

European Prosper Summit

Preparing for Success with Rebecca Hintze



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*"Success is something
we create. It's
completely within our
reach if we choose it!"
--Rebecca Hintze*



Keys to Success

- ◆ **Have samples and business cards on hand**
- ◆ **Educate yourself**
- ◆ **Know the compensation plan**
- ◆ **Do personal development**
- ◆ **Set goals**
- ◆ **Create continuing education for your team**
- ◆ **Become an effective leader**
- ◆ **Believe in yourself**
- ◆ **Manage your time wisely**



But really, there's more to it!

How's your EQ?



Secrets of a Presidential Diamond

Qualities of Top Performers

- Developing these qualities will likely determine the measure of your success!



Motivation

- Do you have passion for work itself?
- Do you enjoy challenge?
- Do you naturally have interest in improving?



Influence

- Do you have the ability to attract talented friends and coworkers into your life?
- Do you have the ability to develop others?
- Are you sensitive to cross-cultural differences?



Confidence

- Are you able to see yourself realistically?
- Do you laugh at your weaknesses?
- Do you value constructive feedback?



Problem Solver

- Are you able to identify a problem and see a solution?
- Do you seek for solutions when a problem presents itself?
- Can you think out of the box?



Self Starter



- Are you a self-starter?
- Are you able to have enough vision to see what needs to be done to get going?
- Can you stick to the projects you begin?



Capable of Positive Change

- Are you comfortable with change and ambiguity?
- Do you have integrity?
- Are you trustworthy?



Must Do's

- Gratitude
- Intention
- Plan
- Re-Plan
- 80/20 Rule



