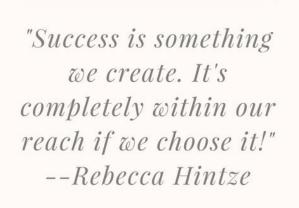
European Prosper Summit

Preparing for Success with Rebecca Hintze



May 18, 2017







Keys to Success

- Have samples and business cards on hand
- Educate yourself
- Know the compensation plan
- Do personal development
- Set goals
- Create continuing education for your team
- Become an effective leader
- Believe in yourself
- Manage your time wisely





But really, there's more to it!

How's your EQ?





Secrets of a Presidential Diamond

Qualities of Top Performers

 Developing these qualities will likely determine the measure of your success!





Motivation

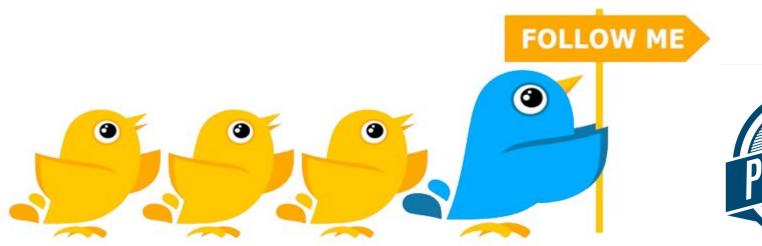
- Do you have passion for work itself?
- Do you enjoy challenge?
- Do you naturally have interest in improving?





Influence

- Do you have the ability to attract talented friends and coworkers into your life?
- Do you have the ability to develop others?
- Are you sensitive to cross-cultural differences?





Confidence

- Are you able to see yourself realistically?
- Do you laugh at your weaknesses?
- Do you value constructive feedback?





Problem Solver

- Are you able to identify a problem and see a solution?
- Do you seek for solutions when a problem presents itself?
- Can you think out of the box?





Self Starter



- Are you a self-starter?
- Are you able to have enough vision to see what needs to be done to get going?
- Can you stick to the projects you begin?



Capable of Positive Change

- Are you comfortable with change and ambiguity?
- Do you have integrity?
- Are you trustworthy?





Must Do's

- Gratitude
- Intention
- Plan
- Re-Plan
- 80/20 Rule















