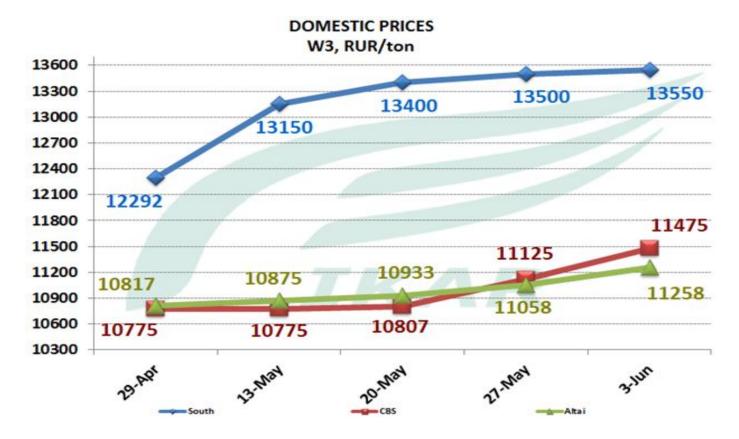
# Key ingredients prices for 2016



## Review of the grain market

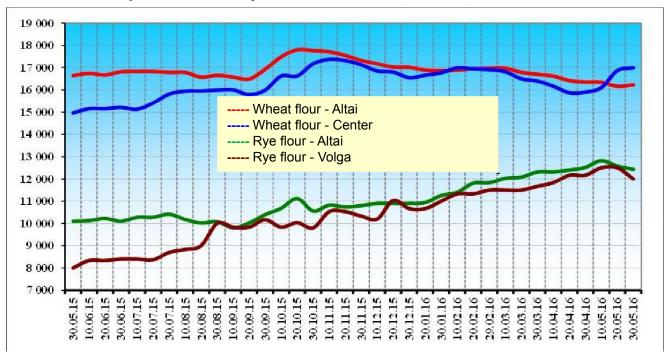


In the beginning of June prices for wheat continued to increase in most economic regions of Russia. The highest price increase was in the Center, Central Black Earth Region and Povolzhje. The price increase was supported by extremely low supply and active demand what concerns local producers and exporters.



#### Review of the flour market

Dynamics of prices of flour, EXW, RUR/ton



Price increase for wheat flour becomes more apparent, last week it spread from the European part of the country to the Asian one. Price increase is supported by reduction of wheat flour production for 2 last months, and correspondingly its stock.

The market is complicated, supply is extremely low, demand is high, that leads to spread of prices in the market. Even if price increases at the mill gates - volumes won't increase due to low stock in the market. Most probably such disbalance of supply and demand will be remaining in the market until new harvest grain, current market may be determined as "market of real deals".



# Key ingredients prices - flour

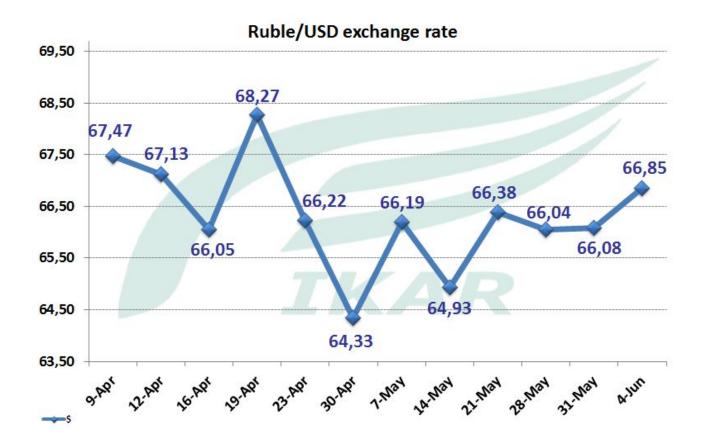


#### Alternative offers from other flour suppliers:

Product	Ryazanzernopr oduct	Michurinskaya milling Company	Istra khleboproduct	Lukhovitsky milling plant
1 <sup>st</sup> quarter 2016	17,30 RUB	17,27 RUB	-	-
2 <sup>nd</sup> quarter 2016	17,30 RUB	17,55 RUB	-	-
3 <sup>rd</sup> quarter 2016	17,30 RUB	17,55 RUB	17,40 RUB test	17,50 RUB test
4 <sup>th</sup> quarter 2016	19,90 RUB*	-	-	



#### Ruble/USD exchange rate

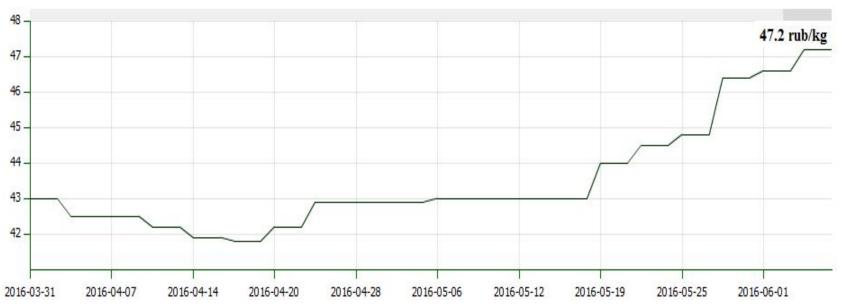


Meanwhile ruble continued to strengthen.



### Review of the sugar market

The average weighted price in the Russian regions, RUR/kg (EXW)



In January - May 2016 Russia imported 185,7 thousand tons of raw sugar at the amount of 72 millions US dollars, that is 50% less than in 2015.

Import of white sugar in Russia during January-May 2016 makes 107,2 thousand tons (19,5% is more than in 2015), total amount 54,7 millions US dollars.

Stocks for last season sugar is coming to end, that leads to rise in price. Moscow ruble price for sugar increased by 3,15%, the rest regions are also facing price increase. Dollar sugar price rose by 2,08%.



# Key ingredients prices - sugar



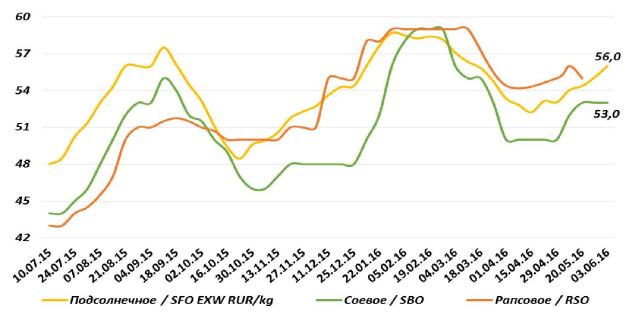
#### Alternative offers from other sugar suppliers:

Product	Sucden Company (bulk)	ED & F Man Trading Limited (bag)	Rus Agro (bulk)	Rainer (bag)
1 <sup>st</sup> quarter 2016	\$ 0,696	40,68 RUB	\$ 0,710	45,09 RUB
2 <sup>nd</sup> quarter 2016	\$ 0,696	39,55 RUB	\$ 0,710	spot / RUB
3 <sup>rd</sup> quarter 2016	\$ 0,696	spot / RUB	\$ 0,710	spot / RUB
4 <sup>th</sup> quarter 2016	\$ 0,696	spot / RUB	\$ 0,710	spot / RUB



#### Review of the oil market

Dynamics of domestic prices for SFO, SBO and RSO, rub/kg (EXW)



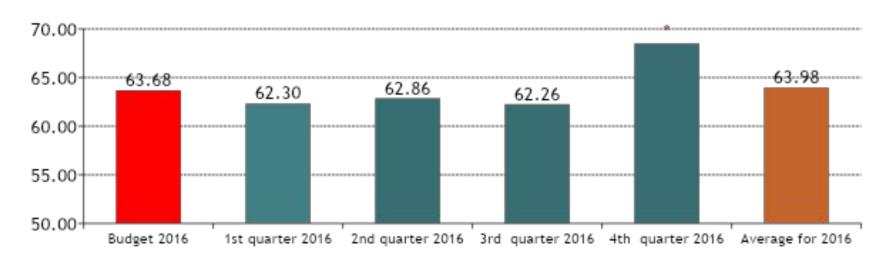
Prices for sunflower oil in the Russian market continue to rise following price increase for sunflower. Gradual strengthening of ruble led to dramatic drop in export supplies, that «unfolded» supply to the domestic market.

In their turn processers are talking about demand for oil remaining on the moderate level that helps to increase the stock. However market players can not decrease the price, moreover they are forced to increase the price thinking about profitability.

According to IKAR data - average price for sunflower oil makes 55-56 rub/kg ex works in Central regions and Povolzhje, as in the South it remains within 57-58 rub/kg.



## Key ingredients prices - oil

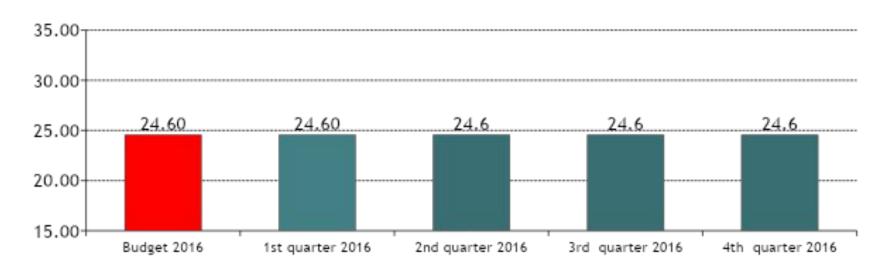


#### Alternative offers from other oil suppliers:

Product	Cargill	Monomakh	Solnechnyie produkty	Oils and Fats Products	Kubanmaslo
1 <sup>st</sup> quarter 2016	63,68 RUB	62,61 RUB	spot / RUB	spot	-
2 <sup>nd</sup> quarter 2016	63,61 RUB	61,80 RUB	spot / RUB	spot	-
3 <sup>rd</sup> quarter 2016	63,00 RUB	-	62,72 RUB	spot	59,89 RUB test
4 <sup>th</sup> quarter 2016	-		68,49 RUB*	spot	-



## Key ingredients prices - GFS



#### Alternative offers from other glucose fructose syrup suppliers:

Product	Cargill	Biorosva, Kaluga (start up 4Q 2016)
1 <sup>st</sup> quarter 2016	24,60 RUB	-
2 <sup>nd</sup> quarter 2016	24,60 RUB	-
3 <sup>rd</sup> quarter 2016	24,60 RUB	-
4 <sup>th</sup> quarter 2016	24,60 RUB	24,11 RUB*

