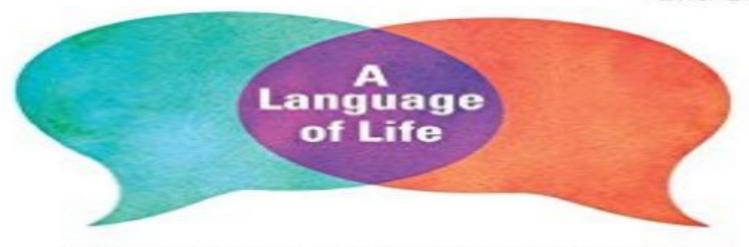
Empathy Compassion Emotional Intelligence

Keys to a Deeply Connected Life

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Why Some Companies

Make the Leap...

and Others Don't

GOOD TONGER OF THE PROPERTY OF

JIM COLLINS

BUILT TO LAST

In Relationships

How does one take of care of themselves without burning out?

Quality Self-Care Practices are key to sustaining a life of giving to others

What quality is more important for creating an Extraordinary Life:

Happiness or Meaning

From observing many people in the concentration camps, I've concluded that the difference between those who lived and those who died came down to one thing:

Meaning

Viktor Frankl

Research has shown that having purpose and meaning in life increases overall well-being and life satisfaction, improves mental and physical health, enhances resiliency, enhances self-esteem, and decreases the chances of depression.

Pew Research

It is the very pursuit of happiness that thwarts happiness."

Viktor Franklin

For no matter what we achieve, if we don't spend the vast majority of our time with people we love and respect, we cannot possibly have a great life.

If we spend our time with people we love and respect, people we really enjoy, then we will almost certainly have a great life.

Jim Collins

We need empathy to:

Collaborate Successfully Solve Problems **Drive Change Align Interests** Make Good Decisions Lead Effectively



Empathy is more Effective than Pain Medication

https://www.youtube.com/watch?v=bqbUQulGbOU



Honesty

Observations

You heard ... You saw I hear ...
I see ...

Feelings

You feel

I feel ...

Needs

You are wanting...

I would like ...

Requests

You would like me to ...

Would you be willing to ...

Observation without evaluation is the highest form of intelligence.

Jiddu Krishnamurti

Exercise 1 - Getting beyond judgment

<u>Observation</u> -(An NVC Observation) – What we see or hear without any evaluation

<u>Judgment</u> – Thinking that implies someone should or should not have behaved in a certain way –

i.e. was wrong in some way or another.

<u>Directions</u>: Take turns reading the statements. Imagine the speaker is angry. After each statement is made, make a choice
OBSERVATION or JUDGMENT

Discuss your choices and move on when in agreement.

1. She was looking at me and said, "Some people are just idiots!"



Emotions



happy



sad



angry



excited



afraid



shy



guilty



tired



jealous



loved



hopeful



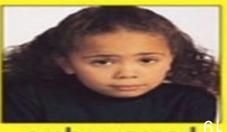
bored



proud



sorry

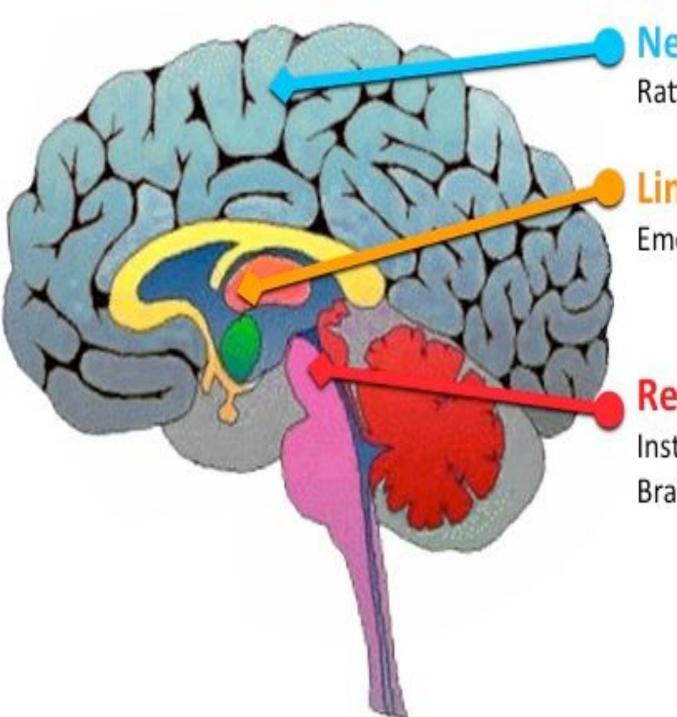


embarrassed



surprised

Control of the Control



Neocortex:

Rational or Thinking Brain

Limbic Brain:

Emotional or Feeling Brain

Reptilian Brain:

Instinctual or Dinosaur Brain



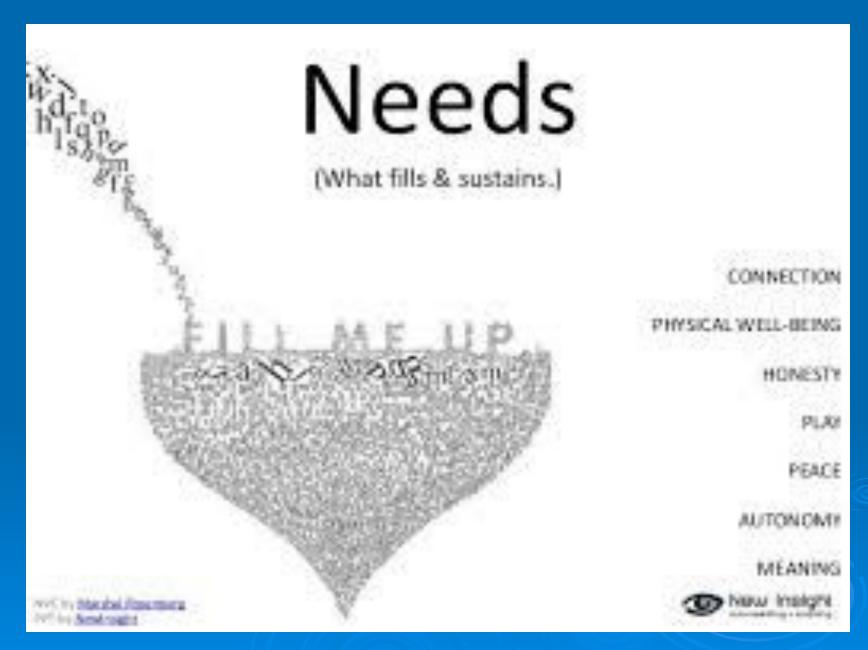
Exercise 2 - The purpose of Feelings - Pointing us to Needs Lunch date Exercise - Using the Feelings & Needs List

Situation (Observation)	My Thoughts	My Feelings	My Needs
I left Bob a voicemail last night and sent two tex This morning	He's Angry ts	Afraid / Concerned	Connection
2:00 PM – No Response Bo From Bob , No messages	1. ob 2.		
	3.		
	4.		
	5.		



Exercise 2 - The purpose of Feelings - Pointing us to Needs Lunch date Exercise - Using the Feelings & Needs List

Situation (Observation)	My Thoughts	My Feelings	My Needs
Bob said "12pm lunch Is ok at Tobey's Grill 12:25 PM – No Bob No messages	He's Rude	Irritated / Annoyed	Consideration
	1. He' disrespectin	ng me Hurt Res	pect
	2. Is he OK?	Worry/Fear Safety	
	3. He's a pain.	Relieved Pea	ce
	4. I can relax.	Happy Fun	
	5. I hope he likes n Comp	ny idea Nervous petence	To Matter



Requests

- NVC requests are clear, specific, expressed in positive-action language (do this, not avoid that), and present (in this moment one can only agree to do something in the future).
- Requests are for action from free choice, not demands involving punishment, reward, coercion, or obligation.

Example requests for:

- Reflection "Would you tell me what you heard me say?"
- Response "How do you fee hearing what I said?"
- Solution "Would you be willing to ...(strategy)?"

Components of Empathy

- PROVIDE THE SPEAKER WITH YOUR UNDIVIDED ATTENTION PRESENCE
- BE NON-JUDGMENTAL.
- READ THE SPEAKER. OBSERVE THE EMOTIONS BEHIND THE WORDS.
- FOCUS ON REFLECTING BACK WHAT THE PERSON SAYS USING THEIR FEELINGS AND NEEDS UNTIL YOU SEE A PHYSICAL SHIFT

Exercise 3: What stops Empathy?

Fix it: "What will help is...." Advise: "I think you should....." Being Right - Correcting: "That's not how it was....." Taking the Blame: "Sorry, I wish... **Interrogate:** "How did it happen?" Explain: "She said that because..." **Shut Down: "Don't worry about it."** Sympathize: "You poor thing. I feel awful for you." Evaluate: "If you hadn't been so rude..." Console: "It wasn't your fault" One Up: "You should hear what happened to.... Educate: "You can learn from this..."

Build trust with those who can help you create a reflection / feedback system. Remember, any successful feedback system is built on empathy and the idea that we're all in this together.

Ed Catmull

Empathy in Action

Feelings List: When Needs are met & unmet

AFFECTIONATE

compassionate fond loving openhearted tender warm

SELF-CONNECTED

centered open relaxed

INSPIRED

amazed awed enthused moved stirred wonder

ENGAGED

absorbed curious engrossed enchanted entranced fascinated interested intrigued involved spellbound stimulated

REFRESHED

enlivened recharged rejuvenated renewed rested restored revived

GRATEFUL

appreciative moved thankful touched

EXCITED amazed animated

ardent aroused dazzled eager energetic enthusiastic giddy invigorated lively passionate surprised vibrant

JOYFUL

amused delighted glad happy jubilant merry pleased tickled overjoyed

EXHILARATED

blissful ecstatic elated enthralled exuberant radiant rapturous thrilled electrified euphoric overioved

PEACEFUL

calm comfortable centered content equanimity fulfilled mellow quiet relaxed relieved satisfied serene still tranquil

HOPEFUL

expectant excited jazzed optimistic up

AFRAID

apprehensive dread fearful foreboding frightened mistrustful panicked petrified scared terrified wary worried

ANNOYED

aggravated bothered disgruntled displeased exasperated frustrated irritated irked miffed nettled peeved

ANGER

angry enraged furious incensed irate livid outraged resentful

CONFUSED

ambivalent baffled bewildered dazed lost mixed mystified perplexed puzzled torn

DISOUIET agitated

alarmed concerned discombobulated disconcerted disturbed perturbed rattled restless shocked startled surprised troubled turbulent turmoil uncomfortable uneasy unnerved unsettled upset

EMBARRASSED

ashamed chagrined flustered mortified self-conscious

FATIGUE

beat burnt out depleted exhausted lethargic listless sleepy tired weary wiped out worn out

AVERSION

animosity appalled contempt disgust dislike hate horrified hostile repulsion

TENSE

anxious crankv distressed distraught edgy fidgety frazzled irritable iittery nervous overwhelmed restless stressed out

VULNERABLE

fragile guarded helpless insecure leery reserved shaky

PAIN

agony anguished bereaved devastated grief heartbroken hurting lonely miserable regretful remorseful

SAD

depressed dejected despairing despondent disappointed discouraged disheartened forlorn gloomy heavy hearted hopeless melancholy miserable unhappy

DISCONNECTED

apathetic bored cold detached distant distracted indifferent numb withdrawn

YEARNING

envious *jealous* longing nostalgic pining wistful

Increasing Awareness of Needs

CONNECTION

Acceptance

Affection

Appreciation Authenticity

Belonging

Care

Closeness

Communication

Communion

Community Companionship

Compassion

Consideration

Cooperation

Empathy Friendship

Inclusion

Inspiration

Intimacy

Love Mutuality

Nurturing Partnership

Presence

Respect/Self-respect

Security

Self-Acceptance

Self-Care

Self-Connection

Shared Reality

Stability Support

To know and be known

To see and be seen

Trust

Understanding

Warmth

PLAY

Adventure Excitement

Fun Humor Joy

Relaxation Stimulation

PEACE

Acceptance Balance Beauty

Communion Ease

Equanimity

Faith Harmony Hope

Order

Peace-of-mind

Space

PHYSICAL WELL-BEING

Air

Care / Self Care

Food

Movement/exercise

Rest/sleep

Safety (protection from harm)

Sexual expression

Shelter Touch Water

MEANING

Awareness Celebration

Challenge Clarity

Competence Consciousness

Contribution Creativity

Discovery Efficacy Effectiveness

Growth Integration Learning

Mourning
Movement
Participation
Presence

Presence Progress Purpose Self-expression

Stimulation To Matter Understanding

AUTONOMY

Choice Dignity Freedom Independence Self-Expression Space

Space







Exercise 1/4 – The Empathy Process: Partner Exercise

- There is one talker and one listener
- Pause & breathe. The listener seeks to be fully present and a witness to your partner's experience.
- If you use words reflect back the feelings and needs you hear.
- Stay with the person fully until you see or feel a body change, relaxation or release



Exercise 6 Self Empathy:

- Take a piece of paper fold it into 4 parts
- Think of a difficult time that you experienced and write your observation in the first fold
- ☐ In the second fold, write down your judgments go ahead and vent!
- In the third fold, write down your feelings.
- In the fourth fold, write down your needs
- On the back of the paper, write down requests you might have for yourself or others