

EXPORT DOCUMENTATION STRUCTURE IN MSC



Sebastien Kaufmann

(MSC Geneva)





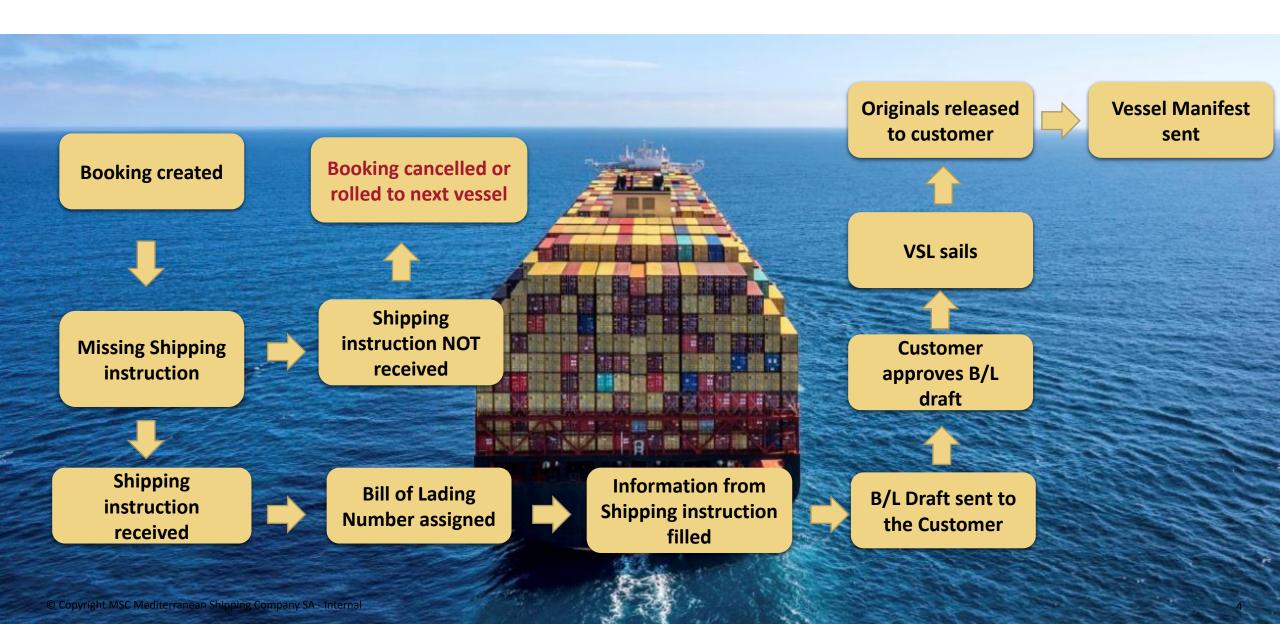
WHAT DOES EXPORT DOCUMENTATION DO?

 Customers: Create Bills of Lading based on their instructions in a timely manner

Geneva: Receiving (DTX) based on deadlines and Customs regulations



THE EXPORT DOCUMENTATION PROCESS



DEFINITION OF THE BILL OF LADING

The ocean Bill of Lading is a document issued by the carrier to a shipper that serves as:

- CONTRACT OF CARRIAGE
- TITLE OF OWNERSHIP
- RECEIPT FOR THE GOODS







PARTIES

MEDITERRANEAN SHIPPING COMPANY S.A.		BILL OF LADING No. NON-NEGOTIABLE COPY "Part to Port or "Combined Transport" (see Clause 1)		
SC Nebsite: www.mscmeeshipco.com	SCAC Code: MSCU N	IO. & SEQUENCE OF ORIGINAL BIL's	NO. OF RIDER PAGES	
Shipper/NVOCC/Frei	ght Forward	er		
Consignos				
Consignee				
Notify				
	PORT OF LOADING	PLACE OF RECEI	PT. (Combined Transport Of	VLY - see Chuses 1 & 5.2)
Notify VESSEL & VOYAGE NO. (see Clauses 8 & 9)	PORT OF LOADING PORT OF DISCHARGE		PE (Combined Transport Of RV) (Combined Transport O	Source of the



SHIPPER

- May be the owner / seller / supplier of the goods
- Is the party that contracts for carriage with the carrier
- Is shown as the Shipper on the MSC Bill of Lading
- MSC can be the Shipper when MSC is shipping empties or vessel spare parts





NVOCC

- Acts as a carrier, but does not own vessels
- Major contracts with Carrier
- Is shown as Shipper on Carriers' Bill of Lading
- The carrier doesn't know who the real shipper is
- Prints his own Bill of Lading, the House Bill of Lading
- Can be considered as a shadow sales representative for MSC







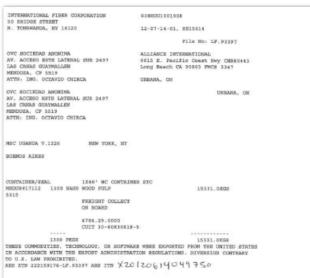
Examples of NVOCCs: Kuehne & Nagel, Panalpina, NACA, Sea Shipping Line



FREIGHT FORWARDER

- Provides TEU volume onboard to the Carrier
- Responsible for submitting Shipping Instructions to Carrier
- Issues BL to its own customer
- Carrier issues its own BL to FFW
- Be licensed by Federal Maritime Commission (USA only)





Federal Maritime Commission is independent Federal agency responsible for regulating U.S. international ocean transportation system for the benefit of U.S. exporters, importers, and the U.S. consumer



CONSIGNEE

- Cargo receiver
- Consignee is required to pay for all the collect charges at POD
- Consignee must surrender all original bills of lading to our office POD
- Unless shipment is under express release clause
- MSC cannot be the Consignee, unless shipping empties or spare parts etc

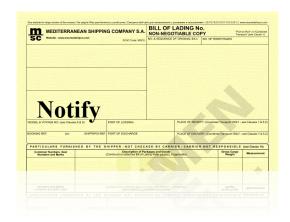






NOTIFY

- Must be notified for cargo arrival
- Can be the same as the consignee
- Can be in a different country than the POD
- MSC can not be Notify Party







SHIPPING INSTRUCTIONS

- 1. Booking number
- 2. Shipper
- 3. Consignee
- 4. Notify
- 5. POL & POD
- 6. Vessel name and voyage
- 7. Container number
- 8. Seal number
- 9. Commodity description (piece count, weight, measurements)
- 10. Freight type (prepaid, collect, payable elsewhere)
- 11. Release instruction (OBL, express ...)
- 12. Clauses
- 13. Marks and numbers

INTERNATIONAL FIBER CORPORATION

50 BRIDGE STREET

N. TONAWANDA, NY 14120

038HOU1001908

12-07-14-01, RE15514

File No: LF.93397

OVC SOCIEDAD ANONIMA

AV. ACCESO ESTE LATERAL SUR 2497

LAS CANAS GUAYMALLEN MENDOZA, CP 5519

ATTN: ING. OCTAVIO CHIRCA

ALLIANCE INTERNATIONAL

6615 E. Pacific Coast Hwy CHB#5443 Long Beach CA 90803 FMC# 3347

URBANA, OH

OVC SOCIEDAD ANONIMA

AV. ACCESO ESTE LATERAL SUR 2497

LAS CANAS GUAYMALLEN MENDOZA, CP 5519

ATTN: ING. OCTAVIO CHIRCA

URBANA, OH

MSC UGANDA V.1226

NEW YORK, NY

BUENOS AIRES

CONTAINER/SEAL 1X40' HC CONTAINER STC

MEDU8917112 1300 BAGS WOOD PULP 15331.0KGS

5315

FREIGHT COLLECT

ON BOARD

4704.29.0000 CUIT 30-60830618-5

COII 30-60630616-5

1300 PKGS 15331.0KGS

THESE COMMODITIES, TECHNOLOGY, OR SOFTWARE WERE EXPORTED FROM THE UNITED STATES
IN ACCORDANCE WITH THE EXPORT ADMINISTRATION REGULATIONS. DIVERSION CONTRARY

TO U.S. LAW PROHIBITED.

AES XTN 222159176-LF.93397 AES ITN X20 20614049750



BILL OF LADING TYPES

Original Bill of Lading



Seaway (Express) Bill of Lading

Α.	SEA WAYB	ILL No.	MSCUT8098372	
	NOT-NEGOTIA	ABLE COPY		to-Port" or "Combined sport" (see Clause 1)
de : MSCU	NO. & SEQUENCE OF S	SEA WAYBILLS Zero	NO. OF RIDER PAGES	
1300	FORWARDING AGENT: KUEHNE + NAGEL,INC. 235 SOUTHFIELD PARKW. P.O.B. 45309 FOREST PARK, GA 30297 FMC1162F CHB4455		REF #: 63218	951020701300
	CARRIER'S AGENTS EN	NDORSEMENTS: (Include	Agent(s) at POD)	
	LLOYDS/IMO NUMBER: 9251690			
- see	-			
- 300				
			100 PA 10	
		PLACE OF RECEIPT: (Co	ombined Transport ONLY - see Cla	uses 1 & 5.2)
		PLACE OF RECEIPT: (CC		uses 1 & 5.2)
		xxxxxxxxxxxx	x	
		PLACE OF DELIVERY: (X Combined Transport ONLY - see C	
		xxxxxxxxxxxx	X Combined Transport ONLY - see C	
GERMANY	ED BY CARRIE	PLACE OF DELIVERY: (I	X Combined Transport ONLY - see C	Clauses 1 & 5.2)
GERMANY CHECK	s and Goods	PLACE OF DELIVERY: (I	X Combined Transport ONLY - see CX	Clauses 1 & 5.2)
GERMANY CHECK ion of Packages Sea Waybill R	s and Goods Rider page(s), if applicable)	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	X Combined Transport ONLY - see C X NOT RESPONSIBLE	Clauses 1 & 5.2) E - See Clause 14
tion of Packages	s and Goods	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	X Combined Transport ONLY - see C X NOT RESPONSIBLE	Clauses 1 & 5.2) E - See Clause 14
GERMANY CHECK ion of Packages Sea Waybill R	s and Goods Rider page(s), if applicable)	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	X Combined Transport ONLY - see C X NOT RESPONSIBLE	Clauses 1 & 5.2) E - See Clause 14
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GERMANY CHECK tion of Packages Sea Waybill R AGE(S) FOR DES	s and Goods Rider page(s), if applicable)	PLACE OF DELIVERY: (I XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	Combined Transport ONLY - see C X NOT RESPONSIBLE Gross Cargo Weight	E - See Clause 14 Measurement
GERMANY CHECK tion of Packages Sea Waybill R AGE(S) FOR DES	s and Goods Rider page(s), if applicable) SCRIPTION OF PACKAGES AN RECKILLION OF BACKAGES AN	PLACE OF DELIVERY: (I XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	X Combined Transport ONLY - see C X NOT RESPONSIBLE	Clauses 1 & 5.2) E - See Clause 14
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OTHER BILL OF LADING TYPES

Straight Bill of Lading (Non-Negotiable) Bill of Lading

When the shipper wants to consign the shipment directly to the final buyer (Bill of Lading reads the name of the consignee)

Cannot be Traded - used when goods are consigned directly to a named consignee



To Order Bill of Lading (Negotiable Bill of Lading)

When the shipper doesn't want title of ownership to pass to the buyer until certain conditions have been met (Bill of Lading reads "To Order")

Can be Traded - The shipper can transfer the title of the goods to the bank representing the buyer or directly to the buyer of the goods





TYPES OF BILL OF LADING - ORIGINAL



- Issued upon shipper's request
- One complete set of B/Ls (originals) consists of 3 originals
- Must be endorsed by the carrier and sent out to the shipper
- Shipper can endorse OBLs and send to consignee, who will then present them to MSC agent at the POD to get the cargo released



ORIGINAL - RELEASE AT DESTINATION



Originals are printed by MSC agent at POD

For countries that do not accept express release (i.e. Venezuela, Brazil..)

 Issued on shippers request after certain criteria are met (consignee, payments, destination requirements)



ORIGINAL B/L



CAN WE ISSUE MORE THAN THREE ORIGINALS?

Yes, as long as the number of printed originals is shown on the documents.



CAN WE ISSUE FREIGHTED ORIGINALS FOR DESTINATION THAT DOES NOT REQUIRE THAT?

Yes, this request doesn't interfere with any Customs requirement.



ORIGINAL B/L



CAN WE ISSUE SECOND SET OF ORIGINALS?

One shipment = One set of





Only in two cases we can re-print originals:

- **1.** After destroying the first set of originals
- 2. If in possession of a Letter of Indemnity* with bank guarantee or purchased insurance.

^{*} Letter of Indemnity is a guarantee from the shipper or consignee to indemnify carrier for costs and/or loss, if any, in order to obtain a second set of OBLs.





SEA WAYBILL



- Issued on shipper's request
- Not-negotiable, not a title of ownership
- Destination local requirements (ILR) must allow Seaway
- Simplifies documentation procedure between shipper and consignee.



RECEIPT FOR SHIPMENT



CAN WE CHANGE AN 'ON BOARD' DATE UPON SHIPPER'S REQUEST?

No, changing an "on board" date is like changing the date of your lease contract! Always remember that the B/L is a contract, and the date is one of the essential terms of this contract.

	see Clause 14.1) 3 cntrs	
	SHIPPED ON BOARD DATE 30-JUNE-2012	
lition - 08/2009		TERMS CONTINUEL

A Receipt (received) for Shipment is used exceptionally with Letters of Credit when a Customer needs the date to reflect between the Gate In date and the Onboard Date



TELEX RELEASE – WHEN CAN WE ISSUE IT?

- Written request from Shipper
- Duly endorsed OBL need to be returned to MSC
- POL agent issues release order through Event Manager
- POD regulation must allow Telex Release
- Receipt of payment











EXPRESS RELEASE / TELEX / OBLS AT DESTINATION

SEA WAYBILL/EXPRESS RELEASE

- No Original Bill of Lading
- Cargo Released directly to the Named Consignee

TELEX RELEASE

- Original Bills of Lading printed, endorsed by shipper and kept in MSC possession
- Cargo Released directly to the Consignee on the Telex Release

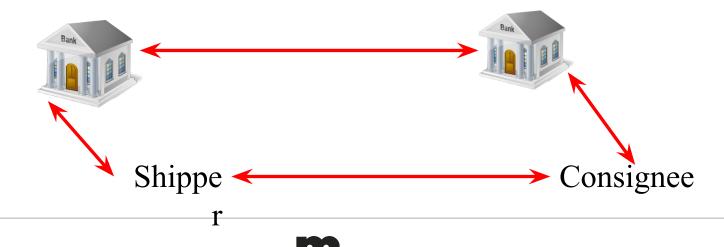
ORIGINALS RELEASED AT DESTINATION

- Original Bills of Lading printed by Agent at destination based on electronic instruction send by POL Agent
- Originals delivered to the Consignee



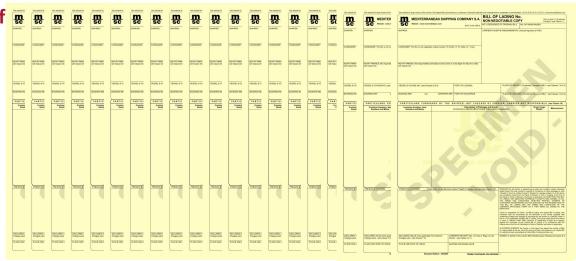
LETTER OF CREDIT

- A Letter of Credit is a common means of payment in international trade. This is a written commitment by a bank to make payment to an exporter on behalf of an importer under specified conditions.
- Whenever we are requested to issue a 'To Order' B/L, a letter of credit is usually involved.



MANIFEST - DTX

• Manifest is the collection of RR RR RR RR



• DTX (Data Transmission Exchange) is the computerized version of the manifest

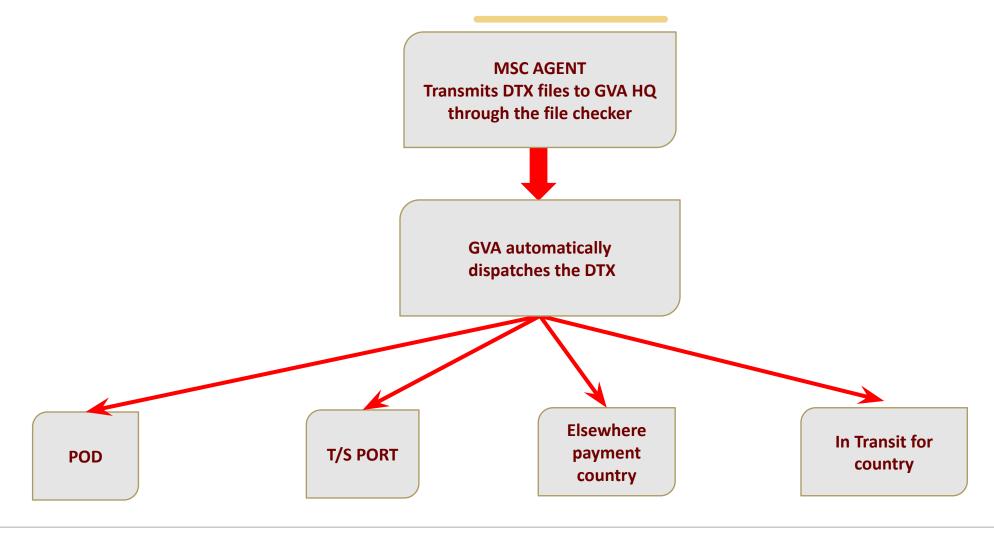
CTRMEDU6190791221020DV02280NF

CT1 00000001021310000 CHCCSFP00000000001100+USD

HDR VSLLR PORUSCHICHICAGO 08124FR3012MSC ALTAIR 050113IDSRG IL USLGB XSHCNCWN XSHSGSIN BL1MSCUWF423591FCLFCL NMSCUWF423591MSCU N MOFRAL SCTS11-528TPC BA1BPGAVILON GRAIN LLC US344586 BA3BP11 CONAGRA DRIVE, SUITE 11-160 BA4BP68102 USOMA RUBY. STROH@GAVILON. COM BAJCHGAVILON LLC BA3CH11 CONAGRA DRIVE STE 11-160 BA4CH68102 USOMA US140152 MEG. NAVICKAS@GAVILON. COM BA1CNTO ORDER BAINIPT FKS MULTI AGRO TBK BAINIPT. FKS MULTI AGRO TBK BAINIJALAN SURYOPRANOTO NO. 11 GJAKARTA 10160 - INDONESIA BAANIJOLO IDJKT BA15HGAVILON GRAIN LLC US344586 BA3SH11 CONAGRA DRIVE, SUITE 11-160 BA4SH68102 USOMA RUBY. STROH@GAVILON. COM BFTN17. FKS MULTI AGRO TBK.
BFTN13ALAN. SURYOPRANOTO NO.11G JAKARTA 10160, INDONESIA BFTSHGAVILON GRAIN, LLC BFTSH11 CONAGRA DRIVE SUITE 11-160 OMAHA, NEBRASKA 68102 U.S.A. REF #: 120925 SIAOSBMSCUWF414178 PCYUSD000000010000000USD CNBAKR038CHI1047562 CNBBAC059

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DTX - TRANSMISSION





MAKING CHANGES

See website for large version of the reverse | Ver página Web para términos y condiciones | Смотри веб-сайт для ознакомления с обратной стороной | 提单背面的放大痕蹟见网站。 | www.mecmedehipco.com

MEDITERR	ANEAN SHIPPING	COMPANY S.A.	BILL OF LADING No. NON-NEGOTIABLE COPY		o-Port" or "Combined ort" (see Clause 1)
SG Website; www.ms	medshipco.com	SCAC Code : MSCU	NO. & SEQUENCE OF ORIGINAL BA's	NO. OF RIDER PAGES	
SHIPPER: VIKING INTERNATIONAL PAPER CORP 3342 KENILWORTH DR LOS ALAMITOS, CA 80720	53	REF #: FT#2266	FIDELITY TRANSPORT, 285 E. IMPERIAL HWY FULLERTON, CA 92835		09
CONSIGNEE: This B/L is not negotial SHANDONG HUATAI PAPER INDUSTRY DAWANG TOWN GUANGRAD COLUMN SHANDONG, CHIRVA PARTIES: (No responsibility Clause 20) SHANDONG HUATAI PAPER INDUSTRY DAWANG TOWN, GUANGRAD COUNT SHANDONG, HELD SHANDONG, HELD SHANDONG, HELD SHANDONG, CHIRVA PAPER INDUSTRY CHIRVA CONSIGNATIONS (SHANDONG), HELD SHANDONG, H	SHARE HOLDING CO., LTD CONGYING CITY. 6-7726089 Shall attach to the Carrier or tours of the control of the c	SHAREHOLDING	PLACE OF RECEIPT: (Comb	ent(s) at POD)	ses 1 & 5.2)
	ERVICE CONTRACT NUMBER	PORT OF DISCHARGE QINSDAO, CHINA		nbined Transport ONLY - see Cla	nuses 1 & 5.2)
		The state of the s			
PARTICULARS FUR Container Numbers, Seal Numbers and Marks		HIPPER-NOT CHECKE Description of Packages (Continued on attached Bill of Lading Ri		OT RESPONSIBLE Gross Cargo Weight	- See Chause 14 Measurement
Container Numbers, Seal Numbers and Marks MEDU7161695 67 HIGH CUBE SEAL NUMBER: 0034961	30 PACKAGE(S) OF WASTER 20,350 MTS 30 BALES FREIGHT PREPAID	Description of Package (Continued on attached Bill of Lading Ri PAPER (NO.8 OLD DE-INK NEWSPAPE C-13002C > ADD	and Goods der page(s), if applicable)	T	
Container Numbers, Seal Numbers and Marks	30 PACKAGE(S) OF WASTER 20.350 MTS 30 BALES FREIGHT PREPAID LADEN ON BOARD MSC SOL	Description of Packagea (Continued on attached Bill of Lading Ri PAPER (NO.8 OLD DE-INK NEWSPAPE C-13002C ADD F0312R AT OAKLAND, CA. USA AS	der page(s), if applicable)	Gross Cargo Weight 20,350,000 KGS.	Measurement

MAKING CHANGES

A Revision is a change to the Bill of Lading before Vessel Manifest is sent



Manifest



A Manifest Corrector is a change to the Vessel Manifest that was already sent

Electronic Manifest Corrector



CONCLUSION & RESPONSIBILITIES

Collecting Shipping Instructions with all required information before deadlines

Creating Contract of Carriage

Providing Contract of Carriage to Customers

Sending Manifest

Making any necessary changes to Contract of Carriage

Complying with Local and Foreign Customs Regulations

Authorizing Release of Cargo without Presentation of Original Bill of Lading









