



**CDEK**

*logistic  
solutions*

# CROSS-BORDER SOLUTION To Russia with CDEK



# Reliable, quick and easy way to Russia with CDEK



# Company overview

CDEK is the leading CIS commercial express delivery provider with over 16 years in the market covering over 12000 locations country-wide.

CDEK holds a confident 15% domestic market share in revenues.

CDEK is operating exclusively through it's own network to ensure better security & control over delivery routes to provide best transit time for time-sensitive shipments across Russia.

CDEK provides IT solutions covering all network Russia-wide and allows integration with partner's IT systems.

CDEK Track & Trace system enables customers to monitor delivery status using the individual waybill or order number.

CDEK complies with international standards of on-line customer services providing convenient web interface for ordering courier pick-up, fill-in electronic waybills, etc.

# Company overview

The biggest network of company owned branches ensures the highest standards of service quality from the warehouse to the last mile:

**>400 branches throughout Russia, China, Belarus, Kazakhstan, Armenia, Kyrgyzstan**

**Over 12000 cities and towns in coverage area**

**Over 950 vehicles in fleet**

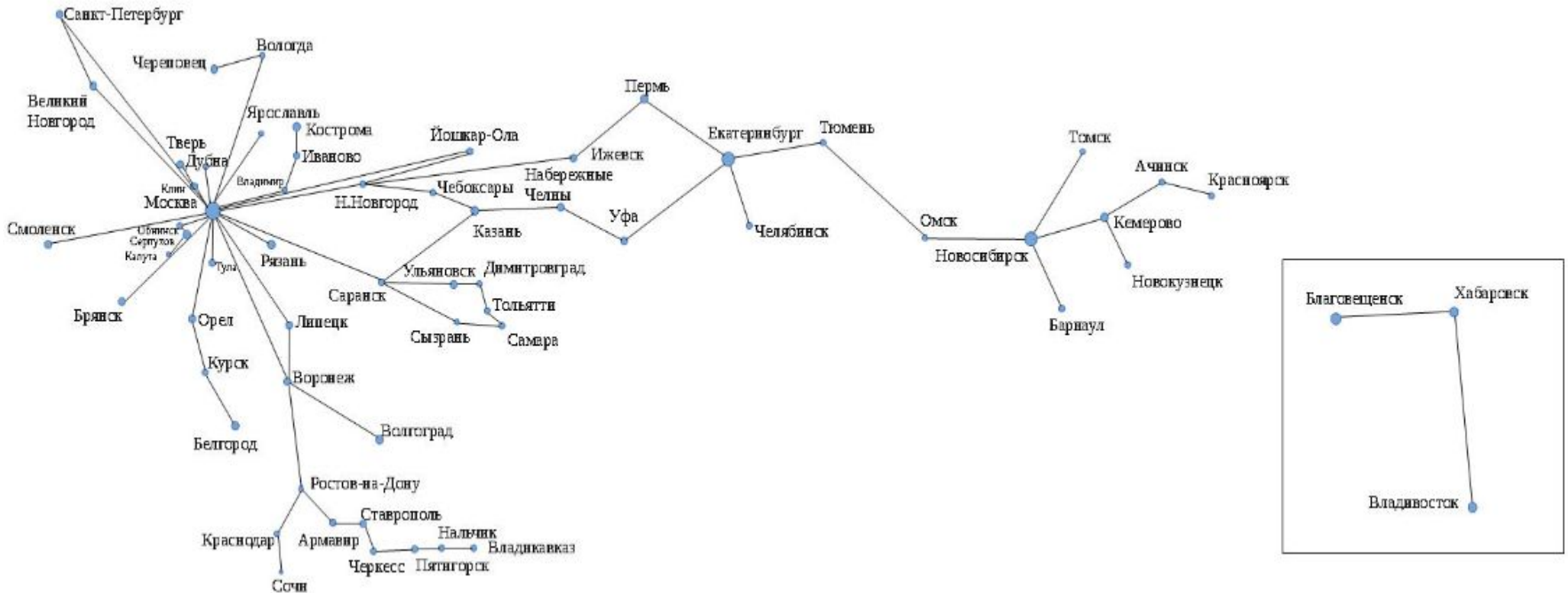
**Over 2500 employees**

Holder of a national postal license.

Unique know-how in e-commerce segment – more than 5 years of experience and over 25 000 e-stores in portfolio.

We have more than 300 post machines.

# SPECIFICS OF RUSSIAN LOGISTIC





There are 2 main challenges for global e-commerce players:

**CUSTOMS** and **LAST MILE**.

CDEK provides comprehensive solutions for **both**.

# Global logistics network

- ✓ Established gateways in all key world markets
- ✓ Unified technological and IT standards for all points of entry
- ✓ Unified and convenient operational activities for entering Russian market
- ✓ Standardized solution for buyer-seller documents and import customs clearance

**CDEK has a fully operating global logistics network for worldwide sellers to Russia**



# Customs clearance: Scope

## ✓ Unlimited Capacities:

- Customs clearance in all three MOW airports (SVO, VKO, DME)
- Unified procedures – all parcels are transferred to the CC hub and cleared under one simplified procedure

## ✓ Unique Know-Hows:

- Unique customs clearance solution for duty-free parcels (> 1 < 1000 euro)

## ✓ Simplified Requirements:

- Duty-free parcels: data file, national ID number, terms&conditions acceptance, proforma-invoice, and MAWB/CMR

## ✓ Fact sheet: monthly limits

- Duty-free – from 1 to 1000 euro and below 31 kg – no duties and taxes
- Above 1000 euro and/ or 31 kg – duties and taxes will be applied

# CDEK Cross-border parcel delivery workflow

Pickup via 1<sup>st</sup> mile provider from eTailers warehouse

Parcel scanned into airport hub

Flight from origin to destination (MOW)

Arrival to MOW

Declaration submission to the customs office

Parcels arrival to CDEK Moscow Hub

Courier visit arrangements via call center (additional service)

Parcels last mile delivery (Moscow)

Parcels transferred to CDEK regional branches

Parcels last mile delivery (Regional branches)



# WITH BEST REGARDS FOR YOU AND YOUR BUSINESS

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