



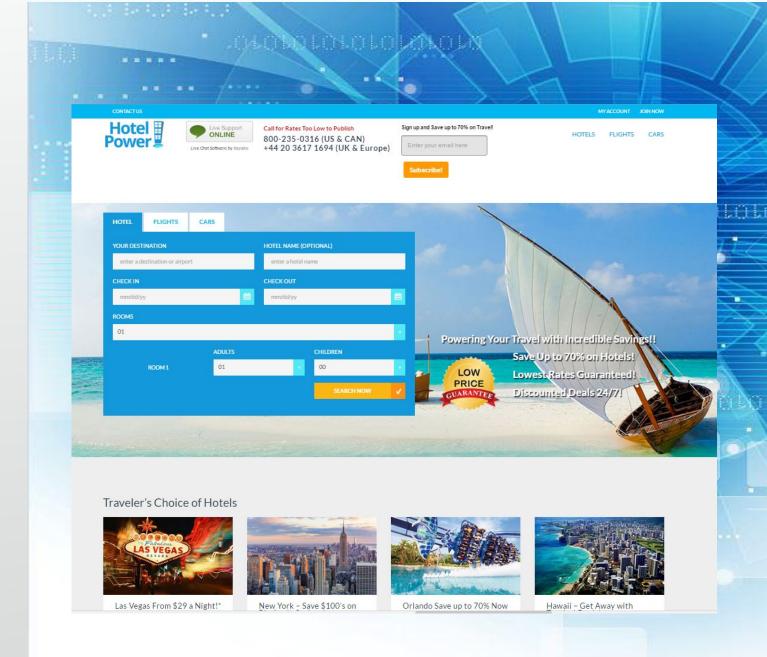
HOTELPOWER AGENT TRAINING ©





INTRODUCING!

HOTELPOWER.COM

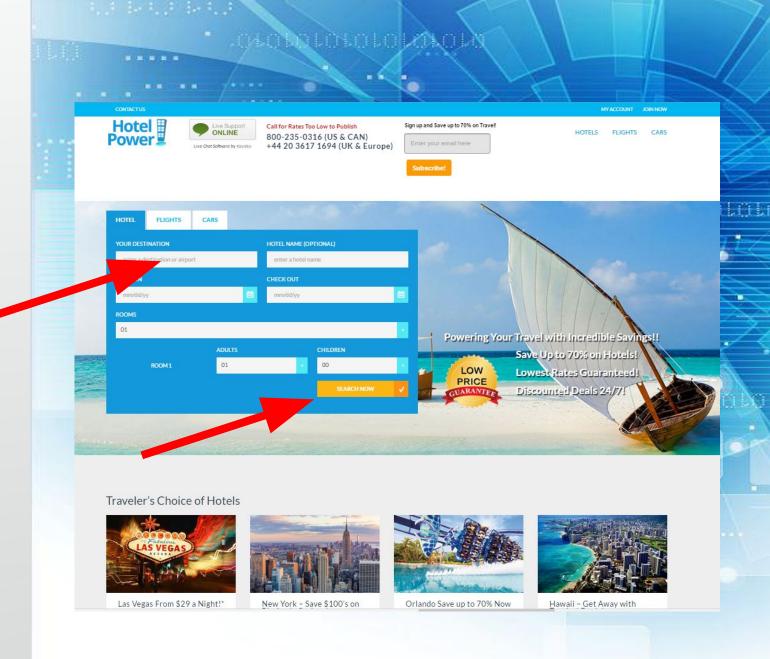




HOW TO BOOK?

ENTER YOUR CITY ENTER IN CHECK IN CHECK OUT DATES

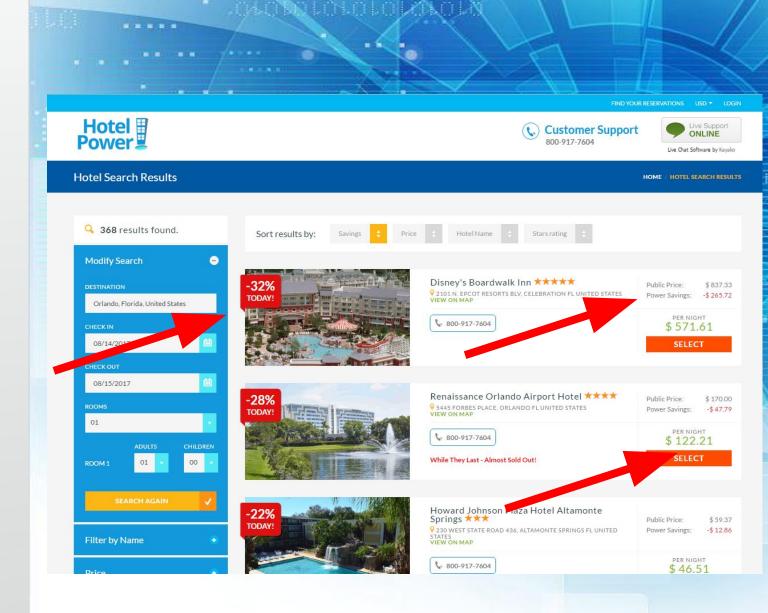
CLICK SEARCH





CHOOSE YOUR HOTEL

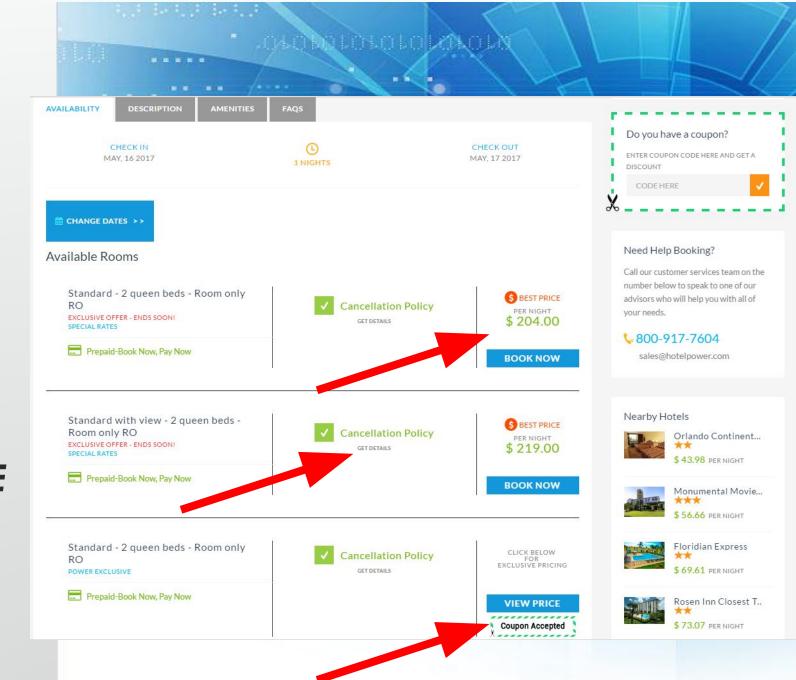
SEE SAVINGS SEE POWER SAVINGS SELECT





CHOOSE YOUR ROOM TYPE

SEE AVAILABILITY / PRICE CANCELLATION POLICY COUPON OPTION SELECT





BOOK YOUR HOTEL

ENTER DETAILS



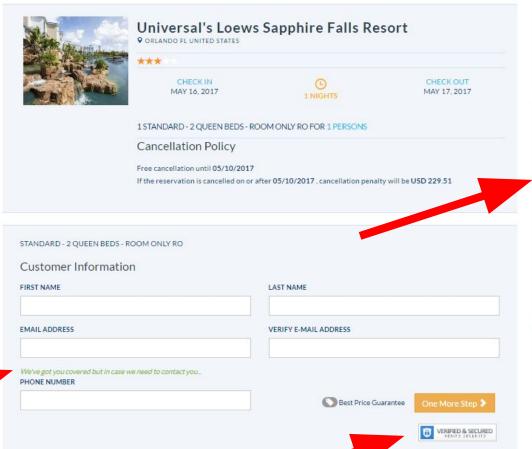






Hotel Booking

HOME / HOTEL BOOKING



Booking Details

ROOM TYPE: 2 QUEEN BEDS
PER ROOM PRICE: \$ 204.00

Universal's Loews Sapphire Falls Resort

9 6601 Adventure Way, Orlando FL United

1 NIGHT STAY 1 ROOM(S):

TAXES AND FEES:

TOTAL PRICE: \$ 229.51

\$ 204.00

\$ 25.51

Total will be charged immediately upon booking

Need Help Booking?

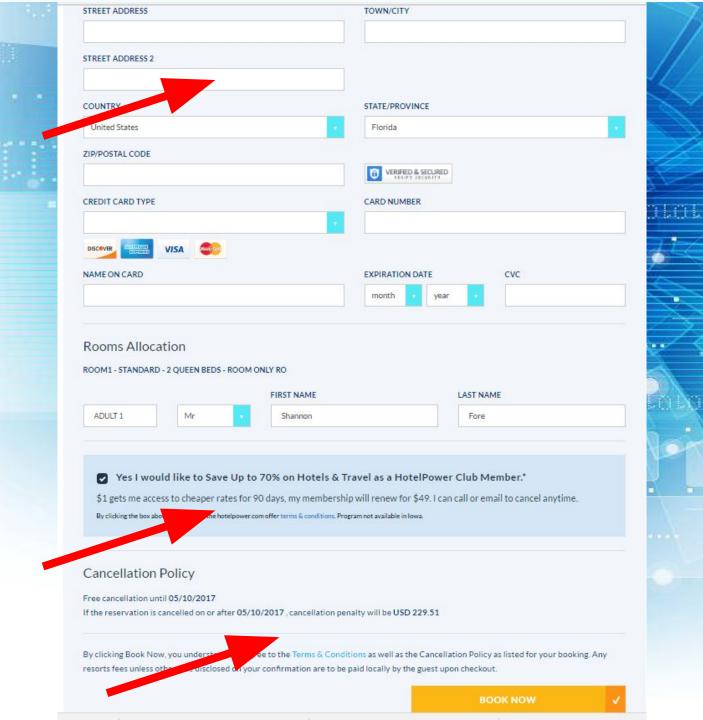
Call our customer services team on the number below to speak to one of our advisors who will help you with all of your needs.

**** 800-347-6031



CHOOSE YOUR HOTEL

ENTER CARD HOLDER DETAILS
SEE HOTELPOWER CLUB
MEMBERSHIP OFFER
BOOK NOW





HOTELPOWERCLUB \$1 90 DAY TRIAL \$49 ANNUAL FEE

WHY SHOULD YOU JOIN HOTEL POWER CLUB?

\$1 RISK FREE TRIAL

Check Out These Incredible Club Benefits!

- Enjoy up to 70% off with Member Only Rates
- o HPRefers Earn \$10 Give \$10 For Each Qualified Referral!
- Access "Power Savings" SEE your Membership Savings Instantly!
- VIP Reservation Service Upgrades / Amenities
- 3/2 Vacation Getaway Offers
- HotelPowerBucks to Spend & Save!
- o HPNewsletter Subscription
- o Member Savings Coupon Codes & More

CLICK HERE TO GET STARTED!





HOTELPOWERCLUB 90 DAY TRIAL \$49 ANNUAL FEE

GETTING THE MOST OUT OF YOUR MEMBERSHIP

YOUR MEMBERSHIP PAYS FOR ITSELF

As a Hotel Power Member, you'll receive discourts and peristhat more than cover the annual renewal fee.

- . Save on Travel Expenses
- · Gift Cards
- . Coupons can be entered when you book a hotel



HPRefers REFERRAL PROGRAM

Do you have friends, family or business associates who travel? You will receive \$10 for each person who signs up, and your friend gets \$10!



BOOKING HOTELS ONLINE

The quickest way to book a hotel is by going online to www. HetelPower.com. The Hotel Power website is programmed to provide real-time rates, discounts and availability 24



HOTEL POWER HOTLINE 800.717.4134

Call the Hotel Power Hotline and let our professional agents provide:

- · Exclusive deals and steals
- · Wholesale hotel rates
- · Complete Vacation Packages . The lowest travel rates at the time of booking
- · Important travel insurance information
- · Destination information

YOU'RE A MEMBER MORE HOTELS. MORE POWER.

LOG IN & BOOK NOW TO START SAVING!



CALL NOW TO ACTIVATE YOUR MEMBERSHIP CARD AND GET UP TO \$50 OFF YOUR NEXT BOOKING!

800.717.4134



HOTEL DEALS!

WHY OUR MEMBERS LOVE US

AS A HOTEL POWER MEMBER

You are now eligible for the member benefits below which also happen to be the top 10 reasons why our Members love Hotel Power:

- Save up to 70% on over 400,000 Hotels Worldwide
- 2. Booking Engine with 24/7 access
- 3. Access "Power Savings" and SEE your Membership Savings Instantly!
- 4. HPRefers Earn \$10, Give \$10 for Each Qualified Referral!
- 5. No Booking Fees
- 6. Low Price Guarantee
- 7. Full service call center
- 8. Live chat support system
- 9. HPNewsletter Subscription
- 10. Member Savings, Coupon Codes & More







EMAILED HOTEL CONFIRMATION



Congratulations, Your Reservation Has Been Booked!

Please print this voucher to present upon check-in at the hotel. Your Confirmation Number: 114550421

Hotel Details

Hotel:Courtyard Vicksburg

Hotel Address: 1 Underwood Drive - Vicksburg - MS - United States

Quick Links

My Account My Reservations



Room No:

Room Type: Standard - King - Room only RO

Guest(s)

Guest Name: Constance Cash

Guest Name: Na Na No Adults: 2 No Children: 0



Reservation Details

Check In:03/31/2017 Check Out: 04/01/2017

Customer Name: Constance Cash

Customer Address: 4900 Windhaven Pkwy - The Colony - TX - US

Amount Charged:Sub-Total: USD 117.69 + Taxes & Fees: USD 10.19 = USD 127.88

Cancelation policy

If the reservation is cancelled on or after 03/30/2017, cancellation penalty will be USD 127.88

For modifications and/or cancellations to your reservation please contact Hotel Power at 1-800-235-0316 or you may cancel your reservation at: http://bookings.hotelpower.com/reservations

Remarks







Connect With Us:

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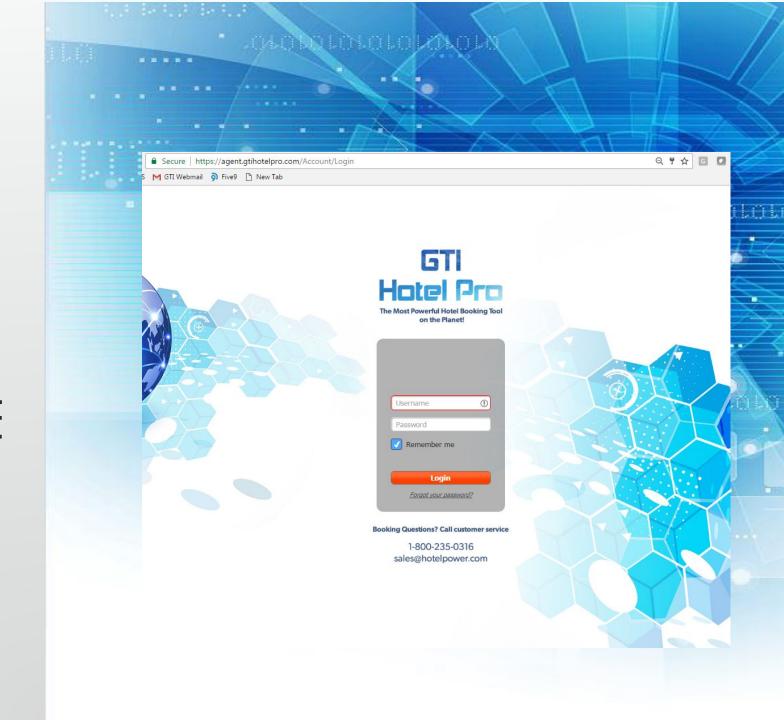






BACK END BOOKING ENGINE

LOG INTO WWW.GTIHOTELPRO.COM





Featuring:

- •Over 400,000 Hotels in the US & Abroad
- Exclusive GTI Inventory!
- Unbeatable Wholesale Pricing!
- •Up to 80% off Retail!
- Ability to Add Your Own Mark Up or Service Fee!

What's Different?

GTI Has Invested in a State of the Art Hotel Booking Platform, you will gain access to EVEN More providers than ever!

Better Pricing is Available and You can see the difference between Retail & Wholesale so you can add your own mark up!

- •Easy User Interface:
- •Find Locations Easier with Interactive Map
- Price Friendly Scroll Bar
- •Endless Search Parameters Featuring Room Types
- Access Vacation Home Inventory
- •Send Quotes with the Click of a Button!







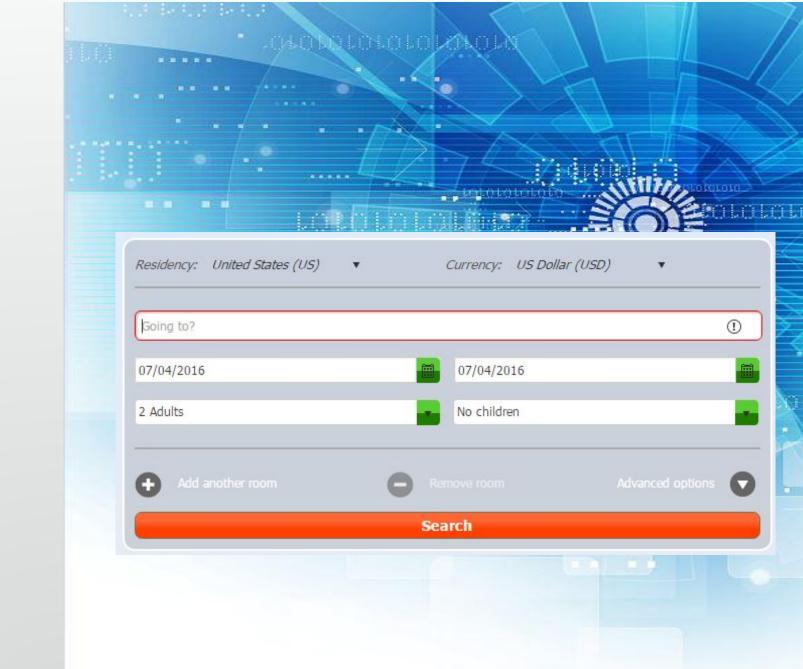
MANAGE ORDERS



MANAGE

Booking Engine

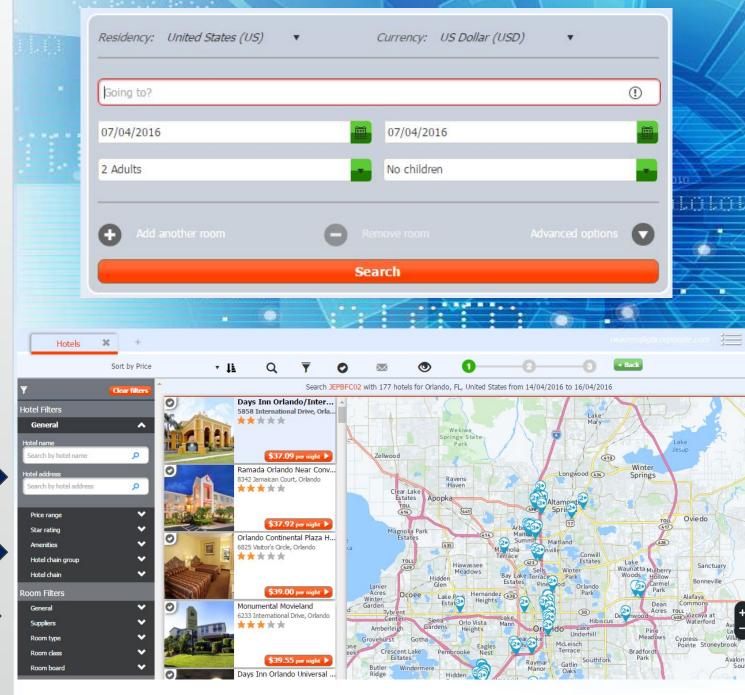
- Going To?
- Date Range
- # of Occ
- # of Rooms



Take a moment to review your screen and map

- Note Various Filters
- Room Type
- Price Range
- Hotel Name
- Address etc...





Note Various Filters

- Room Type
- Price Range
- Hotel Name
- Address etc...

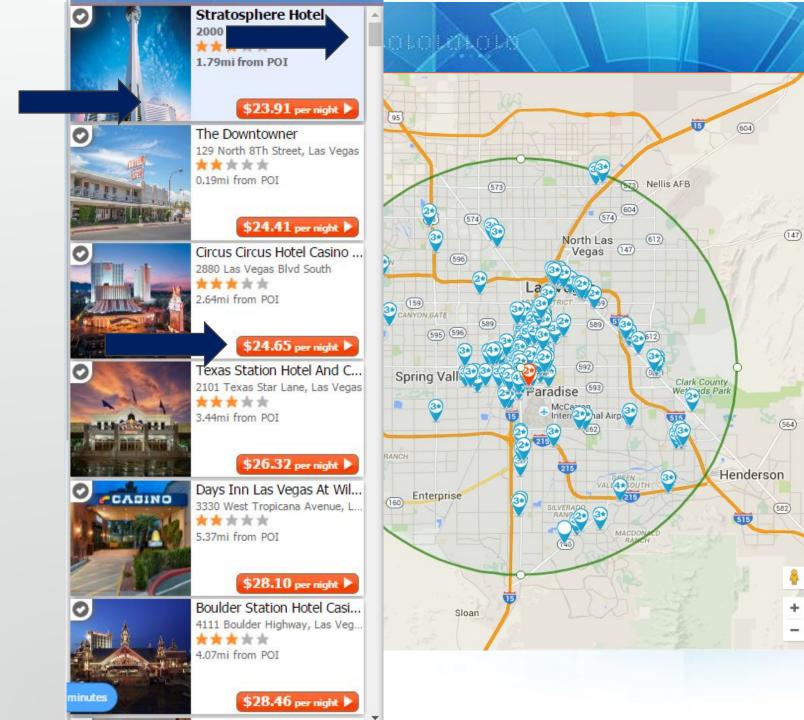


Sorted By Price

Scroll Bar

USE THE CIRCLE

Select by Orange Button

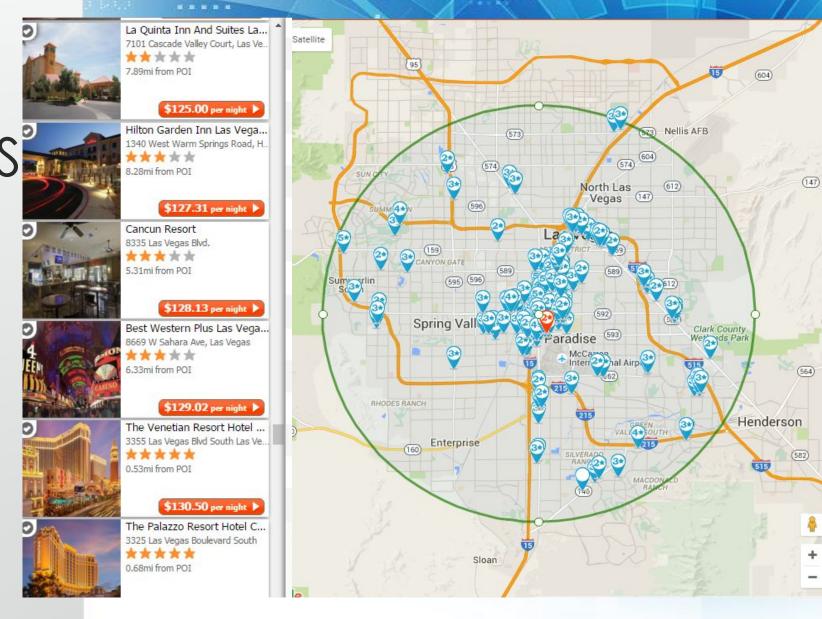


I WANT SOMETHING on the Vegas Strip

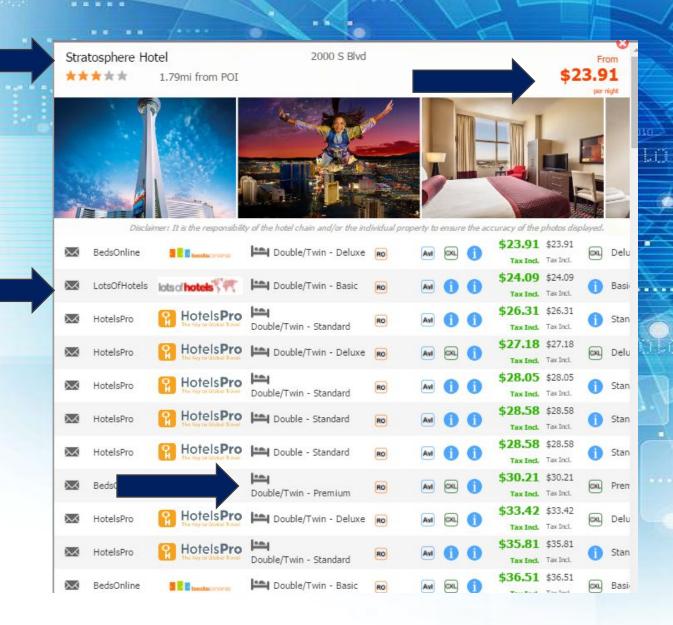
Not Sure About the LOCATION?

USE THE CIRCLE

Under \$150 a Night Use the Scroll Bar to find the price



- Hotel Name
- From Rate w/Tax
- Room Type
- CXL
- Price
- Supplier



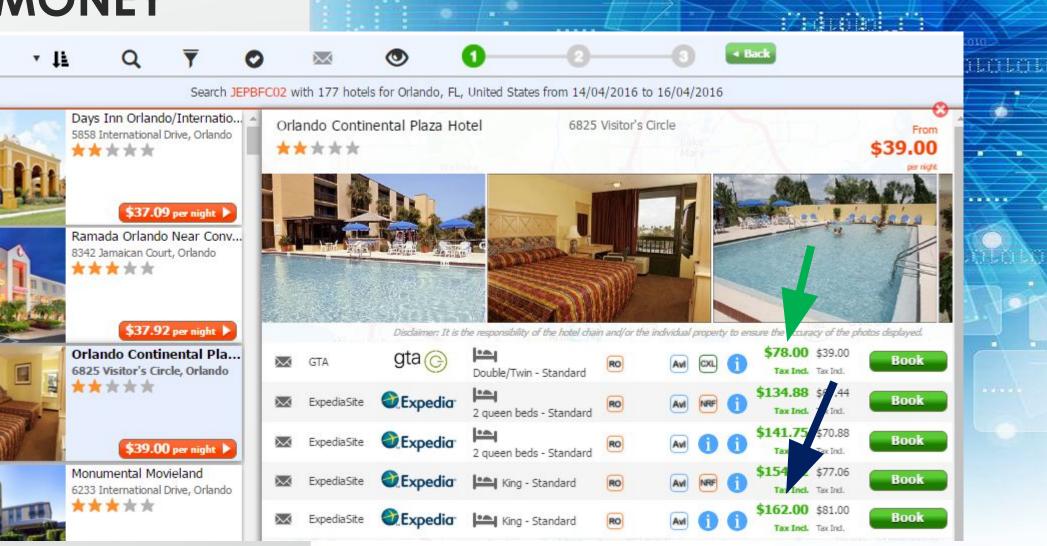
Not Sure About the Room Type?

Hover Over with Your Cursor

Do Not Assume Occupancy of Guests!



WE SHOW YOU HOW TO MAKE MORE MONEY



WHOLESALE VS. RETAIL

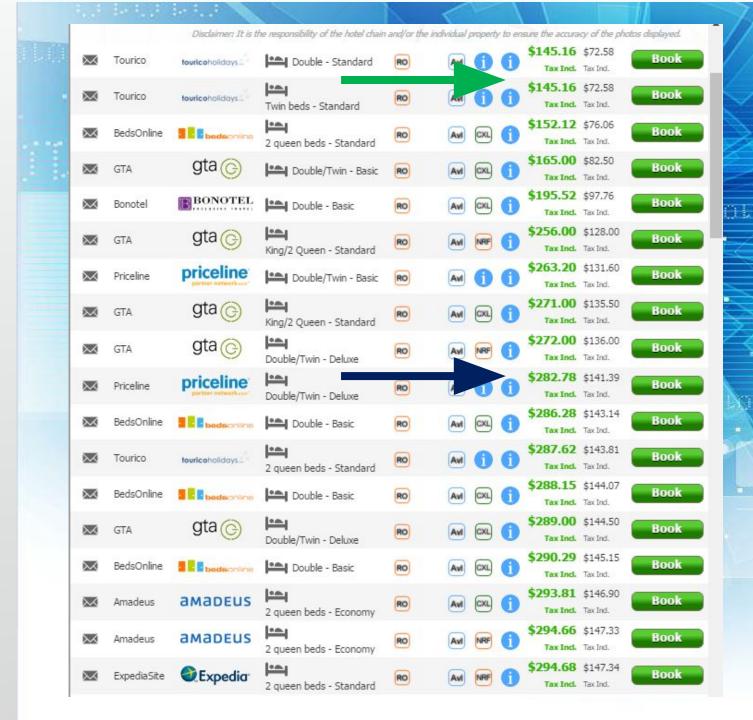
USE THE SPREAD TO SELL & SHOW VALUE! \$128 SAVINGS!!!

RETAIL

- PRICELINE
- EXPEDIA

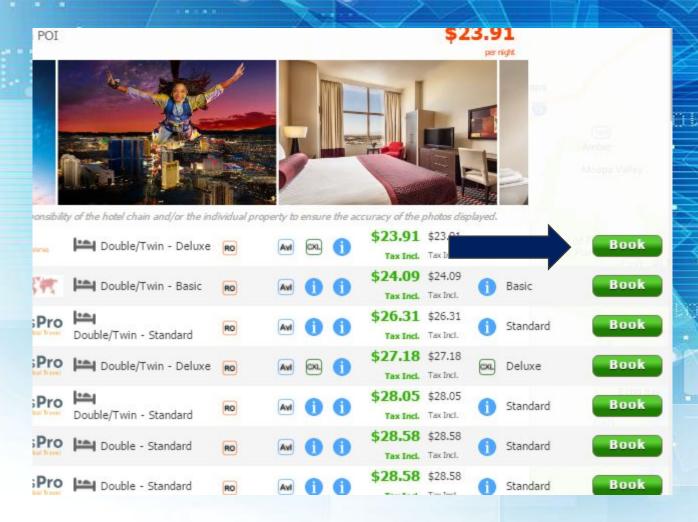
WHOLESALE

- TOURICO
- GTA
- HotelsPro
- HotelDo
- TotalStay
- BEDSONLINE
- BONOTEL
- AMADEUS



BOOKING A ROOM

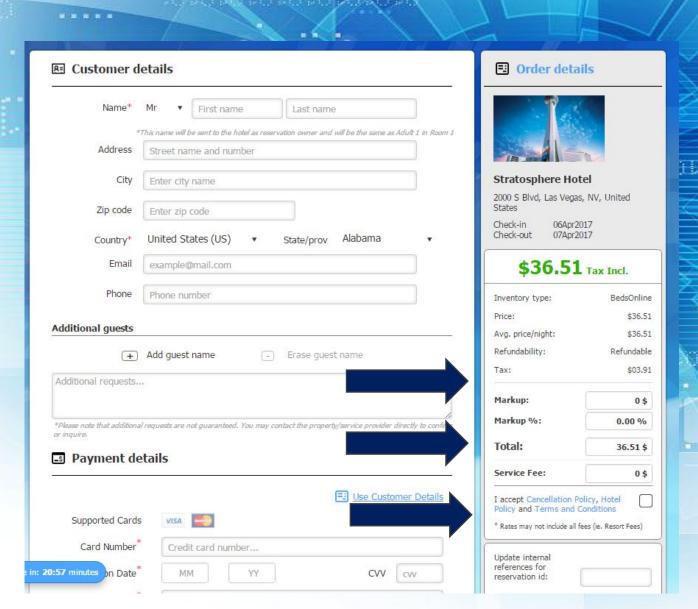
CLICK BOOK!



BOOKING A ROOM

Intuitive Payment Screen

- Price + Tax
- Enter Payment / Customer Details
- Accept Terms & Conditions
- Add Mark Up

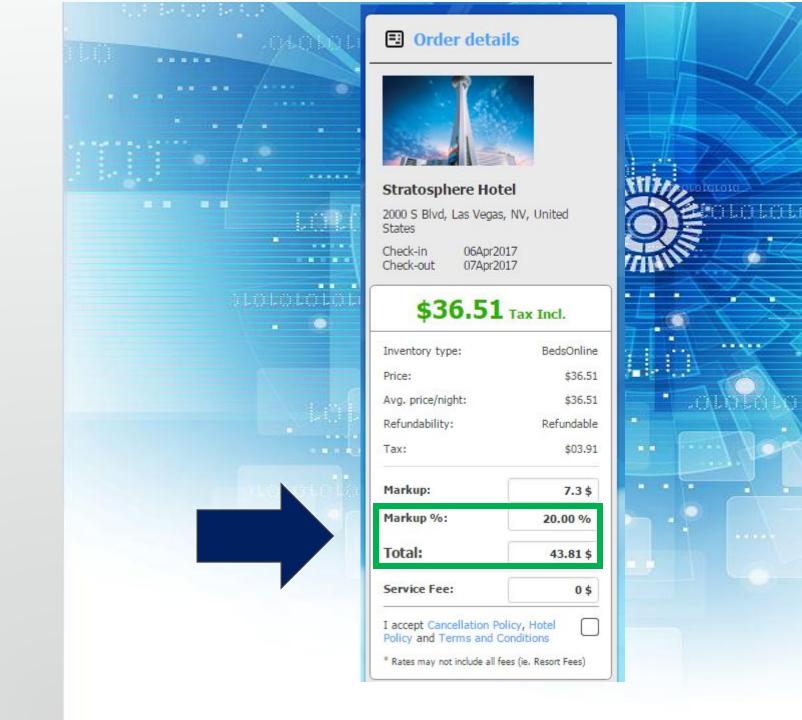


WHOLESALE VS. RETAIL

SHOW THE VALUE ADD YOUR MARK UP

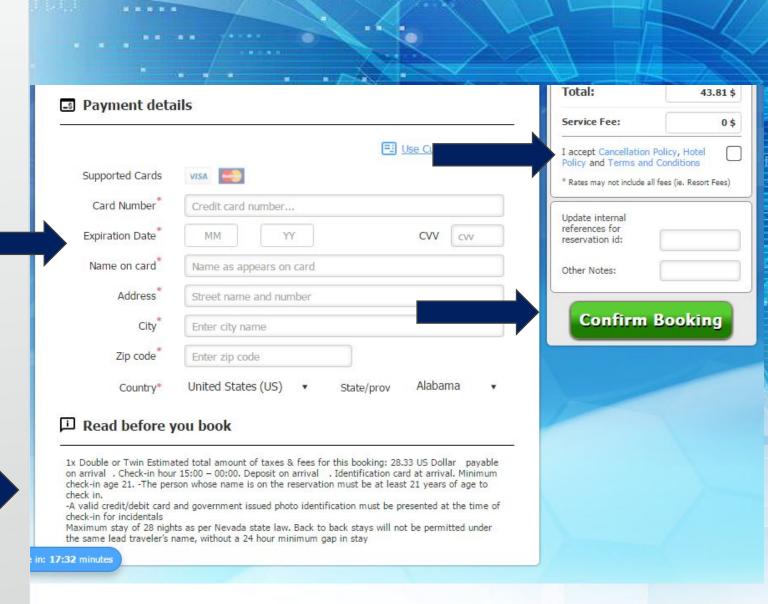
ADD YOUR OWN MARK UP \$\$\$

SERVICE FEE \$\$\$



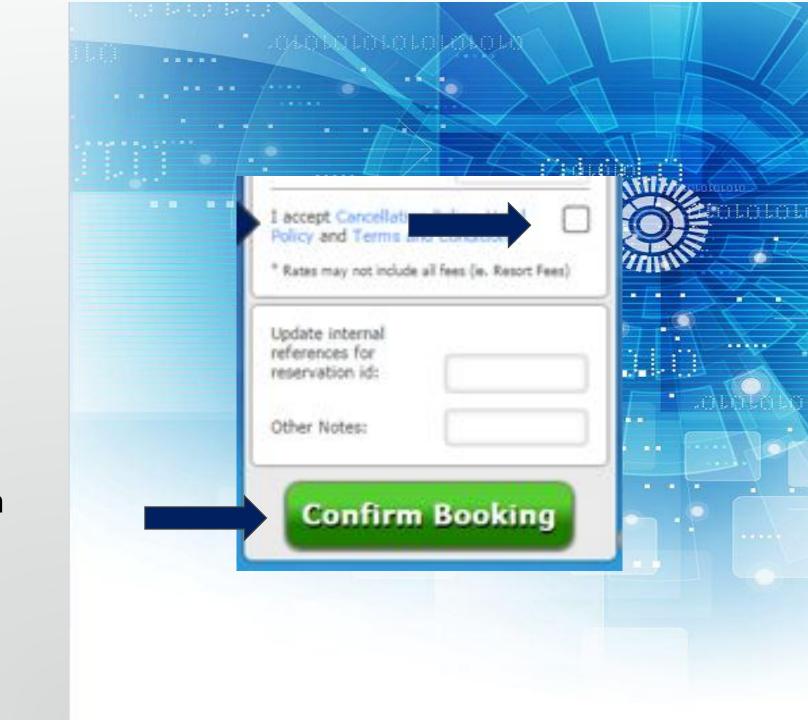
BOOKING A ROOM

- Enter Payment / Customer Details
- Accept Terms & Conditions
- Disclaim Read Before you Book Items
- Confirm Booking



BOOKING A ROOM

- Confirm Booking
- Provide Confirmation Number to Client
- Client will Get a Confirmation Email Soon
- Be Sure to Check their Inbox / Spam



HOW TO FIND A BOOKING?

Click on the Home Page

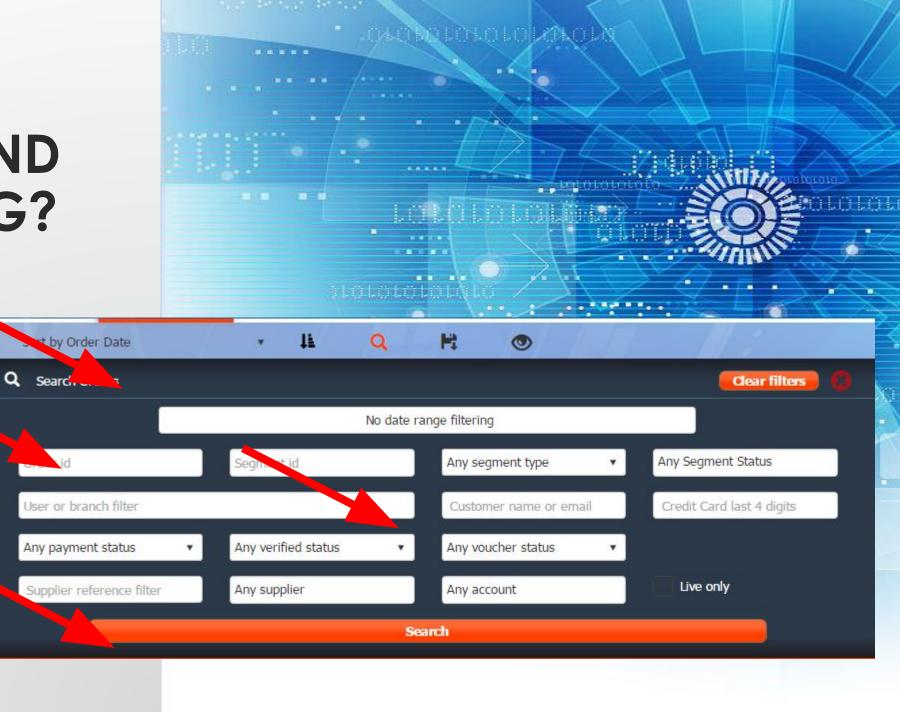
"Manage Orders"



HOW TO FIND A BOOKING?

A Few Options

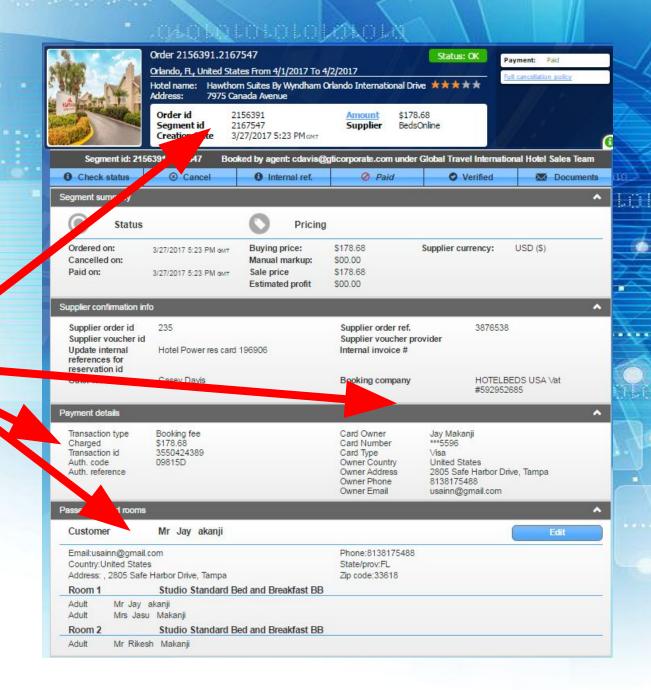
- Choose Date Range Type Customer Name
- Order ID
- Use Branch
 Name
- Click Search



HOW TO FIND A BOOKING?

See Status

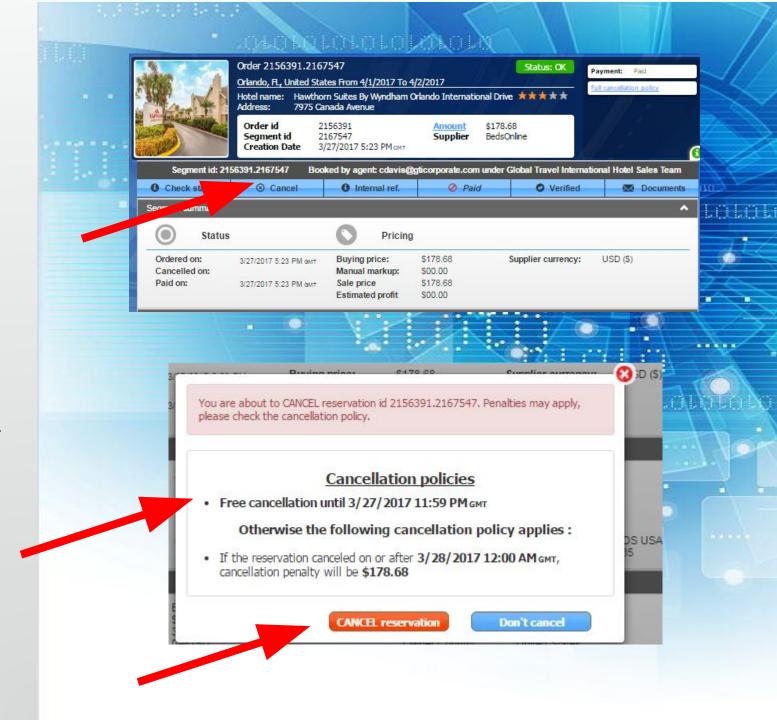
- ID #,
- Hotel Name
- Client Name
 Supplier Information
- Payment Information



HOW TO CANCEL A BOOKING?

Follow Same Steps as Before

- Click the CANCEL Button
- Read Policy Confirm Client is Okay with Cancellation Penalty if it Applies
- Click Cancel Reservation
- System will Generate a Cancellation
 Confirmation# & Email



HAVE A TECHNICAL PROBLEM?

Our System Reports Issues Automatically

- Just click the Yellow Triangle
- Enter in the Issue
- Click Submit!

