

- What are the situations where you need to pass an interview?

# Vocabulary

- Interviewer – interviewee
  - Put your best foot forward
  - Clear and concise answers
  - Build good rapport with the interviewer
- = Build good relationship
- Show that you are the right fit for the job
  - Dedicated and committed to your job / the company
  - Dream job
  - To ace the interview and nail the questions!
  - You are hired – You are fired!

# Job interview basics

- How to behave in a interview? (Non-verbal)
- General tips? Do's and don'ts
- What do managers really want to hear?
- What to do before the interview? (do your homework)



- Famous quote about having a job interview:
- “...His palms are sweaty, knees weak, arms are heavy  
There's vomit on his sweater already, mom's spaghetti  
He's nervous, but on the surface he looks calm and ready  
To drop bombs, but he keeps on forgettin'  
What he wrote down, the whole crowd goes so loud  
He opens his mouth, but the words won't come out  
He's chokin', how, everybody's jokin' now  
The clocks run out, times up, over, blaow!”

Here's the question:

Look

If you had

One shot

Or one opportunity

To seize everything you ever wanted

In one moment

Would you capture it

Or just let it slip?



# Tell me about yourself

- Why need this question/ aim
- What should you say? Do's and don'ts
- How long should the answer be?
- Specific vocabulary
- Should you memorize the answer?
- What can you say about yourself (+vocabulary)?

- I would describe myself as someone who is versatile (having many skills) and determined
- I'm a team player, but can work individually if necessary
- I welcome a challenge – always look for opportunities to develop/ grow / to progress my career – example
- Motivated / determined – give examples to prove
- Easy-going, enjoy working with others,
- For the last six years I've been working at... have been promoted several times
- take full responsibility for
- Don't say you are 'hard-working' – show it with examples!!



# Why did you leave you last job?

- I've come as far as I can in that company
- This is a company with excellent reputation
- I can make a positive contribution

## Vocab:

- A significant amount – a great deal of effort –
- considerably more/ rather/ somewhat difficult

# Why do you want this job?

- Not money/ not leave for better offer / dependable
- Why this company
- Show emotional connection / respect

# Behavioral interview questions

- Why need them
- Examples of questions



How To Answer Any Behavioral Interview...

## Experience + Learn = Grow Model

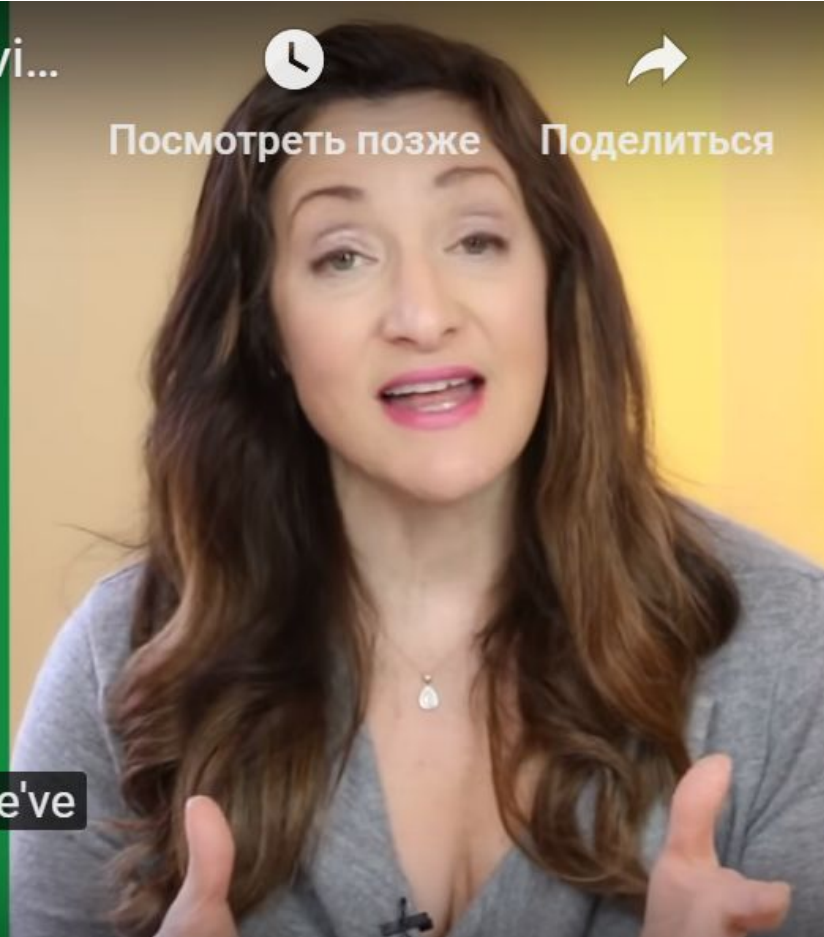
ПОКАЗАТЬ ДРУГИЕ ВИДЕО model and it's a system that we've designed that



Посмотреть позже



Поделиться



## **Experience:**

Outline an experience that explains you can do what they're asking you to do in the role.

## **Learn:**

Talk about what you learned from that experience.  
How did it make you smarter and better in your job?

## **Grow:**

Explain how you grew as a professional and how you'll use that experience to your advantage going forward.

# Behavioral questions

- What's your **greatest accomplishment** on the job?
- Give an example of a **goal** you reached and tell me how you achieved it.
- Give an example of a **goal** you didn't meet and how you handled it.
- Describe a **stressful situation** at work and how you handled it.

**"What would your co-workers say about you if we asked them?"**

- Run me through your CV
- What are your strengths? (My strongest trait is.. Many people said I am quite..) + example!!
- What are your weaknesses? – show how you are coping with it
- Where do you see yourself in 5 year's time?

What are your long-term / short-term goals?  
(commitment/ learn from tem members)

- What do you know about our company?
- How well do you handle change?
- Do you work well under pressure?
- How do you make important decisions?
- How your previous job experience has prepared you for this position?
- Why should I hire you? (job ad / I like your company vision and mission / here are my best qualities)

# Do you have any questions for me?

- Connect – corporate culture - challenges – close
- How did you come to work here?
- What do you love most about working here?
- Who's the most successful recent hire and why?
- Who didn't succeed as a recent hire and why?
- What is the company's biggest challenge this year and how will this job help overcome it?
- What additional skills or experience you wish I had that would make me better fit for the job?  
(chance to add some info about yourself)
- What are the next steps in the process?



# Telemarketing

- incoming orders and requests for information
- Feedback on production
- Surveys
- Sales

