


Presentation “TATNEFT company”

KNN named after N.V. Limaev

4022

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The background of the slide is a photograph of an oil field at sunset. The sky is a vibrant orange and yellow, with the sun low on the horizon. In the foreground and middle ground, there are several oil pumpjacks (nodding donkeys) and industrial structures, including pipes and metal frameworks, silhouetted against the bright sky. The overall scene is industrial and captures the essence of an oil production site.

PJSC Tatneft is a Russian oil company. Full name — Public Joint Stock Company Tatneft named after V. D. Shashin. The headquarters is in Almetievsk (Tatarstan). It ranks fifth in Russia in terms of oil production.

The main assets of the company are located on the territory of the Republic of Tatarstan, business projects are carried out in the domestic and foreign markets. Tatneft is one of the largest Russian public companies with a market capitalization of more than 1.1 trillion rubles at the beginning of 2022. According to Forbes Global 2000, in 2020 Tatneft ranked 539th among the largest companies in the world in terms of listing volume.

History

The Tatneft Production Association was established by the Decree of the Council of Ministers of the USSR in 1950 in the city of Bugulma of the Tatar Autonomous Soviet Socialist Republic as part of several trusts. In 1994, Tatneft was transformed into an open joint stock company. On July 5, 2019, an agreement was signed with Neste on the purchase of a retail fuel business in Russia, consisting of 75 filling stations and a terminal in St. Petersburg. In accordance with a separate agreement, after the sale and purchase, the gas station network could continue to operate under the Neste brand for up to 5 years.. In 2021, the transfer of acquired filling stations under the Tatneft brand began.

Shareholders and Management

As of the end of 2019, more than 40 thousand shareholders were registered in the register of shareholders of PJSC TATNEFT. Of these, the largest owners (nominal holders) of the company's shares are: JSC Svyazinvestneftekhim - 27.23% of the authorized capital; The Bank of New York Mellon - 22.85% of the authorized capital. The capitalization of Tatneft at the end of 2019 amounted to 1.76 trillion rubles.



Structure

PJSC TATNEFT is the corporate center of the Group, consolidating the management of investment, financial and production processes of all business segments in order to achieve maximum operational results as part of the Company's development strategy. The coordination of the enterprises that are part of the Group is aimed at ensuring the high efficiency of the activities of subsidiaries, transparency of decision-making and risk control. The key function of the Group's corporate center is to increase the shareholder value and investment attractiveness of the Company.

Composition of the Group:

Oil and gas production:

"Tatneft-dobycha"

NGDU "Aznakaevskneft"

NGDU "Almetyevneft"

NGDU "Bavlyneft"

NGDU "Jalilneft"

NGDU "Elkhovneft"

NGDU "Leninogorskneft"

NGDU "Nurlatneft"

NGDU "Prikamneft"

NGDU "Yamashneft"

OOO "Tatneft-Samara"

OJSC "Kalmneftegaz"

OOO "Tatneft-NAO"

JSC "KalmTatneft"

ZAO "Yambuloil"



Oil and gas processing and sale of oil and petroleum products:

Department for the Sale of Oil and Petroleum Products

Tatneftegazpererabotka Management

JSC "TANECO"

Tatneft-GAS Station Center LLC

Tatneft-AZS-Zapad LLC

Tatneft-GAS Station-Ukraine LLC

Tatneft-GAS Station-Tashkent LLC

Tatneft Europe AG

Tatneft-Trans LLC

Tatbelnefteprodukt LLC

LLC "Kharkiv-Capital"

LLC "Poltava-Capital"

Processing Center LLC

TN-Aviaservice LLC

Tatneft-Ural LLC

LLC Company "BEL OIL"

JV LLC "TATNEFT-UNG"

Main production support:

Tatneftesnab

Tatar Geological Exploration Department

Underground Well Repair Department

Management for the implementation of construction projects

Bugulminsky Mechanical Plant

Motor transport company

Automated control System Center LLC "Processing Center"

LLC "UPTZH for PPD"

LLC "Tatneft-URS"

OOO "Trade and Technical House "Tatneft"

OOO Tatneft-Neftekhimservice

JSC Nizhnekamskresursy

LLC OEMZ "TAPART"

"Tagras-Himservice"

"Mechservice-NPO"

"NKT-Service"

"KRS-Service"

"TMS-Logistics"

"Tatburneft Management Company

Activity

Tatneft is one of the largest Russian vertically integrated oil companies, which dynamically develops oil and gas production, oil refining, petrochemistry, tire complex, gas station network, electric power industry, development and production of equipment for the oil and gas industry and a block of service structures. Tatneft also participates in the capital of financial sector companies. Tatneft produces at 77 oil fields, the largest of which is Romashkinskoye. Proven oil reserves as of June 2020 amount to 998.3 million tons. As of August 1, 2022, Tatneft owns a network of 790 gas stations, including 770 in the Russian Federation, 18 in Belarus and 2 in Uzbekistan[13]. Among other things, Tatneft is the founder and, through affiliated structures, the largest shareholder of Zenit Bank.

Performance indicators

The volume of oil production in 2019 amounted to 29.8 million tons. In 2019, revenue amounted to +932.3 billion rubles, net profit +192.2 billion rubles. According to international financial reporting standards, Tatneft's net profit in 2020 decreased by 46.2% compared to 2019, to 103.49 billion rubles. In 2019, Tatneft received 192.2 billion rubles. net profit. In 2020, revenue reached 720.7 billion rubles, which is 22.7% less than a year earlier. Adjusted EBITDA for 2020 decreased by 43% to RUB 187.3 billion. The average daily oil production in Tatneft for 2020 decreased by 12.9%, to 506 thousand barrels per day. The output of petroleum products increased by 12.2% to 11.5 million tons.

Promising projects

In 2011, a large oil refining complex in Nizhnekamsk — TANECO (TANECO project, from Tatarstan Oil Refining Complex) was put into operation. The company processes heavy high-sulfur oil, the processing depth is 99%. Due to the political situation on the territory of Tatneft's contract sites in Libya and Syria, the execution of the exploration program has been suspended for the current period since 2011. In 2016, the company started implementing a development strategy for the period up to 2025 — "Strategy 2025", which involves doubling (in US dollars) the value of the Tatneft Group.

Thank you for your attention ☐
YAAAY HABIB WON!! I KNEW IT!!

