Hotel Power

# HOTELPOWER AGENT TRAINING ©

Revised 3-31-17

GLOBALTRAVEL.COM

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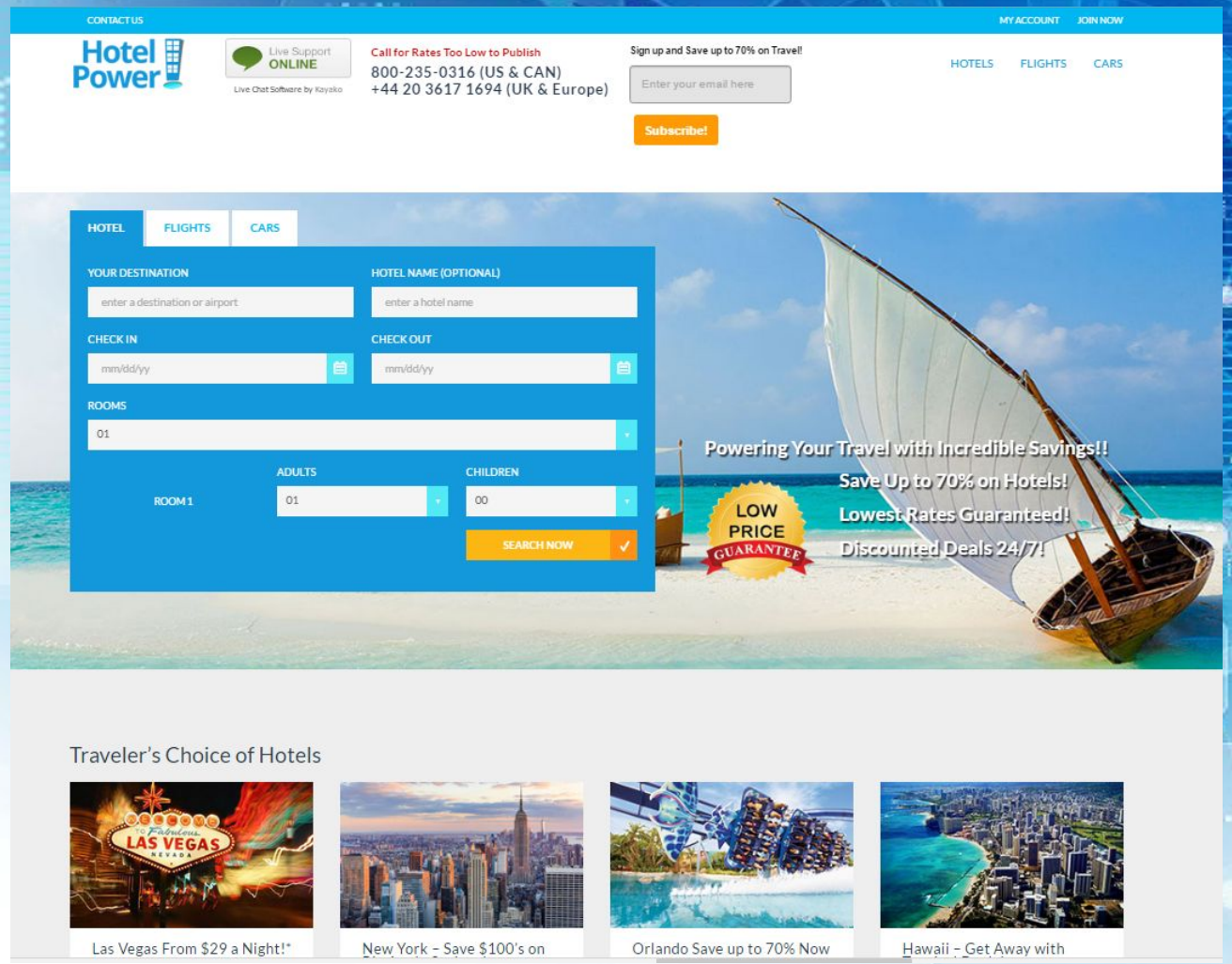
# INTRODUCING!

## *HOTELPOWER.COM*



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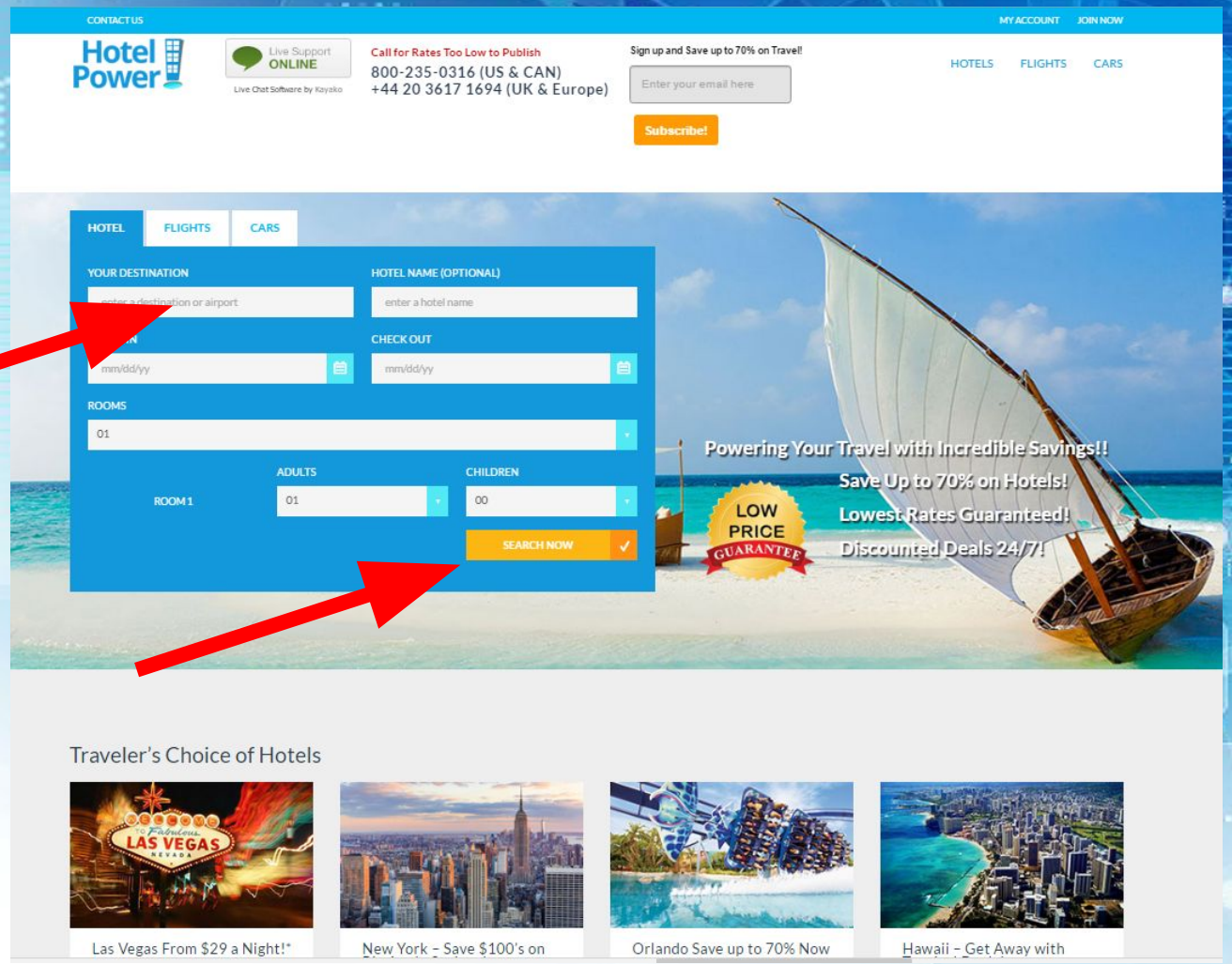
# HOW TO BOOK?

***ENTER YOUR CITY***
***ENTER IN CHECK IN***
***CHECK OUT DATES***

***CLICK SEARCH***



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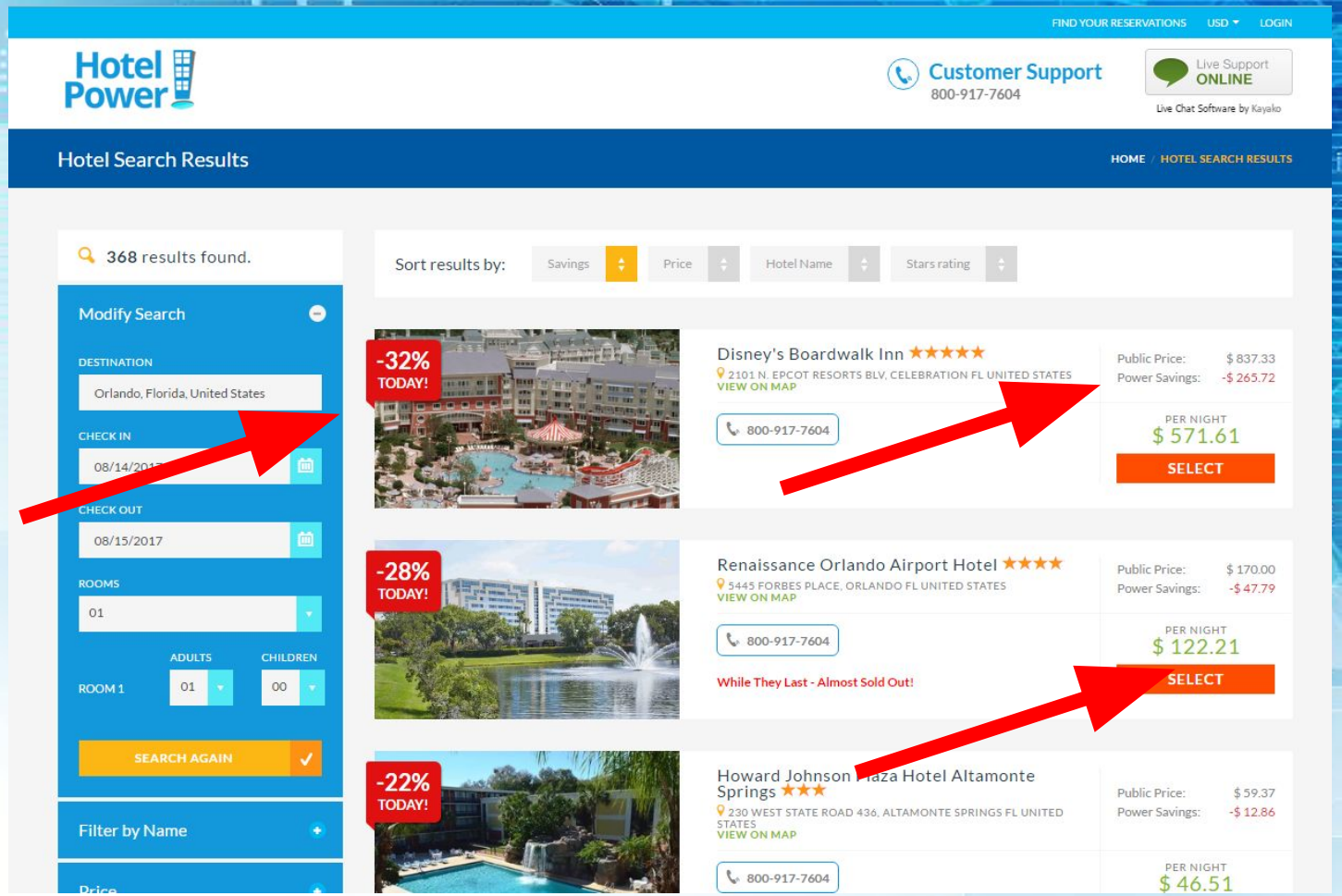
# CHOOSE YOUR HOTEL

***SEE SAVINGS***
***SEE POWER SAVINGS***
***SELECT***



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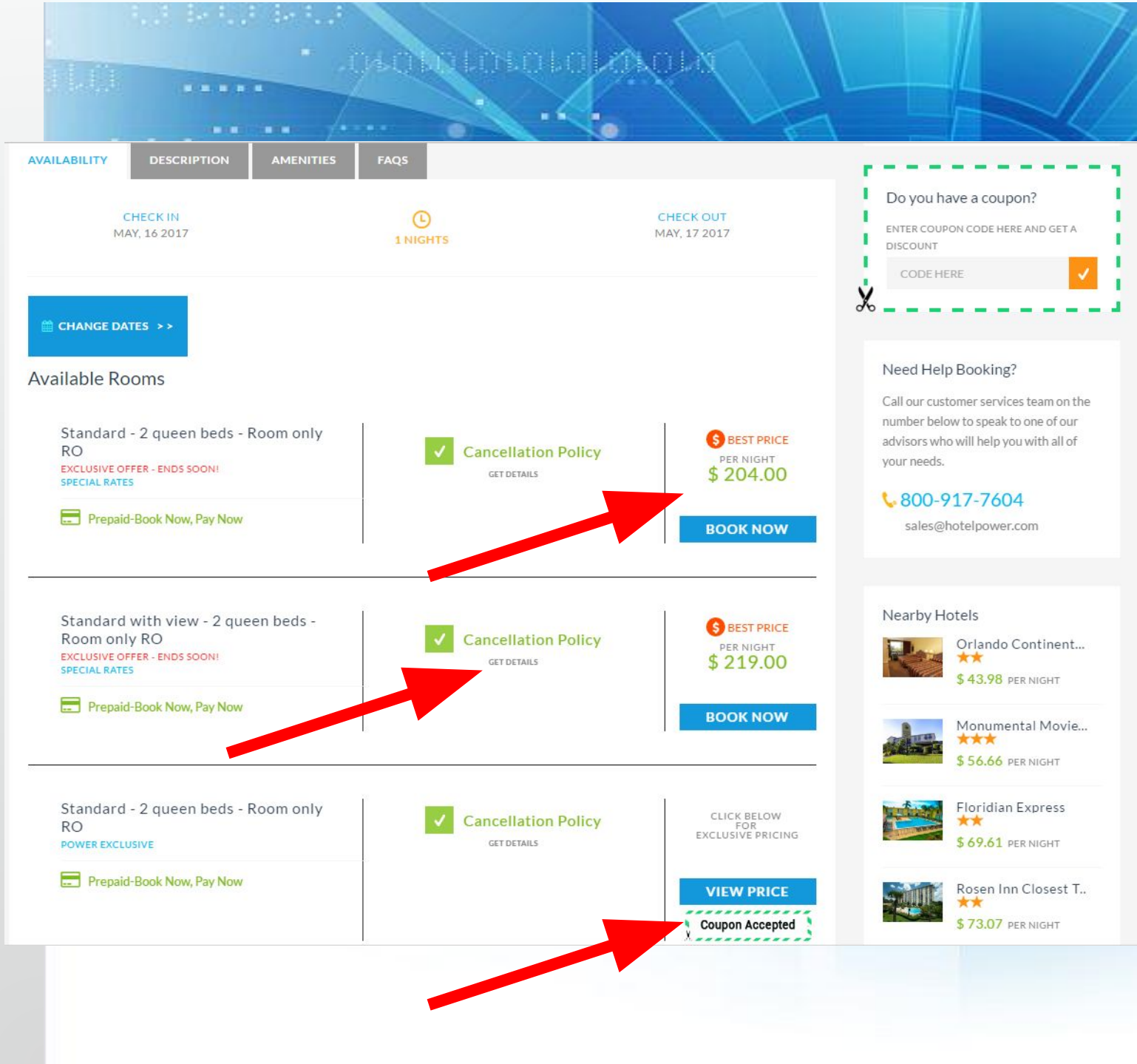
# CHOOSE YOUR ROOM TYPE

***SEE AVAILABILITY / PRICE***
***CANCELLATION POLICY***
***COUPON OPTION***
***SELECT***



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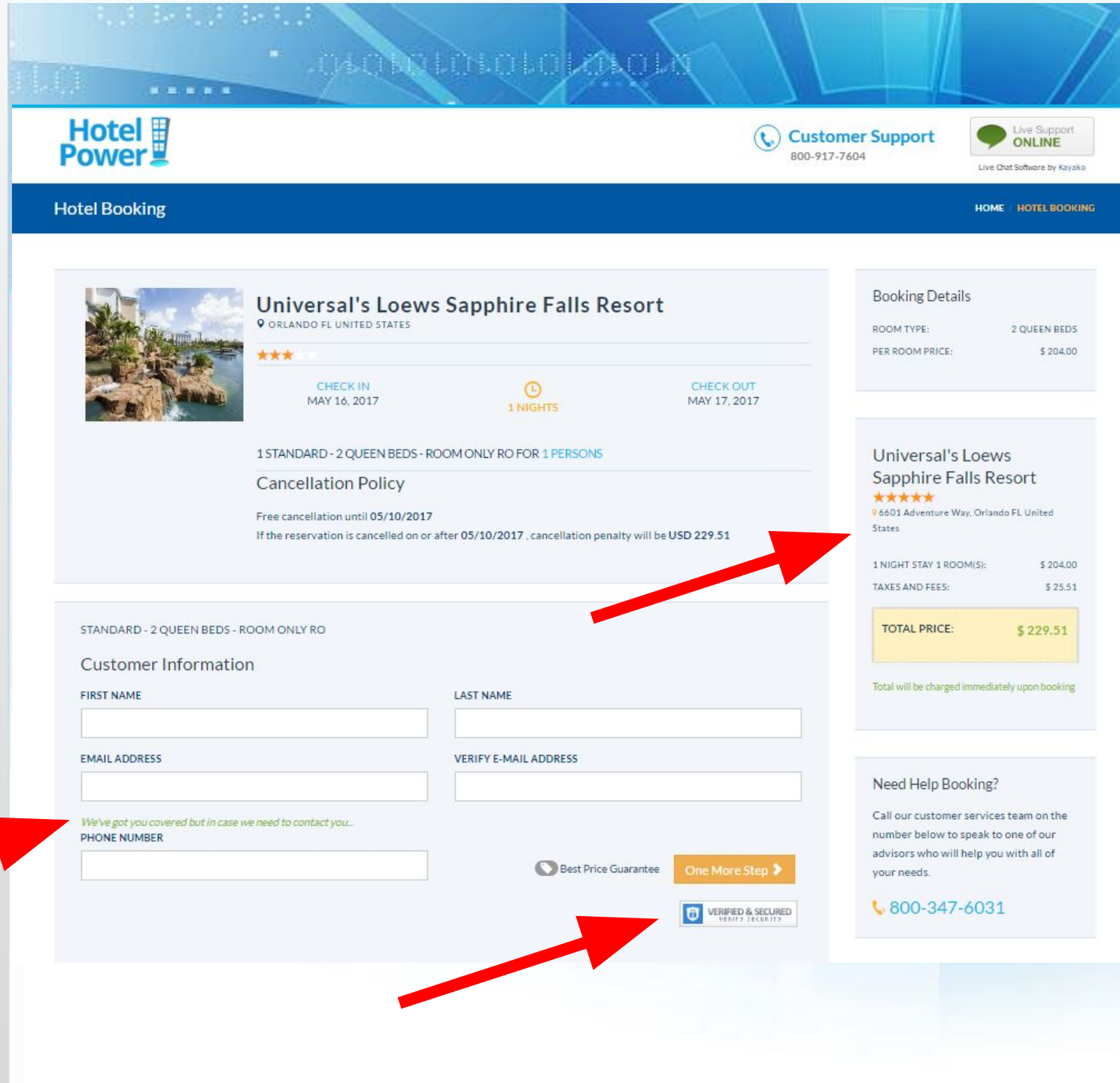
# BOOK YOUR HOTEL

***ENTER DETAILS***



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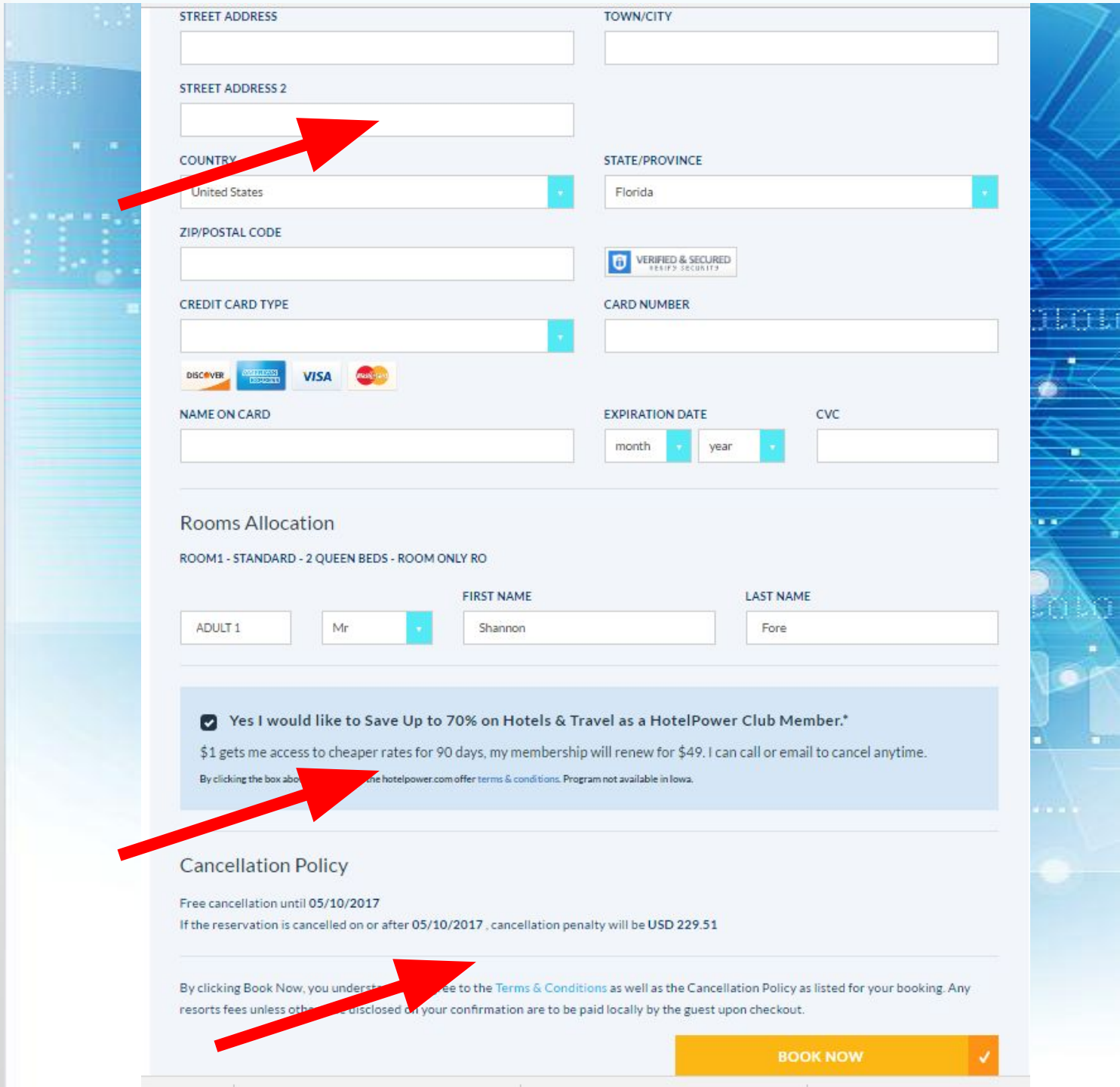
# CHOOSE YOUR HOTEL

***ENTER CARD HOLDER DETAILS***
***SEE HOTELPOWER CLUB MEMBERSHIP OFFER***
***BOOK NOW***



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HOTELPOWERCLUB
$1
90 DAY TRIAL
$49 ANNUAL FEE

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# HOTELPOWERCLUB
# $1
# 90 DAY TRIAL
# $49 ANNUAL FEE

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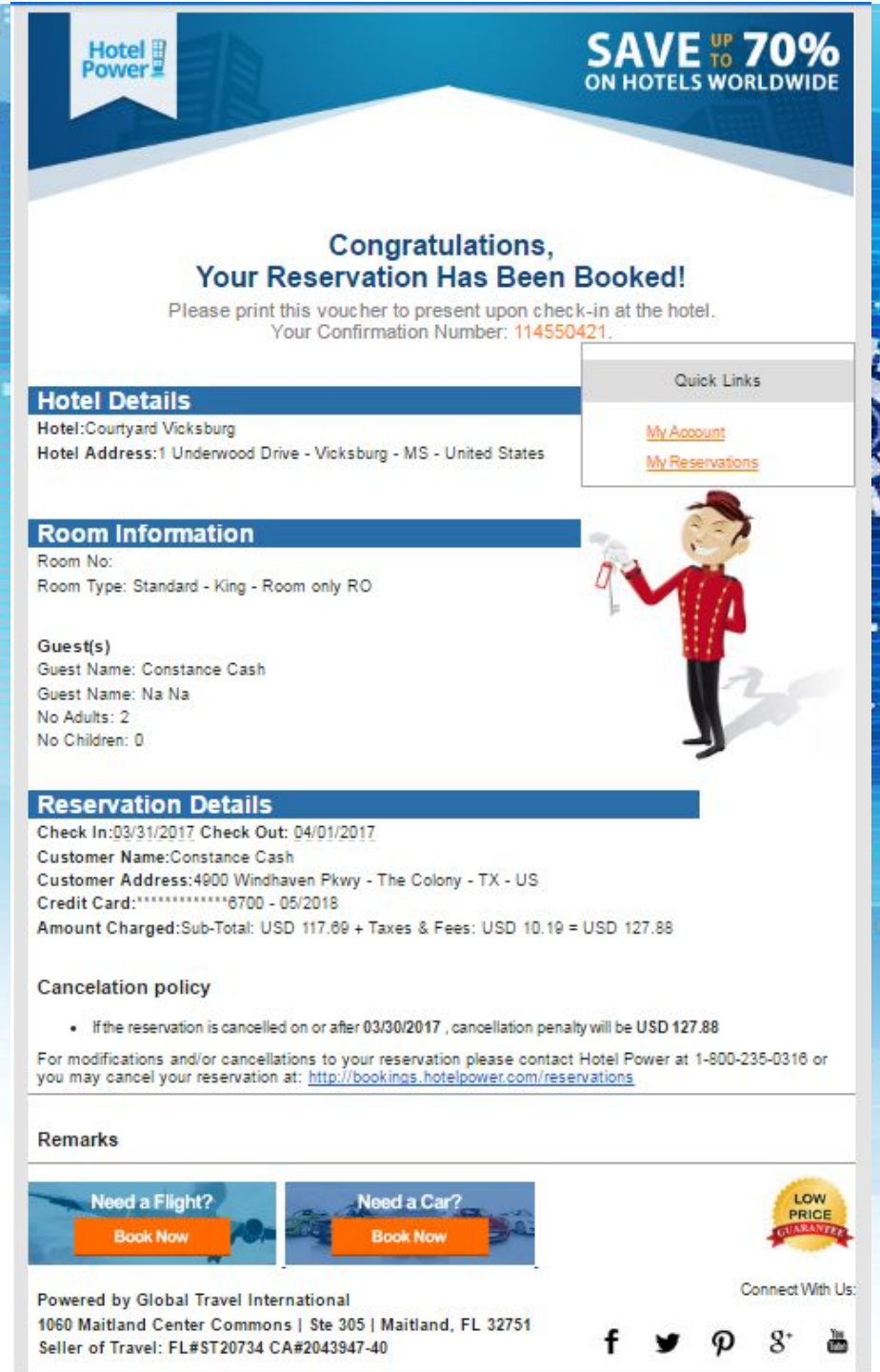
# EMAILED HOTEL CONFIRMATION



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SAVE UP TO 70% ON HOTELS WORLDWIDE

## Congratulations, Your Reservation Has Been Booked!

Please print this voucher to present upon check-in at the hotel.
Your Confirmation Number: 114550421.

Quick Links

My Account

My Reservations

### Hotel Details

**Hotel:** Courtyard Vicksburg
**Hotel Address:** 1 Underwood Drive - Vicksburg - MS - United States

### Room Information

Room No:
Room Type: Standard - King - Room only RO

**Guest(s)**
Guest Name: Constance Cash
Guest Name: Na Na
No Adults: 2
No Children: 0

### Reservation Details

**Check In:** 03/31/2017 **Check Out:** 04/01/2017
**Customer Name:** Constance Cash
**Customer Address:** 4900 Windhaven Pkwy - The Colony - TX - US
**Credit Card:** **********6700 - 05/2018
**Amount Charged:** Sub-Total: USD 117.69 + Taxes & Fees: USD 10.19 = USD 127.88

### Cancelation policy

- If the reservation is cancelled on or after **03/30/2017** , cancellation penalty will be **USD 127.88**

For modifications and/or cancellations to your reservation please contact Hotel Power at 1-800-235-0316 or you may cancel your reservation at: http://bookings.hotelpower.com/reservations

### Remarks

Need a Flight? Book Now

Need a Car? Book Now

LOW PRICE GUARANTEE

Connect With Us:

Powered by Global Travel International
1060 Maitland Center Commons | Ste 305 | Maitland, FL 32751
Seller of Travel: FL#ST20734 CA#2043947-40

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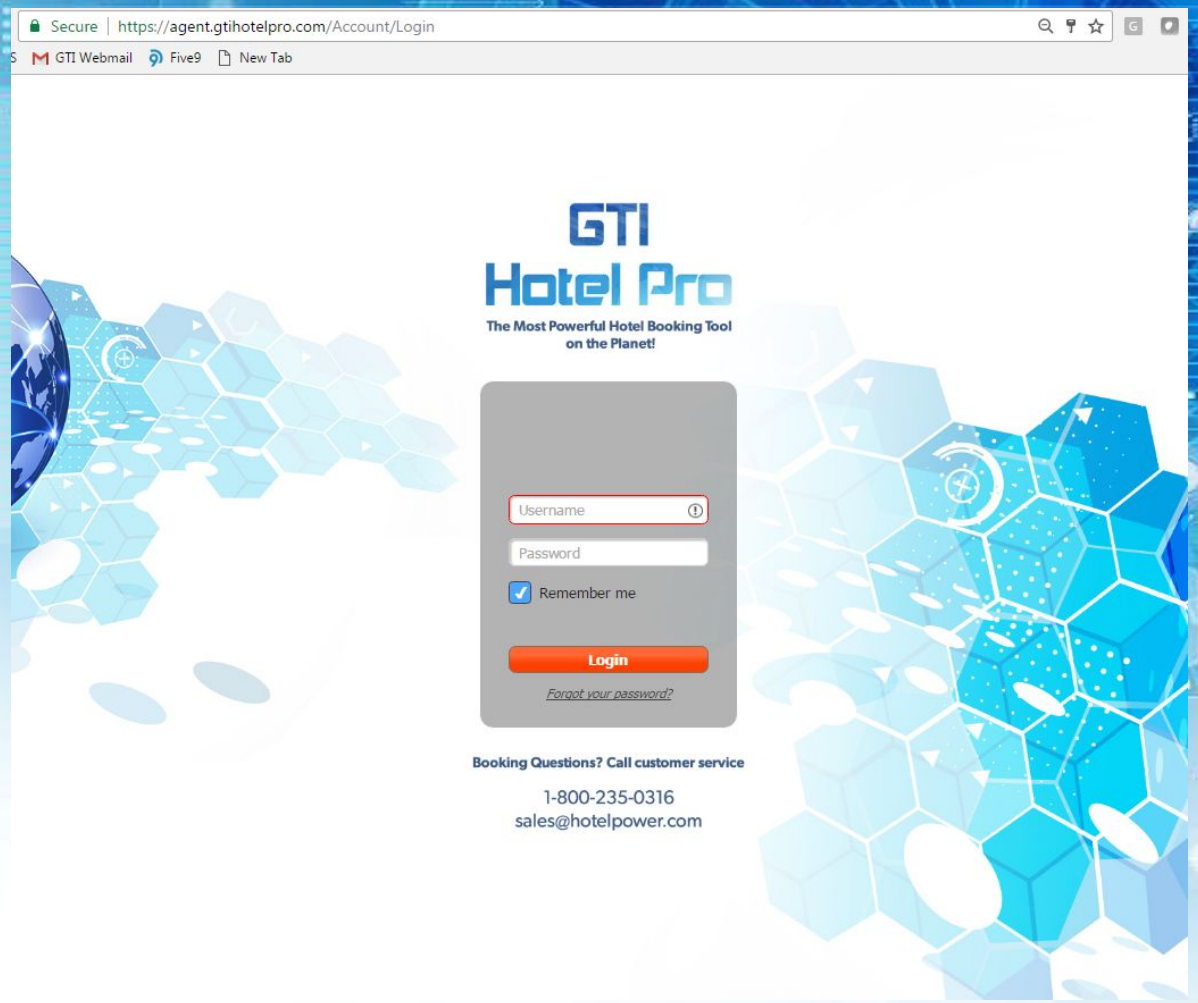
# BACK END BOOKING ENGINE

***LOG INTO WWW.GTIHOTELPRO.COM***



**Featuring:**

- Over 400,000 Hotels in the US & Abroad
- Exclusive GTI Inventory!
- Unbeatable Wholesale Pricing!
- Up to 80% off Retail!
- Ability to Add Your Own Mark Up or Service Fee!

**What's Different?**

GTI Has Invested in a State of the Art Hotel Booking Platform, you will gain access to EVEN More providers than ever!

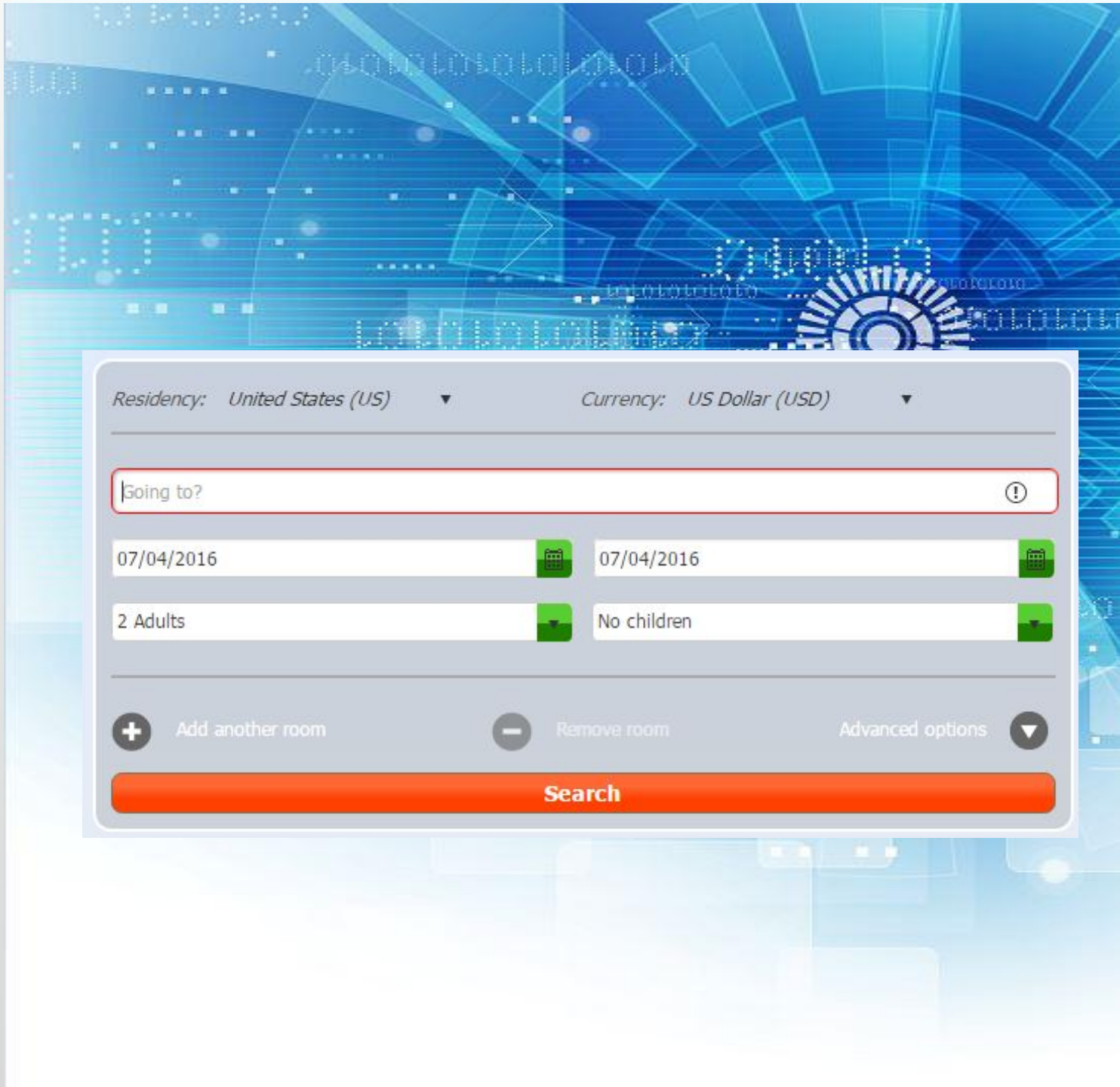
**Better Pricing is Available and You can see the difference between Retail & Wholesale so you can add your own mark up!**

- Easy User Interface:
- Find Locations Easier with Interactive Map
- Price Friendly Scroll Bar
- Endless Search Parameters Featuring Room Types
- Access Vacation Home Inventory
- Send Quotes with the Click of a Button!

# BOOKING ENGINE & SEARCH RESULTS

**Booking Engine**

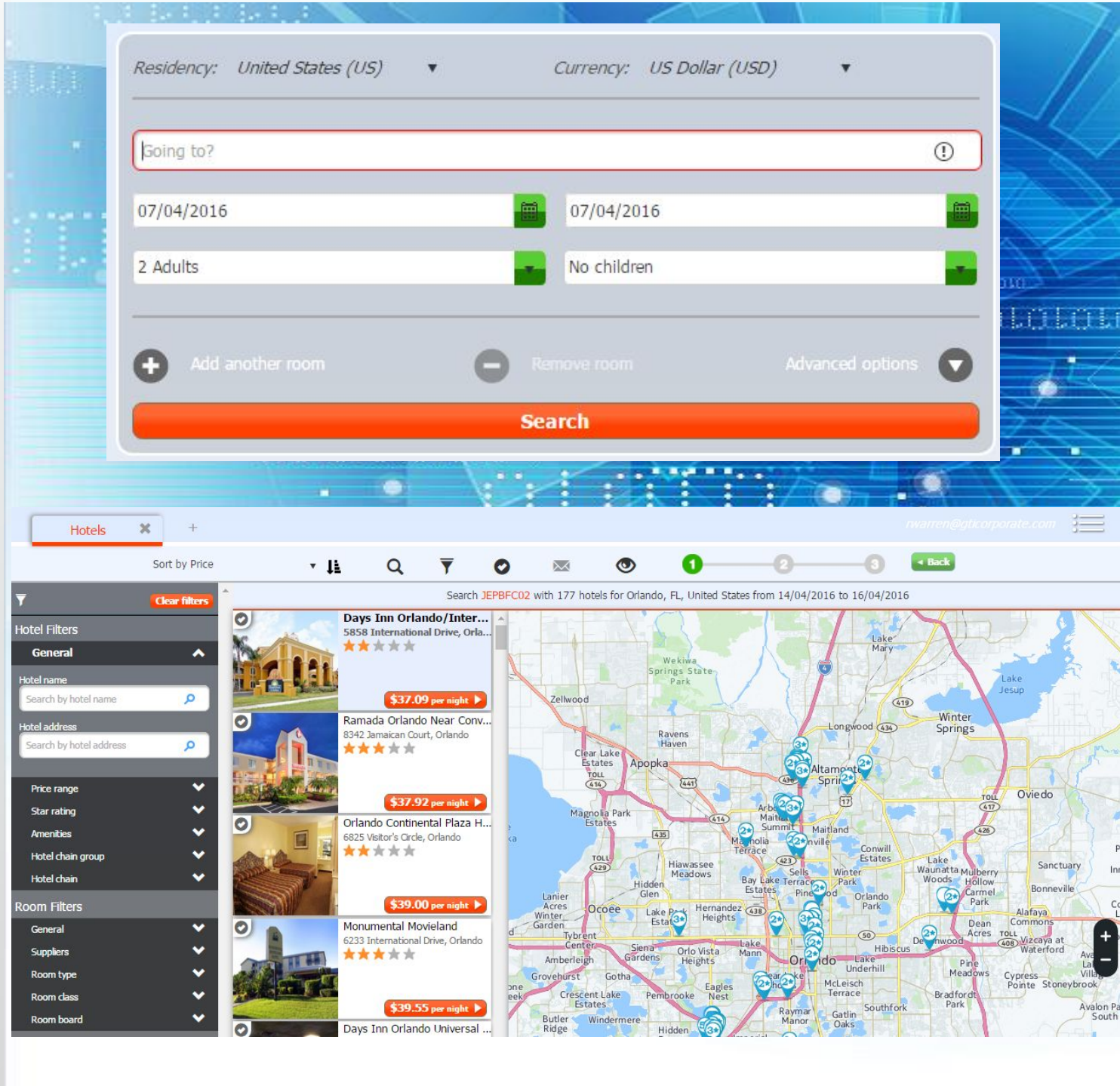
- Going To?
- Date Range
- # of Occ
- # of Rooms



# BOOKING ENGINE & SEARCH RESULTS

**Take a moment to review your screen and map**

- **Note Various Filters**
- Room Type
- Price Range
- Hotel Name
- Address etc…



# BOOKING ENGINE & SEARCH RESULTS

**Note Various Filters**

- Room Type
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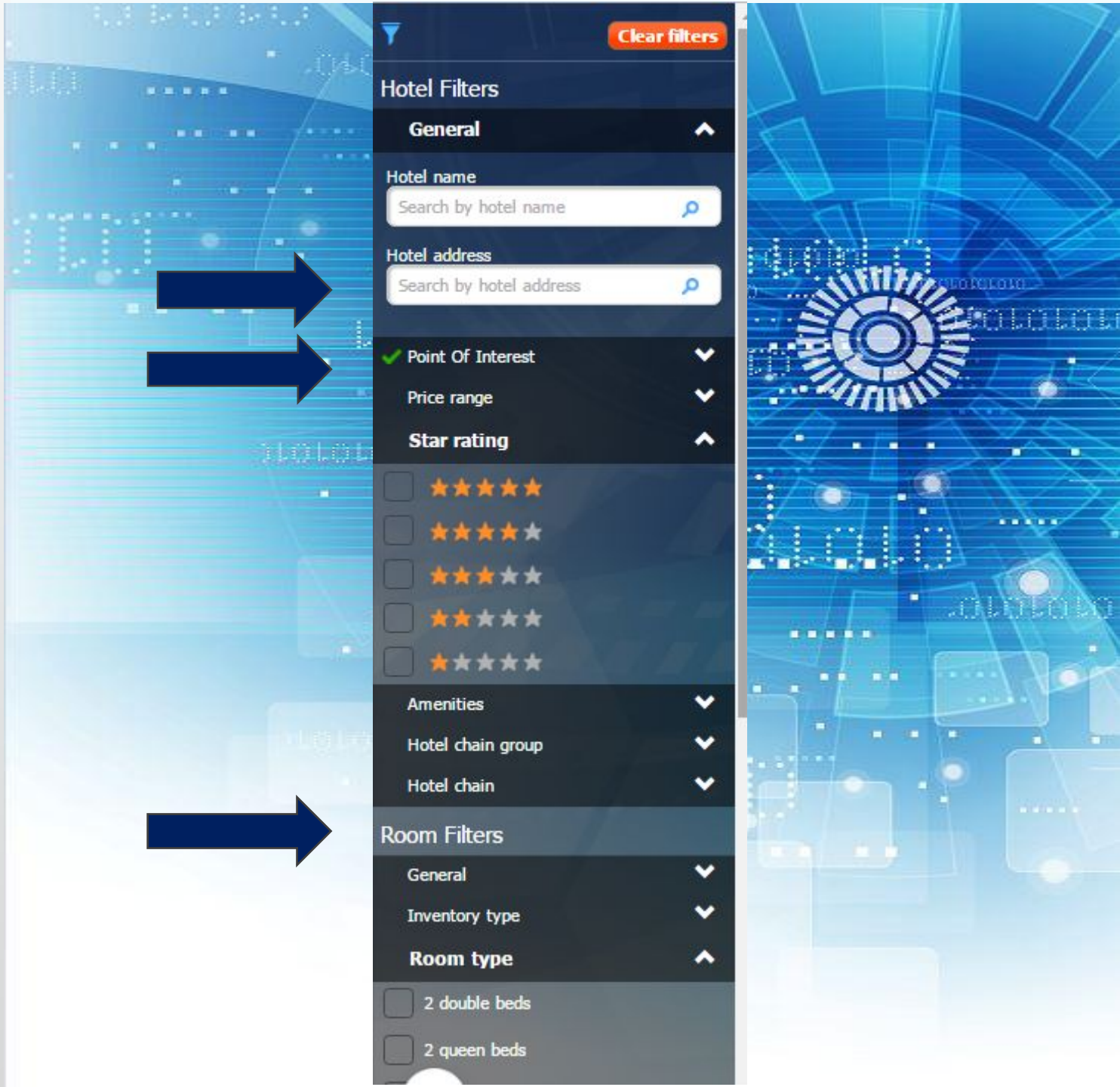


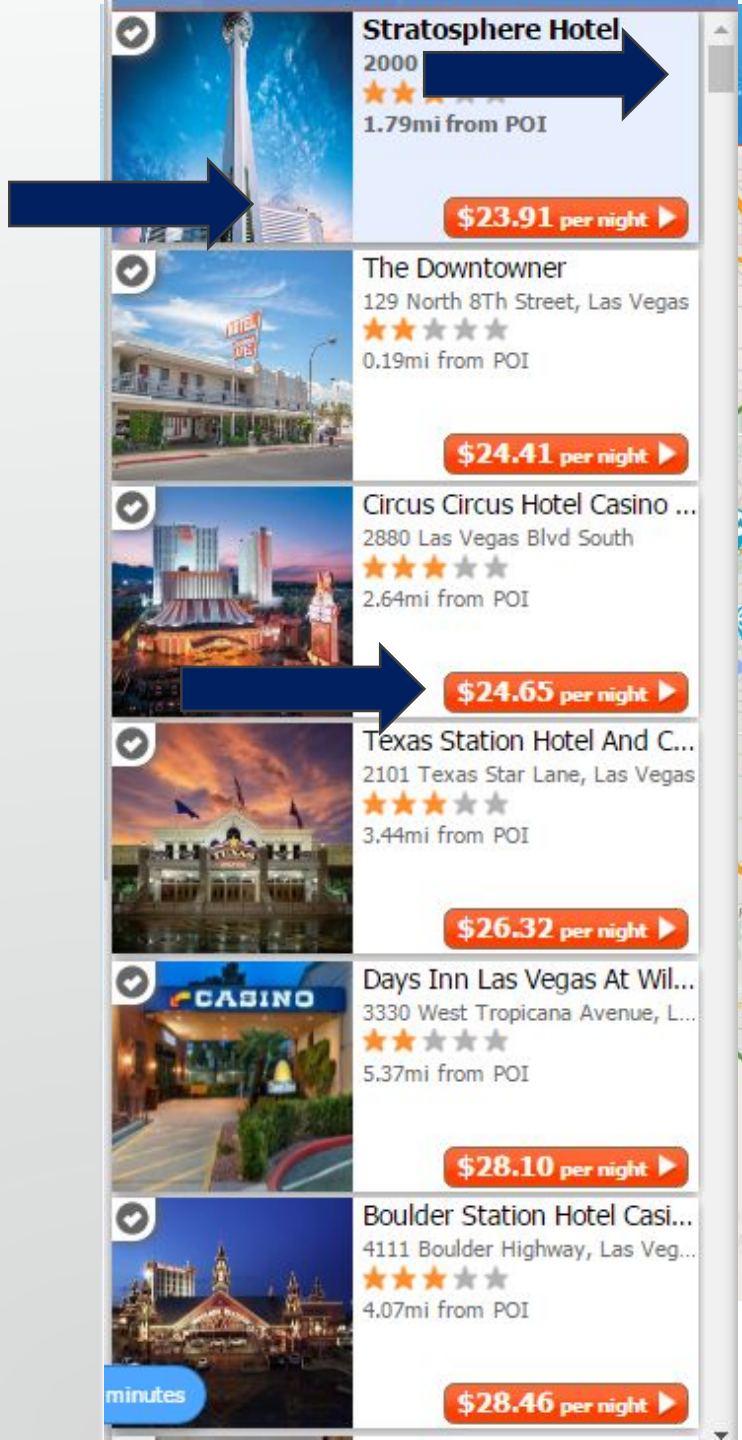
# BOOKING ENGINE & SEARCH RESULTS

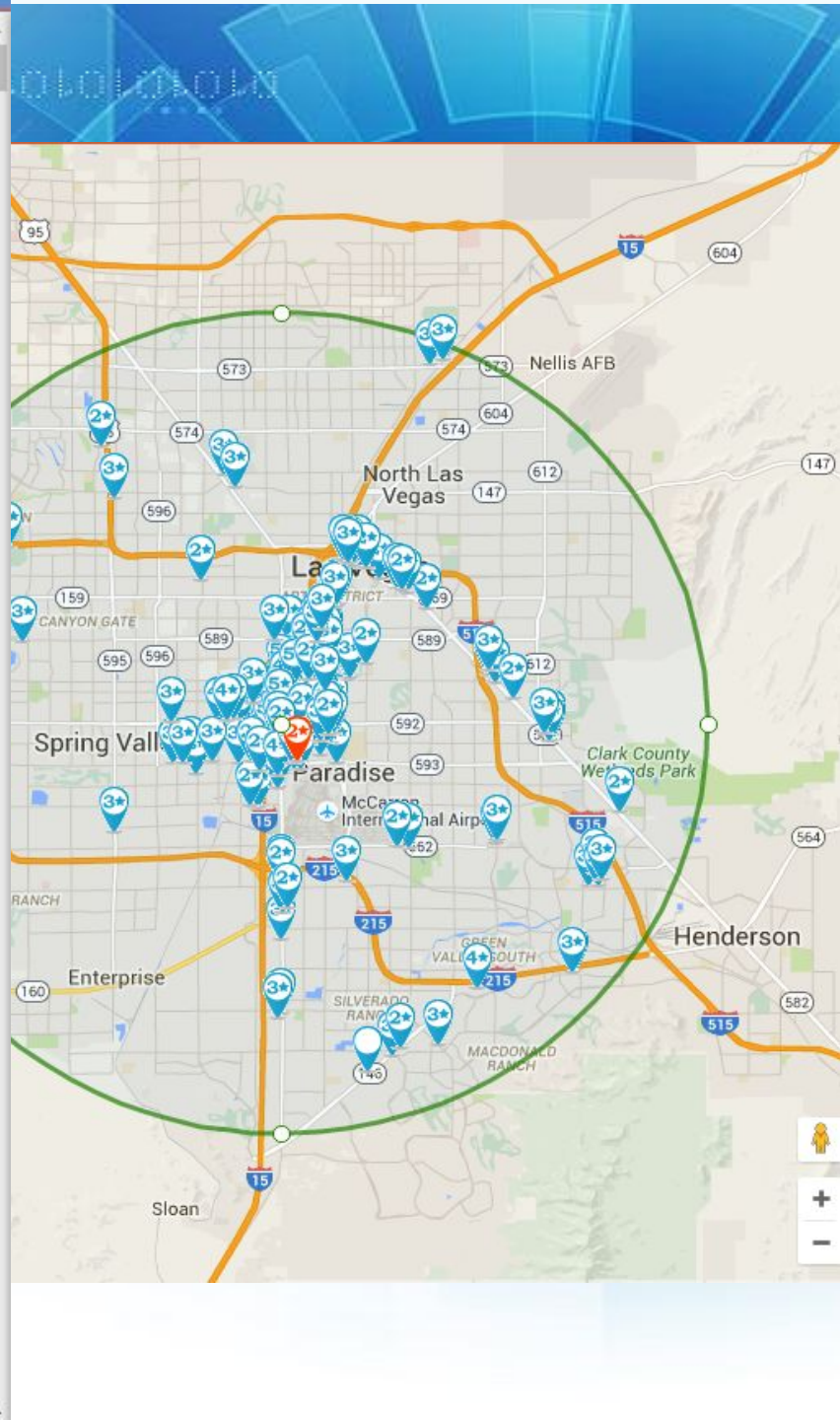
**Sorted By Price**

**Scroll Bar**

**USE THE CIRCLE**

**Select by Orange Button**



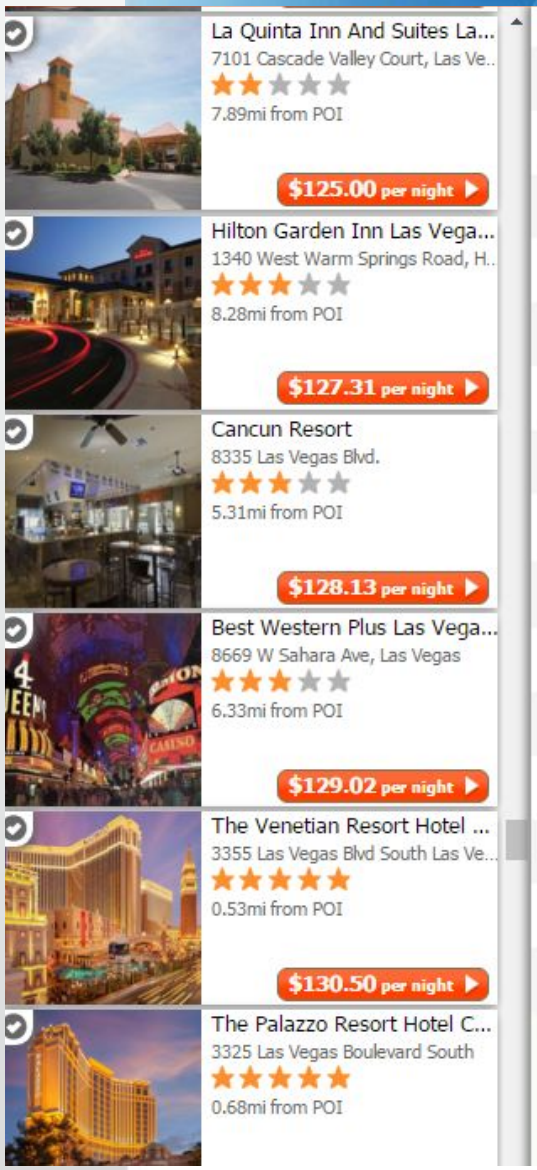
# BOOKING ENGINE & SEARCH RESULTS

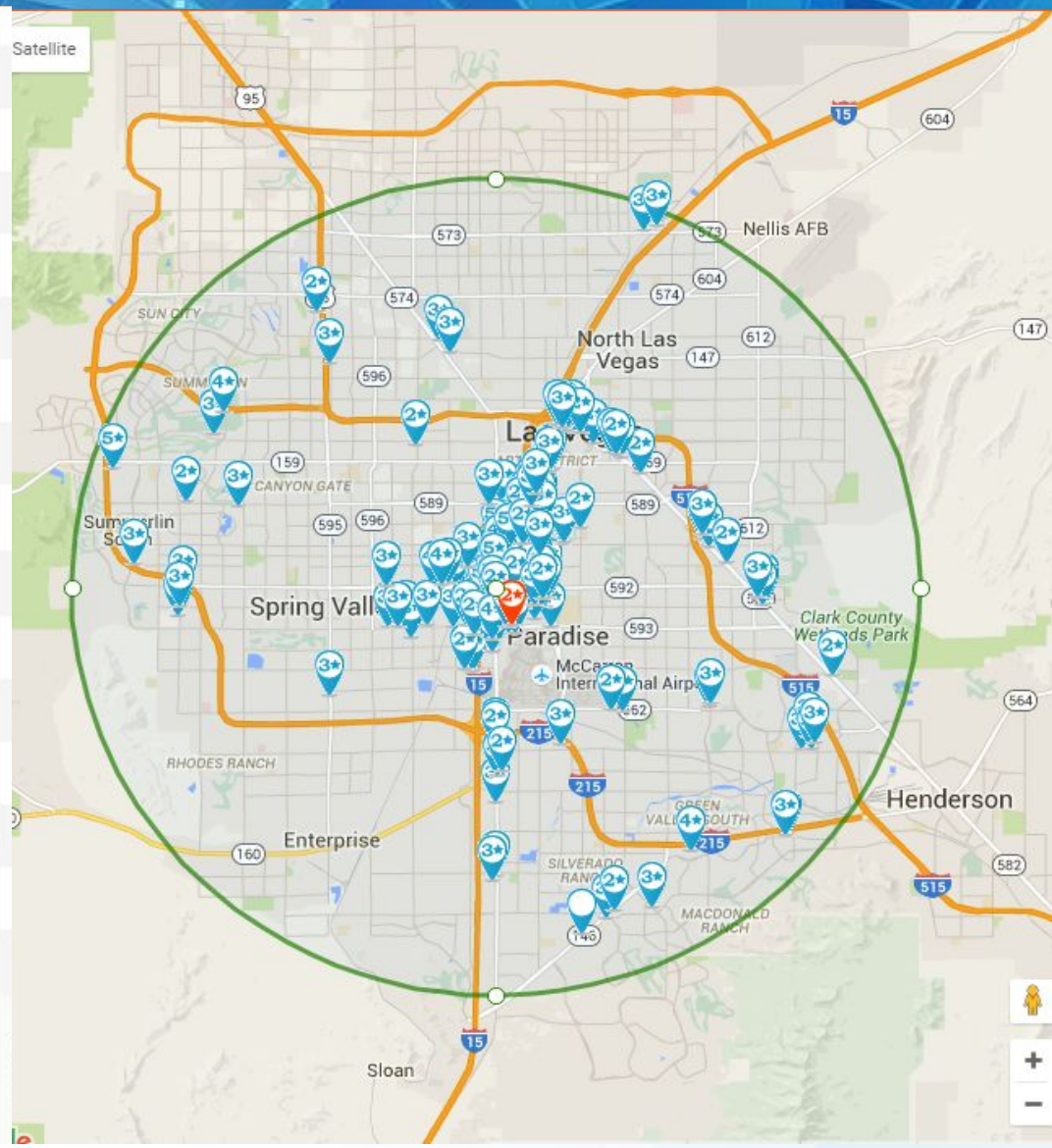
**I WANT SOMETHING on the Vegas Strip**

**Not Sure About the LOCATION?**

**USE THE CIRCLE**

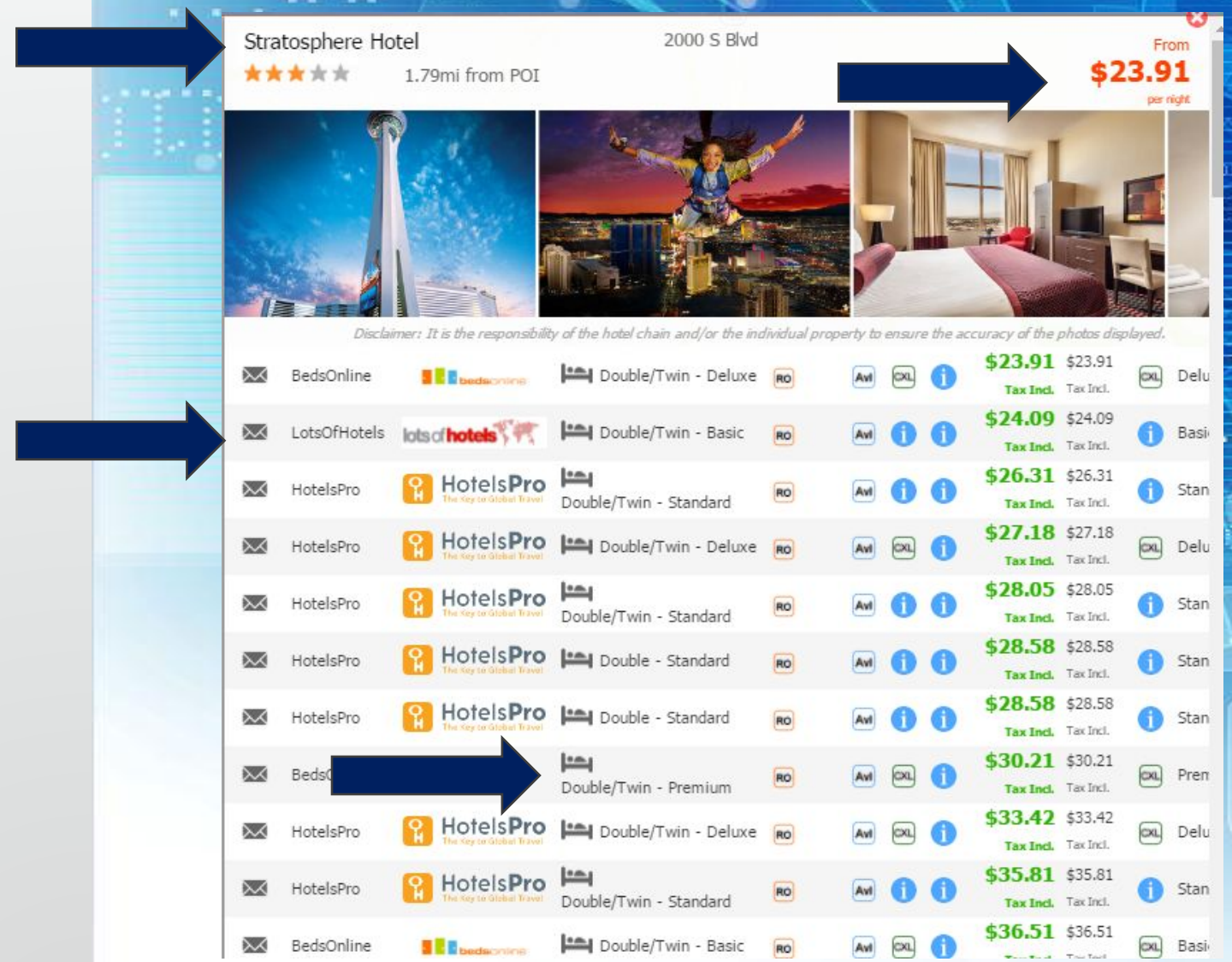
**Under $150 a Night Use the Scroll Bar to find the price**



# BOOKING ENGINE & SEARCH RESULTS

- **Hotel Name**
- **From Rate w/Tax**
- **Room Type**
- **CXL**
- **Price**
- **Supplier**

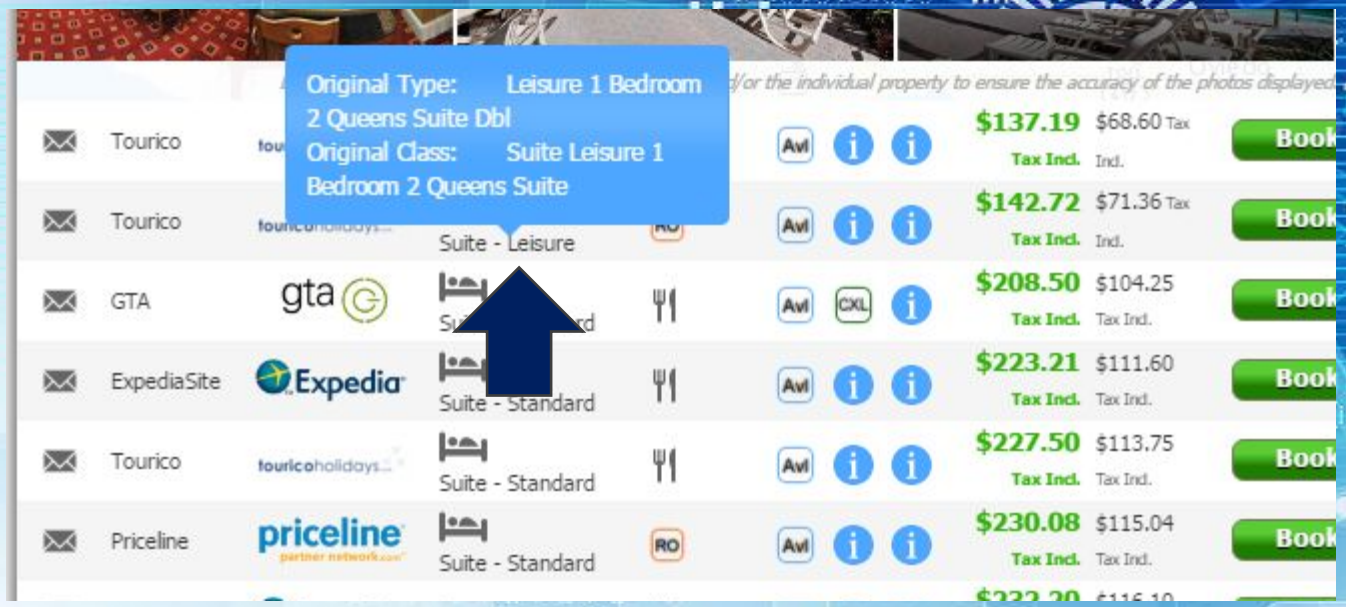


# BOOKING ENGINE & SEARCH RESULTS

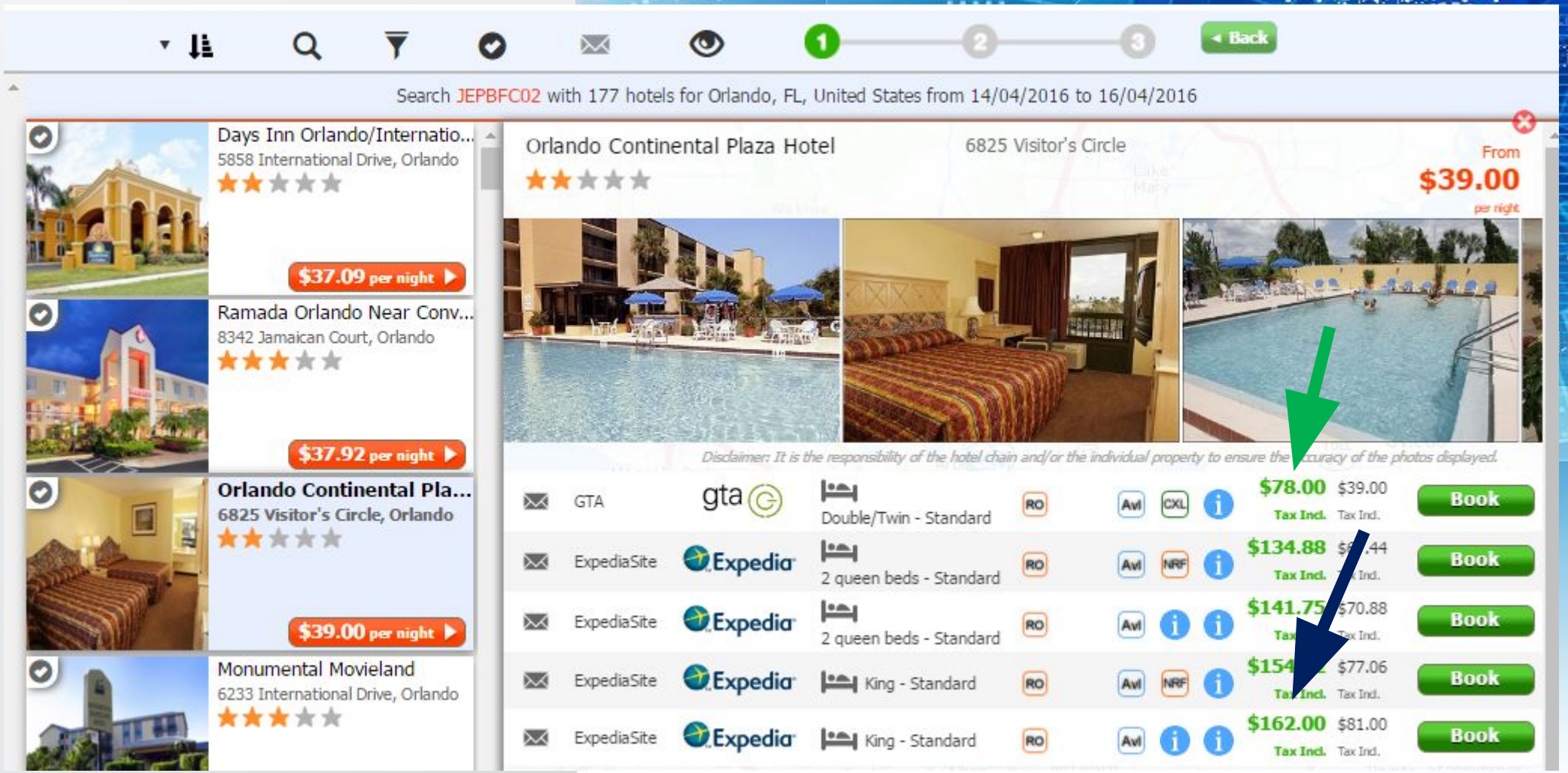
**Not Sure About the Room Type?**

**Hover Over with Your Cursor**

**Do Not Assume Occupancy of Guests!**



# WE SHOW YOU HOW TO MAKE MORE MONEY



# WHOLESALE VS. RETAIL

## USE THE SPREAD TO SELL & SHOW VALUE!

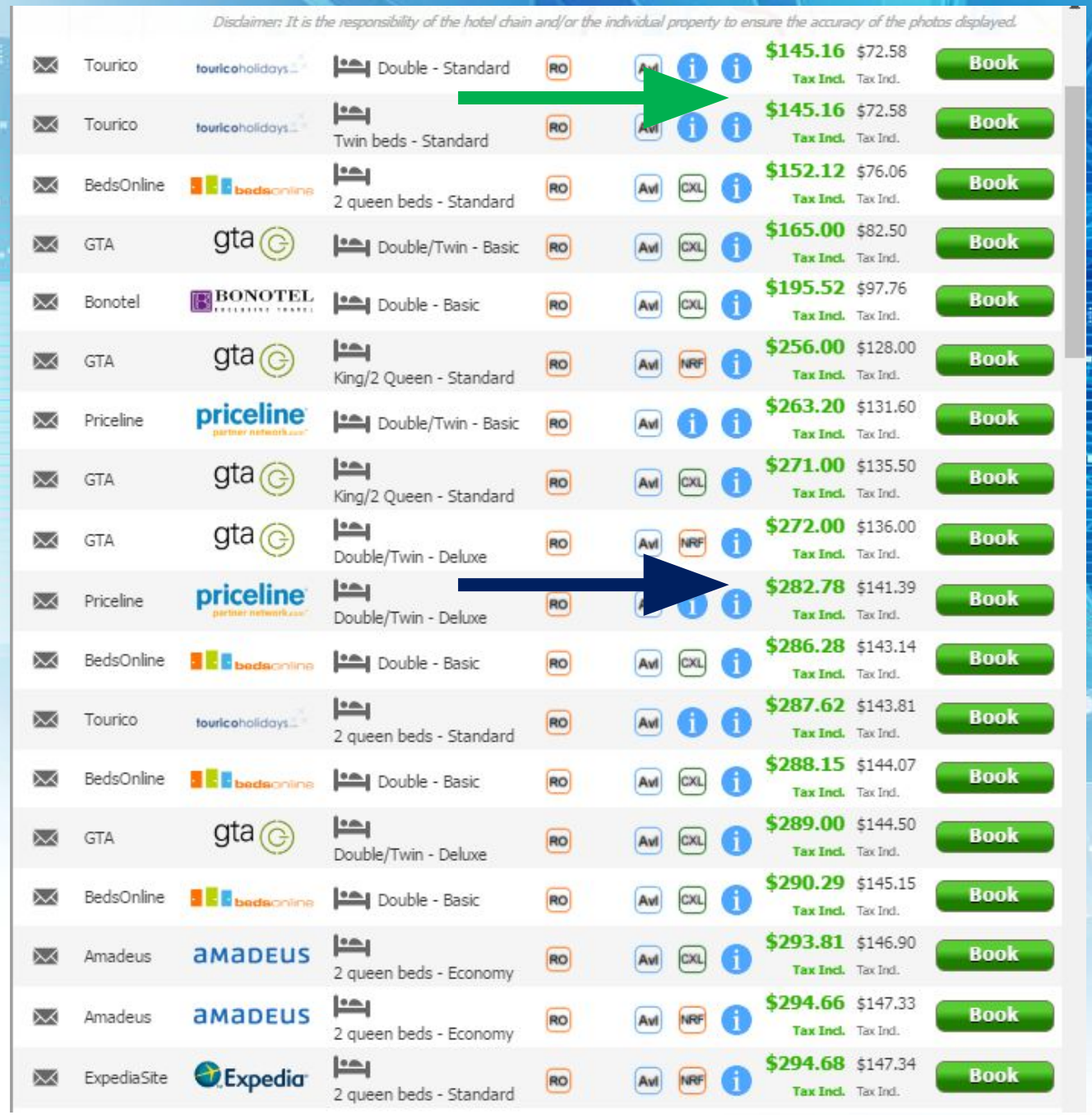
## $128 SAVINGS!!!

### RETAIL

- PRICELINE
- EXPEDIA

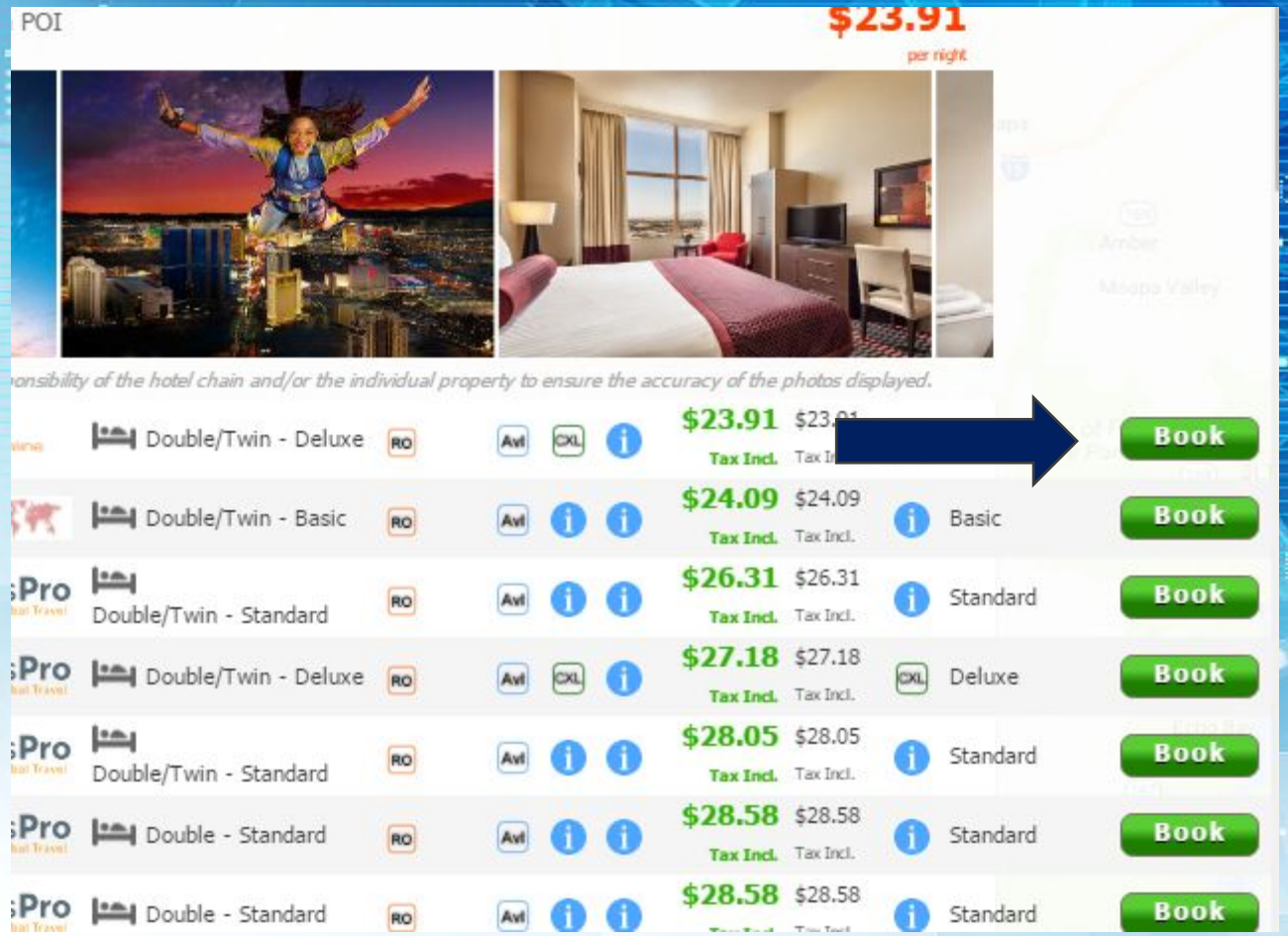
### WHOLESALE

- TOURICO
- GTA
- HotelsPro
- HotelDo
- TotalStay
- BEDSONLINE
- BONOTEL
- AMADEUS



# BOOKING A ROOM

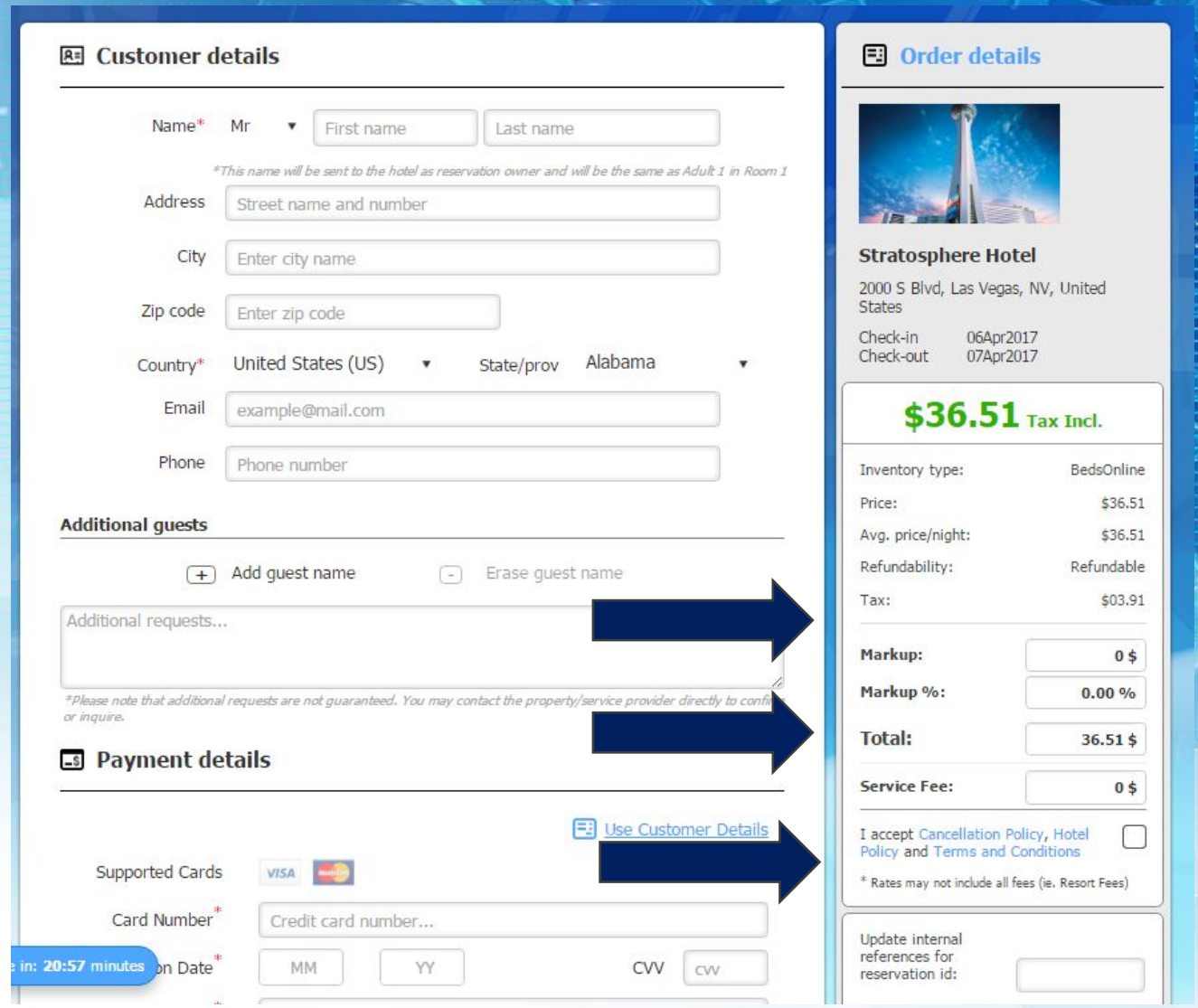
**CLICK BOOK!**



# BOOKING A ROOM

## Intuitive Payment Screen

- **Price + Tax**
- **Enter Payment / Customer Details**
- **Accept Terms & Conditions**
- **Add Mark Up**

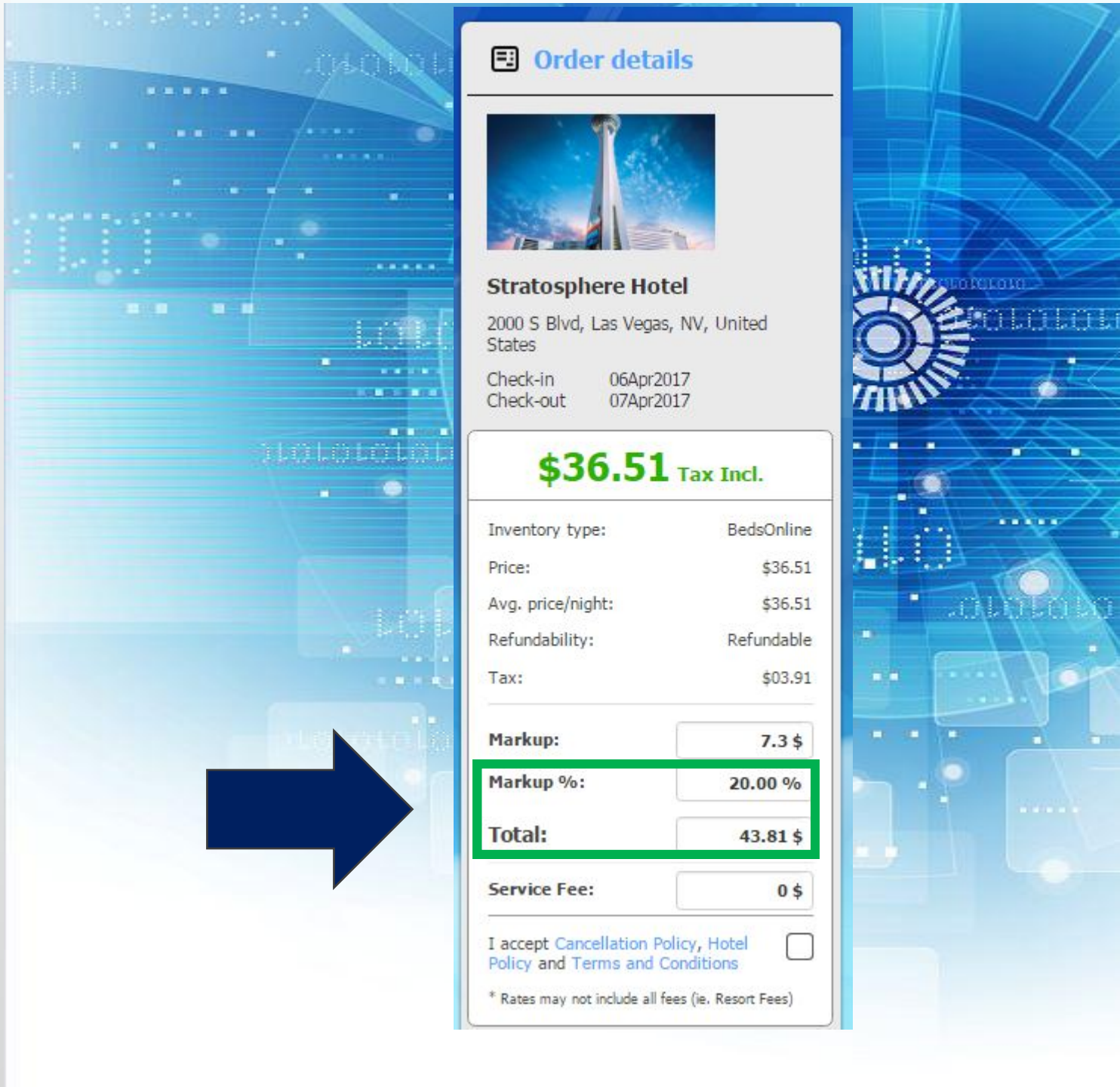


# WHOLESALE VS. RETAIL

# SHOW THE VALUE ADD YOUR MARK UP

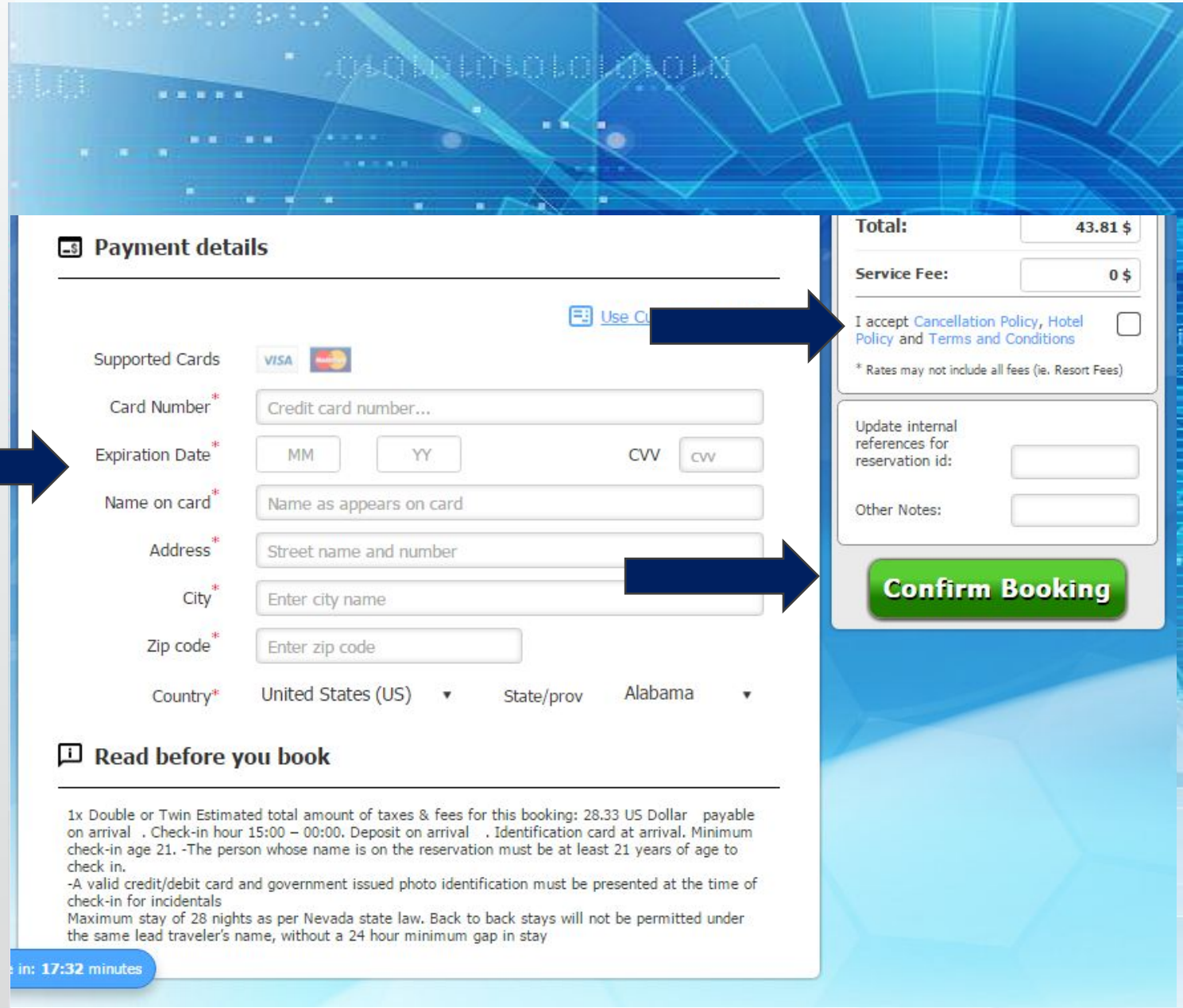
## ADD YOUR OWN MARK UP $$$

## SERVICE FEE $$$



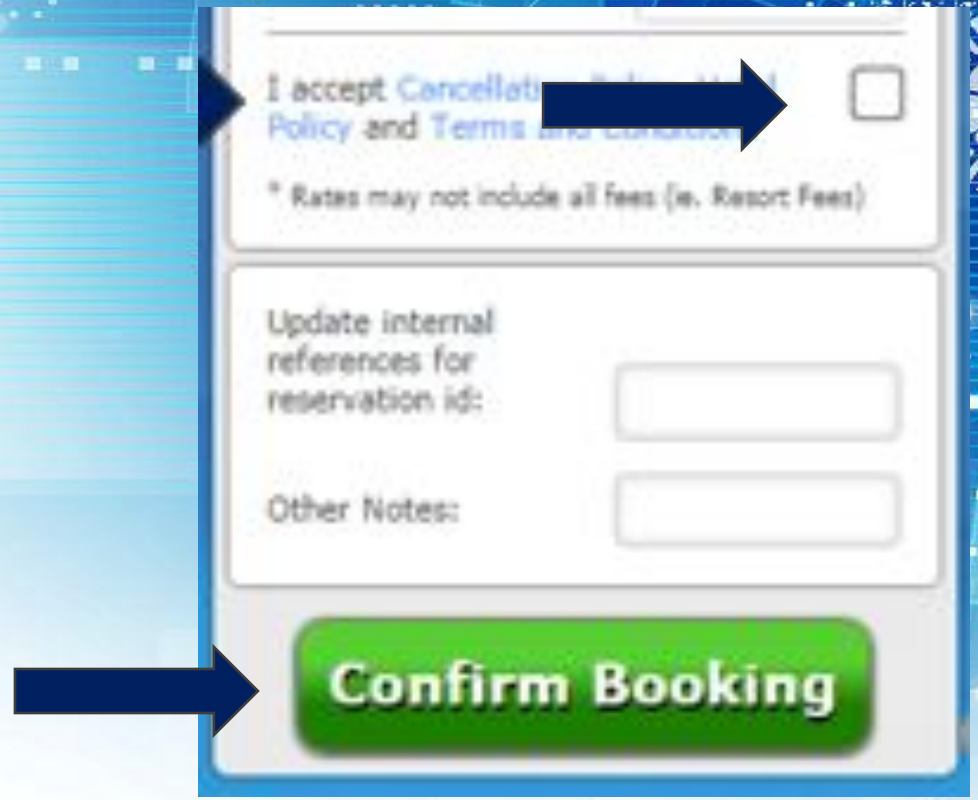
# BOOKING A ROOM

- **Enter Payment / Customer Details**
- **Accept Terms & Conditions**
- **Disclaim Read Before you Book Items**
- **Confirm Booking**



# BOOKING A ROOM

- **Confirm Booking**
- **Provide Confirmation Number to Client**
- **Client will Get a Confirmation Email Soon**
- **Be Sure to Check their Inbox / Spam**



# HOW TO FIND A BOOKING?

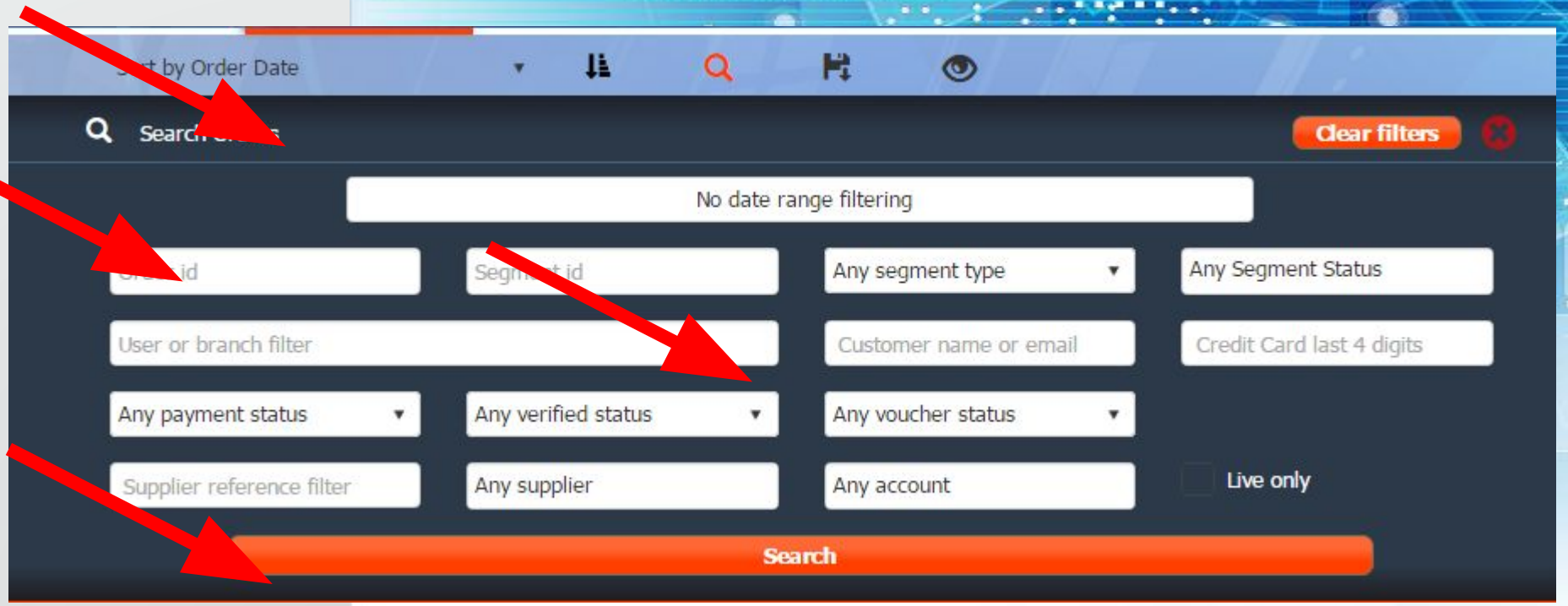
Click on the Home Page

**“Manage Orders”**

# HOW TO FIND A BOOKING?

**A Few Options**

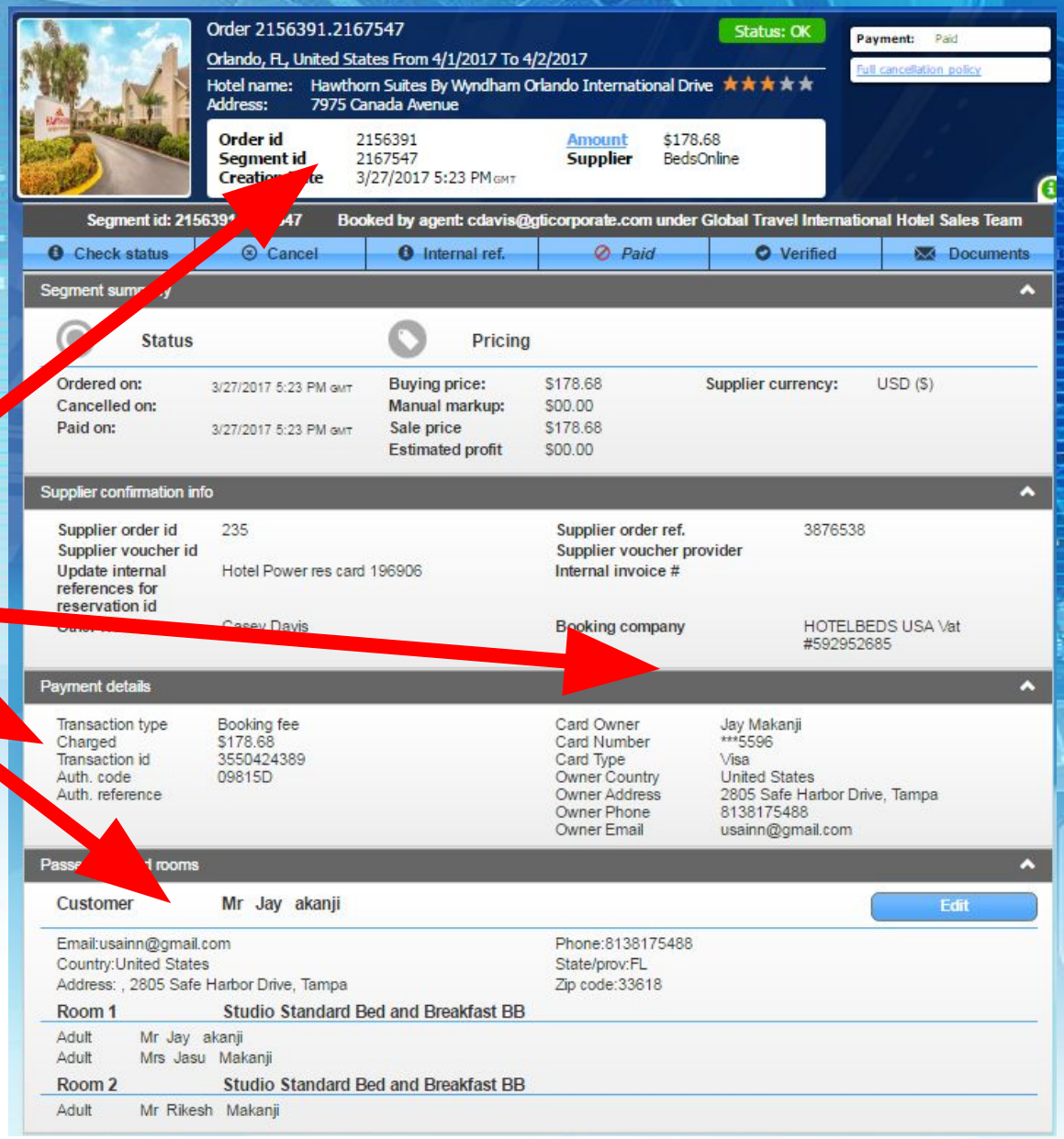
- Choose Date Range Type Customer Name
- Order ID
- Use Branch Name
- **Click Search**



# HOW TO FIND A BOOKING?

**See Status**

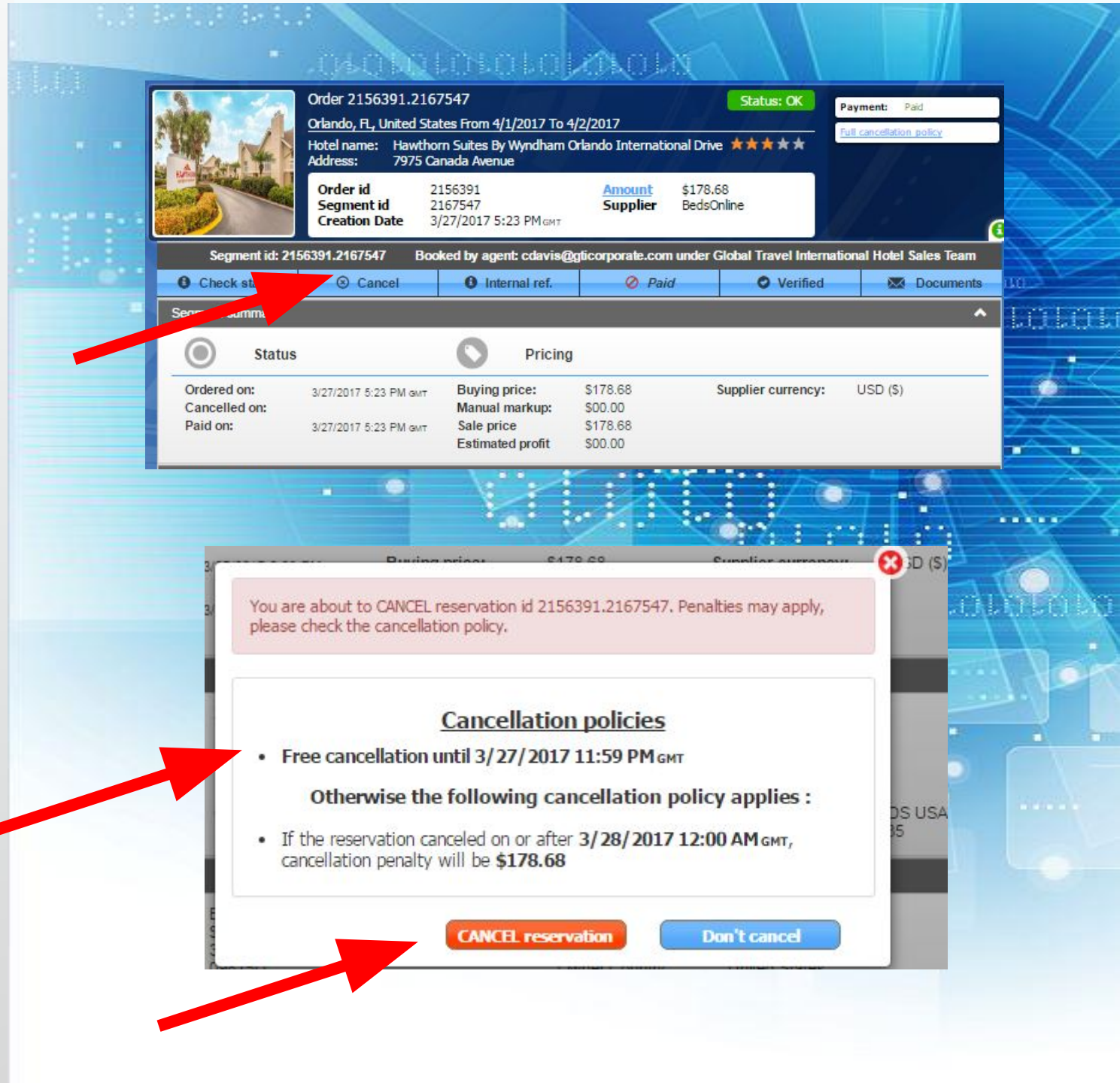
- ID #,
- Hotel Name
- Client Name
  Supplier Information
- Payment
  Information



# HOW TO CANCEL A BOOKING?

Follow Same Steps as Before

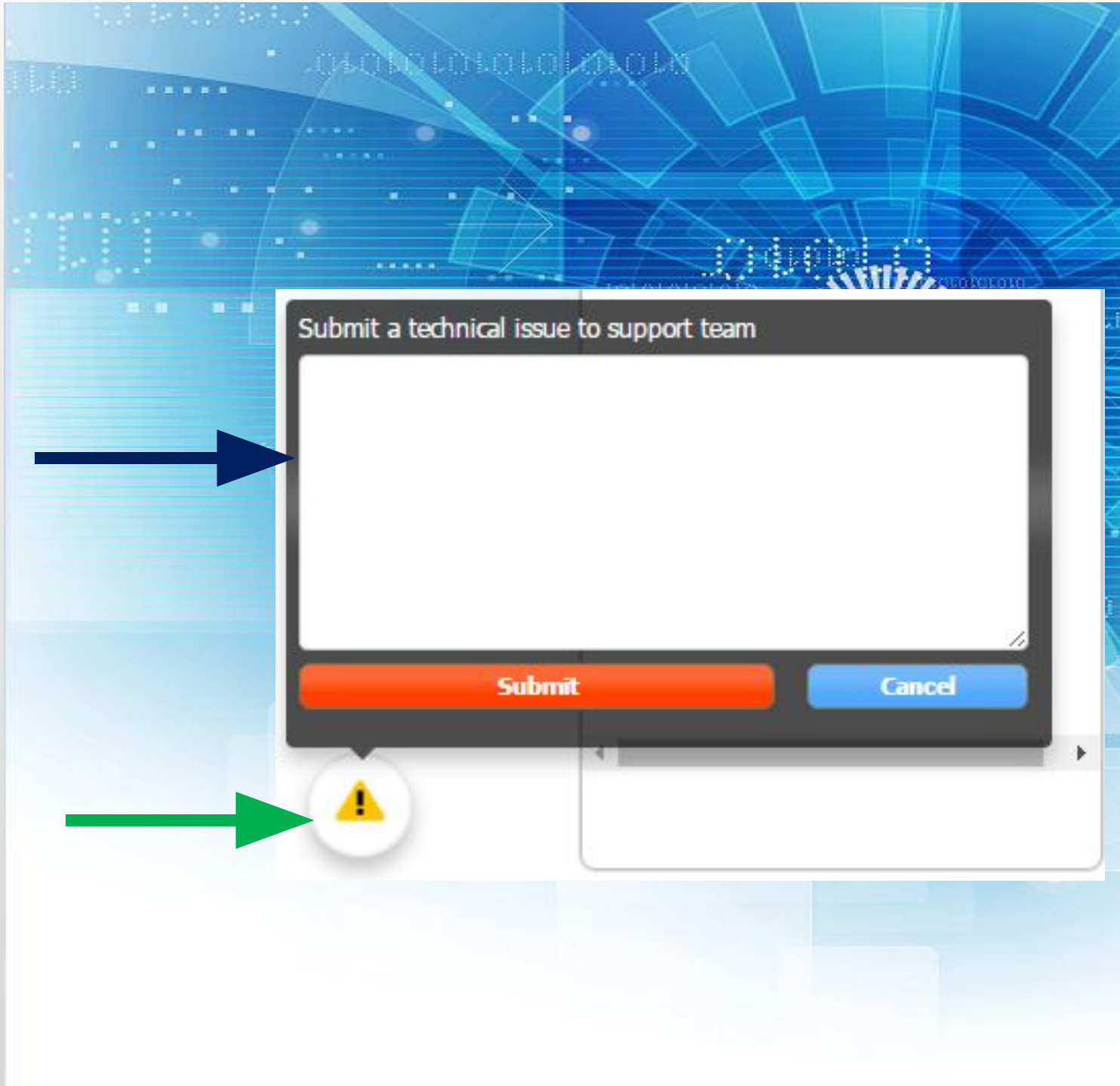
- Click the CANCEL Button
- Read Policy Confirm Client is Okay with Cancellation Penalty if it Applies
- Click Cancel Reservation
- System will Generate a Cancellation Confirmation# & Email



# HAVE A TECHNICAL PROBLEM?

Our System Reports Issues Automatically

- Just click the Yellow Triangle
- Enter in the Issue
- Click Submit!



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