



Construction Operating System

Shorter timelines, Higher profit



Why is it complex?

Projects are unique and no two are exactly alike

- Ad hoc management and execution teams
- Large number (20+) of subcontractors (non-company employees) responsible for task completion
- 30 Months, evolving, one-time process
- 873,000 Workers hours
- 30K construction tasks
- Lack of uniformity of workforce from project to project
- No solution today for construction scheduling engine to drive and coordinate the macro and the micromanagement and connect all the players and processes involved.

Scope & Spec



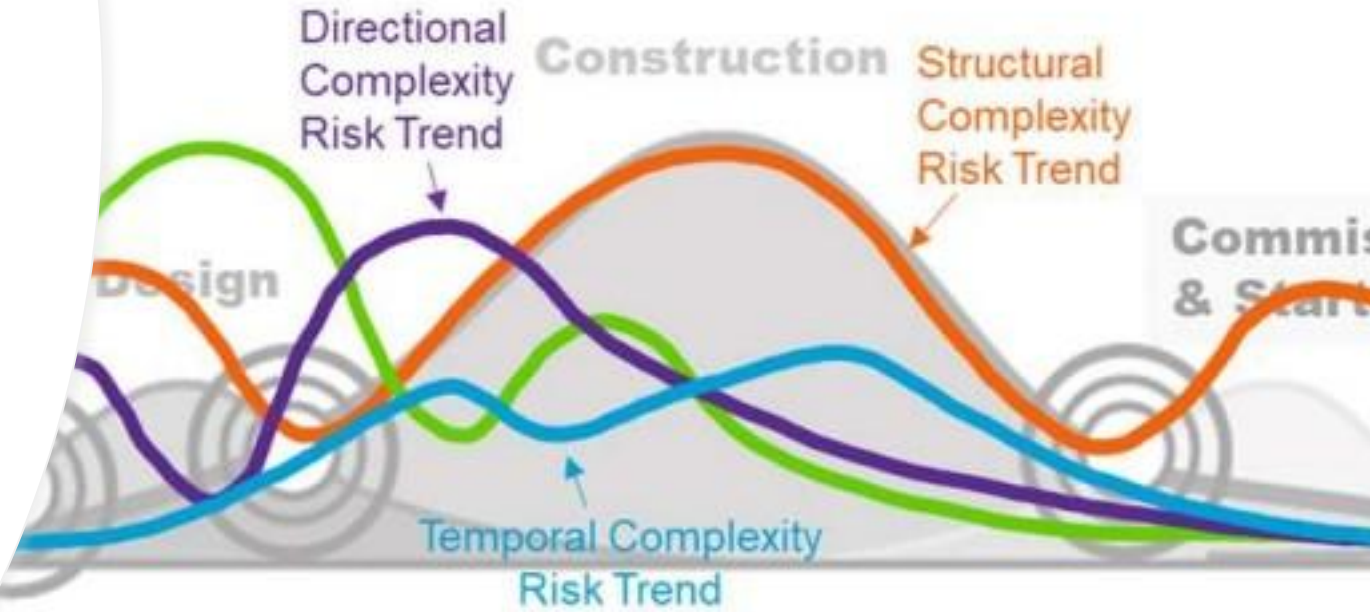
Budget

LINE	TASK	UNIT	QUANTITY	UNIT PRICE	TOTAL PRICE	START DATE	END DATE	STATUS
00000	CONSTRUCTION							
00001	Site Work	1	1	10000	10000			
00002	Foundation	1	1	20000	20000			
00003	Structure	1	1	50000	50000			
00004	Roofing	1	1	10000	10000			
00005	Interior	1	1	30000	30000			
00006	Exterior	1	1	10000	10000			
00007	Site Prep	1	1	10000	10000			
00008	Site Work	1	1	10000	10000			
00009	Foundation	1	1	20000	20000			
00010	Structure	1	1	50000	50000			
00011	Roofing	1	1	10000	10000			
00012	Interior	1	1	30000	30000			
00013	Exterior	1	1	10000	10000			
00014	Site Prep	1	1	10000	10000			
00015	Site Work	1	1	10000	10000			
00016	Foundation	1	1	20000	20000			
00017	Structure	1	1	50000	50000			
00018	Roofing	1	1	10000	10000			
00019	Interior	1	1	30000	30000			
00020	Exterior	1	1	10000	10000			
00021	Site Prep	1	1	10000	10000			
00022	Site Work	1	1	10000	10000			
00023	Foundation	1	1	20000	20000			
00024	Structure	1	1	50000	50000			
00025	Roofing	1	1	10000	10000			
00026	Interior	1	1	30000	30000			
00027	Exterior	1	1	10000	10000			
00028	Site Prep	1	1	10000	10000			
00029	Site Work	1	1	10000	10000			
00030	Foundation	1	1	20000	20000			
00031	Structure	1	1	50000	50000			
00032	Roofing	1	1	10000	10000			
00033	Interior	1	1	30000	30000			
00034	Exterior	1	1	10000	10000			
00035	Site Prep	1	1	10000	10000			
00036	Site Work	1	1	10000	10000			
00037	Foundation	1	1	20000	20000			
00038	Structure	1	1	50000	50000			
00039	Roofing	1	1	10000	10000			
00040	Interior	1	1	30000	30000			
00041	Exterior	1	1	10000	10000			
00042	Site Prep	1	1	10000	10000			
00043	Site Work	1	1	10000	10000			
00044	Foundation	1	1	20000	20000			
00045	Structure	1	1	50000	50000			
00046	Roofing	1	1	10000	10000			
00047	Interior	1	1	30000	30000			
00048	Exterior	1	1	10000	10000			
00049	Site Prep	1	1	10000	10000			
00050	Site Work	1	1	10000	10000			
00051	Foundation	1	1	20000	20000			
00052	Structure	1	1	50000	50000			
00053	Roofing	1	1	10000	10000			
00054	Interior	1	1	30000	30000			
00055	Exterior	1	1	10000	10000			
00056	Site Prep	1	1	10000	10000			
00057	Site Work	1	1	10000	10000			
00058	Foundation	1	1	20000	20000			
00059	Structure	1	1	50000	50000			
00060	Roofing	1	1	10000	10000			
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00062	Exterior	1	1	10000	10000			
00063	Site Prep	1	1	10000	10000			
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00079	Foundation	1	1	20000	20000			
00080	Structure	1	1	50000	50000			
00081	Roofing	1	1	10000	10000			
00082	Interior	1	1	30000	30000			
00083	Exterior	1	1	10000	10000			
00084	Site Prep	1	1	10000	10000			
00085	Site Work	1	1	10000	10000			
00086	Foundation	1	1	20000	20000			
00087	Structure	1	1	50000	50000			
00088	Roofing	1	1	10000	10000			
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00091	Site Prep	1	1	10000	10000			
00092	Site Work	1	1	10000	10000			
00093	Foundation	1	1	20000	20000			
00094	Structure	1	1	50000	50000			
00095	Roofing	1	1	10000	10000			
00096	Interior	1	1	30000	30000			
00097	Exterior	1	1	10000	10000			
00098	Site Prep	1	1	10000	10000			
00099	Site Work	1	1	10000	10000			
00100	Foundation	1	1	20000	20000			

People



Process + Time Schedule



Our Solution



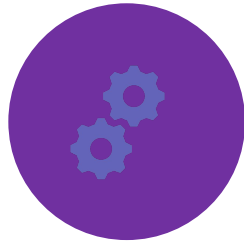
Automated construction timeline with a real-time impact analysis, connecting the macro plan with micromanagement



A SaaS Platform designed as a performance and schedule enhancement tool for the construction industry

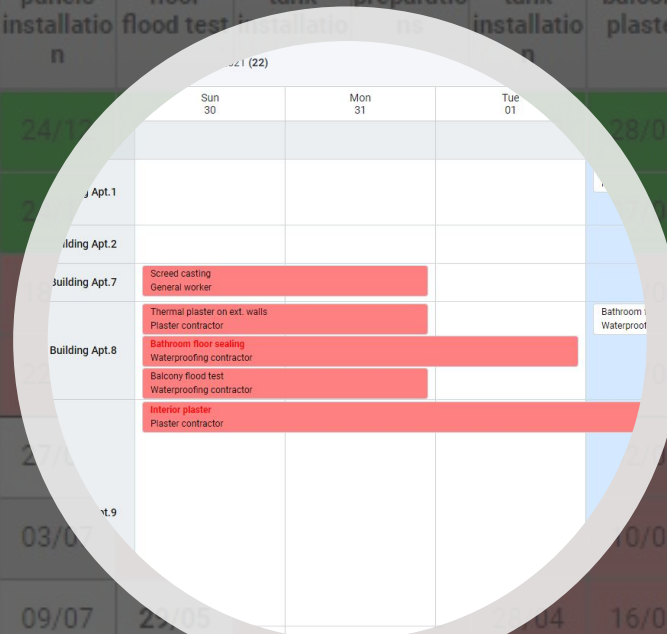
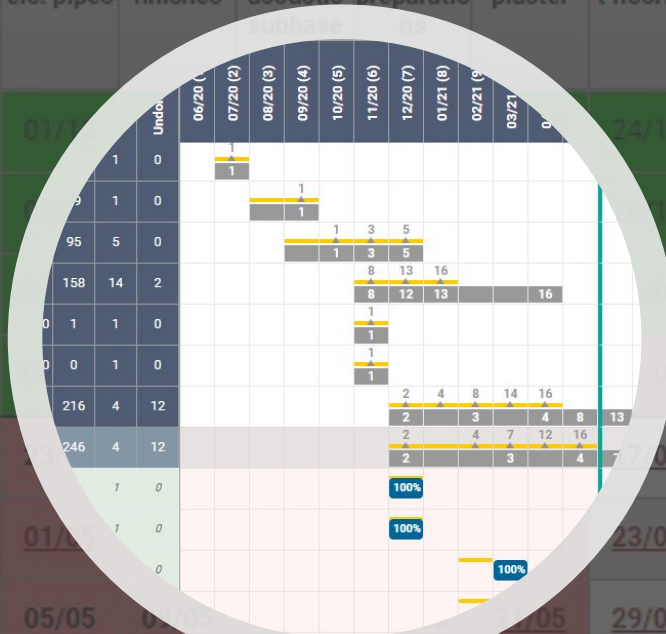


Easy to use, and intuitive for construction project managers, senior management, and field teams

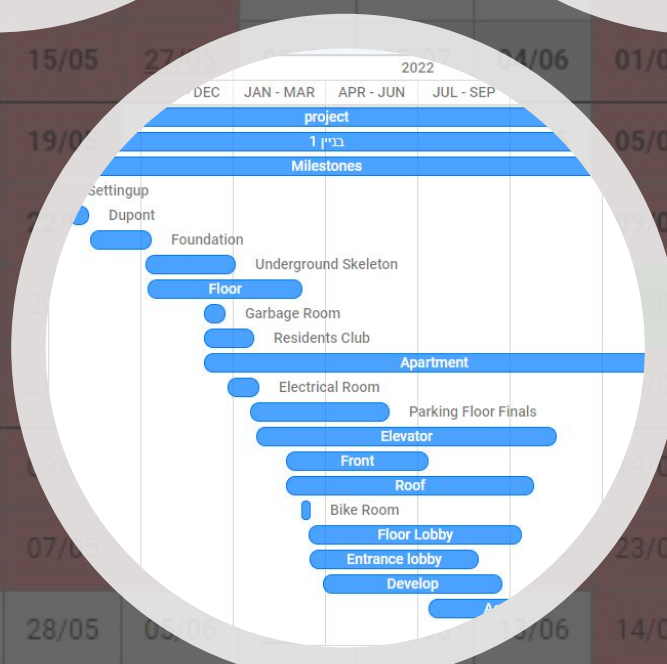


Scheduling engines, routines, and dedicated visual tools, to manage the dynamic construction projects with a certainty and predictability

We do all the heavy algorithms.
The PM can easily Just Manage.



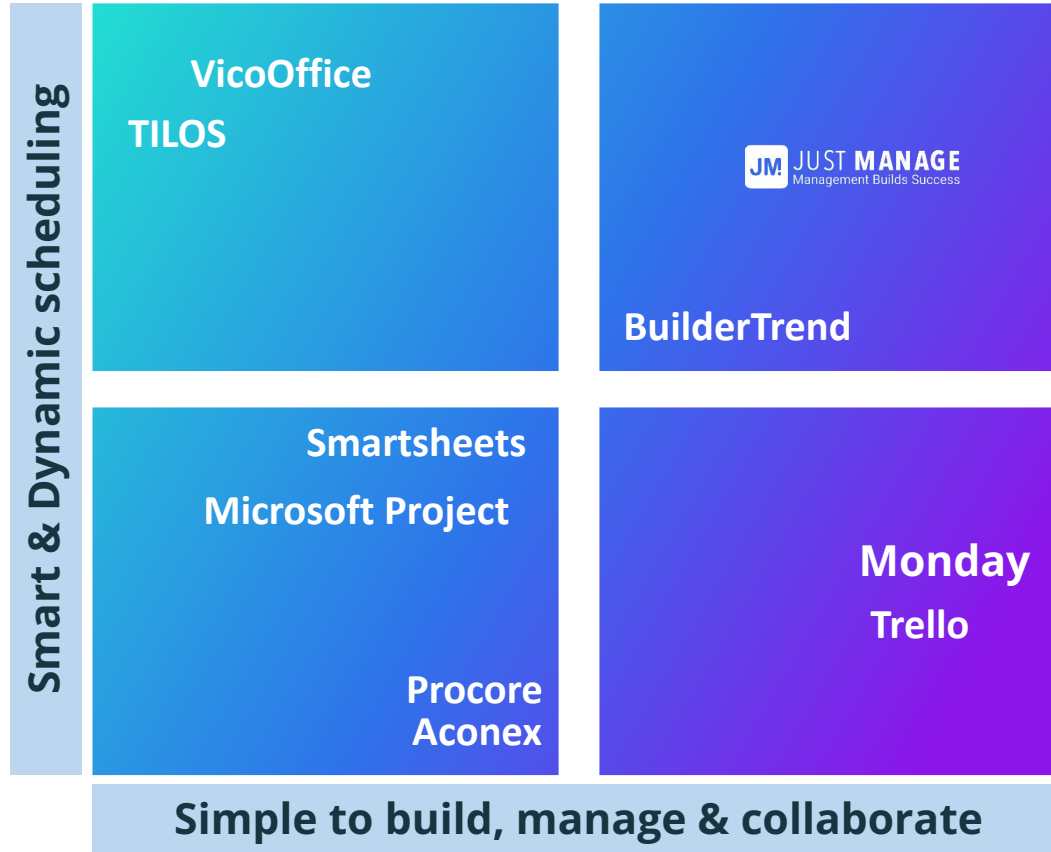
- Real-time control of all company projects by an intuitive dashboard
- Update project progress from mobile or desktop
- Capacity Planning, Align expectations, Clear view of planned vs actual capacity and velocity of execution
- Online progress report from any device using tracking matrix focused on the ongoing
- Weekly Plan Overview and adjustments
- Integrated Gantt, High level control, Milestone tracking
- Manage each subcontractor in Real-Time



Market

- Каков примерный объем рынка, к которому вы адресуетесь?
- Дайте заказчику возможность оценить масштаб/ потенциальный эффект от сотрудничества.
- Один из способов – покажите эффект от внедрения на кейсах.

Scheduling solutions map for construction



JustManage key differentiation

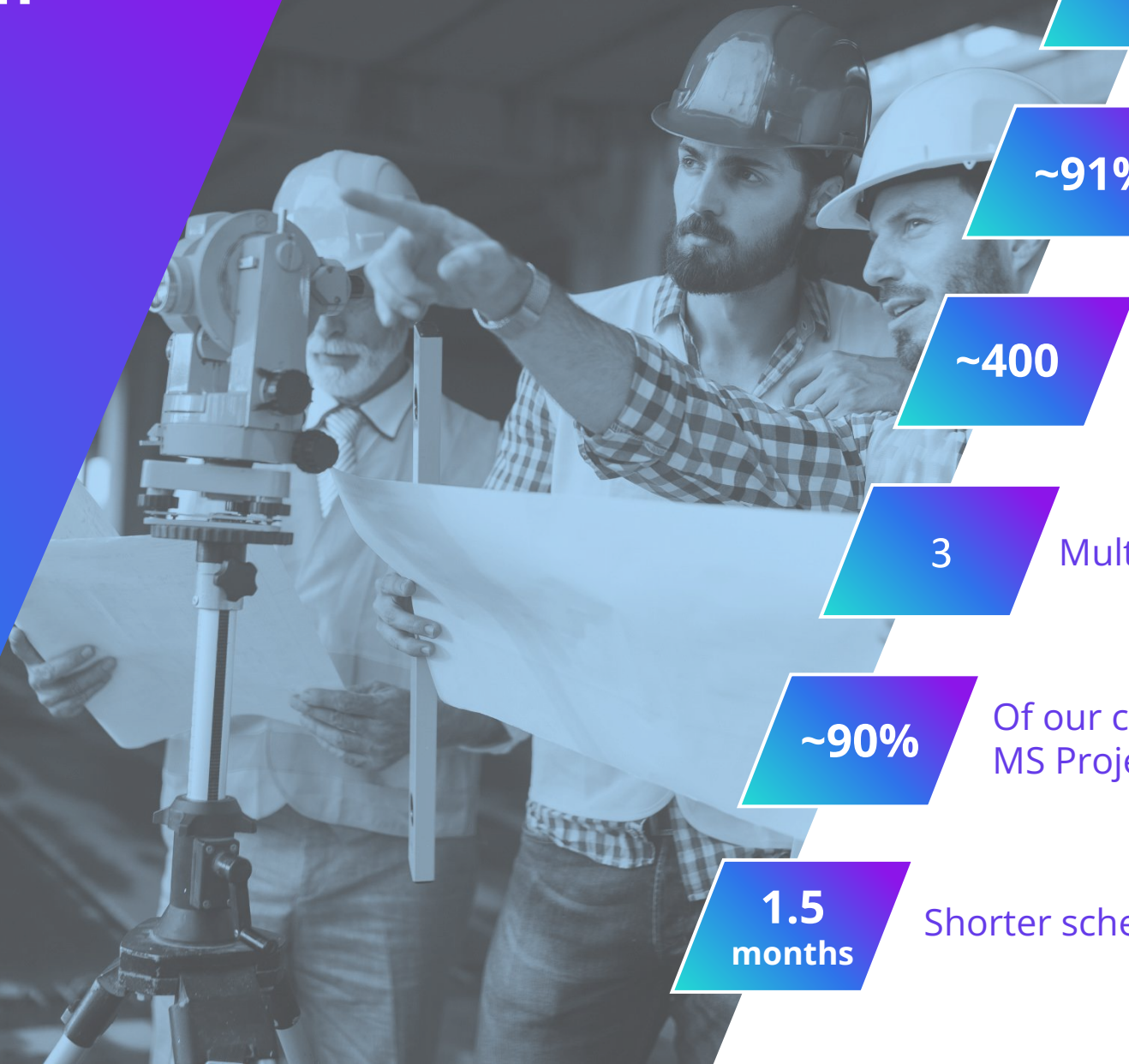
- ✓ Scheduling engine as the core of the system
- ✓ Construction oriented UI and functionality
- ✓ Automated schedule generation
- ✓ Understanding of the construction entities: Locations, Trades, Engineering Stages
- ✓ Dedicated screens and reports for the different construction stages
- ✓ Designated mobile apps and web platform
- ✓ Easy to use with a dedicated and relevant features only
- ✓ Integrated scheduling engines: Line of balance, Critical Path, Lean, Location based
- ✓ Low learning curve

raction

age we
orten
4%. This

15%”

CEO,
tion



~100

Customers

~91%

Retention 2020

~400

Projects so far

3

Multilingual Support

~90%

Of our customers switched from MS Project to Just Manage

1.5
months

Shorter schedule



“Over 25 years, I never saw a delayed project that kept its profits”

Add
Leonid

Ari Urieli
Founder & CEO
Just Manage

Former CEO of Tidhar Construction
[Top 6 construction company in Israel]



Construction Center Award
for promoting management
and quality in the industry

National Award
for establishing a quality
management system



Standards Institute Award
for a contribution to the
construction industry

TheMarker

Top 40 Israelis that **will**
lead the Israel economy

Предложение заказчику

- Ваше предложение заказчику.
- План/ дорожная карта реализации вашего предложения: «где мы хотим оказаться? -> как мы туда попадем?».
- Чего хотите добиться за время акселерационной программы?
- Один из способов - постройте простой линейный график жизни вашего проекта – от текущего дня до достижения цели на акселератор или на несколько лет вперед.
- На этом графике – основные вехи с датами, основные показатели эффективности, потребности и задачи.



Thank You

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JUST MANAGE
Management Builds Success