

Car wash of the future



Director:



- ✓ Will organize all work of the enterprise;
- ✓ Bears full responsibility for its state and a condition of labor collective;
- ✓ Represents the enterprise in all establishments and the organizations;
- ✓ Disposes of property of the enterprise;
- ✓ Signs contracts;
- ✓ Search of performers of the order;
- ✓ Sales of products (i.e. search of clients);
- ✓ Issues orders on the enterprise according to the labor legislation, accepts and dismisses workers;
- ✓ Applies measures of encouragement and imposes collectings on employees of the enterprise;
- ✓ Opens in banks of the account of the enterprise.

Accountant:



- ✓ Is also the deputy director for economic problems
- ✓ Directs work on planning and economic incentives at the enterprise, to labor productivity increase, identification and use of production reserves
- ✓ Develops standards for formation of funds of economic incentives;
- ✓ Carries out the comprehensive analysis of results of activity of the enterprise;
- ✓ Develops actions for decrease in prime cost and increase of profitability of the enterprise.
- ✓ Carries out the accounting of enterprise assets and economic operations with material and monetary resources;
- ✓ Establishes results of financial and economic activity of the enterprise;
- ✓ Makes the financial calculations with customers and suppliers connected with realization of finished goods, acquisition of necessary raw materials, its tasks also include receiving the credits in bank, timely return of loans, relationship with the state budget.

Technologist:



- ✓ Is also the deputy director for technical questions;
- ✓ Watches all equipment
- ✓ Rectifies various faults
- ✓ Accepts cars and watches process of a sink
- ✓ Carries out regular maintenance of installation

About us

We are engaged in development in the sphere of a contactless sink more than 2 years, we are in the city of Nizhnevartovsk. Also we apply them in matter in specially equipped rooms.

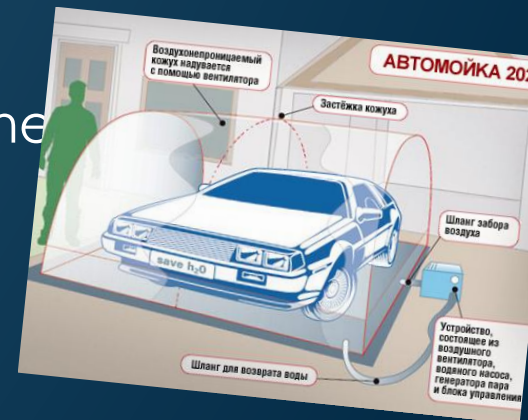
Now the main of strategy is introduction of our new technology which combines profitability in all positions.

All equipment which is thought up by us is made at other individuals and is registered by the trademark.



Principle of operation

- ▶ Sink represents soft plastic "bag" on a car fastener where the car is driven. The principle of work approximately same as at the dishwasher — the car washes water and steam, and water passes on a cycle through a cleaner. Thanks to it on a wash of one car only some liters of water that much less, than 135 liters which are on average spent at a usual sink from a hose will leave.
- ▶ Further the specialized robot automatically opens doors and starts cleaning salon from within, in advance having taken out thus a rug and having cleared it of dirt.
- ▶ Then the car quickly dries.
- ▶ The car is literally cleaned from all directions while on usual sinks - the sink of the bottom costs additional resources.
- ▶ All procedure takes 4 minutes.



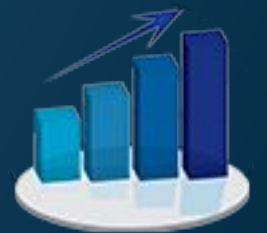
Scheme of work of installation



Main pluses and differences of our development



- ▶ Sink washes itself, without participation of the person.
- ▶ Very cheap cost of washing, concerning other types of a sink
- ▶ Economy of resources of water
- ▶ The smallest harm of ecology
- ▶ Economy of money
- ▶ Doesn't spoil a paint and varnish covering of the car as the sink completely contactless and doesn't contain the rubbing elements
- ▶ Washes the car completely, including the bottom.
- ▶ Speed of process that interferes with emergence of turns.
- ▶ Work will always be performed perfectly well, but not from mood of the washerman.



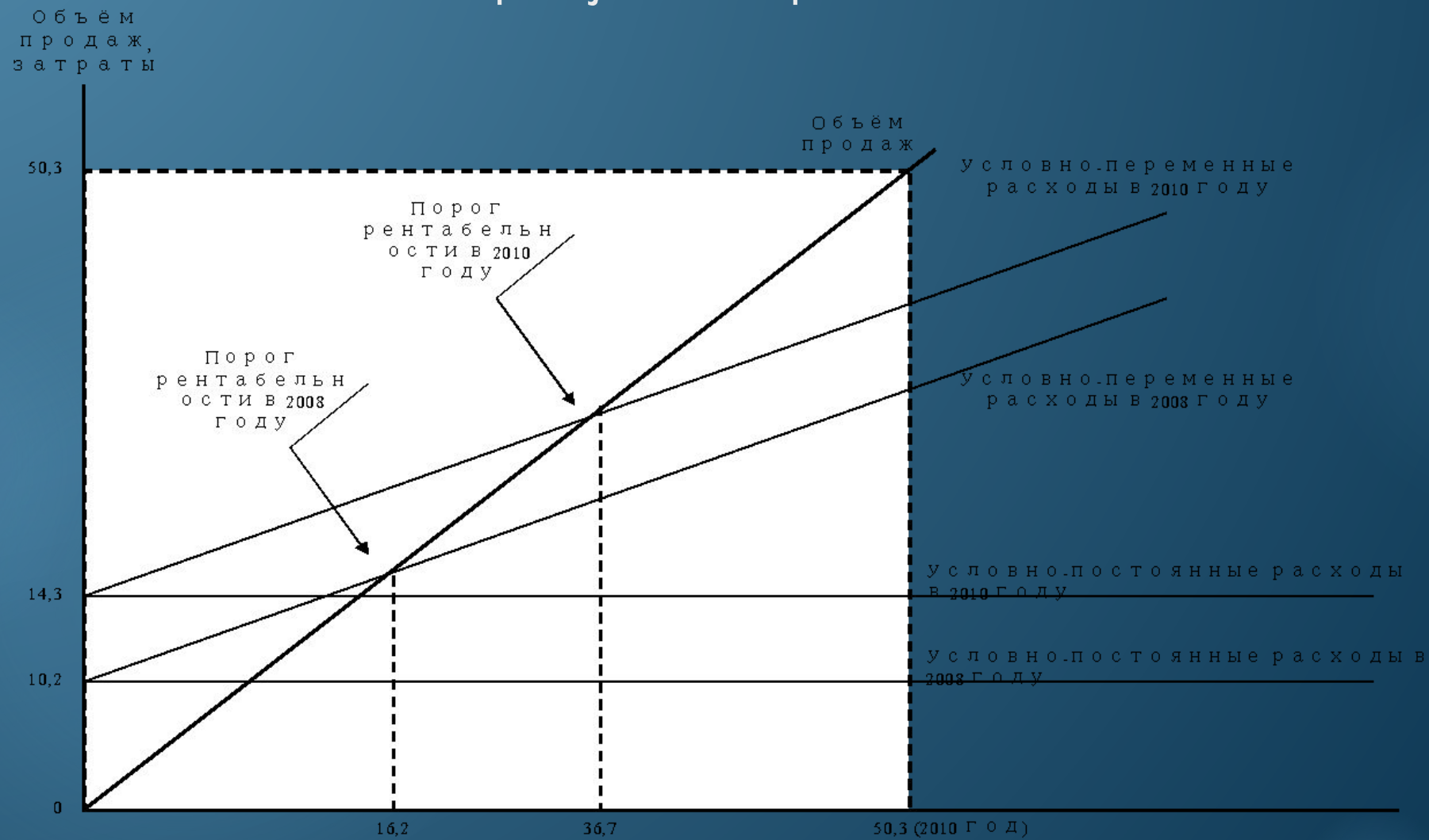
List of necessary elements and their cost

The demanded seed capital is planned to take as a loan for a year under 15%. Payment will be carried out by equal shares monthly.

Investments of the owner make 1 000 000 rubles. The demanded seed capital, including investments of the owner make rubles.

Name of the equipment	Quantity, piece.	Total amount, rub.
Rent of new rooms	5	3 000 000
Design of rooms	-	85 000
Payment for performers	1	200 000
furniture	1	190 000
illuminating equipment	40	20 000
Phone	2	5 000
Household chemicals	-	40 000
TOTAL CREDIT MONEY FOR THE SUM:		3 555 000

Schedule of determination of profitability of the project of production



SWOT-Analysis



STRENGTHS	WEAKNESSES
<ul style="list-style-type: none">✓ Absence of competitors on the provided services;✓ Favorable location of the main sink (in the downtown near a main square);✓ Skilled personnel;✓ Favorable lease term.✓ Cheap sink, than than at competitors.	<ul style="list-style-type: none">✓ Absence of regular customers;✓ Absence of reputation;✓ Existence of a large number of sinks in the same district✓ Possibility of growth is limited to the rented territory.
OPPORTUNITIES	THREATS
<ul style="list-style-type: none">✓ Distribution to other districts of the city;✓ To open nearby innovative car service✓ Providing additional services.	<ul style="list-style-type: none">✓ Appearance of competitors in this price segment



Schedule of repayment of the investment credit

Name of an indicator	2016 год				2017 year	In total
	I quarter	II quarter	III quarter	IV quarter		
Percent for the credit	67343	67343	67343	67343	-	269372
Return of a principal debt (credit body)	-	-	800000	995800	-	1795800
In total	67343	67343	867343	1063143	-	2065172

Financial analysis of business.

The predicted realization volume.

We make the program of the predicted volume of use of services for 3 years consisting of the minimum, real and maximum sales volume. In 2016 (year of opening of sinks) it is planned to get at an average flow of visitors of 130 people profit of 37 797 600 rubles that will help to repay the loan already by the end of this year. By 2017 we plan to increase number of sinks as according to our forecasts within these 3 years the flow of visitors too will increase that will help us to get the maximum profit.



Plans for the future

- ▶ We don't stop on the reached
- ▶ In the near future our company plans opening of similar sinks in the territory of Europe and the USA.
- ▶ Also we have in plans an improvement of the current technologies

