

WESTIN

---

# New Year Countdown Proposal 31<sup>st</sup> Dec “Be Like a Kid”

---

By F&B

# New Year Countdown Schedule & Performance

New Year Eve's Countdown Party Schedule December 31st 2016				
Time 时间	Performance Activities (EN) 活动环节(英文)	Additional Expenses	Performance Activities (CN) 活动环节(中文)	In charge 负责人
FROM 18:00 - 19:00 GUESTS GATERING IN BEACH LAWN AND TAKE A SEAT & START DINNER				
19:00 - 19:45	D'Crystal Band	Free		F&B
19:00 - 21:00	Make up for the guests	Free		Recreation
19:45 - 20:00	Introducing Program & Speech. (Play with guests, Make a jokes, Ask for wishes etc.)	MC by Hotel (FREE)		ALL
20:00 - 20:45	D'Crystal Band	Free		F&B
20:45 - 21:00	Bamboo Dance	Free	竹竿舞	Recreation
21:00 - 21:15	Bubble Show			
21:15 - 21:25	Westin Voice - 1	Free	威斯汀好声音演唱	F&B - Kelvin Luo
21:25 - 21:55	Lucky Drawn + Best Kid's Costume	MC by Hotel (FREE)		ALL
22:00 STOP FOOD . (ONLY LIGHT SNACKS & BAR)				
22:00 - 22:20	Bing lang uVillage Li & Miao Minority Show			
22:20 - 22:50	DJ Show			
22:50 - 22:55	Clown's Performance			
22:55 - 23:25	D'Crystal Band	Free		F&B
23:25 - 23:50	DJ Show	----	女子爵士舞	
23:50 - 23:55	Relaxing	----	放松休整	F&B
23:55 - 00:00	Launch Count Down	MC by Hotel (FREE)	集合倒计时	ALL
00:00 - 00:30	DJ Show	----		F&B

---

# Clown's Performance |

---





---

# Bubble Show |

---





---

## Binglang Village Li & Miao Minority Show

---



# Pricing & Market

Price	Booking time	Pre – payment 50% Available until 31 <sup>st</sup> DEC 17:00		
398 net	1 <sup>st</sup> – 20 <sup>th</sup> DEC	YES (Internet)		
498 net	21 <sup>st</sup> – 31 <sup>st</sup> DEC	YES (Internet & F&B)		
358 net	Groups (10pax +)	YES (Internet & F&B)		
<b>1. To increase quantity of guests we will collaborate with Tour agent companies, especially foreigner market as Wan Mao &amp; Sanya Holiday, etc. to bring tourists for dinner. From the hotel we will need arrange transportation from Sanya Downtown 18:00 – Hotel – Sanya Downtown (01:00). Price 358 net</b>				
<b>2. Kids (0 – 6 for free.) (6 – 12 – 188 net)</b>				
<b>3. Selling from. Hotel, We chat, Internet Group Purchase, Ali Pay, Internal Relationship with other companies.</b>				

## Decoration

# BEACH LAWN

# CHRISTMAS TREE 5M + STAND

## BUFFET DECORATION



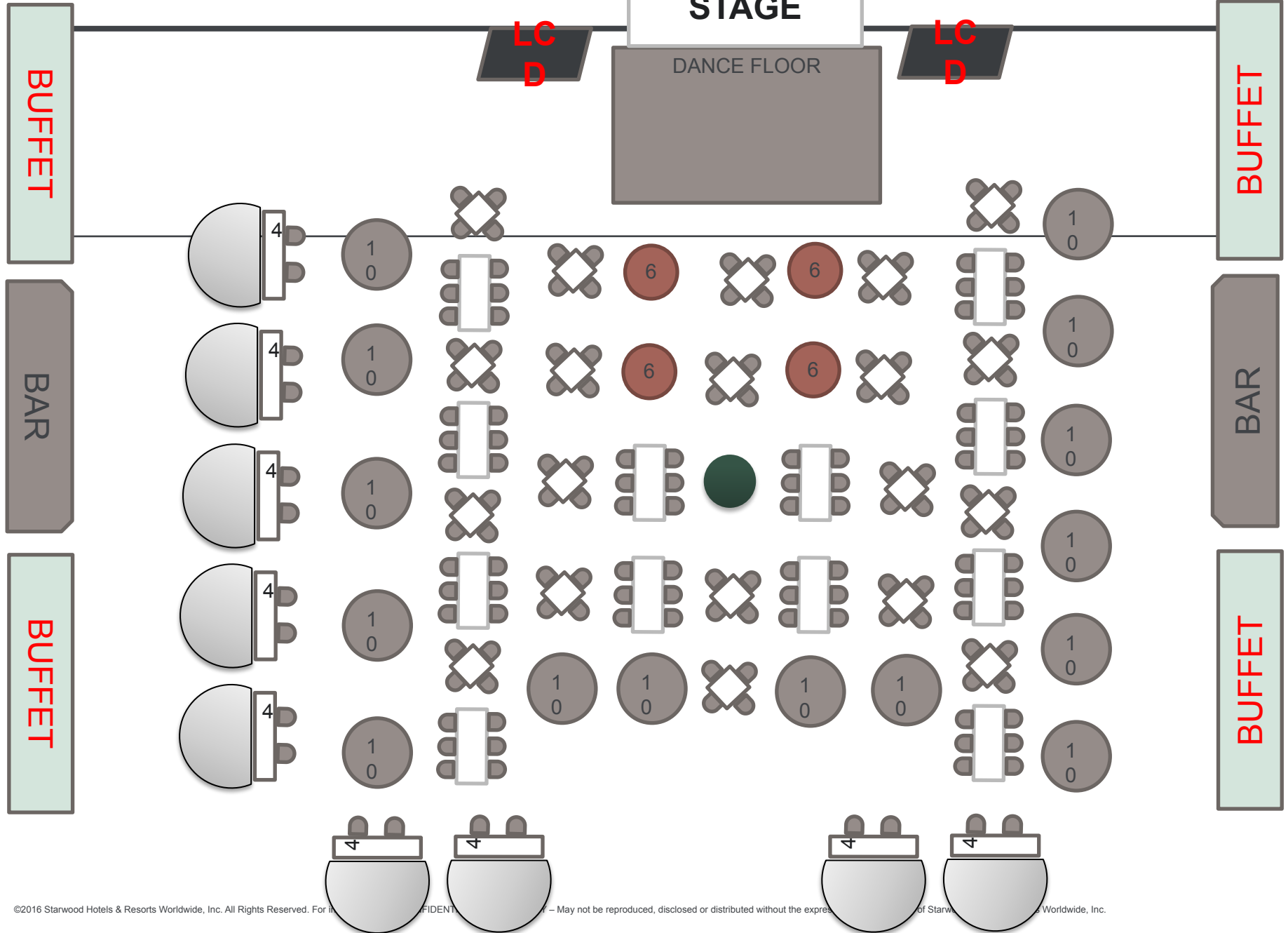


## Decoration Beach Lawn (by Recreation & PA)





338 PAX



WESTIN®

---

Thank You