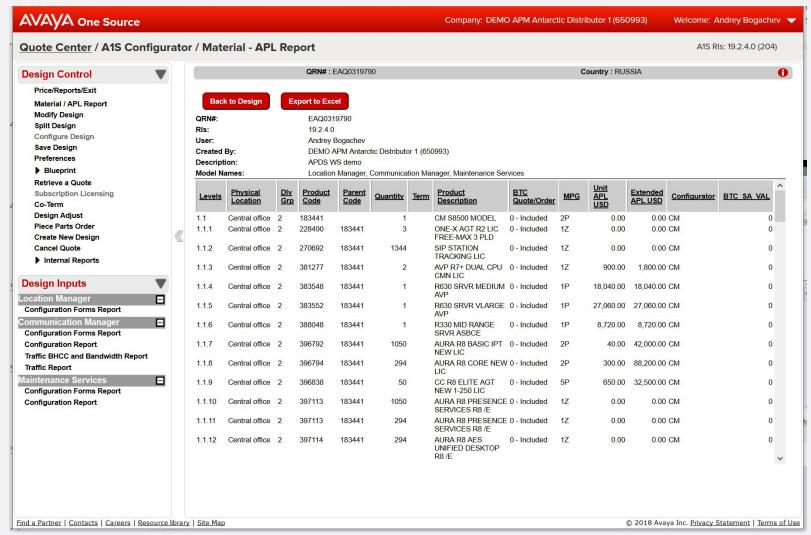
Configure the design





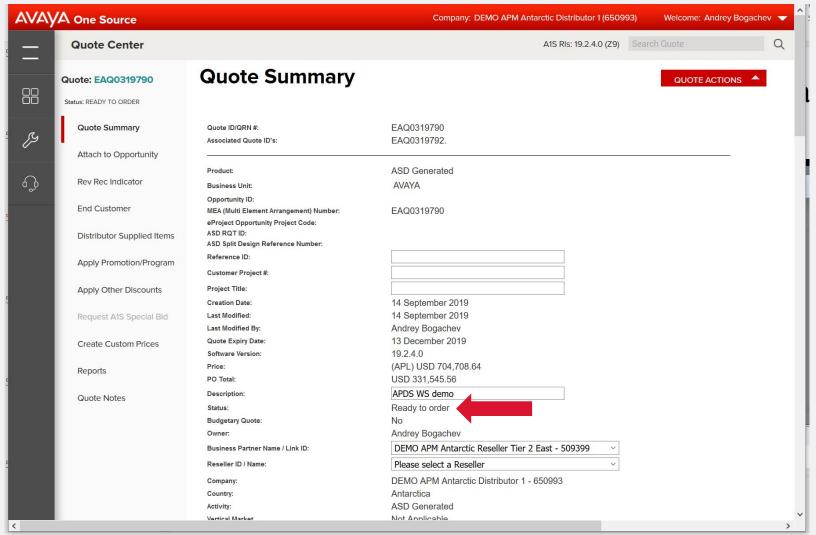


Configured design



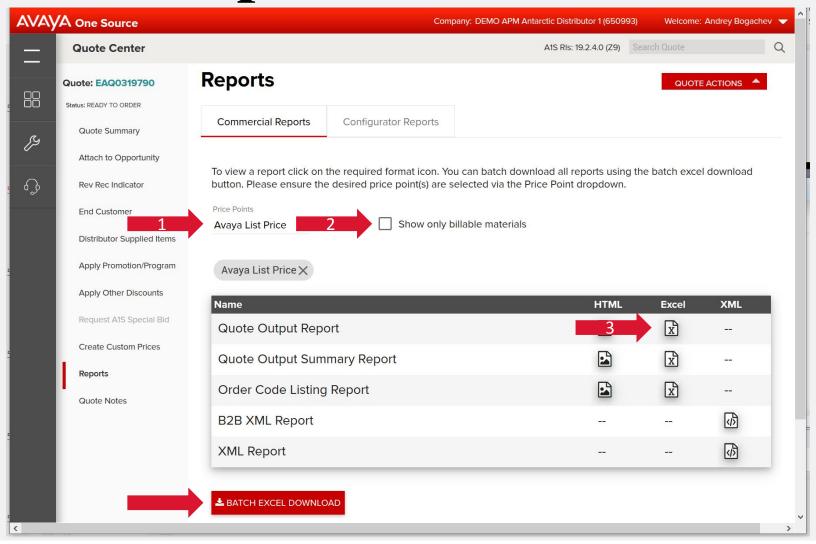


Quota is Ready to Order



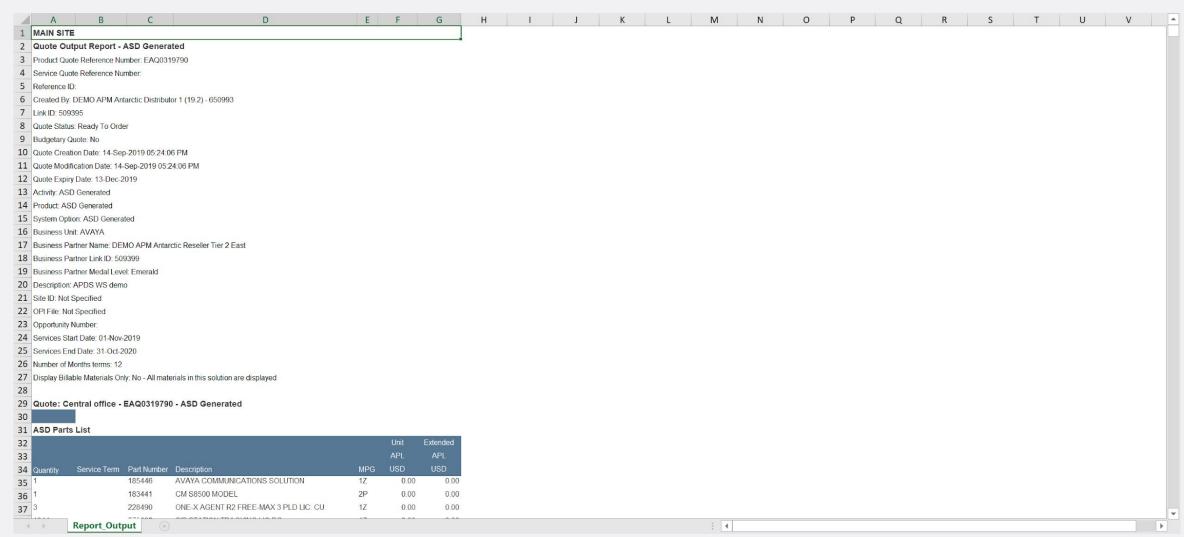


Generate Reports





Report Output







Task setup

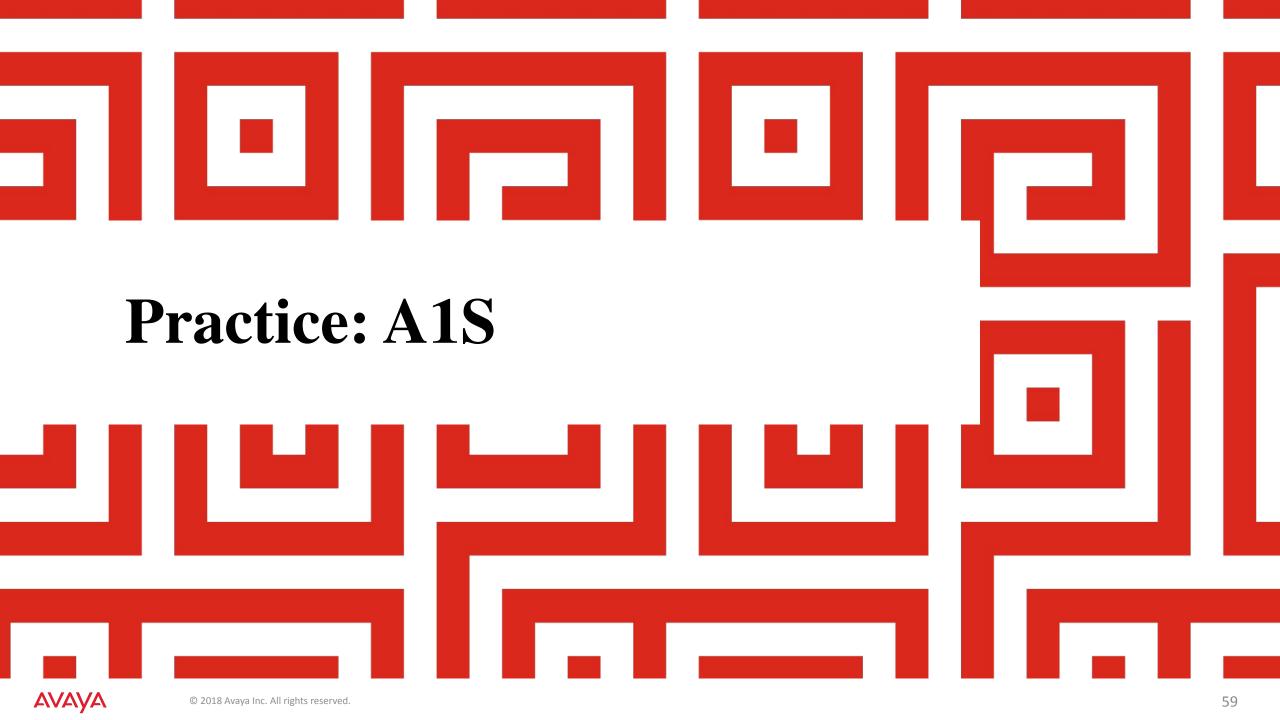
- Headquarters
 - 900 employees with regular phones
 - 50 of them are part of tech support team, receiving calls from customers
 - 100 mid-level managers
 - Access to corporate directory
 - BT headset support
 - 40 directors
 - High class phones
 - Mobile & Video support
 - 40 directors' secretaries
 - Phones with 24 direct dial buttons
 - Receptionist (requirements similar to secretary)
 - 5 ISDN PRI connections
- Regional branch
 - 200 employees
 - 20 mid-level managers
 - Receptionist
 - 16 analog CO lines
 - Survivability in case of lost HQ connection



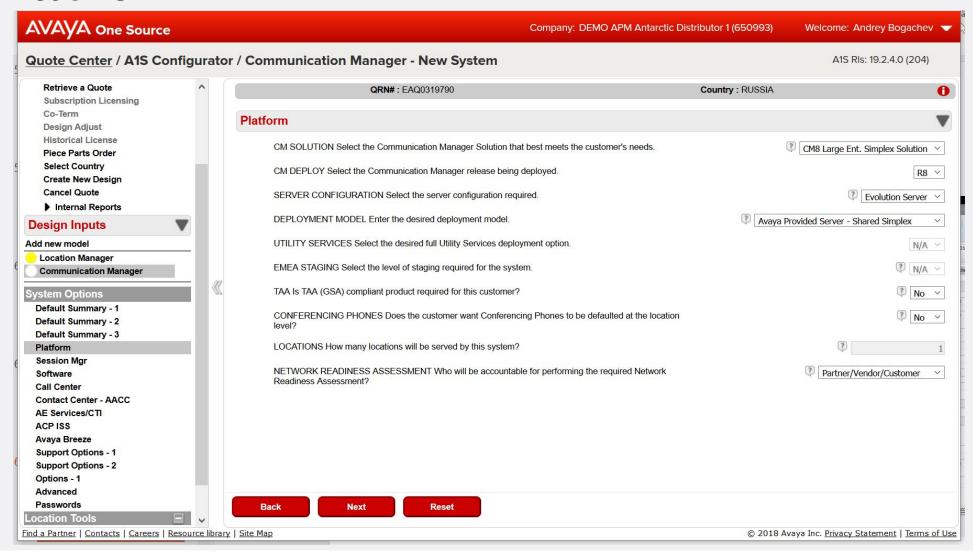
Solution

- ACM 8 Simplex / G450
- S8300 LSP in a branch
- CC Elite for the technical support team
 - Possible upsell to CC/Oceana
- Phones
 - J129 / Basic IPT for employees (900-50+200)
 - J169 for Tech support team (50)
 - J179 with Wireless mod for managers (100+20)
 - J179 with console for secretaries and receptionists (41+1)
 - Vantage with wireless handset for directors (40)
- NB:
 - J100 means SIP
 - mobile Equinox client means ASBCE



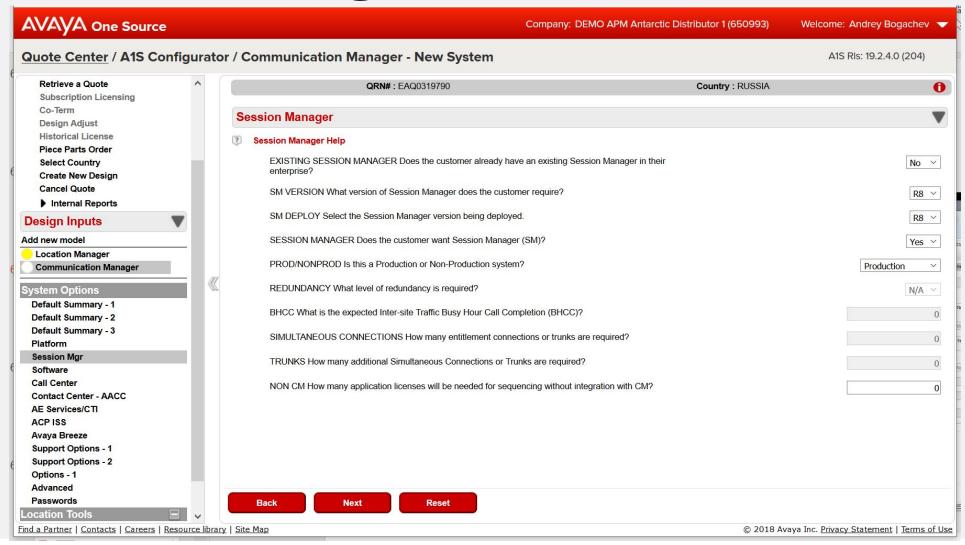


Platform





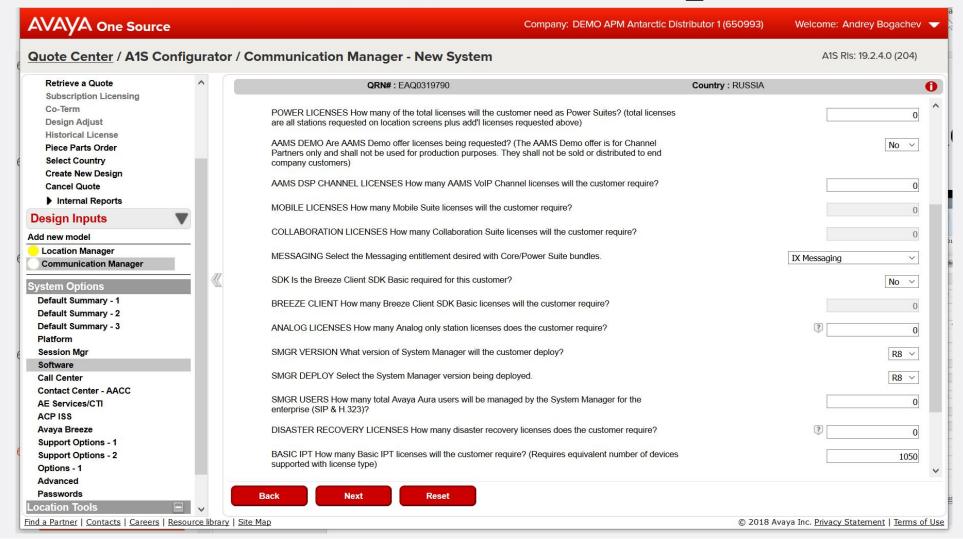
Session Manager





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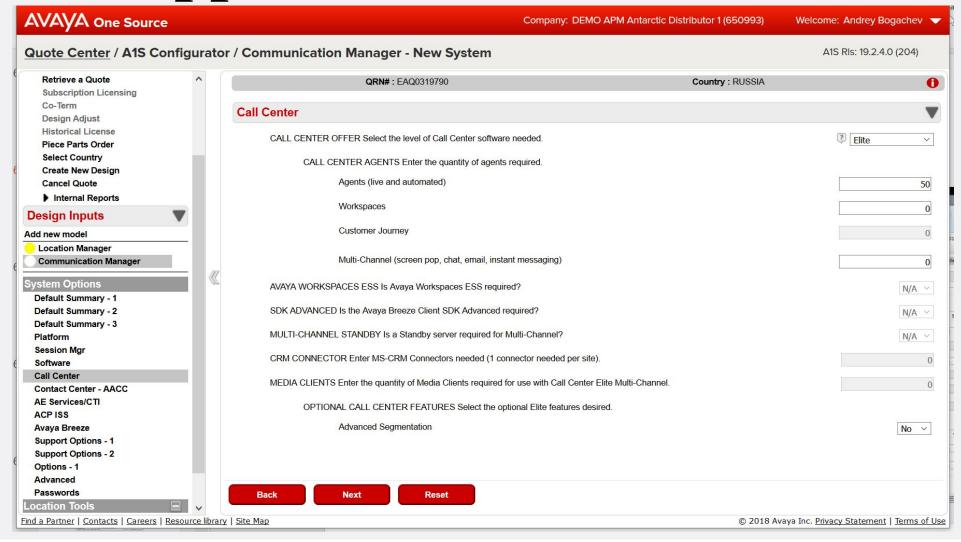
Software licenses and components





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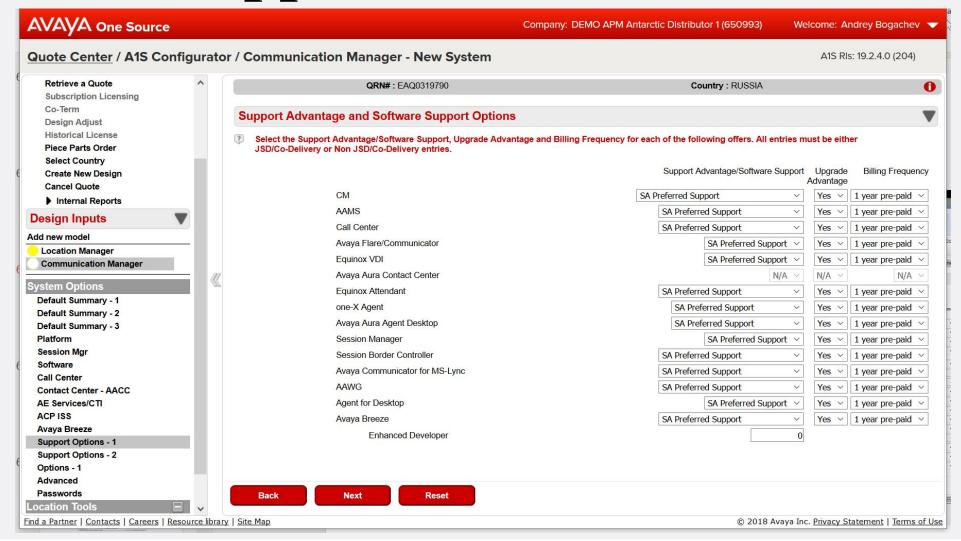
Tech support «call center»





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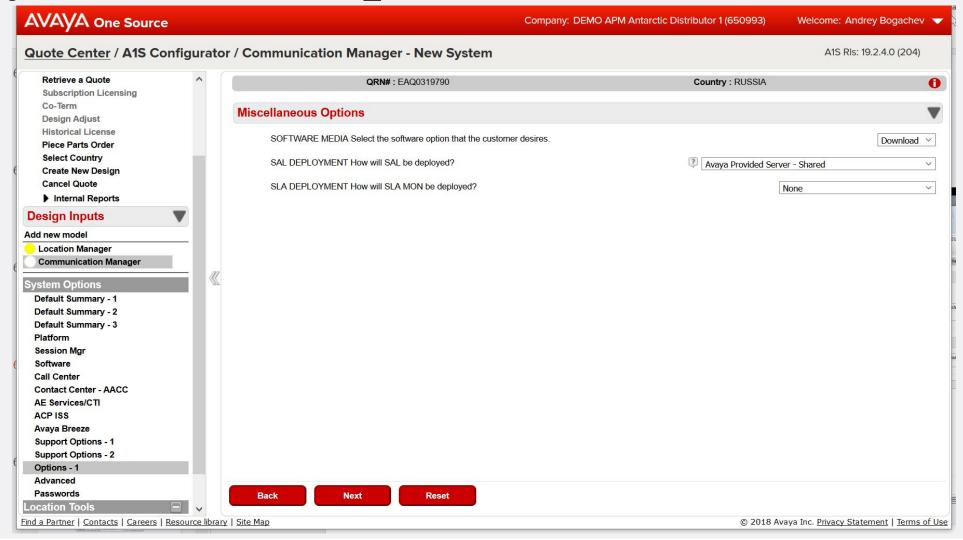
Service support





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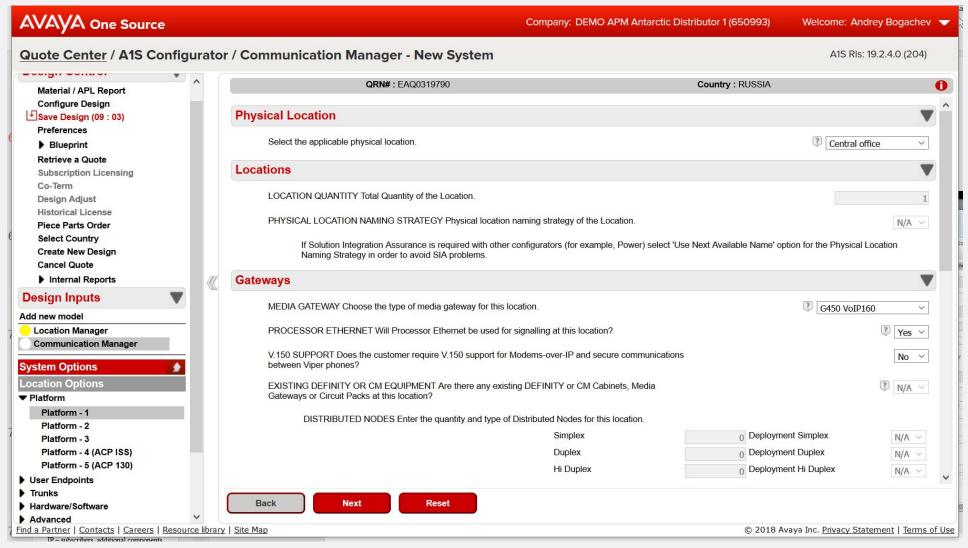
System-wide options





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Location - 1





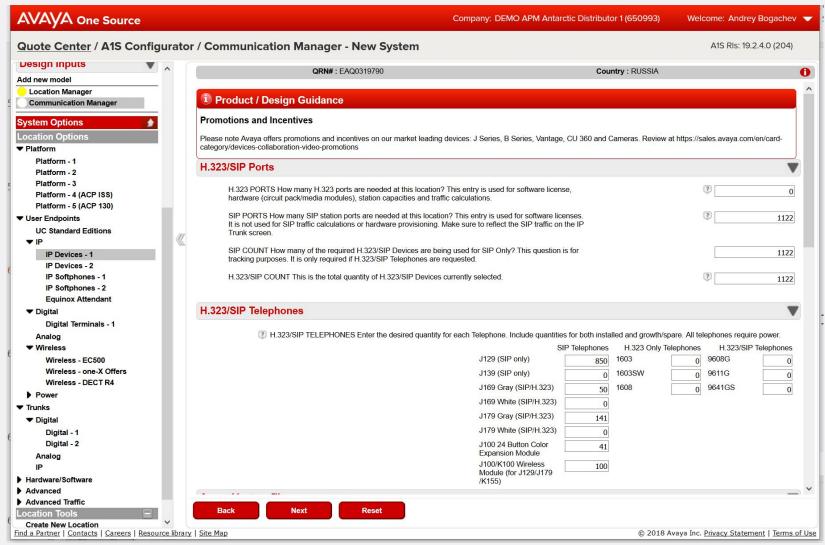
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Location - 2

Iditional Gateway Options	▼				
S8300 DVD/CD-ROM DRIVE Does the customer want to purchase this optional DVD/CD-ROM drive to load the system software?	No ∨				
SYSTEM SOFTWARE CD/DVD How many system software recovery CD/DVDs are needed at this location (G450 or G430)?	0	QRN# : EAQ0319790	Country: RUSSIA	01	
REDUNDANT POWER Does the customer need power supply redundancy in the G450 Media Gateways at this location?	No ∨	SoftClients/3(up to 23.3K D	60K Sessions Per Hour Devices/13900 Soft	0	
USB MODEM Will the customer require a modem at this location (G430 & G450 Media Gateways only)?	▼ N/A ∨	up to 66.7K E	Sessions Per Hour Devices/13900 Soft Sessions Per Hour	0	
stem Manager Servers	Clients/648K Sessions Per Hour AADS Does the customer require Avaya Aura Device Services (AADS) deployed for all instances of Session Manager at this location? If 'No', then either select 'None' for AADS DEPLOYMENT or modify (reduce) the				
PRIMARY SYSTEM MANAGER How will the System Manager be deployed? (One SMGR domain per enterprise is supported.)	Avaya Provided Server - Shared	number of pre-populated AADS instances below. (AADS must be ordered at the same time as Se: Manager)			
SMGR REDUNDANCY Is System Manager Geographic Redundancy required?	No v	AADS DEPLOYMENT How will AADS be deployed at this location?		Avaya Provided Serve	
SECONDARY SYSTEM MANAGER How will the System Manager Geo Redundancy be deployed?	N/A ×		AADS Instances	AADS Instance share w/another A/	
ssion Mqr/Presence/AACC	•	AADS PROF	ILE 1 1		
	Sion Mgr/Presence/AACC		ILE 2		
Session Mgr/Presence/AACC Help		AADS PROF	ILE 3 0		
SM TYPE Is this a Core Session Manager or Branch Session Manager location?	Core SM 🗡	AADS PROF	ILE 4 0		
SM DEPLOYMENT How will Session Manager be deployed at this location?	Avaya Provided Server - Shared	AADS PROF	ILE 5 0		
		Indicate all Branch Session Manager instances below and the number of devices or sessions.			
Indicate all Session Manager instances below and the number of devices or sessions (both Primary and Sec	ondary).			Qty of B	
	SM Instances SM Instances that cannot	up to 1K Dev	ices	Qty of Bo	
	share w/another SM Instance	1K - 5K Devi	ces		
up to 2K Devices/1200 SoftClients/72K Sessions Per Ho	ur 1 0	PRESENCE How will Presence be deployed?	A	vaya Provided Server - S	
up to 4.5K Devices/2700 SoftClients/162K Sessions Per H		MULTIMEDIA MESSAGING Will the MultiMedia Messaging IM feature be used with Presence?			
up to 7K Devices/4200 SoftClients/256K Sessions Per H	our 0	PRESENCE USERS How many Presence users are required?			
Back Next Reset		PRESENCE HA Is Presence High Availability required?			
		PRESENCE REDUNDANCY Is Presence Geo-Redundancy required?			

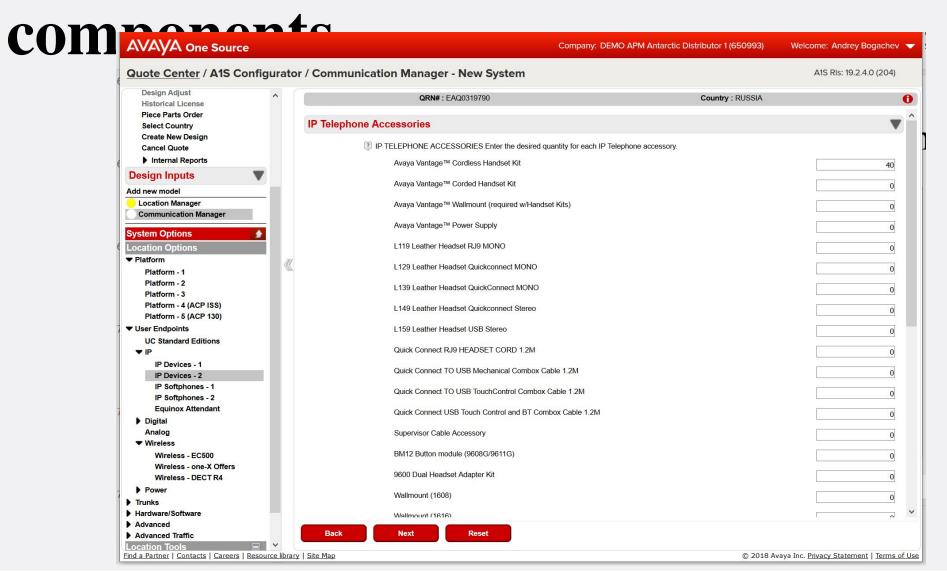
AVAYA

IP - subscribers



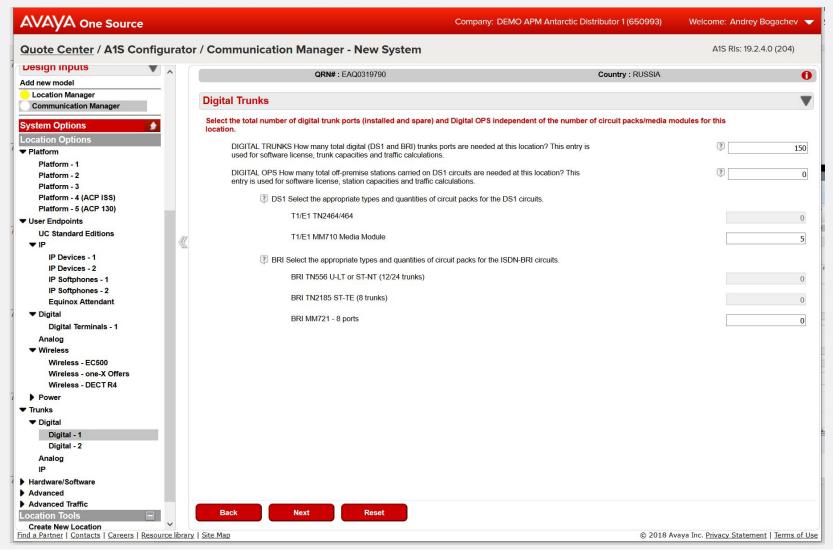


IP – subscribers, additional



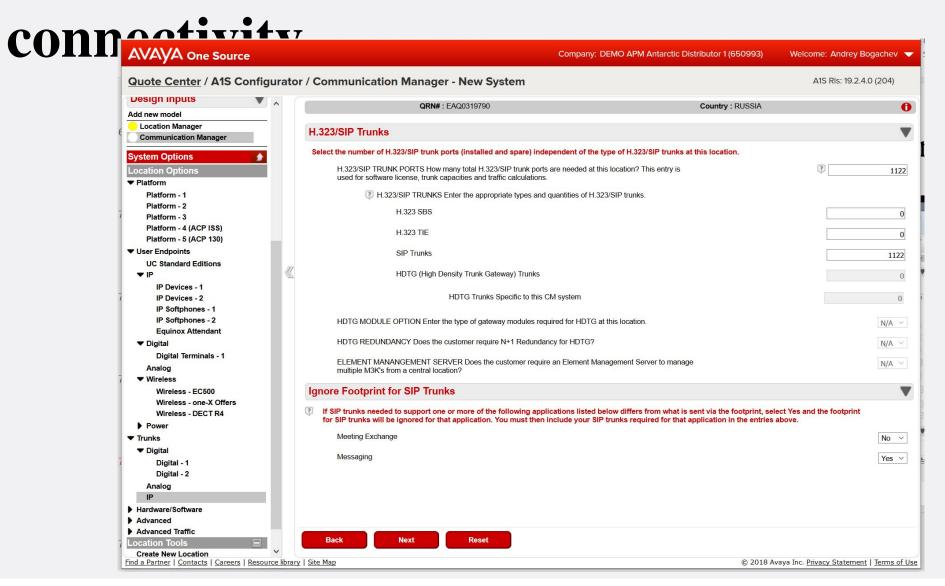


ISDN PRI trunks



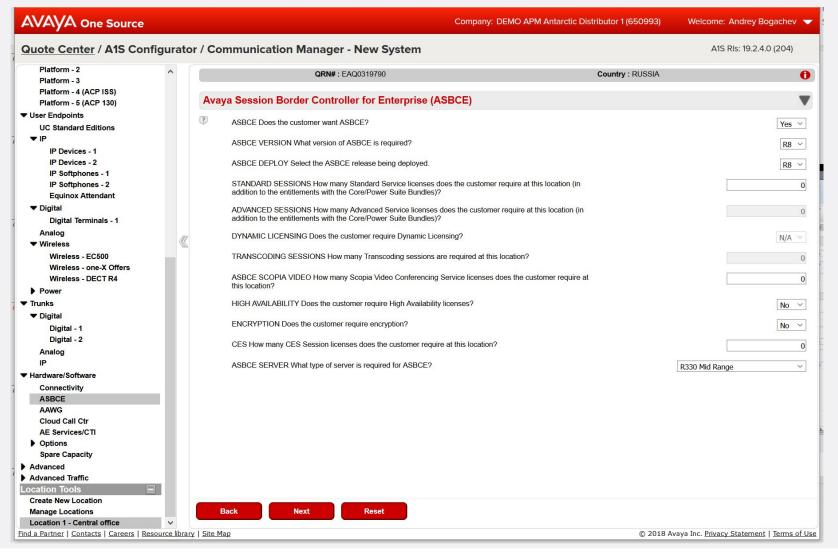


SIP trunks for SIP subscribers



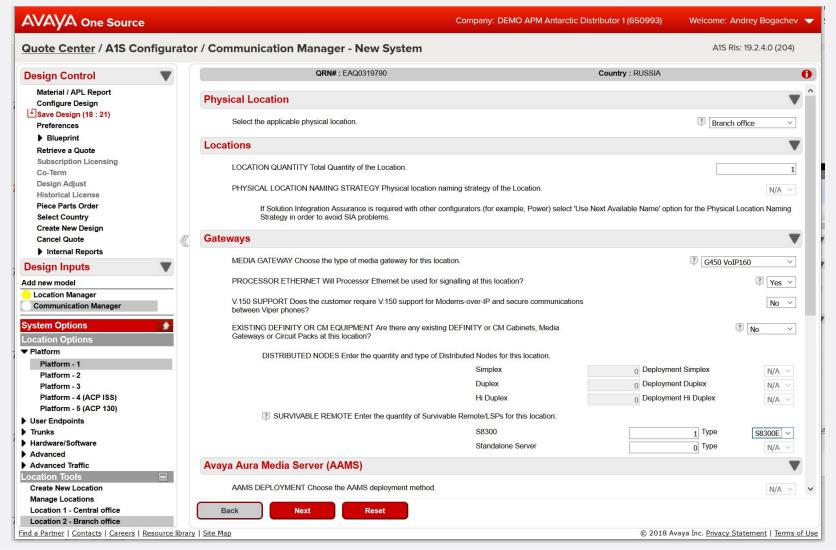


Session Border Controller



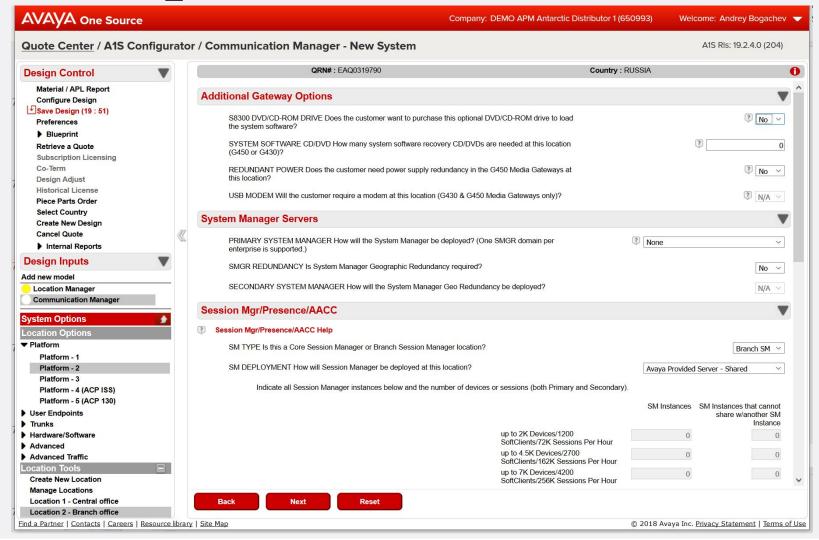


Branch - location



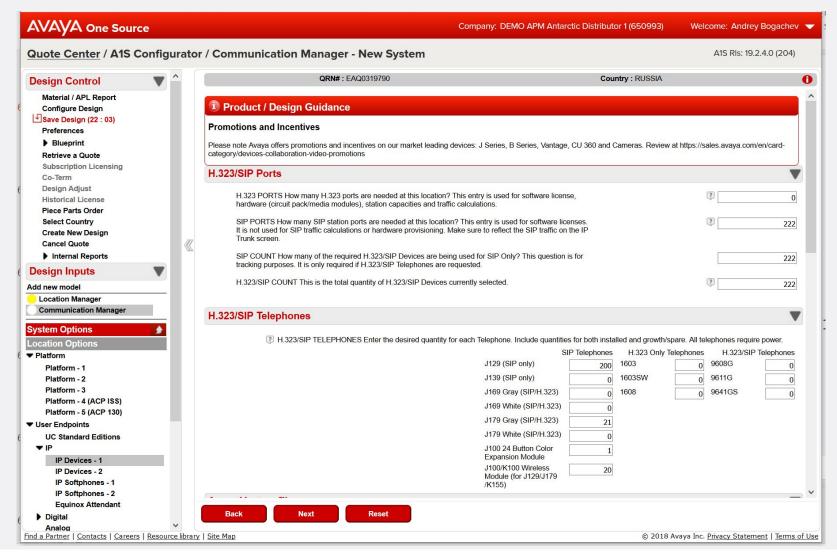


Branch – platform 2



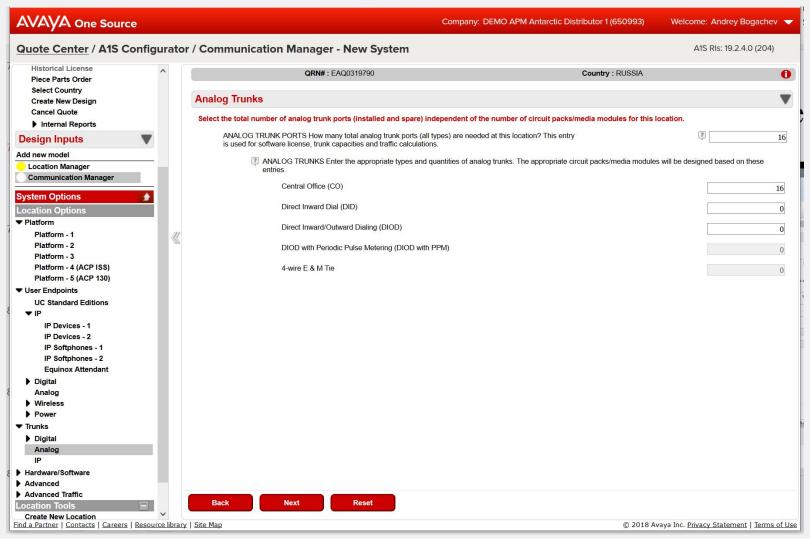


Branch – IP subscribers



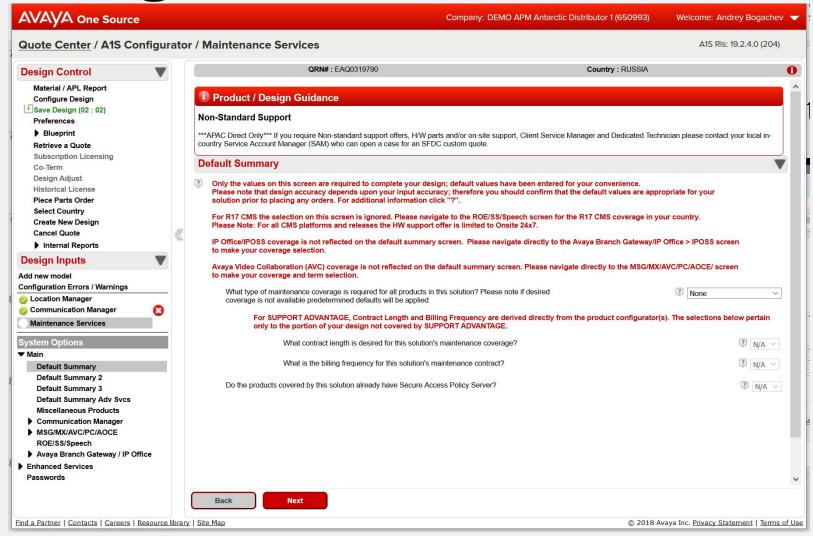


Branch – incoming city phone lines (CO)





Removing PARTS from default SA





Price output structure

How to read the pricing output



Price output structure

Quote: Headquarters - EAQ0109135 - ASD Generated

ASD Parts List

					Unit APL	Extended APL
Quantity	Service Term	Part Number	Description	MPG	USD	USD
1		185446	AVAYA COMMUNICATIONS SOLUTION	1Z	0.00	0.00
1		184048	MM MODEL	2P	0.00	0.00
1		183441	CM S8500 MODEL	2P	0.00	0.00
1		232253	SA CM MODEL	1Z	0.00	0.00
			SubTotal for ASD Parts List			884,411.82

Quote: Branch - EAQ0109140 - ASD Generated

ASD Parts List

						Unit	Extended
						APL	APL
Quantity	Service Term	Part Number	Description		MPG	USD	USD
1		185446	AVAYA COMMUNICATIONS SO	LUTION	1Z	0.00	0.00
1		183441	CM S8500 MODEL		2P	0.00	0.00
1		232253	SA CM MODEL		1Z	0.00	0.00
			SubTotal for ASD Parts List				80,571.01
Total Daise							

Total Price

Extended APL USD

Total System Price:

964,982.83

Special codes

- Codes with VAPP in description
 - OVA download codes
- Nonmaterial codes with price of \$0
 - «flagging» codes to carry options and entitlements
 - ending with /E Aura Suite entitlements
 - Can be excluded from price report
- Avoid DVDs in the order
 - Possible delays with the customs clearance



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Aura Suite capacity licenses

- Licensed capacity is consolidated in Location 1
- Main suite license produce set of feature tracking ones
 - Entitlement Licenses

397113 AURA SUITE R8 PRESENCE SERVICES R8 /E LIC:NU 397114 AURA SUITE R8 PRESENCE SERVICES R8 /E LIC:NU 397115 AURA SUITE R8 AES UNIFIED DESKTOP R8 /E LIC:CU 397116 AURA SUITE R8 ASBCE R8 STANDARD SERVICES /E LIC:CU 397117 AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 397127 AURA SUITE R8 ECSOO SINGLE MODE /E LIC:NU 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 397131 AURA SUITE R8 COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU	0.00 0.00 0.00
397114 AURA SUITE R8 AES UNIFIED DESKTOP R8 /E LIC:CU 397115 AURA SUITE R8 ASBCE R8 STANDARD SERVICES /E LIC:CU 397116 AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU 397117 AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX WIN /E LIC:NU 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 12 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU	0.00 0.00 0.00 0.00
397115 AURA SUITE R8 ASBCE R8 STANDARD SERVICES /E LIC:CU 397116 AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU 397117 AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 397127 AURA SUITE R8 ECSOO SINGLE MODE /E LIC:NU 397128 AURA SUITE R8 ECSOO SINGLE MODE /E LIC:NU 397129 AURA SUITE R8 VIDEO /E LIC:NU 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	0.00
397116 AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU 397117 AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	0.00
397117 AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU 397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 12 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 12 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	
397118 AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU 397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 12 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 12 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 12 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	
397124 AURA SUITE R8 EQUINOX IPAD /E LIC:NU 397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 12 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	0.00
397125 AURA SUITE R8 EQUINOX WIN /E LIC:CU 12 397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 12 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 12 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 12 397129 AURA SUITE R8 VIDEO /E LIC:NU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 12 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	0.00
397126 AURA SUITE R8 EQUINOX MOBILE /E LIC:NU 12 397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 12 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 12 397129 AURA SUITE R8 VIDEO /E LIC:NU 12 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 12 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 12 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 12	0.00
397127 AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU 1Z 397128 AURA SUITE R8 ONE-X CES /E LIC:CU 1Z 397129 AURA SUITE R8 VIDEO /E LIC:NU 1Z 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 1Z 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 1Z 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
AURA SUITE R8 ONE-X CES /E LIC:CU 397129 AURA SUITE R8 VIDEO /E LIC:NU 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
397129 AURA SUITE R8 VIDEO /E LIC:NU 1Z 397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 1Z 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 1Z 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
397130 AURA SUITE R8 EQUINOX MAC /E LIC:NU 1Z 397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 1Z 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
397131 AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU 1Z 397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
397132 AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU 1Z	0.00
	0.00
207422 ALIDA CHITE DO FOLINOV FOR MED /F LIG CH	0.00
397133 AURA SUITE R8 EQUINOX FOR WEB /E LIC:CU 1Z	0.00
397134 AURA SUITE R8 INTG MGMT SITE ADMINISTRATION R6 /E LIC:DS 1Z	0.00
397135 AURA SUITE R8 AVAYA BREEZE R3 USER /E LIC:CU 1Z	0.00
397136 AURA SUITE R8 BREEZE R3 SERVER PRESENCE INSTANCE /E LIC:DS 1Z	0.00
398132 AURA R8 BREEZE R3 SNAP-IN VIRTUAL ENVIRON VAPPLIANCE SYSTEM ENABLEMENT 1Z	0.00
398771 AURA R8 IX MESSAGING R10 BASIC SEAT /E LIC:NU 1Z	0.00

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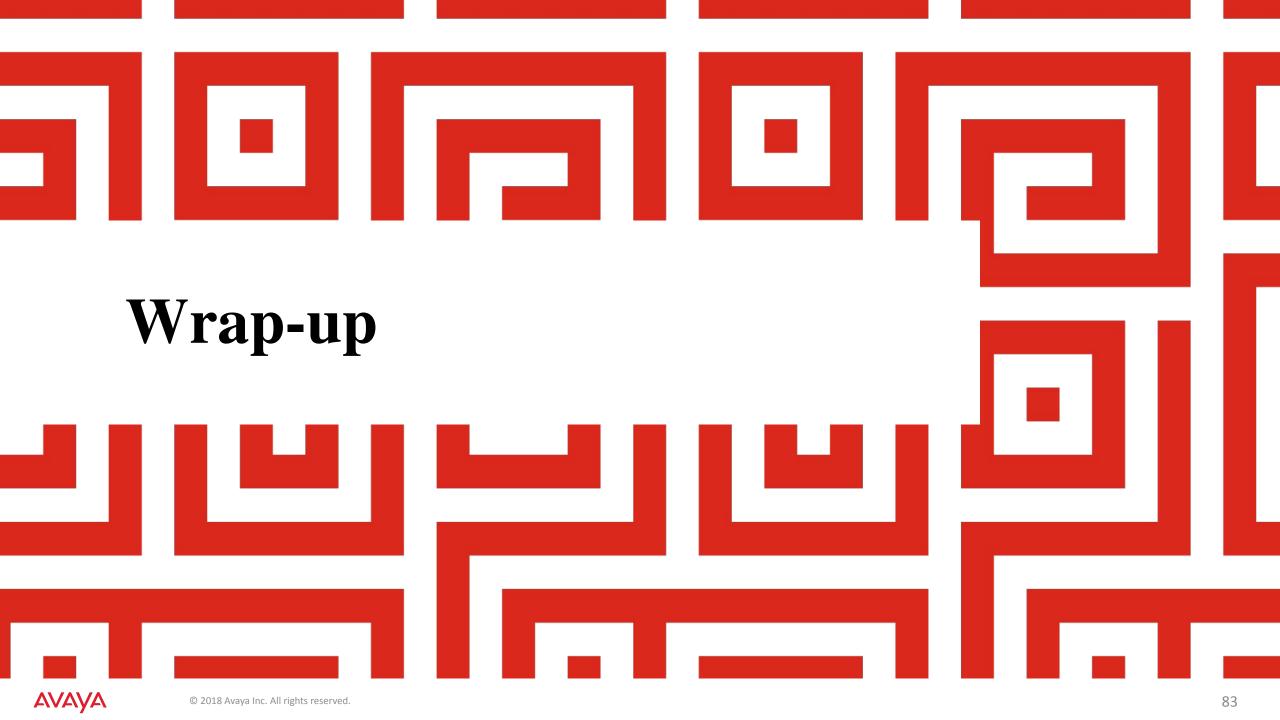


Result: Support Advantage codes

1		232253	SUPPORT ADVANTAGE COMMUNICATION MANAGER MODEL	1Z	0.00	0.00
2	12	293666	SA PREFER SUPT AAVP R7 DUAL CPU CMN SRV 1YR PREPD	5S	24.91	597.84
2	12	293672	UPGRADE ADVANTAGE AAVP R7 DUAL CPU CMN SRV 1YR PREPD	1Z	0.00	0.00
50	12	344159	SA PREFER SUPT CC R8 ELITE AGENT 1YR PREPD	5S	10.48	6,288.00
1050	12	344228	SA PREFER SUPT AURA R8 BASIC IPT 1YR PREPD	5S	0.53	6,678.00
294	12	344277	SA PREFER SUPT AURA R8 CORE SUITE 1YR PREPD	5S	4.20	14,817.60

- 1YPP means 1 Year PrePayment
- 3YAN means 3 Years ANnual payment
- Service code price is listed per 1 month
- If 3 years ANNUAL is selected
 - Order Confirmation will be issued on full price
 - First year will be invoiced
 - Next year will be invoiced after 12 months, and than next
- Please note that invoices will be unavoidable





Where to get more info?..

- Sales/Design Docs
 - Sales Portal http://sales.avaya.com
 - Pay attention to Offer Definitions and Announcements
- Implementation Docs
 - Support Portal http://support.avaya.com
 - Implementation Manuals, Application Notes
- Hands-On experience with Designer tools
 - One Source Portal http://www.avaya.com/ebizu
 - A1S Configurator



How to raise your proficiency level?

- Design.
 - Try and repeat.
 - Analyze the result and try again.
- Master your design skills.
 - This is a continuous job.



