

# Business Plan

## SE "Vinnitsa aircraft plant"



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# 1. Details of the business



The plant provides the services of capital and current repairs and maintenance of helicopter/services of capital and current repairs and maintenance screw (propeller) aircraft\Repair and maintenance of hydraulic equipment on board aircraft equipment/Repair and maintenance of engines of aircraft.



## 2. Personal Details



The plant has exclusive ownership of the repair and construction documentation for all types of repair them.

The production plant is functionally divided into two types: the maintenance of the aircraft and repair of aircraft engines that are closed and perform all types of work from disassembly to testing.

SOE "Vinnytsia aviation plant" ( former plant No. 421 ha) was founded in 1961 on the basis of military aircraft repair workshops of repair of the airframe/

After the organization and maintenance of the plant, started the Foundation repair of light aircraft.

Gradually increase the volume of production, established business contacts with foreign airlines that operate the plant repaired the aircraft.





### 3. Personnel



#### Address:

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#### Phone:

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#### Fax:

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#### Managing Director:

Pavlo Petrushenko

#### Production Manager:

Olexandra Sotnikova

#### The flight engineer :

Audrei Zircon

#### Production Manager:

Povstanchuk Ruslan

### 3. Personnel



- Managing Director:
- The position of the most senior corporate officer, executive, or administrator in charge of managing an organization.
- Production Manager:
- The production manager job description outlines the core tasks and responsibilities of the production management role.
- Personnel Manager:
- He or she might be focused on screening and interviewing applicants, with an eye toward placing individuals with the right sets in the right position within the organization.
- The flight engineer
- Flight engineers can still be found on some larger fixed-wing airplanes, and rotary wing helicopters. A similar crew position on some spacecraft

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### 3. Products/Services

Equipment vehicles



Overhaul and current



mainenance and modernization of aviation engineering

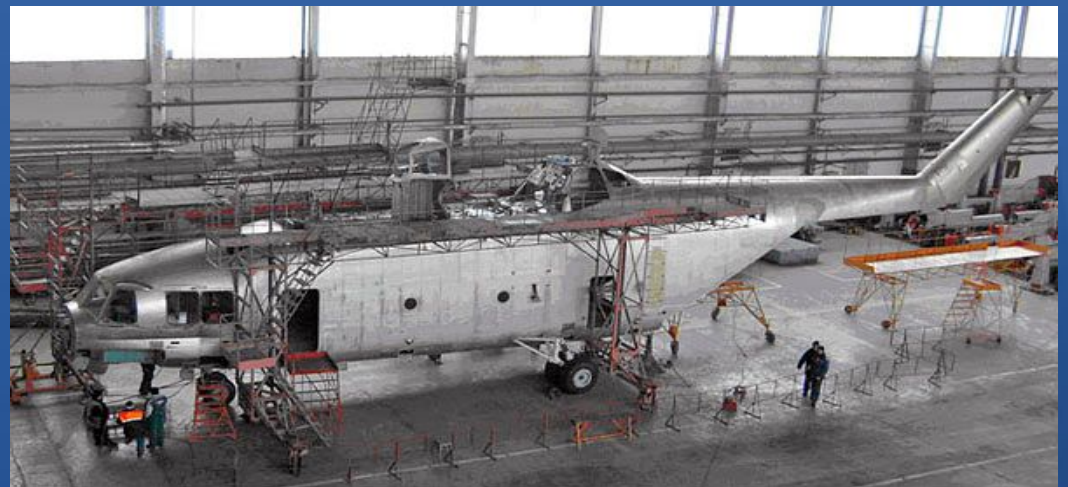




aircraft modernization



repair of aircraft





## 5. Market



- State Enterprise "Vinnitsa aircraft plant" specializes in the repair passenger aircraft and helicopters, as well as their units and power plants.
- The organization has certified the Department of Air Transport Ukraine for the repair and maintenance of aircraft Yak-52, Yak-18t, An-2 and Mi-2 and Ka-26.

The plant provides the Repair of airplanes and helicopters.

The plant is equipped with mobile medical teams to perform these works.







## 1. Who are your customers?



- Repair factory, which repaired helicopters, was one of the leading aircraft repair plant in the Soviet Union and is currently one of the major factories to repair helicopters Mi-25, Mi-35, which later operated in the CIS countries, Europe, Latin America, Middle and Mid East, Southeast Asia and Africa.

□ They all are consumers of Vinnitsa Aviation Plant.



## 5.2. Is your market growing, static, or in decline?



Twenty years ago Vinnytsya Aircraft was one of the largest repair small aircraft. Then the company employed nearly three thousand people. Yet the plant broke through bankruptcy sponsors. Now aircraft plant employs 150 people.



The plan grew - the state gave the order for the repair of aircraft from all over the Soviet Union. All buildings that are now at the plant - built in Soviet times, when developing aviation.



### 5.3. Who are the main competitors?



The only competitor Vinnitsa aircraft plant was of "Airline" Bora "(Borodyanka, Kyiv region.), Whose founders are Liana Vasilenko, Olga Klochkova, Lyudsyla Misiva, Andrei Pogodin and Konstantin Serhachov.

#### 5.4. What are advantages of our producer service over the competition?



New Life helicopter to give Vinnitsa aircraft plant.



Enterprise for the first time in five years released into the sky refurbished helicopters.



Two restored cars already sold to customers. Before that, they experienced pilots. This technique - a real godsend for small aircraft.



By the end of the year are repaired five helicopters. The plans - to increase the workforce to two thousand. The company has the necessary permits and certification for the repair and maintenance of aircraft.

And in a few years this technology could become a serious competitor for foreign manufacturers.





Thank you for your attention!